



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE: November 5, 2019

TO: Richard Trupiano, Purchasing Agent Sr.
Purchasing Division

THRU: Sandy-Michael McDonald, Director *SMC*
Office of Economic and Small Business Development

FROM: Freddy Castillo, Small Business Development Manager *FC*
Office of Economic and Small Business Development

SUBJECT: Bid No. #BLD2117444B1 – HVAC Unit and HVAC Precision Cooling Unit
Maintenance and Repair Services - County Business Enterprise (CBE) Reserve
Compliance Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with the CBE Reserve Program requirements for the above solicitation. An overview is provided as follows:

This solicitation is a reserve opportunity for CBE firms.

Met the CBE Reserve Program Requirements.

Firms

Thermo Air, Inc.
Airmatic Controls, Inc.
MAM A/C and Refrigeration Co.
AJ Air Services, Inc.

Category

CBE
CBE
CBE
CBE

Did Not Meet the CBE Reserve Program Requirements.

Firms

Temptrol A/C, Inc.

Category

Non-CBE

CBE Reserve Compliance Comments:

Thermo Air, Inc., Airmatic Controls, Inc., MAM A/C and Refrigeration Co. and AJ Air Services, Inc. are all certified County Business Enterprise (CBE) firms and in compliance with the CBE Reserve Program requirements of this solicitation.

Temptrol A/C, Inc. is a non-certified CBE firm and therefore, did not meet the CBE Reserve program requirements of the solicitation.

Pursuant to Section 1-81.3(f) of the Broward County Business Opportunity Act of 2012 (the Act) as amended, when a CBE reserve is established in connection with a County solicitation, CBEs and non-CBEs may respond to the solicitation. If a CBE with capacity to perform the work submits a responsive and responsible bid or proposal, the work will be awarded to the CBE that submits the lowest responsive and responsible bid or the highest-ranked responsive and responsible proposal. If no CBE with capacity to perform the work submits a responsive and responsible bid, a non-CBE with the lowest responsive and responsible bid or the highest-ranked responsive and responsible proposal, as applicable, may be awarded the contract with at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action), or the county may reject all bids and responses submitted.

Cc: Maribel Feliciano, Assistant Director, OESBD
Marcia Young, Small Business Development Specialist, OESBD