



TRANSPORTATION DEPARTMENT – Transit Division - Maintenance
3201 West Copans Road • Pompano Beach, Florida 33069 • 954-357-8441 • FAX 954-357-8350

MEMORANDUM

DATE: May 19, 2020

TO: Brenda Billingsley, Director
Purchasing Division

THRU: Chris Walton, Director
Transportation Department

A handwritten signature in blue ink, appearing to read "Chris Walton", is written over the "THRU:" line.

FROM: James Fourcade, Transit Director – Maintenance
Transit Division

SUBJECT: Request to piggyback on the Georgia Public Mass Transit eRFP # 99999-001-SPD-0000138, for the Procurement of five (5) Over-the-Road Coaches, dated July 1, 2018

The Broward County Transit Division (BCT) has an immediate need to secure a contract for the purchase of five (5) over-the-road, heavy-duty commuter coaches and is requesting to enter into a fixed contract for this purchase, piggybacking on the Georgia Public Mass Transit's contract with Motor Coach Industries, Inc. (MCI).

The benefits of using Georgia's agreement include:

- MCI committed to deliver the buses within a twelve-month window, as oppose to the industry standard lead-time of approximately fourteen (14) to eighteen (18) months from the notice to proceed.
- Avoiding abutting scheduled orders already committed to other transit agencies.
- Georgia's agreement (including options) with MCI meets the County's technical specifications.
- This purchase is time sensitive, and will minimize operational and administrative support needed to prepare and complete a bid.
- The provision of additional stocking of parts, which is more cost effective.
- Reduction of the time spent and cost for BCT and the Purchasing Division in processing individual bids for the purchase of the commuter coaches.

The Federal Transit Administration allows transit systems to purchase vehicles on a piggyback of other transit contracts and procurements that were bid (competitively) in compliance with the FTA and APTA guidelines. BCT previously purchased MCI commuter buses piggybacking on the Georgia Public Mass Transit eRFP # 99999-001-SPD-0000138.

Therefore, BCT is requesting approval to piggybacking on Georgia's agreement with MCI, for the purchase of five (5) commuter coaches, including engine and transmission diagnostic equipment, spare parts and training.

For additional information, please contact James Fourcade at 954-357-8441 or JFourcade@broward.org.

CW/RC/JF/YF



Transit Division – Maintenance Section

3201 West Copans Road • Pompano Beach, Florida 33069 • 954-357-8423 • FAX 954-357-8350

DATE: May 19, 2020

TO: Brenda Billingsley, Director, Purchasing Division

THRU: Chris Walton, Director, Transportation Department

FROM: James Fourcade, Director of Maintenance, Mass Transit Division

SUBJECT: **Independent Cost Estimate – Procurement of Five (5) 45-Foot Over Road Clean Diesel Commuter Coaches, Spare Parts and Training**

A handwritten signature in blue ink, appearing to read "Chris Walton", is written over the "THRU:" line.

Project Title: Procurement of Five (5) Forty-five Foot Over Road Clean Diesel Commuter Coaches

Contract Admin.: James Fourcade, Transit Division

Project Manager: James Fourcade, Transit Division

Type of Contract: Piggyback off the State of Georgia, State of Georgia Contract # 99999-001-SPD0000138-0006. FDOT State funds will be used to purchase five (5) 45-Foot clean diesel over road commuter coaches.

Scope of Work: Manufacturing and purchase 45-foot, over road commuter coaches for use in providing commuter service between Broward County and downtown Miami. Buses shall have a minimum expected life of twelve (12) years or 500,000 miles, whichever comes first, and are intended for the widest possible spectrum of passengers, including children, adults, the elderly and people with disabilities.

FTA / State Funded: State of Florida FDOT Funding

Cost Estimate: Quantity: 5 each, MCI 45 Foot, Over Road Clean Diesel Commuter Coaches

<u>Unit Price (ea.):</u>	\$463,546.00
<u>Options:</u>	\$147,654.00
<u>Unit Price with Options and Delivery Cost:</u>	\$611,200.00
<u>Total Cost of 5 Buses with Options:</u>	\$3,056,000.00

<u>Total Transit Bus Cost</u>	<u>\$3,056,000.00</u>
<u>Training Hours</u>	<u>\$110,000.00</u>
<u>Cummins ISX Engine Diagnostic Software</u>	<u>\$1,120.00</u>
<u>Allison Transmission Diagnostic Software</u>	<u>\$700.00</u>
<u>Spare Parts</u>	<u>\$94,850.00</u>
<u>Total Contract Cost</u>	<u>\$3,262,670.00</u>

Delivery Date(s): Fourth Quarter of CY 2020

Reviewing the current bus manufacturing industry and constant upgrades to modern safety and security technology, BCT finds the quoted price to be fair and reasonable based on other existing bus procurement contracts throughout the United States and the transit bus industry.

For additional information, please contact James Fourcade at JFourcade@broward.org or 954-357-8441.



May 20, 2020

James Fourcade
Director of Maintenance
Broward County Transit
3201 West Copans Road
Pompano Beach FL 33069

SUBJECT: Broward County Transit -MCI (5) D4500 Coach Order

Dear Mr. Fourcade:

Thank you for Broward County's recent inquiry for pricing of five MCI D4500 coaches. In response to Broward County's request for pricing, Motor Coach Industries, Inc.(MCI) is pleased to provide its response.

Price per coach is \$611,200.00 plus additional for diagnostic kits, spare parts and extended training costs as needed.

Additional costs per total coach order of 1 set of Cummins Diagnostic Kit and Allison Diagnostic Kit per total coach order. Also, the Spare Parts List and additional Training and Tooling (breakdown below) to be added to Purchase Order.

- Cummins ISX Engine Diagnostic (1) @ \$1,120.00
- Allison Diagnostic (1) @ \$700.00
- Spare Parts (1) @ \$ 94,850.00
- Additional Training and Tooling (1) @ \$ \$110,000.00

Should additional information or clarification be required, please contact:

Louis Quaglia
Vice President, Regional Public Sector Sales
Eastern Region
Motor Coach Industries

200 East Oakton Street
Des Plaines, IL 60018
Toll Free: 866-624-2622
Mobile: 484-663-4742
Direct Fax: 502-318-8025
E-Mail: lou.quaglia@mcicoach.com
Motor Coach Industries

**Broward County Transit Spare Parts
MCI 2020 Bus Purchase**

See Attached Excel File.

Additional Training and Tooling

160 Hours MCI Training, Including Operator Train the Trainer

80 Hours Cummins Engine Training

40 Hours Allison Transmission Training

80 Hours Meritor Axle Training

40 Hours Braun Wheelchair Lift Training

Two disc brake tool kits