

TO: Richard Trupiano, Purchasing Agent Senior Purchasing Division FROM: Scott Campbell, Director **Facilities Management Division** SUBJECT: Solicitation No.: BLD2117444B1 HVAC Unit and HVAC Precision Cooling Unit Maintenance and Repair Services Recommended Vendor: Airmatic Controls Inc. Recommended Group(s)/Line Item(s): Group 1 Initial Award Amount: \$467,776.50 Potential Total Amount: \$1,478,185.70 Initial Contract Term: One Year Contract Term, including Renewals: Three Years CONCURRENCE: The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I Approximately large transfer including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor. FINANCIAL BACKGROUND/D & B REPORT: (check one) ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance. Not applicable Incumbent vendor LITIGATION HISTORY: (check one) I have reviewed the Litigation History Form and there is no issue of concern. Refer to additional information from the Office of the County Attorney to address an issue/concern. PAST PERFORMANCE: (check all that apply) I have reviewed the Vendor's past Performance Evaluations in Contracts Central and: Vendor received an overall rating ≥ 2.59 on all evaluations. No evaluations within the past three years contained any items rated a score of 2 or less. Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information. ☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information. Past evaluations are not relevant to the scope of this contract. No past Performance Evaluations exist in Contracts Central. AND Reference Verification Forms are attached. Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years. NON-CONCURRENCE: I do not concur. Detailed reason for non-concurrence is attached. Assistant Director, Facilities TYPED NAME OF SIGNER: Ian Mitchell TITLE: Management Division (Individual authorized to administer the contract.) **SIGNATURE**

User Concurrence Form (rev 3/2016)

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Excellence in Public Procurement - Our Best. Nothing Less.



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2117444B1 Group 1 HVAC Unit Maintenance and Repair				
Services Reference for: (Name of Firm) : Airmatic Controls, Inc.				
Organization/Firm Name providing refere	ence: Proward C	County		
Contact Name/Title: Joe Rollo, Skilled				
Contact E-mail: jrollo@broward.org	rades Supervis	OI		
Contact Phone: 954-605-4869				
Name of Referenced Project: HVAC Ma	intenance			
Contract No. K2113673B1 and K21136				
Contract Amount: \$200,000 annually	70/(1			
Date Services Provided: August 2017 to	o present			
		vices began unti	I "current")	
Vendor's role in Project: ⊠ Prime Ver Would you use this vendor again? ⊠ Ye		consultant/Sub- f No, please spe		onal Comments (below).
Description of services provided by V		1		
Maintenance and repair of HVAC units	s at various Br	oward County I	ocations.	
Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	•			
	200			
a. Responsive				
•			\boxtimes	
a. Responsiveb. Accuracyc. Deliverables			\boxtimes	
b. Accuracy				
b. Accuracy c. Deliverables				
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Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2117444B1 Group 1 HVAC Unit Maintenance and Repair					
Services					
Reference for: (Name of Firm) : Airmatic Controls, Inc.					
Organization/Firm Name providing refere	ence: City of No	rth Miami			
Contact Name/Title: Rice Cade					
Contact E-mail: rcade@northmiamifl.gov					
Contact Phone: 305-318-1690					
Name of Referenced Project: HVAC Ma	intenance				
Contract No.					
Contract Amount: \$30,000 maintenance	+ repairs annu	ally			
Date Services Provided: April 2019 to p		iaaa baaaa watii	" 		
(list date rai	nge or date serv	vices began until	current)		
Vendor's role in Project: ⊠ Prime Ven	dor 🗌 Sub-	consultant/Sub-	contractor		
Would you use this vendor again? ☐ Ye	s 🗌 No If	No, please spe	cify in Addition	onal Comments (below).	
Description of services provided by V	endor:	***	0.07		
Maintenance and repair of HVAC units		on as needed.			
	N				
Please rate your experience with the	Needs	Satisfactory	Excellent	Not Applicable	
referenced Vendor:	Improvement				
Vendor's Quality of Service					
	a. Responsive				
b. Accuracy			\boxtimes		
	c. Deliverables				
-	2. Vendor's Organization				
a. Staff expertise					
b. Professionalism					
c. Turnover					
Timeliness of:					
a. Project	님	님			
b. Deliverables				Ш	
Additional Comments: (provide on ad	ditional sheet i	if needed)			
Tautional Commonto (provide on all					
References Checked By					
Name: Robin Swanson Title: Contract Grant Administrator Sr.					
Division/Department: Facilities Management Division Date of Verification: 12-26-19					



