



**TRANSIT DIVISION / Administration**

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**MEMORANDUM**

**DATE:** April 14, 2020

**TO:** Brenda Billingsley, Director  
Purchasing Division

**FROM:** Chris Walton, Director  
Transportation Department

A handwritten signature in blue ink, appearing to read "Chris Walton".

**SUBJECT:** Request to Piggyback on The Commonwealth of Virginia, Request for Proposal, RFP No. E194-193, Low Floor Transit Buses and Heavy Duty 12 year (30, 35, 40, 60ft sizes) for the Purchase of Four (4) 60-foot Articulated New Flyer, Transit Buses.

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The Broward County Transit Division (BCT) has an immediate need to secure a contract for the purchase of four (4) 60-foot Articulated New Flyer, Transit Buses. BCT is requesting approval to piggyback on the Commonwealth of Virginia, Request for Proposal, RFP No. E194-193, Low Floor Transit Buses and Heavy Duty 12 year (30, 35, 40, 60ft sizes) with New Flyer of America Inc.

Presently, BCT needs four (4) 60-foot articulated buses to provide the service identified by FDOT.

The benefits of using the Commonwealth of Virginia agreement includes:

- New Flyer advised they will deliver the bus in CY 2020 as opposed to the industry standard lead-time of approximately fourteen (14) to eighteen (18) months from the notice to proceed.
- Avoiding abutting scheduled orders already committed to other transit agencies.
- Virginia's agreement (including options) with New Flyer which meets the County's technical specifications.
- This purchase is time sensitive and will minimize operational and administrative support needed to prepare and complete a bid.
- The provision of additional stocking of parts, which is more cost effective.
- Reduction of the time spent and cost for BCT and the Purchasing Division in processing individual bids for the purchase of the buses.

The Federal Transit Administration (FTA) and Florida Department of Transportation (FDOT) allow transit systems to purchase vehicles on a piggyback of other transit contracts and procurements that

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were bid (competitively) in compliance with the FTA and APTA guidelines. BCT previously purchased transit buses piggybacking on the Commonwealth of Virginia Contract No. E194-75548 MA2274 with Gillig LLC, approved by the Board on January 29, 2019.

Therefore, BCT is requesting approval to piggybacking on The Commonwealth of Virginia, agreement with New Flyer of America Inc., for the purchase of four (4) 60-foot low floor articulated buses, transit buses, including spare parts, training and manuals.

For additional information, please contact James Fourcade at [JFourcade@broward.org](mailto:JFourcade@broward.org) or 954-357-8441.

CW/RC/JF/YF