



DATE:

TO: Robert Gleason, Director of Purchasing

THRU:

FROM:

PROJECT TITLE:

REQUISITION NO.:

## SOLE SOURCE/SOLE BRAND REQUEST

I. REQUEST: Provide a description of the features of the product/service or Scope of Work.

Enterprise Technology Services ("ETS") is requesting a Sole Source and Sole Brand designation for the Albert Netflow and Intrusion Detection Monitoring and Analysis Service from its sole provider, Center for Internet Security ("CIS") for two Albert sensors. County currently uses the Albert solution to provide a near real-time automated process to detect and identify sophisticated intrusion attacks. The Albert solution provides early detection threat alerts on traditional and advanced threats on a 24/7/365 basis. The Albert solution is unique in that it is tailored for State, Local, Tribal, and Territorial ("SLTT") government agencies. Continued use of the Albert solution provides ETS with advanced security tools and early detection of suspicious activity, which is essential to protect the County against malicious threats and attacks. ETS currently uses two Albert sensors managed and maintained by CIS. Albert is a critical component of the County's cybersecurity program.

II. JUSTIFICATION: Please check all boxes that describe your reason(s) for determining that only one source or brand is reasonably available.

**Only Sole Source/Uniqueness**

- Proprietary Item - this vendor/ source has the only rights to provide this service or commodity. A letter from the manufacturer or authorizing entity is included in this request.

Technology Improvements - updates or upgrades to an existing system, software, software as a service (SaaS), hardware purchases.

Engineering Direction - engineering drawing or specification identifies product; "no substitutes or equivalents will be acceptable."

Only qualified supplier - reliability and maintainability of the product or service would be degraded unless specified supplier is used; may void warranty. This request includes a copy of the current warranty information.

- Other – the County requires this sole source, sole brand purchase for the following reasons:

The Center for Internet Security ("CIS") is an independent, non-profit association and the only source for the Albert solution. Albert is the only brand solution that can provide a near real-time automated process to identify and provide alerts on traditional and advanced threats on a 24/7/365 basis and across SLTT government agencies. Albert is the only solution that has access to forensic analysis of hundreds of SLTT cyber incidents, allowing Albert to integrate and build upon research on existing threats specific to SLTTs, identify known bad actors including nation-states, and provide timely alerts to SLTTs. Albert is unique in that when a major new threat to SLTTs is identified, Albert searches across log files for prior activity, allowing attacks on one government agency to be discovered across all Albert subscribers.

Operational Compatibility - replacement parts from alternate suppliers are not interchangeable with original part and causes equipment incompatibility. Previous findings and/or documentation is included with this request.

Ease of Maintenance - maintenance or retooling prohibits competition. Section III, Comparative Market Research includes estimated costs associated with changing current source and/or brand.

Follow-On - potential for continued development or enhancement with same supplier and eliminates costs incurred by using different supplier. Section III, Comparative Market Research includes estimated costs for replacing current or existing system.

Complies with existing community and safety standards, and/or laws, rules, and regulations.

Exempted from the Procurement Code – per Section 21.5 of Broward County Administrative Code.

- Other/or additional information – using this sole source, sole brand purchase benefits the County for the following reasons:

Other:

- Government-specific focus and tailored to SLTT government's cyber security needs.
- Free incident response services for Albert triggered alerts.
- Signatures from forensic analysis of hundreds of SLTT cyber incidents are added to the signature repository and are used to identify bad actors.
- Integration of research on threats specific to SLTT, including nation-state attacks.
- Historical log analysis performed on all logs collected for specific threats reported by SLTT government agencies or trusted third parties.
- When a major new threat is identified, CIS will search logs for prior activity. This unique service will allow the CIS to correlate if attacks discovered on one government agency have previously happened on a different government agency.
- 24/7/365 technical, research and remediation support for cyber security incidents.
- Statistical analysis of traffic patterns to areas of the world known for being major cyber threats. If abnormal traffic patterns are detected, analysts review the traffic to determine the cause looking for malicious traffic that is not detected by signatures.

III. COMPARATIVE MARKET RESEARCH: Provide a detailed source or market analysis for justification of sole source/brand or most reasonable source (attach extra sheets as needed).

