





Re: Solicitation PNC2121385F1, Land Development Opportunity in Unincorporated Southwest Broward County

Dear Mayor Holness, Vice Mayor Geller, and Commissioners Ryan, Sharief, Furr, Bogen, Rich, Udine and Fisher:

Vital Pharmaceuticals, Inc., d/b/a Bang Energy, is pleased to present the enclosed proposal for the Land Development Opportunity in Unincorporated Southwest Broward County.

Bang Energy is a Florida born-and-bred business committed to bringing manufacturing to Broward County. We are already undertaking the construction of a state-of-the-art manufacturing facility and corporate headquarters on the adjacent parcel, and our goal for this project is to broaden and deepen that commitment to our community and its future.

We have partnered with One A Architecture and the Stellar Group to bring you the enclosed conceptual project design illustrating our vision of the seamless integration of the offered parcel into a “Bang City” combining best-in-class manufacturing, logistics, administrative services, and professional training and mentorship opportunities for our diverse community, while respecting and contributing to the preservation of our treasured natural environment. Central to this effort is our proposed “Bang University” where students will be able to receive hands-on training in a real-world environment in all aspects of a modern enterprise, from machine operations to distribution to marketing and beyond, incorporating better-than-best practices from one of the most dynamic, growing and innovative companies in the United States. To be the best, we need to train and hire the best, and Bang University will be the centerpiece of that effort.

Bang Energy is confident it is able to secure the financial commitments necessary to realize this vision, which we have shared in our submission to the Purchasing Division. If the County is ready to partner with us in building the future here in Broward County, we are ready to hit the ground running.

We look forward to working with the County on this exciting project.

Yours truly,

John H. “Jack” Owoc, CEO

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COMPANY PROFILE



Founded in 1993

Vital Pharmaceuticals, Inc. was established by using intensive scientific research and development to create innovative supplements yielding extreme results.

Vision

Jack Owoc's objective from the very beginning was to intentionally help others. He knew in his heart that the more people he helped, the more successful and prosperous Bang[®] Energy would become.

Mission

Jack Owoc's mission statement is simple: to make the highest quality nutritional supplements on the market, backed by scientific research.



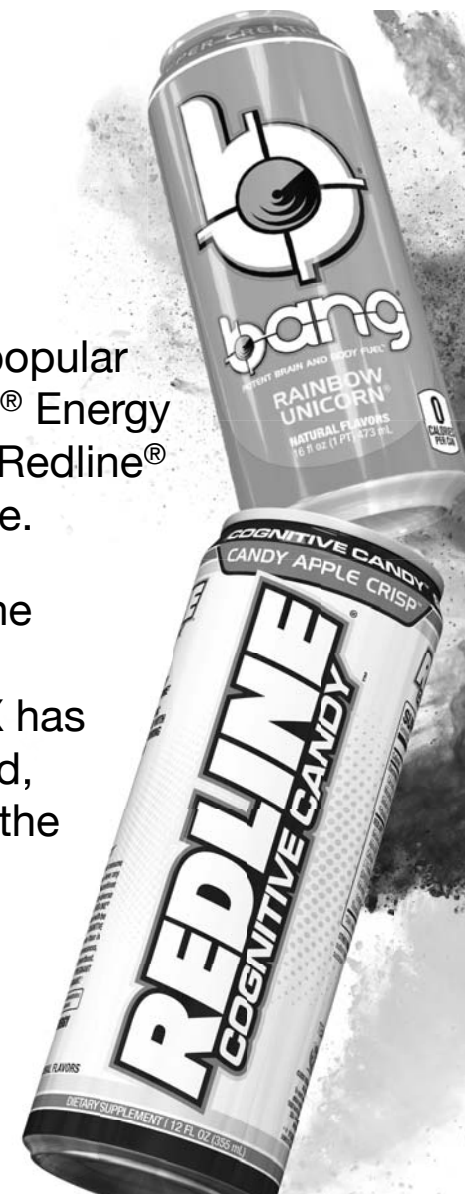
**BANG[®] Energy's inventions
have not only transformed
muscle, appearance, and
performance enhancement,
but also set new standards
of quality and scientific
excellence.**



THE FRONT RUNNER IN SPORTS NUTRITION

Jack Owoc is the owner of seven patents and is the creator of such popular iconic brands as Redline® Energy Drinks, BANG® Energy Drinks, BANG® Energy Shots: World's First Carbonated Shot, Meltdown® 1-KETO, STOKED®, Redline® Noo-Fusion™, Redline® Cognitive Candy™, and BANG Keto Coffee.

Bang® Energy continues to utilize intense research to develop the world's most effective muscle, appearance, and performance-enhancing supplementation, beverages and nutrition. To date, VPX has funded more than 28 landmark, double-blind, placebo-controlled, human-subject studies at prestigious universities such as UCLA, the University of South Alabama, Florida State University, Baylor, the University of Southern Maine, Memphis University, the College of New Jersey, FIU, Nova University and other top universities in the country.





**JACK
OWOC**

JACK OWOC

The CEO, Chief Scientific Officer, and founder of BANG® Energy. He has turned BANG® Energy into one of the world's largest energy drink companies and a top global brand.

He strives to continually produce products that meet and exceed the customer's expectations and are backed by evidence-based scientific research.

