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November 23, 2022

**Via Email: rgleason@broward.org**

Robert Gleason, Director  
Broward County Purchasing Division  
115 S. Andrews Avenue, Room 212  
Fort Lauderdale, FL 33301

**Re: RFP No. PNC2124755P1 - 2023 Port Everglades Master/Vision Plan  
Update (“RFP”) Objection Letter**

Dear Mr. Gleason:

The undersigned law firm represents Hatch Associates Consultants, Inc. (“Hatch”). Hatch submits this Objection to the Recommendation of Ranking of the RFP, dated November 21, 2022, pursuant to Section 21.42(h) of the Broward County Procurement Code.

The top-ranked proposer, AECOM Technical Services, Inc. (“AECOM”), received a total six points under the Evaluation Criteria based on its attestation that it is a local business and a locally based subsidiary. **That, however, appears to be incorrect. AECOM’s principal place of business is in Los Angeles, California, and it further fails to meet multiple criteria to be considered a locally based subsidiary. Based on this new information, AECOM is not entitled to receive any points for being a locally based subsidiary or local business pursuant to the RFP’s evaluation criteria.**

**As such, when the scores are recalculated, the award should be issued to Hatch.**

For those reasons, as more specifically described below, the County must uphold this objection, re-evaluate AECOM’s proposal and recalculate the points that it received for being a locally based subsidiary. The RFP, Broward County’s Code, and Florida law require this result.

Robert Gleason, Director  
November 23, 2022  
Page 2

## I. BACKGROUND

The RFP was issued on August 4, 2022. It sought proposers to perform services to review and update the existing 2018 Port Everglades Master/Vision Plan Update, and related economic activity, financial and market forecasts and conditions, and other information set forth in the RFP's Scope of Work. The County Commission had directed the Port Everglades Department to update its Master/Vision Plan every two to three years. The contract for these services is three (3) years, with two potential (2) annual renewals. This RFP was issued pursuant to Section 287.055, the Consultants' Competitive Negotiation Act ("CCNA"). Therefore, price was not considered in the evaluation and ranking of the qualified firms.

The Evaluation Criteria is based on a 100-point scoring system. Points were to be awarded for seven categories, and there were subsections within those categories. Category 5 states:

### **"Location: (Maximum 5 Points)**

Refer to **Location Certification Form** and submit as instructed. Points shall be allocated as follows based on the vendor's selection of one of the five options in the Location Certification Form: Option 1 (0 points); Option 2 (5 points); Option 3 (3 points); Option 4 (points range from 0-5 depending on the composition of the joint venture); and Option 5 (0 points)."<sup>1</sup>

A vendor which selects Option 3 was to be awarded a maximum of 3 points, per evaluator. There were two members on this Evaluation Committee.

The Location Certification Form (the "Form") was contained in the RFP. It provided the Options set forth above that a vendor could select if they qualified. For each Option, the Form lists all the requirements a vendor must satisfy to qualify of a type of local business. At the end of the Form is an attestation that the vendor must sign and attest that any misleading inaccurate, or false information or documentation submitted could lead to suspension, debarment, or civil or criminal penalties.

AECOM selected Option 3 of the Form, certifying that it was both a "Local Business and a Locally Based Subsidiary as each term is defined by Section 1-74 of the Broward County Code

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<sup>1</sup> The RFP contains standard instructions to vendors. Consistently with the Evaluation Criteria, Section Q of the Special Instructions pertains to local preference. Section Q(b) states, "Three percent (3%) of the available points shall be awarded to each locally based subsidiary . . .". Thus, a vendor qualifying as a Locally Based Subsidiary could receive a maximum of 3 points from each evaluator.

Robert Gleason, Director  
November 23, 2022  
Page 3

of Ordinances.” A copy of AECOM’s completed Form from its proposal is attached hereto as Exhibit “A”.

Section 1-74 of the Broward County Code of Ordinances defines “local business,” and “locally based subsidiary,” as follows:

*Local business* means the vendor has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date, a physical business address located within the limits of Broward County, listed on the vendor’s valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements), in an area zoned for the conduct of such business, that the vendor owns or has the legal right to use **and from which the vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (“Local Business Location”).** Vendors shall be required to submit documentation, including the Broward County business tax receipt (unless exempt), to the satisfaction of the Director of Purchasing, demonstrating the **Local Business Location for the required duration.** A post office box does not qualify as a Local Business Location.

*Locally based subsidiary* means a **local business as defined in this section** that has, for at least the one (1) year period immediately preceding the bid posting date, **continuously maintained its principal place of business at the Local Business Location, and at least fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County.**

Further, Section 1-74 of the Code defines “principal place of business” and what is required to prove that to the County:

***Principal place of business* means the nerve center or center of overall direction, control, and coordination of the activities of the vendor, from which the vendor’s officers or principals direct, control, and coordinate the entity’s day-to-day activities. A vendor may not have more than one (1) principal place of business at a time.** The “principal address” or other location(s) on file with the Florida Department of State Division of Corporations shall not be determinative of the vendor’s principal place of business. To qualify as a locally based business or

Robert Gleason, Director  
November 23, 2022  
Page 4

a locally based subsidiary, the vendor must submit written evidence (as further specified below) that it meets the following three (3) criteria, as determined by the Director of Purchasing:

(1) Local Employees: Attestation that the Local Business Location is the primary business address of the majority of the vendor's employees as of the bid posting date, or that the majority of the work under the competitive solicitation, if awarded to the vendor, will be performed by employees of the vendor whose primary business address is the Local Business Location;

(2) Local Management: Attestation that the vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location; and

(3) Single Principal Place of Business: Attestation that the vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date.