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2117444B1 Group 1 HVAC Unit Maintenance and Repair					
Services Reference for: (Name of Firm) : Airmatic Controls, Inc.					
Organization/Firm Name providing reference: St. Marks Catholic Church & School					
Contact Name/Title: Stacy Whittaker	ones. Ot. Marks	Catriolic Cridici	a School		
Contact E-mail: swhittaker@stmarkparis	h ora				
Contact Phone: 954-434-3777	11.019		4		
Name of Referenced Project: HVAC Ma	intenance and F	Repairs			
Contract No.		· · · · · · · · · · · · · · · · · · ·			
Contract Amount: \$12,000 annually				150	
Date Services Provided: 2004 to date					
(list date rai	nge or date serv	vices began unti	"current")		
Vendor's role in Project: ⊠ Prime Ven	ndor 🗌 Sub-	consultant/Sub-	contractor		
Would you use this vendor again?⊠ Ye	Vanish Va			onal Comments (below).	
Description of services provided by V					
Maintenance and repair of HVAC units		on as needed			
wantenance and repair of 114A0 units	s and mistanation	on as needed.			
Please rate your experience with the	Needs				
referenced Vendor:	Improvement	Satisfactory	Excellent	Not Applicable	
1. Vendor's Quality of Service	•				
a. Responsive			\boxtimes		
b. Accuracy					
c. Deliverables	Ħ	H	\boxtimes	H	
2. Vendor's Organization					
a. Staff expertise			\boxtimes		
b. Professionalism					
c. Turnover					
3. Timeliness of:					
a. Project		П	\boxtimes	П	
b. Deliverables					
Additional Comments: (provide on ad	ditional sheet i	f needed)			
Love using them, very pleased					
Pafarances Chacked By					
References Checked By Name: Robin Swanson Title: Contract Grant Administrator Sr.			Administrator Sr		
Division/Department: Facilities Management Division Date of Verification: 1-6-20					
Division/Department. I delinited Managen	TOTAL DIVISION	Date of \	Cilication.	1-0-20	



TO:

TO:	Richard Trupiano, Purchasing Ag	ent Senior			
	Purchasing Division				
FROM:	Scott Campbell, Director				
	Facilities Management Division				
SUBJECT:	Solicitation No.: BLD2117444B1				
	HVAC Unit and HVAC Precision	Cooling Unit Maintenance and Repair Services			
Recommende	d Vendor: Thermo Air Inc				
	d Group(s)/Line Item(s): Group 1				
	mount: \$442,187.00	Potential Total Amount: \$1,425,321.00			
Initial Contract	t Term: One Year	Contract Term, including Renewals: Three Years			
have review	has reviewed Vendor's response	(s) for specification compliance and Vendor responsibility. I endor Questionnaire and after careful evaluation, I concur with			
		check one) ground and/or rating and payment performance.			
LITIGATION H	HISTORY: (check one)				
	ewed the Litigation History Form ar ditional information from the Office	nd there is no issue of concern. e of the County Attorney to address an issue/concern.			
	RMANCE: (check all that apply) ed the Vendor's past Performance	Evaluations in Contracts Central and:			
	eived an overall rating ≥ 2.59 on al	ll evaluations. ntained any items rated a score of 2 or less.			
		tion(s). Refer to additional information.			
		al item(s). Refer to additional information.			
Past evalua	ations are not relevant to the scope	e of this contract.			
No past Performance Evaluations exist in Contracts Central.					
□ Poforonco \	Verification Forms are attached.	AND			
relevence	verification i offits are attached.	OR			
		d: Commodity only purchase (less than \$250,000); Service ormance Evaluation within the past three years.			
NON-CONCU	RRENCE:				
I do not cor	ncur. Detailed reason for non-conc				
TYPED NAME	OF SIGNER: Scott Campbell	Director, Facilities Management TITLE: Division			
(Individual author	ized to administer the contract.)	THEE. DIVISION			
	X	1 1			
SIGNATURE:	Oco cobu	DATE: 1 7 200			
	0				
ser Concurrence Fo	orm (rev 3/2016) A Service of the Bro	oward County Board of County Commissioners			



Public Works Department Facilities Management Division

115 S. Andrews Avenue, Room 501 • Fort Lauderdale, Florida 33301 • 954-357-6470 • FAX 954-357-6136

TO:

Brenda Billingsley, Director

Purchasing Division

FROM:

