



TO: Michal Durden, Purchasing Agent, Senior
Purchasing Division

FROM: Trevor M. A. Fisher, P.E., MBA, IAP, Assistant Aviation Chief Development Officer
Airport Development

SUBJECT: Solicitation No.: PNC2119643C1
HWO Security Enhancements, Access Control and CCTV

Recommended Vendor: PowerCore Communications, Inc.
Recommended Group(s)/Line Item(s): All Lines: Base Bid, Lines 1-10 and Optional Items, Lines 1-3
Initial Award Amount: \$547,934.90 Potential Total Amount: \$547,934.90
Initial Contract Term: Fixed Contract Contract Term, including Renewals:

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
 have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- I am satisfied with the Vendor's financial background and/or rating and payment performance.
- Not applicable for this solicitation

LITIGATION HISTORY: (check one)

- I have reviewed the Litigation History Form and there is no issue of concern.
- Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- Vendor received an overall rating ≥ 2.59 on all evaluations.
- No evaluations within the past three years contained any items rated a score of 2 or less.
- Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
- Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
- Past evaluations are not relevant to the scope of this contract.
- No past Performance Evaluations exist in Contracts Central.

AND

- Reference Verification Forms are attached.

OR

- Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Trevor M.A. Fisher, P.E.,MBA,IAP TITLE: Assistant Chief Development Officer
(Individual authorized to administer the contract.)

SIGNATURE:  Digitally signed by Trevor Fisher
Date: 2019.12.11 13:02:43
-05'00' DATE: December 11, 2019



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2119643C1 - HWO Security Enhancements, Access Control and CCTV

Reference for: (Name of Firm) PowerCore Communications

Organization/Firm Name providing reference: FDOT District 2

Contact Name/Title: Brian Kirts

Contact E-mail: brian.kirts@dot.state.fl.us

Contact Phone: 904-360-5556

Name of Referenced Project: Clay - SR 224

Contract No. Job 756 Clay - SR 224

Contract Amount: \$2,185,756.00

Date Services Provided: Present

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Fiber Optics Cabling Installation including testing and maintenance

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
Good experience working with the team. The team was friendly, responsive and helpful. Experienced in their industry and took pride in their work. Completed the project on time. No bogus claims on their part.

References Checked By

Name: Terry Crawford

Title: Construction Project manager

Division/Department: Airport Development/Capital Improvement Date of Verification: December 04, 2019



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2119643C1 - HWO Security Enhancements, Access Control and CCTV

Reference for: (Name of Firm) PowerCore Communications

Organization/Firm Name providing reference: Ranger Construction Industries as Prime Contractor

Contact Name/Title: Tony Johnson/Senior Project Manager

Contact E-mail: tony.johnson@rangerconstruction.com

Contact Phone: 561-370-9874

Name of Referenced Project: I-95 at St Johns Heritage Parkway

Contract No. Job 756 SR9

Contract Amount: \$3,614,649.00

Date Services Provided: 02/2017 through 09/2019

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
Installation of Fiber Optics, DMS Signs, CCTV

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
Worked safely in traffic situations on I-95. Provided quality services.

References Checked By
 Name: Terry Crawford Title: Construction Project Manager
 Division/Department: Airport Development/Capital Improvement Date of Verification: December 04, 2019



Vendor Reference Verification Form

Broward County Solicitation No. and Title: PNC2119643C1 - HWO Security Enhancements, Access Control and CCTV

Reference for: (Name of Firm) PowerCore Communications

Organization/Firm Name providing reference: SEMA Construction Prime General Contractor

Contact Name/Title: Spencer Cook/Project Manager

Contact E-mail: scook@semaconstruction.com

Contact Phone: 407-492-6262

Name of Referenced Project: Brevard County- Pineda Causeway @ US 1

Contract No. Job No. 779 - Wickham to SR 5

Contract Amount: \$293,900.00

Date Services Provided: 5/2018 through 01/2019

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Sub-consultant/Sub-contractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:
IDirectional Bore, Fiber Optics, Pull and Splice boxes, mast arms and Traffic control assemblies

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service				
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization				
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:				
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
Project Manager has been great. They have completed their work before they said they would.

References Checked By

Name: Terry Crawford

Title: Construction Project Manager

Division/Department: Airport Development/Capital Improvement

Date of Verification: December 04, 2019