Notwithstanding anything else in this section, if fifty percent (50%) or more of the total equity interests in the vendor are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County, it shall be presumed that the vendor does not have its principal place of business in Broward County. Such vendor may rebut the presumption only by submitting clear and convincing written evidence to the Director of Purchasing demonstrating that the vendor's principal place of business is located in Broward County.

In addition, Section F of the Standard Instructions under the RFP states the "Vendor's failure to respond to evaluation criteria will not be considered a matter of responsiveness or responsibility. **Vendors that fail to submit any information and/or documentation required by an evaluation criterion will not be evaluated or scored for the corresponding evaluation criteria.**" (Emphasis added).

On November 4, 2022, the proposers were scored by the two-member Evaluation Committee. AECOM received a total of six (6) points for qualifying as a locally based subsidiary because it received three points from each evaluator. The points were originally determined and designated by the Purchasing Division, as set forth in the Purchasing Director's Memorandum dated October 4, 2022, and provided to the Evaluation Committee.

Robert Gleason, Director  
November 23, 2022  
Page 5

**AECOM was ranked first by 1 point ahead of Hatch. The scoring difference was the six points AECOM received for Location:**

<i>Firm Name</i>	<i>Total Points</i>	<i>Ranking</i>
AECOM	175	1
Hatch	174	2
GHD Consulting Inc.	165	3
Jacobs Engineering Group Inc.	157	4
BEA Architects, Inc.	134	5

## **II. LEGAL STANDARD**

Pursuant to Section 21.42(h), Hatch submits this Objection to the Recommendation of Ranking under this RFP.

The purpose of the public procurement process is to, “To provide for equitable treatment of participating vendors; To provide safeguards to ensure and maintain the quality and integrity of the County’s procurement system; and To promote public confidence in the procedures followed in public procurement by promoting transparency and uniformity in application.” Broward County Procurement Code §21.2(e)-(g).

Public authorities have wide discretion in awarding a public contract through the competitive procurement process. That discretion, however, “must be exercised based upon clearly defined criteria, and may not be exercised arbitrarily or capriciously.” Liberty County v. Baxter’s Asphalt & Concrete, Inc., 421 So. 2d 505 (Fla. 1982). An agency’s wide discretion in evaluating bids will not be interfered with unless exercised arbitrarily or capriciously, or unless based upon misconception of law, or upon ignorance through lack of inquiry, or in violation of the law, or was the result of improper influence. William A. Berbusse, Jr., Inc. v. North Broward Hospital District, 117 So. 2d 550, 551 (Fla. 2d DCA 1960).

**Further, the irregularities in applying the evaluation criteria cannot provide one proposer with an unfair competitive advantage, and cannot be deemed minor technicalities. See Robinson Electrical Co., Inc. v. Dade County, 417 So. 2d 1032 (Fla. 3d DCA 1982).**

## **III. OBJECTION**

The Evaluation Committee did not have all the information which clearly shows AECOM is not a locally based subsidiary or a local business. Rather, AECOM misled the Evaluation Committee and the Purchasing Division by attesting to information in its proposal which is not accurate.

Robert Gleason, Director  
November 23, 2022  
Page 6

In the Form in its proposal, AECOM represented to the County that:

- its primary business address and principal place of business was in Fort Lauderdale, Florida;
- that office was AECOM's nerve center;
- the majority of its employees who would work on this project used the Fort Lauderdale office as their primary business address;
- its management directs, controls and coordinates all day-to-day operations of AECOM from the Fort Lauderdale office; and
- it had not claimed any other location as its principal place of business within a year immediately preceding the bid posting date.

**Each one of these attestations is inaccurate.**

AECOM is a California company with a principal place of business in Los Angeles, California. The majority of its employees identified to work on this project are not based in Fort Lauderdale. AECOM's receipt of points as a locally based subsidiary is improper and incorrectly resulted in it being the top-ranked firm.

**A. AECOM Does Not Meet the Requirements of a Local Business or a Locally Based Subsidiary**

**i. State Filings and AECOM's Own Website Prove AECOM is not a Locally Based Subsidiary**

AECOM's proposal fails to meet the requirements under the RFP and Broward County's Code of Ordinances to qualify as a local business or a locally based subsidiary. First, AECOM is listed with Florida's Division of Corporations as a "Foreign Profit Corporation." Documents obtained through Sunbiz.org confirm that its principal address, and its mailing address, is at "300 South Grand Avenue, 9<sup>th</sup> Floor, Los Angeles, California 90071" ("Principal Address"). See, Florida Division of Corporation records attached hereto as Composite Exhibit "B". In addition, all its officers are listed at the Los Angeles, California address. Exhibit "B." Similarly, the state of California's filings confirm that AECOM is a California corporation with a "Principal Executive Office" located at the same Principal Address. See, California corporation filing, attached as Exhibit "C" (downloaded from AECOM's own website at <https://aecom.com/wp-content/uploads/documents/financial/AECOM-Technical-Services-CA-SOS-SOI.pdf>).

