



**TO:** Yohanna De Francisco  
Purchasing Division  
**FROM:** Dan West  
Parks and Recreation Division  
**SUBJECT:** Solicitation No.: PNC2127029C1  
Hollywood North Beach Park Mooring Fields

Recommended Vendor: Home Express Corp  
Recommended Group(s)/Line Item(s): Line items 01-01 thru 01-29  
Initial Award Amount: \$ 4,490,201.91 Potential Total Amount: \$ 4,490,201.91  
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

**CONCURRENCE:**

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

I am satisfied with the Vendor's financial background and/or rating and payment performance.  
 Not applicable D & B Report not required for review, as project is fully bonded.

**LITIGATION HISTORY: (check one)**

I have reviewed the Litigation History Form and there is no issue of concern.  
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

Vendor received an overall rating  $\geq 2.59$  on all evaluations.  
 No evaluations within the past three years contained any items rated a score of 2 or less.  
 Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.  
 Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.  
 Past evaluations are not relevant to the scope of this contract.  
 No past Performance Evaluations exist in ContractsCentral.

**AND**

Reference Verification Forms are attached.

**OR**

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Dan West TITLE: Director, Parks and Recreation Division  
(Individual authorized to administer the contract.)

SIGNATURE: West, Dan

Digitally signed by West, Dan  
Date: 2023.12.07 10:57:48 -05'00'

DATE:



**Vendor Reference Verification Form for Bids and Quotes**

Broward County Solicitation No. and Title: Bid No. PNC2127029C1 - Hollywood North Beach Park Mooring Fields

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Reference for (Name of Firm): Home Express Corp / DBA HE Builders

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Organization/Firm Name providing reference: Lehigh Acres Development

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Contact Name: Chenia Veiga Title:

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Contact Email: manager@lehighacresdevelopment.com Contact Phone: (305) 979-4027

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Name of Referenced Project: Lehigh Acres Development

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Contract No. Contract Amount: \$9,370,525.73

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Date Services Provided: May 2022

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor  
 Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>			<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

**Below Section to be Completed by Broward County**

References Checked By  
 Name: Martin Gross Title: Eng. Unit Supervisor

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Division/Department: Parks and Recreation Division Date of Verification: 12/06/2023



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: Bid No. PNC2127029C1 - Hollywood North Beach Park Mooring Fields

Reference for (Name of Firm): Home Express Corp / DBA HE Builders

Organization/Firm Name providing reference: Giovanni Lidestri

Contact Name: Giovanni Lidestri

Title:

Contact Email: giovanni@lidestrifoods.com

Contact Phone: (585) 747-1277

Name of Referenced Project: Town Home PF-TH3

Contract No.

Contract Amount: \$1,800,000

Date Services Provided: October 2017

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Please rate your experience with the referenced Vendor:

Needs Improvement      Satisfactory      Excellent      Not Applicable

1. Vendor's Quality of Service	<input type="checkbox"/>			<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Below Section to be Completed by Broward County

References Checked By

Name:

Title:

Division/Department:

Date of Verification:



**NOT ABLE TO VERIFY**

**Vendor Reference Verification Form for Bids and Quotes**

Broward County Solicitation No. and Title: Bid No. PNC2127029C1 - Hollywood North Beach Park Mooring Fields

Reference for (Name of Firm): Home Express Corp / DBA HE Builders

Organization/Firm Name providing reference: Port of Miami

Contact Name: Frank Ramirez

Title:

Contact Email: frank.ramirez@miamidade.gov

Contact Phone: (305) 347-5508

Name of Referenced Project: New Video Wall and LAN Room Relocation

Contract No.

Contract Amount: \$2,218,742

Date Services Provided: June 2021

(list date range or date services began until "current")

Vendor's role in Project:  Prime Vendor  Subconsultant/Subcontractor

Would you use this vendor again?  Yes  No If No, please specify in Additional Comments (below).