Scott Campbell, DirectorScott Campbell Campbell Date: 2020.04.23 10:13:29

Facilities Management Division

Digitally signed by Scott

DATE:

April 23, 2020

SUBJECT:

Certification Requirements for AAON HVAC Equipment for Group 1 for

BLD2117444B1, HVAC Unit and HVAC Precision Cooling Unit

Maintenance and Repair Services

For Solicitation No. BLD2117444B1, Group 1 to provide HVAC Unit Maintenance and Repair Services, the Facilities Management Division included a certification requirement that "the vendor shall provide a minimum of one (1) technician who has received factory training on Wattmaster/Orion Controls used in AAON HVAC equipment" because the rooftop units at the new South Animal Care facility, located at 2400 SW 42 Street, Dania Beach, FL 33312, were AAON units and this location was being added to the new HVAC solicitation for maintenance and repair services. This location had not been included in the previous HVAC Maintenance and Repair Services contract (K2113673B1) because the location was not in existence at the time of contract solicitation.

The AAON rooftop units go beyond the traditional air conditioning system by providing complex microprocessor control of all operating facets in order to maintain climate control, dehumidification and maximum energy efficiency. Most of the units have "energy wheels" which have to be inspected and cleaned on a regular basis since this will impact the units' ability to dehumidify the space and maintain maximum energy efficiency. technicians need specialized factory training and a factory interface device (or laptop) in order to access the control system and monitor system performance. More importantly, the technicians need to understand how the settings relate to each other and how changes will impact space comfort.

Should you have questions or need additional information, please contact me at (954) 357-5590.

Trupiano, Richard

From: Swanson, Robin

Sent: Wednesday, December 11, 2019 8:41 AM

To: Trupiano, Richard

Cc: Jensen, Candace; Byrd, Carla

Subject: RE: UPDATE Status of FMD Concurrence - BLD211744B1 New HVAC

Attachments: Certification Letter, AAON (1).pdf; Certification Letter, AAON (2).pdf; FW: Orion controls

Good Morning,

Our Maintenance Superintendent contacted the local AAON authorized dealer Protec and was provided with a list of trained contractors (see email Attachment #3). Unfortunately, Thermo Air is not on the list of trained contractors, thus, the vendor does not meet the bidder qualification criteria detailed for Group 1 in Special Instructions and Specifications, Bidder Qualifications, Section 2.1.4. Does this mean that the vendor was not responsive and Purchasing will handle rejection? Or do you need for FMD to do a non-concurrence for Group 1 based on vendor not being on the AAON trained contractor list? Please advise as to the next steps.

Please note that I am proceeding to obtain references for Group 2 HVAC Precision Cooling for Thermo Air.

Regards,

Robin Swanson, Contract Grant Administrator Senior

Facilities Management Division - Contracts Section

Broward County Public Works Department

115 South Andrews Avenue, Room 501, Fort Lauderdale, FL 33301

Office: 954-357-6486, Fax: 954-357-5544

Email: roswanson@broward.org



From: Swanson. Robin

Sent: Tuesday, December 10, 2019 12:41 PM **To:** Trupiano, Richard <RTRUPIANO@broward.org>

Cc: Jensen, Candace <CJENSEN@broward.org>; Byrd, Carla <CBYRD@broward.org>

Subject: RE: Status of FMD Concurrence - BLD211744B1 New HVAC

Richard,

Thank you for facilitating the receipt of the information that was requested from Thermo Air. I am asking for a review by our Maintenance Superintendents to review information to assist in the process to confirm responsibility. In particular, feedback is needed relative to:

Specifications, Bidder Qualifications, Section 2.1.4: For Group 1 – HVAC Units, Contract shall provide a minimum of one technician that has received factory training on Wattmaster/Orion Controls used in AAON HVAC Equipment.

• Vendor did not provide evidence of factory training but provided Certification Letter from ACRA Local 725 Joint Apprenticeship & Training Committee Trust (Attachment #1) and Training course curriculum (Attachment #2).

I will work to obtain the necessary references in the meantime.

Swanson, Robin

From:

Ulloa, Freddy

Sent:

Wednesday, December 11, 2019 8:06 AM

To:

Swanson, Robin

Cc:

Jensen, Candace; Schuler, Craig; Jackson, Katrina

Subject:

FW: Orion controls

Attachments:

TRAINED CONTRACTORS 2019-10-03 14_22_15.pdf

Robin,

Attached is the list of AAON trained contractors from Protec who is the local AAON distributor. Thermo Air is not on that list.