Although the address listed with Florida's Division of Corporations is not determinative of where AECOM's principal place of business is located (per the Code), that coupled with the

Robert Gleason, Director  
November 23, 2022  
Page 7

filing in California are clear indicators of where the principal place of business is located. In addition, AECOM's own website further confirms the Los Angeles office is the corporation's principle executive office. The website states:

"AECOM Technical Services, Inc. (ATS) is a subsidiary of AECOM, the world's trusted infrastructure consulting firm, delivering professional services throughout the project lifecycle – from planning, design and engineering to program and construction management.

ATS is a California corporation, with its principal executive office in Los Angeles, California. Additional information on the company is below, with a download of the company's most recent Statement of Information as filed with the State of California available to the right.

Principal Executive Office:  
300 South Grand Avenue, 9th Floor  
Los Angeles, California 90071  
United States of America"

See, <https://aecom.com/aecom-technical-services/>, Exhibit "D." See also, AECOM's listing of Regional Offices, which lists the Los Angeles office as the regional office of the Americas, and its office in Dallas, Texas as the global headquarters. AECOM does have an office in Fort Lauderdale, Florida, but it also has offices in many other states and cities as well.

**By AECOM's own admission, the Fort Lauderdale office is not the office in which AECOM's management, "directs, controls and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations), pursuant to Option 3, subsection C of the Local Certification Form in the RFP and 1-74 of the Code of Ordinances. It is not AECOM's nerve center. AECOM's Fort Lauderdale office is not its principal place of business.**

AECOM also fails to satisfy the requirement of Local Certification Form Option 3, Subsection D, and Section 1-74's definition of principal place of business, Section (3), which state, "The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date." AECOM has claimed its Los Angeles, California location as its principal place of business within the last year, and it is AECOM's current principal place of business.

Therefore, **AECOM is not a locally based subsidiary**, and is not qualified to receive evaluation points for that.

Robert Gleason, Director  
November 23, 2022  
Page 8

**ii. AECOM Did Not Submit a Local Business Tax Receipt**

As described above, Section F of the RFP's Standard Instructions requires vendors to submit evaluation criteria with their proposals and if they do not, they are not to be evaluated or scored for the corresponding evaluation criteria. The Director of Purchasing's October 4<sup>th</sup> Memorandum allocated three (3) points to AECOM based on evaluation criteria in the RFP. *See*, Section C – Additional Requirements/Information on the Responsiveness Requirements attached to the Memo. That conclusion was adopted by the evaluators on the Evaluation Committee. However, Section D of the Matrix notes AECOM does not qualify for the “tiebreaker” because it did not submit its Broward County local business tax receipt. No local business tax receipt was submitted with AECOM's proposal. That directly impacts the analysis of whether it could qualify as a locally based subsidiary.

The Evaluation Committee should take specific note that the submission of a Broward County local business tax receipt is required to prove AECOM is a locally based subsidiary. It is specifically required in the Local Preference Form. Further, Section 1-74 of the Code of Ordinances defines locally based subsidiary as, “a local business as defined in this section that has, for at least the one (1) year period immediately preceding the bid posting date, continuously maintained its principal place of business at the Local Business Location,...”. Section 1-74 states vendors, “**shall be required to submit documentation, including the Broward County business tax receipt (unless exempt)**, to the satisfaction of the Director of Purchasing, demonstrating the Local Business Location for the required duration.” (Emphasis added). By failing to submit a local business tax receipt with its proposal, AECOM could not have established its Local Business Location, and therefore could not be considered a locally based subsidiary.

**iii. AECOM's Fort Lauderdale Office is not the Primary Business Address of the Majority of its Employees for this Project**

Option 3, Subsection B of the Local Certification Form required that AECOM attest that,

“The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;”

Upon information and belief, a majority of the AECOM employees listed in its proposal do not primarily work out of the Fort Lauderdale office. If most of the employees do not have a primary business address at the purported Local Business Location, AECOM does not satisfy that prong of the Local Certification Form, or Broward's Code of Ordinances.

Robert Gleason, Director  
November 23, 2022  
Page 9

**iv. AECOM's Own Proposal Reveals its Fort Lauderdale Office is not its Principal Place of Business**

Page 205 of AECOM's proposal, states its principal place of business is, "300 South Grand Avenue, Suite 1100, Los Angeles, CA 90071." A copy of that page of the proposal is attached as Exhibit "E." In addition, page 166 of AECOM's proposal contains a certification from the State of Florida Department of State. The certification states AECOM is a California corporation. A copy of the form is attached as Exhibit "F." At the same time AECOM sought to convince Purchasing and the Evaluation Committee that its principal place of business is in Fort Lauderdale, AECOM states in its RFP that its principal place of business is in California.

**IV. CONCLUSION**

AECOM's top ranking for this RFP is improper because it received points for being a locally based subsidiary when it does not qualify as one. Filings with the state of Florida and California, AECOM's website, and AECOM's RFP response, all confirm its Fort Lauderdale office is not AECOM's principal place of business, and that AECOM fails to meet the qualifications of a locally based subsidiary. This significant new information provided with this Objection should be taken into consideration by the Evaluation Committee. The six locally based subsidiary points AECOM received must be deducted from its score.

In addition, as noted above, AECOM failed to submit a Broward County tax receipt so it could not have qualified for the locally based subsidiary evaluation points. Thus, it should not be allowed after the procurement submission to correct their failure to do so.

Based on the foregoing new information which was not considered by the Evaluation Committee or the Purchasing Division, this Objection must be granted. The County should correct the scoring and rankings based on the information provided in this Objection. Please consider this a Cone of Silence communication to the Evaluation Committee and the Board of County Commissioners and please distribute this letter accordingly.

