



TO: Jermaine Pinnock, Senior Purchasing Agent
Purchasing Division
FROM: Harris Hamid, P.E., Director
Port Everglades Department Facilities Maintenance Division
SUBJECT: Solicitation No.: TRN2126799B1
Passenger Loading Bridge Maintenance & Repair Services

Recommended Vendor: Adelte Technologies, Inc
Recommended Group(s)/Line Item(s): All Bid Lines Including Allowance
Initial Award Amount: \$ 3,401,390 Potential Total Amount: \$ 10,204,170
Initial Contract Term: One Year Contract Term, including Renewals: Three Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☒ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☐ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☐ Vendor received an overall rating ≥ 2.59 on all evaluations.
☐ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☒ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: HARRIS HAMID
(Individual authorized to administer the contract.)

TITLE: FM DIRECTOR

SIGNATURE: 

DATE: 10/30/23

Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: TRN2126799B1, Passenger Loading Bridge Maintenance & Repair Services

Reference for (Name of Firm): Adelte Technologies, Inc.

Organization/Firm Name providing reference: Ports America (New York)

Contact Name: David Alvarez

Title: Facilities Maintenance Manager

Contact Email: david.alvarez@portsamerica.com

Contact Phone: (347) 996-7278

Name of Referenced Project: Passenger Boarding Bridges (6u) Annual Preventive Maintenance

Contract No. NYPO22016653

Contract Amount: 96,000.00

Date Services Provided: 01/2023-12/2023

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Annual maintenance of our six Boarding Bridges in NYC for calendar year 2023.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Adelte is an excellent and reputable company. They stand by their work and are extremely helpful during off hours and emergency operations. Please let me know if you have any further questions.

References Checked By

Name: Erika C. Ventura-Garcia

Title: Contract/Grant Administrator Senior

Division/Department: PE Seaport Facilities Maintenance Division

Date of Verification: 10/18/2023

Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: TRN2126799B1, Passenger Loading Bridge Maintenance & Repair Services

Reference for (Name of Firm): Adelte Technologies, Inc.

Organization/Firm Name providing reference: Maryland Port Administration

Contact Name: Joe Nickoles

Title: Deputy Director Crane, Facility & Fleet

Contact Email: jnickoles@marylandports.com

Contact Phone: (410) 446-1205

Name of Referenced Project: Labor, equipment, materials, expertise, and supervision necessary to provide the MPA with annual technical inspections over a five-year

Contract No. 223019-S

Contract Amount: 43,600.00

Date Services Provided: 10/1/2023 - 10/1/2028

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

PBB Annual Inspection Services for a period of 5 years

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Several projects occurred during the same time we experienced COVID which did impact responsiveness and timeliness. Adelte does have a Director-North America, who is very helpful, but due to the fact the company is headquartered in Barcelona, Spain, shipment of parts, supplies and engineering information can be challenging. Overall Adelte has been a very good partner and has always assisted with our boarding bridge issues.

References Checked By

Name: Erika C. Ventura-Garcia

Title: Contract/Grant Administrator Senior

Division/Department: PE Seaport Facilities Maintenance Division

Date of Verification: 10/26/2023



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: TRN2126799B1, Passenger Loading Bridge Maintenance & Repair Services

Reference for (Name of Firm): Adelte Technologies, Inc.

Organization/Firm Name providing reference: Delaware River & Bay Authority

Contact Name: Yelena Kretova Title: Lewes Maintenance Supervisor, FMP

Contact Email: Yelena.kretova@drba.net Contact Phone: (302) 249-9350

Name of Referenced Project: Preventive maintenance program of 2 PBBs

Contract No. PO 20230207 Contract Amount: 74,800.00

Date Services Provided: 01/01/2023 – 12/31/2023 & 01/01/2024 – 12/31/2024 (renewed yearly)

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Preventive Maint. Program 24 of 2 THALASSA Passenger Boarding Bridges installed at ferry terminals in Cape May/Lewes.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

We have been working with Adele for many years, and generally satisfied with services delivered.

References Checked By

Name: Erika C. Ventura-Garcia

Title: Contract/Grant Administrator Senior

Division/Department: PE Seaport Facilities Maintenance Division

Date of Verification: 10/30/2023