**Description of services provided by Vendor:**

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>			<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

**Below Section to be Completed by Broward County**

References Checked By

Name:

Title:

Division/Department:

Date of Verification:



**PARKS AND RECREATION DIVISION • Planning & Design Section • *Improving Quality of Life One Park at a Time***  
1 N. University Dr., Box 3200 B • Plantation, FL 33324-2038 • 954.557.4555 • TTY 954.537.2844 • FAX 954.357.5715

*Winner of the National Gold Medal Award for Excellence in Park and Recreation Management  
Accredited by the Commission for Accreditation of Park and Recreation Agencies (CAPRA)*

## MEMORANDUM

DATE: December 7, 2023

TO: Yohanna De Francisco, Senior Purchasing Agent, Purchasing Division

THRU: Dan West, Director, Parks and Recreation Division West, Dan  
Digitally signed by West, Dan  
Date: 2023.12.07 10:56:53 -05'00'

FROM: Martin Gross, Engineering Unit Supervisor, Parks and Recreation Division Digitally signed by Gross, Martin  
Date: 2023.12.07 07:33:16 -05'00'

SUBJECT: Non-Concurrence of Solicitation No. PNC2127029C1 Hollywood North Beach Park Mooring Fields Bidder: Home Builders Corp, DBA HE Builders

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The Parks and Recreation Division has performed a review of the bid submittal provided by Home Builders Corp, DBA HE Builders (HEB) for the subject solicitation and does not recommend award of the construction contract to HEB for the following reasons.

### **References provided by HEB do not meet the qualification requirements of the bid documents.**

Standard Instructions to Vendors, item no. 12, Qualifications of Vendors, states “The County will only consider solicitation responses from firms normally engaged in performing the type of work specified within the Contract Documents. Vendor must have adequate organization, facilities, equipment, and personnel to ensure prompt and efficient service to County.” Additionally, Vendor Questionnaire, item #32 requires the bidder to “Provide at least three (3) individuals, corporations, agencies, or institutions for which your firm has completed work of a similar nature or in which your firm sold similar commodities in the past three (3) years.”

Review of the bid documents has determined that HEB does not meet the requisite qualification criteria. The Hollywood North Beach Park Mooring Fields project includes a substantial percentage of marine construction; more than 50% based upon both the County’s construction cost estimate and HEB’s bid submittal. HEB presented three references in response to Vendor Questionnaire item #32, with none of the three including a scope of work which includes marine construction. Two e-mails were sent to HEB, the first on November 30, 2023 and a follow-up on December 4, 2023, requesting an additional reference which includes a marine construction scope of work. A December 5, 2023 follow-up phone call to a person listed on the Vendor Questionnaire as an authorized contact for the firm, Marisabel Castaneda, confirmed receipt of the e-mails requesting the additional reference. HEB has failed to provide a response to these e-mail requests. In the absence of documented experience in performing and/or

Yohanna De Francisco  
Non-Concurrence of Solicitation No. PNC2127029C1 Hollywood North Beach Park Mooring Fields  
December 7, 2023  
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managing marine construction, it is concluded that HEB does not normally engage in performing the type of work specified in the Contract Documents and that HEB has not previously completed work of a similar nature.

**Recent history of Broward County construction contract terminations.**

On September 12, 2023, HEB was issued a Notice of Termination for Cause for Contract No. PNC2122969C1 Central HAC Plumbing Renovations. In summary, HEB was terminated due to lack of progress of the Work, lack of appropriate staffing, and construction deficiency issues. HEB failed to reconcile these issues after receiving several notices to cure.

On May 26, 2023, Broward County executed a Settlement Agreement with HEB which provided for termination of Contract No. PNC2122806C1 Interior Renovations of Parks and Recreation HQ Building. In summary, unresolved issues associated with project start-up delays and HEB's requests for additional compensation led to the mutually agreed upon contract termination.

Based upon HEB's inability to demonstrate the requisite qualifications and experience in performing and/or managing marine construction, along with the recent history of Broward County construction contract terminations, the Parks and Recreation Division does not concur to award the Hollywood North Beach Park Mooring Fields project to HEB.