Respectfully submitted,



Mark J. Stempler  
For the Firm

Robert Gleason, Director  
November 23, 2022  
Page 10

**All statements made in support of this Objection are accurate, true and correct.**

A handwritten signature in blue ink, appearing to be 'D. J.', is positioned above a horizontal line.

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**Hatch Associates Consultants, Inc.**

MJS/lb  
Enclosures

cc: Fernando Amuchastegui (via email: [fa@broward.org](mailto:fa@broward.org))  
Michelle Lemire (via email: [mlemire@broward.org](mailto:mlemire@broward.org))  
Hatch Associates Consultants, Inc.

**Exhibit "A"**

Supplier: **AECOM**

### LOCATION CERTIFICATION

Refer to applicable sections for submittal instructions. Failure to submit required forms or information by stated timeframes will deem vendor ineligible for local preference or location tiebreaker.

Broward County [Code of Ordinances, Section 1-74](#), et seq., provides certain preferences to Local Businesses, Locally Based Businesses, and Locally Based Subsidiaries, and the [Broward County Procurement Code](#) provides location as the first tiebreaker criteria. Refer to the ordinance for additional information regarding eligibility for local preference.

#### For Invitation for Bids:

To be eligible for the Local Preference best and final offer ("BAFO") and location tiebreaker, the Vendor **must** submit this fully completed form and a copy of its Broward County local business tax receipt **at the same time it submits its bid. Vendors who fail to comply with this submittal deadline will not be eligible for either the BAFO or the location tiebreaker.**

#### For Request for Proposals (RFPs), Request for Letters of Interest (RLIs), or Request for Qualifications (RFQs):

For Local Preference eligibility, the Vendor **should** submit this fully **completed form and all Required Supporting Documentation** (as indicated below) at the time Vendor submits its response to the procurement solicitation. If not provided with submittal, the Vendor **must** submit within three business days after County's written request. Failure to submit required forms or information by stated timeframes will deem the Vendor ineligible for local preference.

To be eligible for the location tiebreaker, **the Vendor must submit this fully completed form and a copy of its Broward County local business tax receipt at the same time it submits its response.** Vendors who fail to comply with this submittal deadline will not be eligible for the location tiebreaker.

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The undersigned Vendor hereby certifies that (check the box for only one option below):

**Option 1:** The Vendor is a **Local Business**, but does not qualify as a **Locally Based Business** or a **Locally Based Subsidiary**, as each term is defined by [Section 1-74, Broward County Code of Ordinances](#). The Vendor further certifies that:

- A. It has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
- i. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
  - ii. in an area zoned for the conduct of such business,
  - iii. that the Vendor owns or has the legal right to use, and
  - iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (as so defined, the "Local Business Location").

If Option 1 selected, indicate **Local Business Location**:

**Option 2:** The Vendor is both a **Local Business** and a **Locally Based Business** as each term is defined by [Section 1-74, Broward County Code of Ordinances](#). The Vendor further certifies that:

- A. The Vendor has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),

- i. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
  - ii. in an area zoned for the conduct of such business,
  - iii. that the Vendor owns or has the legal right to use, and
  - iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation as so defined, the "Local Business Location");
- B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;
- C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;
- D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and
- E. Less than fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the owned, directly or indirectly, by one or more entities with a principal place of business Vendor located outside of Broward County is .

If Option 2 selected, indicate **Local Business Location**:

**Option 3:** The Vendor is both a **Local Business** and a **Locally Based Subsidiary** as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

- A. The Vendor has continuously maintained:
- i. for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
  - ii. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
  - iii. in an area zoned for the conduct of such business,
  - iv. that the Vendor owns or has the legal right to use, and
  - v. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (as so defined, the "Local Business Location");
- B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;
- C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;
- D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and
- E. At least fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the Vendor owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County is **Greater than 50%**.

If Option 3 selected, indicate **Local Business Location**:

**110 East Broward Boulevard, Suite 700, Fort Lauderdale, FL 33301**

- Option 4:** The Vendor is a **joint venture** composed of one or more Local Businesses, Locally Based Businesses, or Locally Based Subsidiaries, as each term is defined by Section 1-74, Broward County Code of Ordinances. Fill in blanks with percentage equity interest or list "N/A" if section does not apply. The Vendor further certifies that:
- A. The proportion of equity interests in the joint venture owned by **Local Business(es)** (each Local Business must comply with all of the requirements stated in Option 1) is % of the total equity interests in the joint venture; and/or
  - B. The proportion of equity interests in the joint venture owned by **Locally Based Business(es)** (each Locally Based Business must comply with all of the requirements stated in Option 2) is % of the total equity interests in the joint venture; and/or
  - C. The proportion of equity interests in the joint venture owned by **Locally Based Subsidiary(ies)** (each Locally Based Subsidiary must comply with all of the requirements stated in Option 3) is % of the total equity interests in the joint venture.

If Option 4 selected, indicate the Local Business Location(s) (es) on separate sheet.

- Option 5:** Vendor is not a Local Business, a Locally Based Business, or a Locally Based Subsidiary, as each term is defined by Section 1-74, Broward County Code of Ordinances.

**Required Supporting Documentation** (in addition to this form): Option 1 or 2 (**Local Business or Locally Based Business**):

1. Broward County local business tax receipt.

**Option 3 (Locally Based Subsidiary)**

1. Broward County local business tax receipt.
2. Documentation identifying the Vendor's vertical corporate organization and names of parent entities if the Vendor is a Locally Based Subsidiary.

