



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT  
Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE: June 4, 2021

TO: Nicholas Bryant, Contracts/ Grants Administrator  
Broward County Aviation Department

THRU: Sandy-Michael McDonald, Director  
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD  
Digitally signed by SANDY-MICHAEL MCDONALD  
Date: 2021.06.10 10:24:54 -0400

FROM: Maribel Feliciano, Assistant Director  
Office of Economic and Small Business Development

MARIBEL FELICIANO  
Digitally signed by MARIBEL FELICIANO  
Date: 2021.06.04 15:33:13 -0400

SUBJECT: No County Business Enterprise (CBE) Goal for Designated Aviation Channeling

The Broward County Aviation Department is seeking a vendor to provide Designated Aviation Channeling (DAC) services at Fort Lauderdale-Hollywood International Airport (FLL). Due to the sensitive information, specialty equipment, and strict training involved, the successful vendor must be among those pre-approved by the Transportation Security Administration (TSA) and Federal Bureau of Investigation (FBI) to provide DAC services. Currently, none of the firms on the pre-approved list of DAC providers is CBE-certified. Therefore, consistent with the Broward County Business Opportunity Act of 2012, as amended, (the Act) Sec. 1-81.3(a)(1), no CBE goal is applicable for this project. According to Sec. 1-81.10(a)(1) of the Act, if a responsive, responsible bid is received from a certified CBE firm that is within ten percent (10%) of the lowest bid received from a non-CBE firm, the CBE shall be offered the opportunity to match the lowest bid.

This service **is not** subject to the Broward County Workforce Investment Program.

This service **is not** subject to the Broward County Construction Apprenticeship Program.

Eligibility for the CBE program is based on economic size standards; the program does not utilize race or gender criteria for either certification or goal methodology purposes. CBE goals are based on an examination of the scope of work and cost estimate as submitted to the Office of Economic and Small Business Development by the Using Agency.

If you have any concerns regarding available subcontracting opportunities, please contact our office at (954) 357-6400.

cc: Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD