



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

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MEMORANDUM

DATE: March 21, 2019

TO: Peggy Cadeaux, Contract/ Grant Administrator
Aviation Department

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2019.03.25 15:28:04 -0400

FROM: Freddy Castillo, Small Business Development Manager
Office of Economic and Small Business Development

FREDDY J. CASTILLO Digitally signed by FREDDY J. CASTILLO
Date: 2019.03.25 15:28:04 -0400

SUBJECT: No CBE Goal for Baggage Handling System Maintenance Repair and Operation Services

The Maintenance Division within the Broward County Aviation Department is seeking the procurement of maintenance, operations and repair services for the Baggage Handling Systems (BHS) located in Terminal 2 of the Fort Lauderdale-Hollywood International Airport. Additional BHS repair and maintenance services would be required for Cruise Terminal 25 located at Port Everglades. There is an insufficient number of County Business Enterprise (CBE) firms in the Broward County Certified Firm Directory that can meet the requirements of the solicitation; therefore, consistent with the Broward County Business Opportunity Act of 2012, as amended, (the Act) Sec. 1-81.3(a)(1), no CBE goal is applicable for this project. According to Sec. 1-81.10(a)(1) of the Act, if a responsive, responsible bid is received from a certified CBE firm that is within ten percent (10%) of the lowest bid received from a non-CBE firm, the CBE shall be offered the opportunity to match the lowest bid.

This project is not subject to the Broward County Workforce Investment Program.

Eligibility for the CBE program is based on economic size standards; the program does not utilize race or gender criteria for either certification or goal methodology purposes.

The above assigned CBE goal is based on our examination of the scope of work and cost estimate as submitted to the Office of Economic and Small Business Development by the using agency. If you have any concerns regarding subcontracting opportunities that may be available, please contact our office at (954) 357-6400.

cc: Maribel Feliciano, Assistant Director, OESBD
Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD

METHODOLOGICAL STATEMENT County Business Enterprise (CBE) Program

PROJECT TITLE: Baggage Handling System Maintenance Repair and Operation Services

BASE GOAL: The Broward County Business Opportunity Act of 2012 (the Act), as amended, established a minimum goal of 25%.

APPROACH: Weighted availability of CBE-eligible firms was based on scopes of work as identified by the using agency. The Project Manager has identified the breakdown of the scope of work for the project. All portions of the scope of work are included for purposes of assessing overall relative availability of CBE-eligible firms by NAICS code.

DATA: The OESBD database of CBE-certified firms and the 2016 County Business Patterns (CBP) table of the U.S. Census Bureau for Broward County firms relative to NAICS codes were used for this analysis.

Table 1: Baggage Handling System Maintenance Repair and Operation Services

Description of Scopes of Work	NAICS	Scope	CBE-Certified Firms	CBP as of 2016	Availability Per Specialty	Weighted Availability
BHS Maintenance, BHS Repairs, BHS Operations, Spare Part Inventory	488119	100.00%	0	108	0.00%	0.00%
TOTAL		100.00%				0.00%

Weighted Availability: 0.00%

GOAL ADJUSTMENT:

A search for CBE firms, in the Broward County Certified Firm Directory, using the key word “baggage” resulted in zero (0) firms. A search for all CBE-certified Contract Service providers yielded 216 results. However, these firms do not provide the required services. Additional searches for past reviews for this or similar types of services had the following results:

OESBD Reviews

“Brake Modules for Baggage Handling System”, Quotation No. Z0939103Q1 - two CBE firms responded to this solicitation: A.C.E.S., Inc. d/b/a A.C.E.S., Inc. Airport & Commercial Equipment Suppliers, Inc. and the Tools Man, Inc. d/b/a The Tools Man Industrial Supply. (Memo dated 9/29/2011). Both firms were and are currently CBE-certified. However, Quotation No. Z0939103Q1 required commodity services only. Neither A.C.E.S, Inc. nor The Tools Man, Inc. is certified to provide contract services.

BIDSYNC

- Bid No. Z1408707Q1, Baggage Handling System Parts Repair/Refurbish – only one (1) firm responded to the solicitation, Motion Industries, Inc. The Purchasing Division recommended award to the sole respondent. Motion Industries, Inc. was not and is not currently CBE-Certified.
- Bid Z1319012Q1, Drum Motors for Baggage Handling System – five (5) firms responded to the solicitation: Florida Bearings, Ace Pump and Supply, Vanderlande Industries, JAS Interconnect Solutions, and Condo Electric. The Purchasing Division recommended award to Vanderlande Industries. None of these firms was or is currently CBE-certified.

In accordance with the Act, Sec. 1-81.3(a)(1)(a), there are fewer than two (2) certified CBEs available to perform the work required under the contract therefore no CBE goal is applicable.

GOAL: No CBE Goal