**Option 4 (joint venture** composed of one or more Local Business(es), Locally Based Business(es), or Locally Based Subsidiary(ies):

1. Broward County local business tax receipt(s) for each Local Business(es), Locally Based Business(es), and/or Locally Based Subsidiary(ies).
2. Executed joint venture agreement, if the Vendor is a joint venture.
3. If joint venture is comprised of one or more Locally Based Subsidiary(ies), submit documentation identifying the vertical corporate organization and parent entities name(s) of each Locally Based Subsidiary.

If requested by County (any option):

1. Written proof of the Vendor's ownership or right to use the real property at the Local Business Location.
2. Additional documentation relating to the parent entities of the Vendor.
3. Additional documentation demonstrating the applicable percentage of equity interests in the joint venture, if not shown in the joint venture agreement.
4. Any other documentation requested by County regarding the location from which the activities of the Vendor are directed, controlled, and coordinated.

By submitting this form, the Vendor certifies that if awarded a contract, it is the intent of the Vendor to remain at the Local Business Location address listed below (or another qualifying Local Business Location within Broward County) for the duration of the contract term, including any renewals or extensions. (If nonlocal Vendor, leave Local Business Location blank.)

**Indicate Local Business Location:**

**True and Correct Attestations:**

Any misleading, inaccurate, or false information or documentation submitted by any party affiliated with this procurement may lead to suspension and/or debarment from doing business with Broward County as authorized by

Broward County Board of  
County Commissioners

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the Broward County Procurement Code. The Vendor understands that, if after contract award, the County learns that any of the information provided by the Vendor on this was false, and the County determines, upon investigation, that the Vendor's provision of such false information was willful or intentional, the County may exercise any contractual right to terminate the contract. The provision of false or fraudulent information or documentation by a Vendor may subject the Vendor to civil and criminal penalties.

**AUTHORIZED SIGNATURE/NAME: Christopher Bucknor**

**TITLE: Principal-in-Charge/Authorized Signatory**

**VENDOR NAME: AECOM Technical Services, Inc.**

**DATE: 8/26/2022**

Revised May 1, 2021

**Exhibit "B"**



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

## Detail by Entity Name

Foreign Profit Corporation  
AECOM TECHNICAL SERVICES, INC.

### Cross Reference Name

EARTH TECH, INC.

### Filing Information

<b>Document Number</b>	F95000004014
<b>FEI/EIN Number</b>	95-2661922
<b>Date Filed</b>	08/21/1995
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<b>Status</b>	ACTIVE
<b>Last Event</b>	AMENDMENT
<b>Event Date Filed</b>	08/20/2020
<b>Event Effective Date</b>	NONE

### Principal Address

300 South Grand Avenue, 9th Floor  
Los Angeles, CA 90071

Changed: 01/19/2021

### Mailing Address

300 South Grand Avenue  
9th Floor  
Los Angeles, CA 90071

Changed: 04/05/2018

### Registered Agent Name & Address

C T CORPORATION SYSTEM  
1200 SOUTH PINE ISLAND ROAD  
PLANTATION, FL 33324

### Officer/Director Detail

#### **Name & Address**

Title President, Director

Boone, Travis  
300 South Grand Avenue, 9th Floor  
Los Angeles, CA 90071

Title Treasurer, Director

Hall, Allison  
300 South Grand Avenue, 9th Floor  
Los Angeles, CA 90071

Title Secretary

Tatevossian, Armond  
300 South Grand Avenue, 9th Floor  
Los Angeles, CA 90071

Title Financially Responsible Officer

Alfonso, Juan  
300 South Grand Avenue, 9th Floor  
Los Angeles, CA 90071

Title Authorized Signatory

Blanchard, Mark  
300 South Grand Avenue, 9th Floor  
Los Angeles, CA 90071

Title Director

Rosenstein, Jeffrey P  
300 South Grand Avenue, 9th Floor  
Los Angeles, CA 90071

Title Director

Jensen, Karl  
300 South Grand Avenue, 9th Floor  
Los Angeles, CA 90071

Title Authorized Signatory

Tronel, Claire  
300 South Grand Avenue, 9th Floor  
Los Angeles, CA 90071

**Annual Reports**

<b>Report Year</b>	<b>Filed Date</b>
2021	01/19/2021
2022	03/07/2022
2022	03/23/2022

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<a href="#">04/21/2015 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/30/2014 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/30/2013 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
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<a href="#">04/10/2007 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
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<a href="#">04/14/2004 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
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**Exhibit "C"**

22-605627

	<b>Secretary of State Statement of Information</b> (California Stock, Agricultural Cooperative and Foreign Corporations)	SI-550  94	<b>FILED</b> Secretary of State State of California  MAR 15 2022  <i>7.50/NF/CC</i> This Space For Office Use Only
<b>IMPORTANT — <u>Read instructions</u> before completing this form.</b>			<b>2. 7-Digit Secretary of State Entity Number</b>  C0608461
<b>Fees (Filing plus Disclosure) - \$25.00;</b>  <b>Copy Fees - First page \$1.00; each attachment page \$0.50;</b> Certification Fee - \$5.00 plus copy fees			
<b>1. Corporation Name</b> (Enter the <b>exact</b> name of the corporation as it is recorded with the California Secretary of State. Note: If you registered in California using an assumed name, <u>see instructions</u> .)  AECOM Technical Services, Inc.			

**3. Business Addresses**

<b>a. Street Address of Principal Executive Office - Do not list a P.O. Box</b> 300 South Grand Ave. 9th Floor	City (no abbreviations) Los Angeles	State CA	Zip Code 90071
<b>b. Mailing Address of Corporation, if different than item 3a</b>	City (no abbreviations)	State	Zip Code
<b>c. Street Address of Principal California Office, if any and if different than Item 3a - Do not list a P.O. Box</b>	City (no abbreviations)	State  CA	Zip Code

**4. Officers**

The Corporation is required to list all three of the officers set forth below. An additional title for the Chief Executive Officer and Chief Financial Officer may be added; however, the preprinted titles on this form must not be altered.

<b>a. Chief Executive Officer</b>	First Name Karl	Middle Name E.	Last Name Jensen	Suffix	
Address 300 South Grand Ave, 9th Floor			City (no abbreviations) Los Angeles	State CA	Zip Code 90071
<b>b. Secretary</b>	First Name Armond	Middle Name	Last Name Tatevossian	Suffix	
Address 300 South Grand Ave, 9th Floor			City (no abbreviations) Los Angeles	State CA	Zip Code 90071
<b>c. Chief Financial Officer</b>	First Name Allison	Middle Name	Last Name Hall	Suffix	
Address 300 South Grand Ave, 9th Floor			City (no abbreviations) Los Angeles	State CA	Zip Code 90071

1/4

22-605627

**5. Director(s)**

California Stock and Agricultural Cooperative Corporations ONLY: Item 5a: At least one name and address must be listed. If the Corporation has additional directors, enter the name(s) and addresses on Form SI-550A (see instructions).

a. First Name Travis	Middle Name	Last Name Boone	Suffix	
Address 300 South Grand Ave, 9th Floor		City (no abbreviations) Los Angeles	State CA	Zip Code 90071
b. Number of Vacancies on the Board of Directors, if any 0				

**6. Service of Process** (Must provide either Individual OR Corporation.)

**INDIVIDUAL** - Complete Items 6a and 6b only. Must include agent's full name and California street address.

a. California Agent's First Name (if agent is not a corporation)	Middle Name	Last Name	Suffix	
b. Street Address (if agent is not a corporation) - Do not enter a P.O. Box		City (no abbreviations)	State CA	Zip Code

**CORPORATION** - Complete Item 6c only. Only include the name of the registered agent Corporation.

c. California Registered Corporate Agent's Name (if agent is a corporation) - Do not complete Item 6a or 6b CT Corporation System		20168406
--	--	----------

**7. Type of Business**

Describe the type of business or services of the Corporation Professional Services
---

**8. Labor Judgment**

Does an Officer or Director have an outstanding final judgment issued by the Division of Labor Standards Enforcement or a court of law, for which no appeal therefrom is pending, for the violation of any wage order or provision of the Labor Code?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
---	---

**9. The Information contained herein, including in any attachments, is true and correct.**

03-15-2022  
Date

Bethany Ware Purkett  
Type or Print Name

Assistant Secretary  
Title

*Bethany Ware Purkett*  
Signature

2/4

22-605627

 <p><b>Attachment to Statement of Information</b> (California Stock and Agricultural Cooperative Corporations)</p>	<p><b>SI-550A Attachment</b></p>
<p><b>A. Corporation Name</b> AECOM Technical Services, Inc.</p>	
<p><b>B. 7-Digit Secretary of State Entity Number</b>  C0608461</p>	

This Space For Office Use Only

**C. List of Additional Director(s) - If the corporation has more than one director, enter the additional directors' names and addresses.**

5b. First Name Karl	Middle Name E.	Last Name Jensen	Suffix
Address 300 South Grand Ave, 9th Floor		City (no abbreviations) Los Angeles	State CA
		Zip Code 90071	
5c. First Name Jeffrey	Middle Name	Last Name Rosenstein	Suffix
Address 300 South Grand Ave, 9th Floor		City (no abbreviations) Los Angeles	State CA
		Zip Code 90071	
5d. First Name Allison	Middle Name	Last Name Hall	Suffix
Address 300 South Grand Ave, 9th Floor		City (no abbreviations) Los Angeles	State CA
		Zip Code 90071	
5e. First Name	Middle Name	Last Name	Suffix
Address		City (no abbreviations)	State
		Zip Code	
5f. First Name	Middle Name	Last Name	Suffix
Address		City (no abbreviations)	State
		Zip Code	
5g. First Name	Middle Name	Last Name	Suffix
Address		City (no abbreviations)	State
		Zip Code	
5h. First Name	Middle Name	Last Name	Suffix
Address		City (no abbreviations)	State
		Zip Code	
5i. First Name	Middle Name	Last Name	Suffix
Address		City (no abbreviations)	State
		Zip Code	
5j. First Name	Middle Name	Last Name	Suffix
Address		City (no abbreviations)	State
		Zip Code	

3/4

22-605627

EXHIBIT A  
ADDITIONAL OFFICERS

NAME	ADDRESS	TITLE
Travis Boone	300 South Grand Avenue, 9 <sup>th</sup> Floor, Los Angeles, CA 90071	President
Glen T. Davis	999 Town & Country Road Orange, CA 92868	Vice President
Eric D. Lang	3995 Via Oro Long Beach, CA 90810	Vice President

4/4



I hereby certify that the foregoing transcript of 4 page(s) is a full, true and correct copy of the original record in the custody of the California Secretary of State's office.