Initially the focus was on sports nutrition supplements but that has rapidly expanded into the ready-to-drink muscle building and performance-enhancing beverage market. VPX's beverages, such as Redline Xtreme®, Protein Rush®, BANG® and the soon-to-be-released Redline Black Diamond™ and Hydro Fusion™ are designed to radically improve performance, increase muscle and improve appearance.



POTENT BRAIN AND BODY FUEL™

A high-contrast, black and white photograph of a large explosion or impact. A massive, dark, billowing cloud of smoke and debris expands from the center, with numerous fine particles and streaks radiating outwards. The background is a stark, bright white, creating a dramatic silhouette effect for the dark explosion.

BANG[®]
ENERGY

BANG[®] ENERGY

Experienced Management Team

Jack Owoc
Founder, CEO & CSO

Jack Owoc serves as the Founder, CEO & CSO for VPX and has over 27 years of experience. Earlier in his career, Jack was a high school science teacher who taught six different Science disciplines, along with English, and Health Courses. During this time, he developed whole food eating strategies and combined them with vigorous training programs for both men and women who wanted to get into peak physical condition

This passion motivated him to start the Company in 1993

> 27 years

Greg Robbins
SVP of Finance

Greg Robbins serves as the SVP of Finance at VPX. Greg is a seasoned financial executive and Certified Public Accountant with more than 25 years of experience

Greg previously held senior financial management roles at Red Bull North America for more than a decade, culminating in the VP Finance position from 2013-2019. In that capacity, responsibilities included financial planning and analysis, treasury management, optimization of the facilities portfolio and providing insights relating to market trends, pricing, production volume, planning and supply chain

> 25 years

Gene Bukovi
EVP of Sales

Gene has served as the EVP Sales for 5 years at VPX. Gene has experience in business development, operations, and manufacturing in high volume to custom job shops and in private as well as Fortune 500 firms

Gene has managed relocations, merged corporate acquisitions, implemented cost savings programs, set up world-class manufacturing and implemented ERP initiatives. Gene has a degree in chemistry with an emphasis in biology

> 25 years

Francis Massabki, Esq.
General Counsel

Francis serves as General Counsel for VPX and has over 17 years of professional experience

His responsibilities include legal oversight of Bang Energy's worldwide operations and intellectual property (IP) portfolio, as well as all litigation, regulatory, transactional, and corporate matters for the company's brands and affiliated brands, including BANG®, REDLINE®, and STOKED™

Francis earned his B.A and J.D from the University of Virginia

> 15 years

Mike Sweeny
SVP of Sales

Mike Sweeney serves as SVP of Sales at VPX. A CPG sales executive in industries including food and beverage, general merchandise and technology (AI). A Procter & Gamble alum, Mike later held senior roles at Red Bull, Mars and Dean Foods

Mike has built world class sales organizations, P&L management, and effective sales & ops planning - working with the top retailers in America across mass, grocery, drug and convenience channels

> 25 years

ONE A Project Team



Emilio A. Lebolo III
CEO - Principal

Emilio is a strategic decision-maker with profitability and direction of firm with proven ability to motivate business expansion through creative initiatives that deliver revenue growth, market share, and market penetration. Among his responsibilities he works on site feasibility analysis, site planning, government entitlement approvals, master planning, early optimal leasing strategies, professional consultant qualifying, contract negotiations, budget development, RFP development preliminary tenant mix determination, and tenant coordination/liaison. He also lands and leads projects of education, health care, food service, financial among all.



Reinaldo A. Gomez
Vice President/Principal

Reinaldo is a talented and results oriented registered architect with over 29 years of experience in multiple building type, including large commercial centers, schools, airports, multi-story housing and residential projects. Broad range of experience in design, production and construction administration. Well blended portfolio with both public work and private clientele. Among his responsibilities, Reinaldo is the architect of record, construction administrator, business developer and he works on the design and production of various multi-million dollar industrial, retail, corporate ground up buildings/interiors.



Kenneth S. Williams, Jr.
Project Designer

Kenneth is a professional with comprehensive experience and proven skills in planning, design and coordination of Architectural projects; with enough knowledge of Florida Building Code, ADA Standards and some knowledge of NFPA 101 Life Safety Code; over 15 years of experience in residential and commercial projects at South Florida; personal interest in the fields of architectural design and CAD drafting. Experienced in develop shop drawings for Interior Design projects: multifamily, hospitality and retail. He is the Architectural design of One A as well as works in the construction development and administration.

STELLAR

Project Team



Derek Bickerton
Project Developer

Derek joined Stellar in 2015 as an Assistant Project Manager. During his time with the company, he has completed a diverse range of projects in the energy and food and beverage industries. He was stationed in Stellar's Dubai, United Arab Emirates office from 2006-2009, where he completed large scale district cooling projects such as the Palm Jumeirah Island, Jumeirah Lake Towers, and Downton Jebel Ali. Leaving Dubai as a project manager, he went on to manage the opening of Stellar's Shanghai, China office where he was stationed from 2011-2017. Derek has been responsible for the construction of approximately 500,000 square feet of new food processing facilities in various sectors across the country.



