



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**  
**Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

**MEMORANDUM**

**DATE:** October 22, 2019

**TO:** Richard Trupiano, Purchasing Agent Sr.  
Purchasing Division

**THRU:** Sandy-Michael McDonald, Director *SMM*  
Office of Economic and Small Business Development

**FROM:** Freddy Castillo, Small Business Development Manager *FC*  
Office of Economic and Small Business Development

**SUBJECT:** Bid No. #BLD2116204B1 – Fire Sprinkler and Fire Pump Maintenance and Repairs - County Business Enterprise (CBE) Compliance Review

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with the CBE Program requirements for the above referenced project. An overview is provided as follows:

**The CBE Goal for this project: 25%**

**Met the CBE Program Requirements:**

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
<b>National Fire Protection, LLC. (Prime)</b> Amos Supply, Inc.	CBE	25%
Contractor's Bid Amount: \$5,416,153.50 CBE Participation Commitment: 25%		
<b>Black Fire Protection, Inc. (Prime)</b>	CBE	95%
Contractor's Bid Amount: \$819,577.50 CBE Participation Commitment: 95%		

**Did Not Meet the CBE Program Requirements:**

<b><u>Firms</u></b>	<b><u>Category</u></b>	<b><u>Percentage</u></b>
<b>Advanced Systems, Inc. (Prime)</b>	Non-CBE	0%

Contractor's Bid Amount: \$5,360,377.00

CBE Participation Commitment: 0%

**CBE Compliance Comments:**

National Fire Protection, LLC. and Black Fire Protection, Inc. are compliant with the CBE program requirements of the solicitation. The firms did not provide executed LOIs with the bid package. The firms were given three (3) business days to provide their CBE goal commitment or documentation to support their good faith efforts to meet the CBE goal requirements. The firms provided executed LOIs for CBE participation within the required three (3) day period.

Advanced Systems, Inc. is not in compliance with the CBE program requirements of the solicitation. The firm did not provide an executed LOI with the bid package. The firm was given three (3) business days to provide completed LOIs and/or supporting documentation demonstrating their good faith efforts to meet the goal. Advanced Systems, Inc. submitted a completed Application for Evaluation of Good Faith Efforts within the three (3) day period. However, the firm did not provide additional supporting documentation for evaluation of their good faith efforts in accordance with Section 1-81.5 (d)(2) of the Broward County Business Opportunity Act of 2012 (the "Act") as amended. Therefore, OESBD has determined that Advanced Systems, Inc. has not met the quality, quantity and extent in their various efforts to meet the established goal in accordance with Section 1-81.5 (d)(2) of the "Act".

Cc: Maribel Feliciano, Assistant Director, OESBD  
Marcia Young, Small Business Development Specialist, OESBD