MAR 28 2022

A handwritten signature in black ink, appearing to read "S. N. Weber".

SHIRLEY N. WEBER, Ph.D., Secretary of State

**Exhibit "D"**

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# AECOM Technical Services

AECOM Technical Services, Inc. (ATS) is a subsidiary of AECOM, the world's trusted infrastructure consulting firm, delivering professional services throughout the project lifecycle – from planning, design and engineering to program and construction management.

**AECOM  
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California available to the right.

## Principal Executive Office:

300 South Grand Avenue, 9th Floor

Los Angeles, California 90071

United States of America

## Officers:

Chief Executive Officer – Karl Jensen

President – Travis Boone

Secretary – Armond Tatevossian

Chief Financial Officer – Allison Hall

## Directors:

Travis Boone

Jeffrey P Rosenstein

Karl Jensen

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### **Los Angeles**

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Suite 900

Los Angeles, CA 90071

United States

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F +1 (213) 593 8178

## **Europe**

### **London**

Aldgate Tower

2 Leaman Street

London E1 8FA

T +44 (0)20 7061 7000

## **Middle East**

### **Abu Dhabi**

International Tower, Capital Gate

PO Box 53  
United Arab Emirates  
T +971 2 613 4000  
F +971 2 613 4001

## **Greater China**

### **Hong Kong Shatin**

(Asia Pacific headquarters)  
12/F, Tower 2, Grand Central Plaza  
138 Shatin Rural Committee Road  
Shatin  
N.T. Hong Kong  
Hong Kong S. A. R.  
T +852 3922 9000 F +852 2691 2649

## **Southeast Asia**

### **Singapore**

300 Beach Road  
#23-00 The Concourse  
Singapore, 199555  
Singapore  
T +65 6299 2466 F +65 6299 0297

## **Australia | New Zealand**

### **Brisbane**

Level 8, 540 Wickham Street  
Fortitude Valley, QLD 4006  
Australia  
T +61 7 3553 2000 F +61 7 3553 2050

## **India**

### **Gurugram**

9th Floor, Infinity Tower C  
DLF Cyber City, DLF Phase II

Gurgaon  
HR, 122002  
India

T +91 124 4830100 F +91 124 4830108

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**AECOM**



**Exhibit “E”**

Supplier: **AECOM**

**VENDOR QUESTIONNAIRE AND STANDARD CERTIFICATIONS**  
**Request for Proposals, Request for Qualifications, or Request for Letters of Interest**

The completed form, including acknowledgment of the standard certifications and should be submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's written request. Failure to timely submit may affect Vendor's evaluation.

**If a response requires additional information, the Vendor should upload a written detailed response with submittal; each response should be numbered to match the question number.** The completed questionnaire and attached responses will become part of the procurement record. It is imperative that the person completing the Vendor Questionnaire be knowledgeable about the proposing Vendor's business and operations.

1. Legal business name: **AECOM Technical Services, Inc.**
2. Doing Business As/ Fictitious Name (if applicable): **Not Applicable**
3. Federal Employer I.D. no. (FEIN): **95-2661922**
4. Dun and Bradstreet No.: **003184462**
5. Website address (if applicable): **www.aecom.com**
6. Principal place of business address: **300 South Grand Avenue, Suite 1100, Los Angeles, CA 90071**
7. Office location responsible for this project: **110 East Broward Boulevard, Suite 700, Fort Lauderdale, FL 33301**
8. Telephone no.: **561.962.2570** Fax no.: **Not Applicable**
9. Type of business (check appropriate box):

Corporation (specify the state of incorporation:	<input checked="" type="checkbox"/> California
Sole Proprietor	<input type="checkbox"/>
Limited Liability Company (LLC)	<input type="checkbox"/>
Limited Partnership	<input type="checkbox"/>
General Partnership (State and County Filed In)	<input type="checkbox"/>
Other – Specify	<input type="checkbox"/>
10. List Florida Department of State, Division of Corporations document number (or registration number if fictitious name):  
**F9500004014**
11. List name and title of each principal, owner, officer, and major shareholder:
  - a) **Travis Boone, President, Director**
  - b) **Allison Hall, Treasurer, Director**
  - c) **Armond Tatevossian, Secretary**

d) **Juan Alfonso, Financially Responsible Officer**

12. AUTHORIZED CONTACT(S) FOR YOUR FIRM:

Name: **Christopher Bucknor**  
Title: **Principal-in-Charge/Authorized Signatory**  
E-mail: **chris.bucknor@aecom.com**  
Telephone No.: **561.962.0901**

Name:  
Title:  
E-mail:  
Telephone No.:

13. Has your firm, its principals, officers or predecessor organization(s) been debarred or suspended by any government entity within the last three years? If yes, specify details in an attached written response.  Yes  No
14. Has your firm, its principals, officers or predecessor organization(s) ever been debarred or suspended by any government entity? If yes, specify details in an attached written response, including the reinstatement date, if granted.  Yes  No
15. Has your firm ever failed to complete any services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response.  Yes  No
16. Is your firm or any of its principals or officers currently principals or officers of another organization? If yes, specify details in an attached written response.  Yes  No
17. Have any voluntary or involuntary bankruptcy petitions been filed by or against your firm, its parent or subsidiaries or predecessor organizations during the last three years? If yes, specify details in an attached written response.  Yes  No
18. Has your firm's surety ever intervened to assist in the completion of a contract of have Performance and/or Payment Bond claims been made to your firm or its predecessor's sureties during the last three years? If yes, specify details in an attached written response, including contact information for owner and surety.  Yes  No
19. Has your firm ever failed to complete any work awarded to you, services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response.  Yes  No
20. Has your ever been terminated from a contract within the last three years? If yes, specify details in an attached written response.  Yes  No
21. Living Wage solicitations only: In determining what, if any, fiscal impact(s) are a result of the Ordinance for this solicitation, provide the following for informational purposes only. Response is not considered in determining the award of this contract.  
Living Wage had an effect on the pricing.  Yes  No  N/A  
If yes, Living Wage increased the pricing by: %.