Scott Baesler, P.E.
Senior Project Manager

Scott has experience in the process engineering arena where he has had direct responsibility for the successful completion of numerous multi-million-dollar projects. He has a proven track record of leading efficient and cost-effective projects for his clients. Scott has 25 years of industry experience including 4 years with Stellar. Among this tasks, Scott oversees project from pre-construction through final closeout and warranty period, oversees contract execution including schedule, budget, quality control and exceeding client expectations, works as needed with the A/E team and Construction Superintendent to ensure on-time completion and compliance with the construction documents as well as a team mentor.



Fredia Speicher, AIA, NCARB
Design Project Manager

Fredia has architectural design experience including educational institutions, commercial buildings, and projects in the food & beverage industry. She has transitioned from Project Architect to Design Project Manager for food & beverage projects. Her previous training as an architect makes her uniquely qualified to lead the design team from conceptual design through construction. Fredia has more than 10 years of industry experience including 5 years with Stellar. Among her responsibilities, Fredia oversees the architectural design, space planning, master planning, programming, coordinating of code analysis, development of schematic, detailed design and cost studies as well as working closely with the Architectural Designer.



David Koehler
Project Manager

David has experience in the food & beverage industry, assisting the project manager to ensure that day-to-day operations are performed smoothly and efficiently. He has previously held the roles of Field Engineer and Assistant Superintendent. David has 6 years of industry experience, all with Stellar. Among his responsibilities, he works on reports directly to and works in conjunction with the Construction Project Manager, assists in buy-out, start-up, coordination, scheduling, material procurement, value management, and day to day coordination of the construction project, is responsible for preparing submittals and maintaining submittal log, an development of Operations and Maintenance manual.

STELLAR

Project Team



Valerie Springemann
Assistant Project Manager

Valerie has experience in the architecture field with extensive knowledge as an Architectural Designer, Project Coordinator, and Freelance Architectural Professional. She has been involved in construction documentation, project design, and project coordination alongside Senior Architects and Construction Project Managers on large-scale projects in the healthcare industry. Valerie has 6 years of industry experience including almost 1 year with Stellar. She also oversees the operations and maintains manual preparation, responsible for maintaining project logs, preparing submittals, and assists in buy-out, start-up, coordination, scheduling and material procedures.



Erin Metcalf
Industrial Engineer

Erin has extensive experience in design engineering, process engineering, and facilities engineering. She has worked as an industrial engineer, project engineer and process design project manager. Erin has more than 14 years of industry experience including 8 years with Stellar. Among her responsibilities, she works on produces data-driven models for manufacturing throughput/ mass balance, equipment utilization and bottleneck, analyses, manipulates databases to understand trends in process, production and/or cost. Builds growth models and identifies process improvements, and analytical development of project requirements, process capacity calculations, and payback analysis.



Jai Jensen, EIT
Process Engineer

Jai has experience in process design, procurement, and execution of a multitude of Food & Beverage projects in the bakery, coffee, and ready-to-eat categories. His efforts include working closely alongside the client, equipment suppliers and installation subcontractors to deliver successful projects that both meet and exceed the client's expectations. Jai has 7 years of industry experience, all with Stellar. Among his responsibilities, he works on development and oversight of process scope, schedule, budget and resources. Research and collaboration with process design team to meet client needs and facilitates requirements as well as development of technical documentation and engineer calculations.



Jim Hale, PE
Director of Civil Engineering

Jim has experience in project engineering and project management as well as vast experience in site selection, real estate acquisition, incentives negotiations, transportation and computer modeling. Jim has 35 years of industry experience, including 20 years with Stellar. Among his responsibilities, he oversees inter-departmental coordination of design tasks, client contacts, incremental project design reviews and project completion schedules, assignment, oversight and mentoring of Stellar staff, sets performance precedents, permitting documentation, hydraulic and hydrogeologic design and analysis, civil engineering, design of roadway and drainage systems, utilities and computer modeling applications for design analysis.

STELLAR

Project Team



Manuel Valdivieso, AIA, NCARB
Senior Architect

Manuel has extensive experience in the commercial industry. He has designed various Distribution Centers, Food and Beverage facilities in the United States and International markets. He has served as an on-site contract administrator for various projects, along with design and contract document preparation. Manuel has 33 years of industry experience including 23 years with Stellar. Among his responsibilities, he oversees the architectural design, space planning, master planning, programming, coordination of code analysis and development of schematic, detailed design and cost Studies, works closely with the Architectural Designer in collaboration with all A/E disciplines to meet client goals.



Leon Williams, AIA, NCARB
Architect

Leon has extensive experience in design development and construction documentation for various commercial and institutional projects including food & beverage projects and higher education projects. Leon has 10 years of industry experience including 5 years with Stellar. Among his responsibilities, he oversees the architectural design, space planning, master planning, programming, coordination of code analysis and development of schematic, detailed design and cost studies, works closely with the Architectural Designer in collaboration with all A/E disciplines to meet client goals and facility requirements and suggest forward-thinking sustainable design solutions.



Andy Sapin, PE, SE
Director of Structural Engineer

Andy has experience that includes project coordination with in-house architectural/engineering disciplines and outside equipment vendors and product suppliers. He is also responsible for development and maintenance of the project design schedule, review and compliance with all structural code and permitting requirements. Andy also supervises engineers and structural CAD designers assigned to projects in the distribution and food & beverage divisions. Andy has more than 30 years of industry experience including 27 years with Stellar.