My opinion is that the training they have provided to meet that requirement is not specific enough to AAON controls.

From: Luis Vesga <LVesga@ProtecInc.com>
Sent: Tuesday, December 10, 2019 8:31 PM
To: Ulloa, Freddy <FULLOA@broward.org>
Subject: Re: Orion controls

Good afternoon Freddy,

Please see attached.

Let me know if any questions.

Best regards,

Luis Vesga, ME
Technical Support Engineer
Protec Inc.
6935 NW 50th Street
Miami. FL 33166
Ph. (305) 594-3684
Fx. (305) 477-2514
ivesga@protecinc.com

AA ADVANCED BOEDAN SOPKIW CHRISTINE 954-935-5577 colardino@waadvenceair.com AC POWER & COMPORT Omar Crespo-Calero 561-322-9895 OMAR@ACCOWER.COM/DRIT.COM ARIR REF Chris Ryan Chris Ryan 561-495-500 cryan@air.ref.com Alfmatic Controls, Inc. MCHAEL GIROUX Laura Handt 954-370-7282 laura@airmatics.Com Alfmatic Controls, Inc. BOB HARRIS SOB HARRIS 954-931-9644 rabatalirmatics.Com Alfrancia Controls, Inc. BOB HARRIS CAROLINA PASCUSS 954-923-1644 rabatalirmatics.Com ALFRESCO CHRISTIAN DIAZ FABRICIO CORDOBA 786-315-3362 Info@ellfessco-air.com ALFRESCO CHRISTIAN DIAZ FABRICIO CORDOBA 786-326-0410 climatematistrosfoutiflorida@mall.com COMMUNITY AC RICABDO ROJAS SICHADO ROJAS 305-247-045 climatematistrosfoutiflorida@mall.com CONTROL AIR WALTER CASTRO WALTER CASTRO 305-42-2655 senipsio.com/controlair@mall.com COPASETIC MECH GEINN CONLEY RYAN CONLEY 786-399-1927 roceinsige.com/controlair@mall.com C	COMPANY	TECHNICIAN	SERVICE COORDINATOR	TELF.	EMAIL ADDRESS:
AIR REF Chris Ryan Chris Ryan S51-495-7060	AA ADVANCED			954-935-5577	
Airmatic Controls, Inc. MICHAEL GIROUX Laura Handt 954-370-7282 laura@mimaticAc.com Airmatic Controls, Inc. BOB HARRIS 954-931-9644 rathadarmatica@mail.com AIRSTRON LUIS CAMPOS CAROLINA PASCUSSI 954-931-9644 rathadarmatica@mail.com ALFRESCO CHRISTIAN DIAZ FABRICIO CORDOBA 786-515-5362 Info@alfresco-air.com ASPENA C RICK WELLS STEPHEN JEZIOROWSKI \$61-395-1500 stebhen@aspenac.com COMMATEMASTERS OF SOUTH FLA JOSE MORALES JOSE MORALES 786-262-0410 climatemastersofsouthflorida@gmail.com COMMININTY AC RICARDO ROJAS RICARDO ROJAS 305-267-7445 ricroja@msn.com CONTROL AIR WALTER CASTRO WALTER CASTRO WALTER CASTRO WALTER CASTRO Undercontrolair@gmail.com COPASETIC MECH GLENN CONLEY RYAN CONLEY 786-399-1927 rconley@cmbnac.com COPASETIC MECH GLENN CONLEY RYAN CONLEY 786-399-1927 rconley@cmbnac.com CUStom AIR ROY TITTORE Sam Block 75-264-65311 sam@custemairdesigns.com HILL YORK <td>AC POWER & COMFORT</td> <td>Omar Crespo-Calero</td> <td>Omar Crespo-Calero</td> <td>561-322-9895</td> <td>OMAR@ACPOWERCOMFORT.COM</td>	AC POWER & COMFORT	Omar Crespo-Calero	Omar Crespo-Calero	561-322-9895	OMAR@ACPOWERCOMFORT.COM
Airmatic Controls, Inc. BOB HARRIS CAROLINA PASCUSSI 954-931-9644 Cabadairmaticac@email.com AIRSTRON LUIS CAMPOS CAROLINA PASCUSSI 954-923-1654 CABCULNA PASCUSSI 954-923-1654 CABCULNA PASCUSSI 954-923-1654 CINCATOR COMPOSITION ASPEN AC RICK WELLS STEPHEN JEZIDAOWSKI SE1-395-1500 SEIPHEN JEZIDAOWSKI SE1-395-1500 SE1-3	AIR REF	Chris Ryan	Chris Ryan	561-495-7060	cryan@air-ref.com