22. Participation in Solicitation Development:

I have not participated in the preparation or drafting of any language, scope, or specification that would provide my firm or any affiliate an unfair advantage of securing this solicitation that has been let on behalf of Broward County Board of County Commissioners.

I have provided information regarding the specifications and/or products listed in this solicitation that has been let on behalf of Broward County Board of County Commissioners.

If this box is checked, provide the following: Name of Person the information was provided:

Title:

Date information provided:

**For what purpose was the information provided?**

**Drug-Free Workplace Requirements Certification:**

Broward County Board of  
County Commissioners

PNC2124755P1

Section 21.23(f) of the Broward County Procurement Code requires awards of all competitive solicitations requiring Board award be made only to firms certifying the establishment of a drug free workplace program.

- The Vendor hereby certifies that it has established a drug free workplace program in accordance with the requirements of Section 1-71, et. Seq., of the Broward County Code of Ordinances (Procurement From Businesses With Drug-Free Workplace Program).

**Non-Collusion Certification:**

Vendor shall disclose, to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135 (1) (c), Florida Statutes, who is an officer or director of, or has a material interest in, the Vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. Failure of a Vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.

The Vendor hereby certifies that: (select one)

- The Vendor certifies that this offer is made independently and free from collusion; or
- The Vendor is disclosing names of officers or employees who have a material interest in this procurement and is in a position to influence this procurement. Vendor must include a list of name(s), and relationship(s) with its submittal.

**Public Entities Crimes Certification:**

In accordance with Public Entity Crimes, Section 287.133, Florida Statutes, a person or affiliate placed on the convicted vendor list following a conviction for a public entity crime may not submit on a contract: to provide any goods or services; for construction or repair of a public building or public work; for leases of real property to a public entity; and may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s. 287.017 for Category Two for a period of 36 months following the date of being placed on the convicted vendor list.

The Vendor hereby certifies that: (check box)

- The Vendor certifies that no person or affiliates of the Vendor are currently on the convicted vendor list and/or has not been found to commit a public entity crime, as described in the statutes.

**Scrutinized Companies List Certification:**

Any company, principals, or owners on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List is prohibited from submitting a response to a solicitation for goods or services in an amount equal to or greater than \$1 million.

The Vendor hereby certifies that: (check each box)

- The Vendor, owners, or principals are aware of the requirements of Sections 287.135, 215.473, and 215.4275, Florida Statutes, regarding Companies on the Scrutinized Companies with Activities in Sudan List the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and
- The Vendor, owners, or principals, are eligible to participate in this solicitation and are not listed on either the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List; and
- If awarded the Contract, the Vendor, owners, or principals will immediately notify the County in writing if any of its principals are placed on the Scrutinized Companies with Activities in Sudan List, the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List.

I hereby certify the information provided in the Vendor Questionnaire and Standard Certifications:

<b>Christopher Bucknor</b>	<b>Principal-in-Charge/Authorized Signatory</b>	<b>8/26/2022</b>
*AUTHORIZED SIGNATURE/NAME	TITLE	DATE

Broward County Board of  
County Commissioners

PNC2124755P1

Vendor Name: **AECOM Technical Services, Inc.**

\* I certify that I am authorized to sign this solicitation response on behalf of the Vendor as indicated in Certificate as to Corporate Principal, designation letter by Director/Corporate Officer, or other business authorization to bind on behalf of the Vendor. As the Vendor's authorized representative, I attest that any and all statements, oral, written or otherwise, made in support of the Vendor's response, are accurate, true and correct. I also acknowledge that inaccurate, untruthful, or incorrect statements made in support of the Vendor's response may be used by the County as a basis for rejection, rescission of the award, or termination of the contract and may also serve as the basis for debarment of Vendor pursuant to PART XI of the Broward County Procurement Code. I certify that the Vendor's response is made without prior understanding, agreement, or connection with any corporation, firm or person submitting a response for the same items/services, and is in all respects fair and without collusion or fraud. I also certify that the Vendor agrees to abide by all terms and conditions of this solicitation, acknowledge and accept all of the solicitation pages as well as any special instructions sheet(s).

**Exhibit “F”**

STANDARD INSTRUCTIONS: B. Responsibility Criteria - Authority to Conduct Business in Florida

## *State of Florida Department of State*

I certify from the records of this office that AECOM TECHNICAL SERVICES, INC. is a California corporation authorized to transact business in the State of Florida, qualified on August 21, 1995.

The document number of this corporation is F95000004014.

I further certify that said corporation has paid all fees due this office through December 31, 2022, that its most recent annual report/uniform business report was filed on March 7, 2022, and that its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Fourteenth day of March,  
2022*



*Randy R. Lee*  
**Secretary of State**

Tracking Number: 2194512940CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>