Evan Hall
Mechanical Engineer

Evan has experience in the construction industry and has been trained by experienced project managers and superintendents. He started in the mechanical services division as an assistant project manager and field engineer where he spent over eight months on a job site. He has since transitioned to the engineering department where his primary responsibility has been HVAC design. Evan has 3 years of industry experience, all with Stellar. Among his responsibilities, he develops HVAC, plumbing and utility systems calculations, specifications and documentation for schematic design, detailed.

STELLAR

Project Team



Stan Mazza, LEED, AP, PE
Senior Mechanical Design Engineer

Stan has extensive mechanical engineering experience in industrial, institutional and process facility design. His expertise includes both design and supervision of design staff for HVAC, plumbing and utility systems. Throughout his career, Stan has been actively engaged in providing engineering services which cover all aspects of design for hydronic, steam and gas distribution systems along with the related design of thermal energy plants and compressed air machine rooms. Stan has 37 years of industry experience including 4 years with Stellar. He also collaborates with all A/E disciplines to meet client goals and facility requirements.



Dan Olmiguez
Senior Designer

Dan has extensive experience in HVAC design, equipment selection & lay-out, facility condition assessment, and project management. He has worked on food & beverage, office and healthcare projects. Dan has 35 years of industry experience including 5 years with Stellar. Among his responsibilities, he is part of the engineering calculations, preparation of detailed construction drawings, project specifications, process shop drawings and field inspections, coordinates with other engineering and architectural disciplines and works with clients to address their questions and concerns.



Bassen Khoury
Senior Engineer

Bassem has experience in the design field and has designed projects for commercial and industrial applications with experience in the NEC, IEC and UFC. He is familiar with the design process for the Air Force, Navy, VA, NASA, educational facilities, and food & beverage distribution facilities. Bassem has 7 years of industry experience including 6 years with Stellar. Among his responsibilities, he coordinates the development of all electrical scope requirements, conceptual and detailed construction documents, and the preparation of electrical estimates, materials and schedules for the cost estimate.

OUR COUNTY BUSINESS ENTERPRISE COMMITMENT

Diversity and inclusion are the underpinnings of our contracting practices at Bang Energy. Consistent with our own origins, we value the contributions of small- and medium-sized businesses to our community and our economy.

We are committed to reserving at least 25% of the total project value for qualified County Business Enterprises. Together with our planning and design partners, One A Architecture and the Stellar Group, we have already identified several qualified CBEs for contracting opportunities in the pre-, during- and post-development phases of the project, including continued services to the completed facilities (for example, grounds, janitorial, maintenance, and other outsourced services).





PUBLIC-PRIVATE PARTNERSHIP

JOB CREATION

CREATING HIGH-QUALITY JOBS FOR A HIGH-QUALITY WORKFORCE

Bang Energy is committed to hiring at least 1,000 employees to staff the expanded facilities across our integrated headquarters incorporating the county parcel. We employ workers from every background, with every level of experience. We are focused on being the best, which means we are devoted to hiring and retaining the best in every field.

To this end, we pay above-market rates at all levels of the business, beginning with a \$15 minimum hourly wage – no government mandate required.

BANG UNIVERSITY

JOB TRAINING & MENTORSHIP

Bang University is the ultimate expression of the commitment of Bang Energy and its founder and leader, Jack Owoc, to building the future of manufacturing and business operations here in Broward County. In partnership with local schools, workforce development programs, and community institutions, Bang University will provide hands-on training in a real-world environment in all aspects of the business, from machine operation to warehousing, supply chain management to distribution, finance and accounting to capital investment and expansion planning, as well as our ground-breaking social media marketing program and top tier information technology platform.

Our instructional facilities will be directly integrated into our state-of-the-art headquarters, outfitted with best-in-class equipment and utilizing better-than-best practices that are the backbone of our dynamic, growth-oriented philosophy.

The mentorship and apprenticeship programs we envision will be a perfect fit for collaboration with existing initiatives like Career Source Broward and the Urban League's C.O.R.E. and Urban Tech Jobs Program.



HEALTHY CITIZENS IN A HEALTHY ENVIRONMENT

PROTECTING THE FUTURE OF OUR COMMUNITY AND OUR PLANET

The core of Bang Energy's business from the very beginning has been to foster and enhance the health of body and mind through science-based innovation in sports nutrition. We market our products on the basis of a fitness-oriented lifestyle that respects the complete person and encourages peak performance in every aspect of life, not only mental, but physical and spiritual.

As part of that philosophy, Bang Energy recognizes that a healthy environment is an indispensable element of a healthy life. We are already committed to reducing to the bare minimum any plastic in our product stream, and to maximizing resource reclamation – including, crucially, Florida's precious water – in our production processes. As we leave plastic behind, our aluminum requirements will increase exponentially with our overall growth. For this reason, we are excited by Broward County's commitment to aluminum recycling. By expanding our manufacturing here in the county, Bang Energy can help to "close the loop" on those efforts by serving as a destination point for the aluminum the county is able to save from the landfill – with mutual economic benefits walking hand-in-hand with the protection and preservation of our common home.

OUR COMMITMENT TO PUBLIC SPACES

Bang Energy understands that the county's land belongs to all the county's residents. To this end we have incorporated space in our design for a park with water features open to the public.