Estimated project value: \$ 68,000.00 Contract length (if applicable): 3 years

Expenses to date: \$86,400.00

Has this commodity been previously provided to the County?  Yes  No

If yes, when and by whom? 06/06/18-06/06/22, Center for Internet Security

How was item/service procured? RFI & RFP

What is the current contract (MA) or purchase order number? R211244A1\_1

If this is a sole brand, is there an "authorized" dealers list?  Yes  No

Cost/Benefit Analysis: What would the cost be to utilize an alternate vendor or source? This explanation should include the savings and/or additional costs to the County by not using the preferred vendor or source. Attach additional sheets if needed.

ETS through Purchasing issued a Request for Information (RFI) R2112441F1 to solicit responses for a Managed Intrusion Detection System (IDS) Monitoring and Analysis Solution able to provide similar functionality on a 24/7/365 basis and across State government Agencies. CIS with its Albert solution was the only respondent to the RFI.

ETS has verified that the State of Florida is using this service.

Homeland Security has designated CIS the unique capability to working with these entities to share data.

The State of Florida and all 67 Counties use Albert sensors.

CERTIFICATION: I have thoroughly researched the sole source or sole brand justification and fully understand the implications of Section 838.22 of the Florida Statutes:

(2) "It is unlawful for a public servant, with corrupt intent to obtain a benefit for any person or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole source contract for commodities or services."

(5) "Any person who violates this section commits a felony of the second degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084"

[Empty box for Requestor/Evaluator (Print)]

REQUESTOR/EVALUATOR  
(PRINT)

BENJAMIN SANCHEZ  
Digitally signed by BENJAMIN SANCHEZ  
Date: 2022.02.15 16:26:02 -05'00'

REQUESTOR/EVALUATOR (SIGN)

2/15/22

DATE

[Empty box for Dept./Div. Director or Designee (Print)]

DEPT./DIV. DIRECTOR OR  
DESIGNEE (PRINT)

ALTHEA M. LEWIS  
Digitally signed by ALTHEA M. LEWIS  
Date: 2022.02.18 16:20:26 -05'00'

DEPT./DIV. DIRECTOR OR  
DESIGNEE (SIGN)

2/18/22

DATE

The Purchasing Agent has reviewed the request and has completed the required due diligence per the Procurement Code Section(s) 21.25 and 21.26. The Purchasing Agent recommends the following:

Sole Source     Sole Brand     Reasonable Source     RFI attached     Rejected

Request Authorization to Negotiate

Additional Information:

Agency is taking an Amendment tot the Board to extend for nine years. Enterprise Technology Services ("ETS") is s requesting a Sole Source and Sole Brand designation for the Albert NetFlow and Intrusion Detection Monitoring and Analysis Service from its sole provider, Center for Internet Security ("CIS") for two Albert sensors.  
The Request for Information (RFI) No. TEC2124324F1 was issued on April 13, 2022, to determine if other vendors are able to provide the requested services. The RFI closed on April 19th, 2022, with zero (0) responses submitted. There were 13 views, and no vendor questions were asked, and 17131 vendors were successfully invited  
Per the Procurement Code, Section 21.25, Sole Source Procurement and 21.26, Sole Brand Procurement, Section (b), the purchasing Agent affirms that this request is the subject of an RFI, and the required due diligence has been completed and therefore recommends approval of this Sole Brand/Reasonable Source request.

Purchasing Agent Signature: ECATERINA SULLI-WOLF  
Digitally signed by ECATERINA SULLI-WOLF  
Date: 2022.05.02 09:05:19 -04'00'

Date: 05/05/22

LEAHANN LICATA  
Digitally signed by LEAHANN LICATA  
Date: 2022.05.02 08:48:03 -04'00'

**APPROVAL AUTHORITY**

REASON/SUGGESTED ACTION (IF DISAPPROVED):

[Empty box for Reason/Suggested Action (If Disapproved)]

Signature: Robert Gleason  
Digitally signed by Robert Gleason  
Date: 2022.05.02 14:34:21 -04'00'

Date: [Empty box]