AIRSTRON LUIS CAMPOS CAROLINA PASCUSSI 954-923-1654 CPASCUCCIPALISTRON.COM ALFRESCO CHRISTIAN DIAZ FABRICIO CORDOBA 786-515-5362 info@alfresco-air.com ALFRESCO CHRISTIAN DIAZ FABRICIO CORDOBA 786-515-5362 info@alfresco-air.com CILMATE MASTERS OF SOUTH FLA JOSE MORALES STEPHEN JEZIOROWSKI 551-395-1500 stepheni@aspenac.com CILMATE MASTERS OF SOUTH FLA JOSE MORALES JOSE MORALES 786-262-0410 ctimatemastersofsouthiflorida@gmail.com COMMUNITY AC RICARDO ROJAS RICARDO ROJAS 305-207-7445 ficrola@msn.com COMMUNITY AC RICARDO ROJAS RICARDO ROJAS 305-207-7445 ficrola@msn.com CONTROL AIR WALTER CASTRO WALTER CASTRO 305-484-0058 undercritoritalia@gmail.com COOL BREEZE WILLIAM GRINKIEWICZ SERGIO PENA 305-226-2665 sergio@cool-breezea com CODASETIC MECH GENN CONLEY RYAN CONLEY 786-399-1927 conlev@cmbvac.com CODASETIC MECH GENN CONLEY RYAN CONLEY 786-399-1927 conlev@cmbvac.com CUSTOM AIR Designs ROY TITONE Sam Block 754-264-6311 seam@customairdesigns.com; julia@customairdesigns.com DEBON AIR RAMON GONZALEZ GENEVIEVE AUGUSTE gauguste@debonsiers.com; julia@customairdesigns.com HILL YORK Edwin Simon Joselyn Acosta 954-234-0648 jacosta@hillvork.com HILL YORK Jesus Freire freite@hillvork.com HOUSTON AIR STEPHEN LINER KVIN J LINER 305-852-2960 kevin852@bellsouth.nel HOUSTON AIR STEPHEN LINER KVIN J LINER 305-970-5971 mattemphyac@hotmail.com MIX HYAC LLC (Maintenx HYAC) HOUANY SUAREZ CARL@MAINTEIX.COM CARL@MAINTEI	Airmatic Controls, Inc.	MICHAEL GIROUX	Laura Handt	954-370-7282	laura@airmaticAC.com
ASPERA C RICK WELLS STEPHEN IZZIOROWSKI S63-395-1500 stephen@aspenac.com climatemasters.OF SOUTH FLA JOSE MORALES RICARDO ROJAS ROY TITONE SAR BIOCK 754-264-6311 SARM@customairdesigns.com regular geolegycembra.com REBON AIR RAMON GONZALEZ GENEVIEVE AUGUSTE REQUESTE GENEVIEVE AUGUSTE REQUESTE GENEVIEVE AUGUSTE REQUESTE GENEVIEVE ROJAS REQUESTE REQUESTO ROJAS REQUESTE REQUESTO ROJAS REQUESTE REQUESTO ROJAS REQUESTE ROJAS REQUESTE REQUESTO ROJAS REQUESTE ROJAS REQUESTE ROJAS REQUESTE ROJAS REGUESTO ROJAS REGUE	Airmatic Controls, Inc.	BOB HARRIS		954-931-9644	rashadairmaticac@gmail.com
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Date: December 17, 2019

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RE: Facilities Management Division Non-Concurrence for BLD2117444B1 HVAC Unit and HVAC

Precision Cooling Unit Maintenance and Repair Services - Group 1 - Thermo Air

Reason for non-concurrence: Vendor did not provide evidence that one technician had received factory training on Wattmaster/Orion Controls used in AAON HVAC Equipment as required per the Specifications, Bidder Qualifications, Section 2.1.4 and Special Instructions, Section H. Certification Requirements of Solicitation BLD211744481 HVAC Unit and HVAC Precision Cooling Unit Maintenance and Repair Services which states "For Group 1 – HVAC Units, Contract shall provide a minimum of one technician who has received factory training on Wattmaster/Orion Controls used in AAON HVAC Equipment."

The Facilities Management Division contacted Protec Inc., the local AAON distributor, to obtain a list of trained technicians. Thermo Air did not have a technician on the list (see attached email and list of AAON trained technicians).