CONCEPTUAL DEVELOPMENT PLAN & TIMELINE



BANG CITY-PHASE II
BROWARD COUNTY 60 ACRE PARCEL
VPX PHARMACEUTICALS-BANG ENERGY
20311 & 20351 SHERIDAN STREET
PEMBROKE PINES, FL

REVISIONS _____

DATE 08/11/2020

DRAWN: RCS REVIEW: BL

SCALE: AS NOTED

DRAWING TITLE:

SITE PLAN

SHEET No.

AS-101



EXISTING ZONING: M-2 GENERAL
MANUFACTURING AND INDUSTRIAL

PROPOSED ZONING: M-2 INDUSTRIAL

MINIMUM LOT AREA REQUIRED:	N/A
LOT AREA PROVIDED:	2,656,320 S.F. (100%)

MINIMUM PLOT SIZE:	5,000 SF.
PLOT SIZE PROVIDED:	929,712 SF.

MAXIMUM PLOT COVERAGE:	929,712 S.F. (35.0%)
PLOT COVERAGE PROVIDED:	929,712 S.F. (35.0%)

LANDSCAPE PROVIDED: 542,782 S.F. (2) 43%)

MINIMUM FRONT, SIDE REAR SETBACKS: 30'-0"
MINIMUM SETBACK PROVIDED: 111'-11"

MAXIMUM HEIGHT REQUIRED:	10 STORIES
PROPOSED HEIGHT:	50'-0" 1 STORY

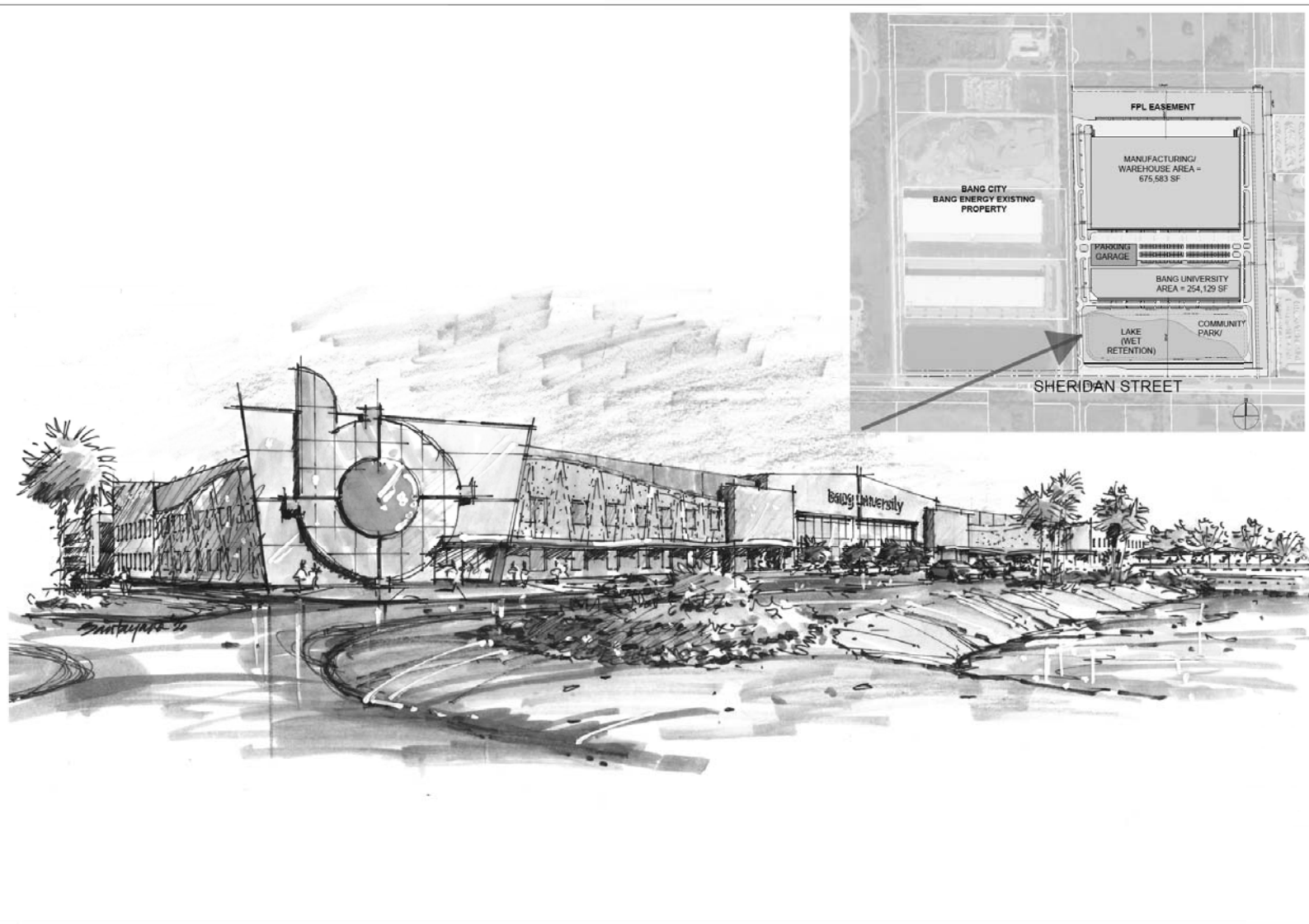
SITE AREA CALCULATIONS:

TOTAL SITE AREA:	2,656.32(S.F. (100%)
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PERVIOUS AREA INCLUDING LAKE:	1,006.32 S.F. (37.88%)
IMPERVIOUS :	1,649.99 S.F. (62.12%)

