



Price Analysis
Bid No. TRN2124091B1
Bid Title: Bus Batteries
Agency: Transportation Department (BCT)
Purchasing Agent Peggy Codeaux
Title: Purchasing Agent, Senior
Funding: Federal Transit Administration (FTA)

Date Bid Posted: 1/26/2022
Date Bid Opened: 2/16/2022
Bid Submittals: 5
Declinations: 1
Bid Views: 47
Suppliers Notified: 12,359

Item #	Item	Qty	Unit	Interamerican Motor LLC		ORIGINAL EQUIPMENT CO		M&H Automotive		MathforUS LLC	
				Price	Total	Price	Total	Price	Total	Price	Total
01-01	8D Type 908D Top Post Terminal	1000	each	\$ 152.87	\$ 152,870.00	\$ 254.12	\$ 254,120.00	\$ 221.07	\$ 221,070.00	\$ 983.28	\$ 983,280.00
01-02	8D Side Post with Thread	300	each	\$ 161.01	\$ 48,303.00	\$ 277.21	\$ 83,163.00	\$ 221.07	\$ 66,321.00	\$ 1,275.28	\$ 382,584.00
01-03	Group 31 Type AGM31 or Approved Equal with Thread Post	250	each	\$ 182.17	\$ 45,542.50	\$ 345.21	\$ 86,302.50	\$ 252.59	\$ 63,147.50	\$ 687.21	\$ 171,802.50
01-04	Group 31 Top Post Type 113MF or Approved Equal with Thread Post	350	each	\$ 70.00	\$ 24,500.00	\$ 106.21	\$ 37,173.50	\$ 128.10	\$ 44,835.00	\$ 726.38	\$ 254,233.00
01-05	Core Fee for non exchange: 8D Type 908D Top Post Terminal	1000	each	\$ 75.00	\$ 75,000.00	\$ 0.01	\$ 10.00	\$ 72.00	\$ 72,000.00	\$ 85.18	\$ 85,180.00
01-06	Core Fee for non exchange: 8D Side Post with Thread	300	each	\$ 75.00	\$ 22,500.00	\$ 0.01	\$ 3.00	\$ 27.00	\$ 21,600.00	\$ 75.28	\$ 22,584.00
01-07	Core Fee for non exchange: Group 31 Type AGM31 with Thread Post - Approved Equal	250	each	\$ 29.00	\$ 7,250.00	\$ 0.01	\$ 2.50	\$ 27.00	\$ 6,750.00	\$ 72.19	\$ 18,047.50
01-08	Core Fee for non exchange: Group 31 Top Post Type 113MF Thread - Approved Equal	350	each	\$ 29.00	\$ 10,150.00	\$ 0.01	\$ 3.50	\$ 27.00	\$ 9,450.00	\$ 68.28	\$ 23,898.00
	Total			Award \$	\$ 386,115.50	-19%	\$ 460,778.00	-10%	\$ 505,173.50	-284%	\$ 1,941,609.00

Award

Item #	Item	Qty	Unit	Cummins Inc. (Partial bid)		Transportation Dept. Independent Cost Estimate (ICE)		Difference Between Bid and ICE		Contract No. TRN2119667B1		Difference Between Bid and Estimate	
				Price	Total	Price	Total	Cost Diff	Cost Diff	Price	Total	Cost Diff	Cost Diff
01-01	8D Type 908D Top Post Terminal	1000	each	\$ 185.97	\$ 185,970.00	\$ 249.99	\$ 249,990.00	\$ -	\$ -	\$ 157.65	\$ 157,650.00	\$ -	\$ -
01-02	8D Side Post with Thread	300	each	\$ -	\$ -	\$ 259.01	\$ 77,703.00	\$ -	\$ -	\$ 140.00	\$ 42,000.00	\$ -	\$ -
01-03	Group 31 Type AGM31 or Approved Equal with Thread Post	250	each	\$ -	\$ -	\$ 389.99	\$ 97,497.50	\$ -	\$ -	\$ 238.00	\$ 59,500.00	\$ -	\$ -
01-04	Group 31 Top Post Type 113MF or Approved Equal with Thread Post	350	each	\$ 102.76	\$ 35,966.00	\$ 162.99	\$ 57,046.50	\$ -	\$ -	\$ 86.75	\$ 30,362.50	\$ -	\$ -
01-05	Core Fee for non exchange: 8D Type 908D Top Post Terminal	1000	each	\$ 52.50	\$ 52,500.00	\$ 27.00	\$ 27,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
01-06	Core Fee for non exchange: 8D Side Post with Thread	300	each	\$ -	\$ -	\$ 72.00	\$ 21,600.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
01-07	Core Fee for non exchange: Group 31 Type AGM31 with Thread Post - Approved Equal	250	each	\$ -	\$ -	\$ 27.00	\$ 6,750.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
01-08	Core Fee for non exchange: Group 31 Top Post Type 113MF Thread - Approved Equal	350	each	\$ -	\$ -	\$ 27.00	\$ 9,450.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total			86%	\$ 274,436.00	\$ 547,037.00	\$ 547,037.00	-\$86,259.00	-\$86,259.00	\$ 289,512.50	\$ 289,512.50	\$171,265.50	37%

Analysis: The Broward County Transportation Department provided an Independent Cost Estimate in the annual amount of \$547,037.00 for the open-end services of Bus Batteries Services. Pricing from the previous contract is not comparable as additional service lines were included which in turn resulted in a higher annual cost from the submitted offers. Based on the conducted comparison of the previous/estimated pricing and the new proposed bid pricing, the Purchasing Division finds that the proposed offered pricing to be fair and reasonable as it's -19% lower than originally budgeted.

Potential Annual Award Total:
\$460,778.00

Three (3) Year Potential Total:
\$1,382,334.00