PLAT WILL REQUIRE:

- 1- PLAT NOTE AMMENDMENT
2- NON VEHICULAR ACCESS LINE AMMENDMENT



1	<u>SOUTH WEST VIEW</u>
---	------------------------

ONE A
architecture

5100 CORPORATE DR
BOYDTON BRIDGE, FL 32109
AA-76001570

SIGNATURE _____
REINALDO A. GONZALEZ
APR 27 2018



BANG CITY-PHASE II
BROWARD COUNTY 60 ACRE PARCEL
VPX PHARMACEUTICALS-BANG ENERGY
SHERIDAN STREET
PEMBROKE PINES, FL

DATE 09/11/2020

DESIGN: RG review

SCALE AS NOTED

DRAWING TITLE:
CONCEPTUAL SKETCH

SHEET No. _____

AS-103



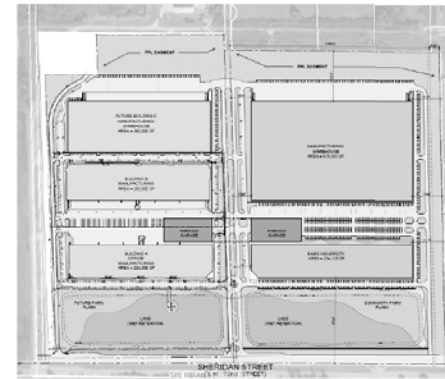
SOUTH EAST AERIAL VIEW



SOUTH WEST AERIAL VIEW



SOUTH WEST AERIAL VIEW



SIGNATURE: _____
CONSULTANT: _____



BANG CITY-PHASE II
BROWARD COUNTY 60 ACRE PARCEL
VPX PHARMACEUTICALS-BANG ENERGY
2 SHERIDAN STREET PEMBROKE PINES, FL

DATE: 08/11/2020
DRAWN: BG, REVIEW: EL
SCALE: AS NOTED
DRAWING TITLE: AERIAL VIEWS
SHEET NO: AS-104

BANG CITY, OUR WORLD HEADQUARTERS

Bang Energy is already in the midst of constructing and equipping nearly 1 million square feet on the adjacent parcel, dubbed Bang City, to serve as its world headquarters together with a flagship manufacturing facility. The existing project will also incorporate a restaurant open to the public that will serve cuisine consistent with our company's commitment to the scientific foundations of personal health. This proposal for the county's parcel will integrate seamlessly with this existing undertaking.



PROPOSED INVESTMENT

We enable our best-in-class employees with best-in-class tools to get the job done. Our specially commissioned lines are designed to run at 98% efficiency – twice that of our industry competitors. The high-tech manufacturing that is the core of our business requires substantial capital investment in plant and machinery, and we do not skimp on either. At this early stage, our estimates of square footage and pricing must be understood as conceptual, but in order to realize our vision for the county parcel we anticipate over \$500 million in investment over the first 5 years of the project.





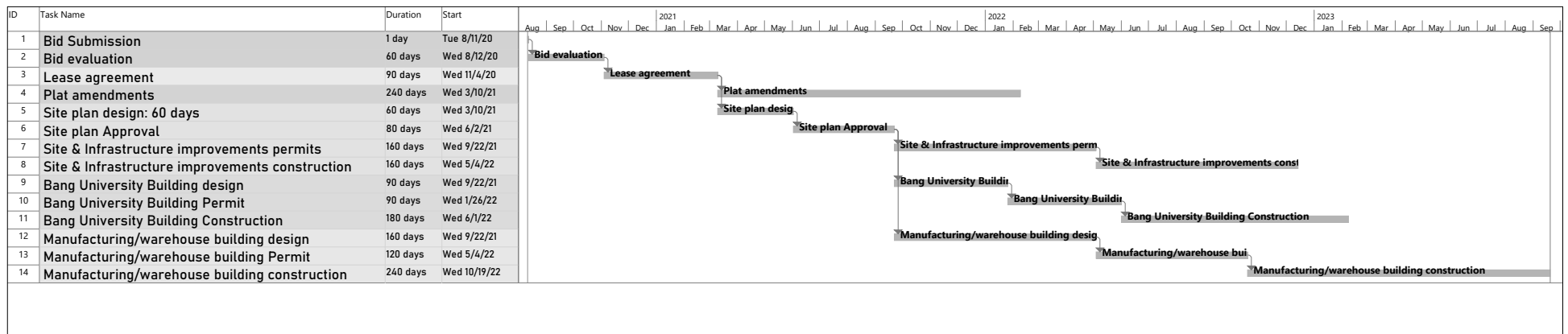
PROJECT		BANG CITY -PHASE II				
ADDRESS	BROWARD COUNTY 60 ACRE PARCEL PEMBROKE PINES, FL					
CONCEPTUAL CONSTRUCTION BUDGET						
ITEM	DESCRIPTION	AREA	UN		COST	TOTAL
1	SITE & INFRASTRUCTURE IMPROVEMENTS	2,656,320.00	SF	\$	5.25	\$ 13,945,680
2	BANG UNIVERSITY BUILDING	254,129.00	SF		350	\$ 88,945,150
3	MANUFACTURING/WAREHOUSE BUILDING	675,853.00	SF		275	\$ 185,859,575
4	PARKING GARAGE	223,200.00	SF		62.5	\$ 13,950,000
5	PRODUCTION EQUIPMENT	1.00	LS		195,000,000.00	\$ 195,000,000
6	SUBTOTAL DIRECT COST					\$ 497,700,405
7	CONTINGENCY	0.50%	%	\$	2,488,502	\$ 2,488,502
8	PERMIT FEES	0.75%	%	\$	3,732,753	\$ 3,732,753
TOTAL CONCEPTUAL CONSTRUCTION BUDGET						\$ 503,921,660
A/E FEE		4.50%	%	\$	22,396,518	\$ 22,396,518
TOTAL CONCEPTUAL BUDGET						\$ 526,318,178

THE ABOVE DOES NOT INCLUDE IMPACT FEES

PROPOSED RENT

Based on our evaluation of similarly situated properties, Bang Energy proposes a rent of \$2.4 million per annum, adjusted annually against an appropriate index, annual increases not to exceed 2%.

TIMELINE



Project: Project1
Date: Tue 8/11/20

Task	Summary	Inactive Milestone	Duration-only	Start-only	External Milestone	Manual Progress
Split	Project Summary	Inactive Summary	Manual Summary Rollup	Finish-only	Deadline	
Milestone	Inactive Task	Manual Task	Manual Summary	External Tasks	Progress	

ZONING & ENTITLEMENTS

The parcel is currently zoned M-2, and we believe the Bang Energy proposal does not require rezoning.

Our research shows that a plat note restriction currently limits the use of the property to a 4,000-bed prison facility. Bang Energy will work with the county to process an appropriate plat note amendment application.





OUR FINANCIAL CAPABILITIES

Bang Energy has long-standing relationships with local and national sources of financing and is confident that it can meet the requisites of the proposal.





OTHER DOCUMENTATIONS



VENDOR INFORMATION & LOBBYIST DISCLOSURE FORM

VENDOR QUESTIONNAIRE

Quotations and Invitations for Bids

The completed Vendor Questionnaire should be submitted with the solicitation response. If not submitted with solicitation response, it must be submitted within three business days of County's request. Failure to timely submit may affect may result in Vendor being deemed non-responsive.

If a response requires additional information, the Vendor should upload a written detailed response; each response should be numbered to match the question number. The completed questionnaire and attached responses will become part of the procurement record. It is imperative that the person completing the form be knowledgeable about the proposing Vendor's business and operations.

1. Legal business name: Vital Pharmaceuticals, Inc.
2. Doing Business As/Fictitious Name (if applicable): Bang Energy
3. Federal Employer I.D. no. (FEIN):
4. Dun and Bradstreet No.:
5. Website address (if applicable): www.bangenergy.com

1600 North Park Drive
Weston, Florida 33326

6. Principal place of business address:

1600 North Park Drive
Weston, Florida 33326

7. Office location responsible for this project:
8. Telephone no.: (954) 952-8553

Fax no.: n/a

9. Type of business (check appropriate box):

☒ Corporation (specify the state of incorporation): Florida

☐ Sole Proprietor

☐ Limited Liability Company (LLC)

☐ Limited Partnership

☐ General Partnership (State and County filled in)

☐ Other – Specify

10. AUTHORIZED CONTACT(S) FOR YOUR FIRM:

Name: Matthew T. Davidson

Title: Senior Corporate Counsel

E-mail: matthew.davidson@bangenergy.com

Telephone No.: (954) 952-8553

Name:

Title:

E-mail:

Telephone No.:

Generic e-mail address for purchase orders: n/a

(Broward County auto distributes purchase orders from its financial system. To ensure a firm receives a purchase order, it is suggested a company accessible e-mail address is used.)

11. List name and title of each principal, owner, officer, and major shareholder:

- a) John H. Owoc, CEO and sole shareholder
b) Eugene Bukovi, Director and SVP Sales
c) Francis Massabki, General Counsel and Secretary
d)

12. Affiliated Entities of the Principal(s): List the names and addresses of "affiliated entities" of the Vendor's principal(s) over the last five (5) years (from the solicitation opening deadline) that have acted as a prime Vendor with the County. Affiliated entities of the principal(s) are those entities related to the vendor by the sharing of stock or other means of control, including but not limited to a subsidiary, parent or sibling entity.

a) n/a

b)

c)

d)

13. Has your firm, its principals, officers or predecessor organization(s) been debarred or suspended by any government entity within the last three years? If yes, specify details in an attached written response. ☐ Yes ☒ No

14. Has your firm, its principals, officers or predecessor organization(s) ever been debarred or suspended by any government entity? If yes, specify details in an attached written response, including the reinstatement date, if granted. ☐ Yes ☒ No

15. Specify the type of services or commodities your firm offers:

Sports nutrition supplements and energy drinks.

16. How many years has your firm been in business while providing the services and/or products offered within this solicitation? n/a 17-26 NOT APPLICABLE TO THIS BIC

17. Is your firm's business regularly engaged in and routinely selling the product(s) or services offered within this solicitation? ☐ Yes ☐ No

18. Does your firm affirm that it is currently authorized by the manufacturer as a dealer/seller of the product(s) offered herein, and warranty offered is the manufacturer's warranty with Broward County recorded as the original purchaser? The County reserves the right to verify prior to a recommendation of award. ☐ Yes ☐ No N/A (if service) ☐

19. Has your firm ever failed to complete any services and/or delivery of products during the last three (3) years? If yes, specify details in an attached written response. ☐ Yes ☐ No

20. Is your firm or any of its principals or officers currently principals or officers of another organization? If yes, specify details in an attached written response. ☐ Yes ☐ No

21. Have any voluntary or involuntary bankruptcy petitions been filed by or against your firm, its parent or subsidiaries or predecessor organizations during the last three years? If yes, specify details in an attached written response. ☐ Yes ☐ No

22. Has your firm's surety ever intervened to assist in the completion of a contract or have Performance and/or Payment Bond claims been made to your firm or its predecessor's sureties during the last three years? If yes, specify details in an attached a written response, including contact information for owner and surety company. ☐ Yes ☐ No

23. If requested, will your firm extend the same price, terms and conditions to other governmental entities during the period covered by this contract? ☐ Yes ☐ No

24. Would your firm accept a Visa credit card as payment from Broward County, with no additional fees or change to bid price? Procurement Contract must be approved and designated for procurement card (p-card) by Director of Purchasing for use prior to ordering. ☐ Yes ☐ No

25. Living Wage solicitations only: In determining what, if any, fiscal impacts(s) are a result of the Ordinance for this solicitation, provide the following for informational purposes only. Response is not considered in determining the award of this contract.

Living Wage had an effect on the pricing ☐ Yes ☐ No

If yes, Living Wage increased the pricing by % or decreased the pricing by .

26. Non-Collusion Certification: Vendor shall disclose, to their best knowledge, any Broward County officer or employee, or any relative of any such officer or employee as defined in Section 112.3135 (1) (c), Florida Statutes, who is an officer or director of, or has a material interest in, the Vendor's business, who is in a position to influence this procurement. Any Broward County officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. Failure of a Vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the Broward County Procurement Code.

Select One:



Vendor certifies that this offer is made independently and free from collusion; or

☐ Vendor is disclosing names of officers or employees who have a material interest in this procurement and is in a position to influence this procurement. Vendor must include a list of name(s), and relationship(s) with its submittal.

Questions 27 - 30 are only applicable to **service contracts** or a **construction contracts** (repair, maintain or furnish and install) solicitations: 27-30 NOT APPLICABLE TO THIS BID

27. What similar on-going contracts is your firm currently working on? If additional space is required, provide on

separate sheet.

28. Has your firm completely inspected the project site(s) prior to submitting response? ☐ Yes ☐ No
29. Will your firm need to rent or purchase any equipment for this contract? If yes, please specify details in an attached a written response. ☐ Yes ☐ No
30. What equipment does your firm own that is available for this contract?

31 NOT APPLICABLE TO THIS BID

31. Provide at least three (3) individuals, corporations, agencies, or institutions for which your firm has completed work of a similar nature or in which your firm sold similar commodities in the past three (3) years. Contact persons shall have personal knowledge of the referenced project/contract. Only one (1) Broward County Board of County Commissioners agency reference may be submitted. If any of the following references are inaccessible or not relevant, additional references may be requested by the County.

Reference 1:

Scope of Work:

Contract/Project Title:

Agency:

Contact Name/Title:

Contact Telephone:

Email:

Contract/Project Dates (Month and Year):

Contract Amount:

Reference 2:

Scope of Work:

Contract/Project Title:

Agency:

Contact Name/Title:

Contact Telephone:

Email:

Contract/Project Dates (Month and Year):

Contract Amount:

Reference 3:

Scope of Work:

Contract/Project Title:

Agency:

Contact Name/Title:

Contact Telephone:

Email:

Contract/Project Dates (Month and Year):

Contract Amount:

LOBBYIST REGISTRATION REQUIREMENT CERTIFICATION FORM

The completed form should be submitted with the solicitation response but must be submitted within three business days of County's request. Vendor may be deemed non-responsive for failure to fully comply within stated timeframes.

The Vendor certifies that it understands if it has retained a lobbyist(s) to lobby in connection with a competitive solicitation, it shall be deemed non-responsive unless the firm, in responding to the competitive solicitation, certifies that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances; and it understands that if, after awarding a contract in connection with the solicitation, the County learns that the certification was erroneous, and upon investigation determines that the error was willful or intentional on the part of the Vendor, the County may, on that basis, exercise any contractual right to terminate the contract for convenience.

The Vendor hereby certifies that: (select one)

☐ It has not retained a lobbyist(s) to lobby in connection with this competitive solicitation; however, if retained after the solicitation, the County will be notified.

☒ It has retained a lobbyist(s) to lobby in connection with this competitive solicitation and certified that each lobbyist retained has timely filed the registration or amended registration required under Broward County Lobbyist Registration Act, Section 1-262, Broward County Code of Ordinances.

It is a requirement of this solicitation that the names of any and all lobbyists retained to lobby in connection with this solicitation be listed below:

Name of Lobbyist: **Bernie Friedman**

Lobbyist's Firm: **Becker & Poliakoff**

Phone: **(954) 985-4180**

E-mail: **bfriedman@beckerlawyers.com**

Name of Lobbyist: **Nick Matthews**

Lobbyist's Firm: **Becker & Poliakoff**

Phone: **(954) 987-7550**

E-mail: **nmatthews@beckerlawyers.com**

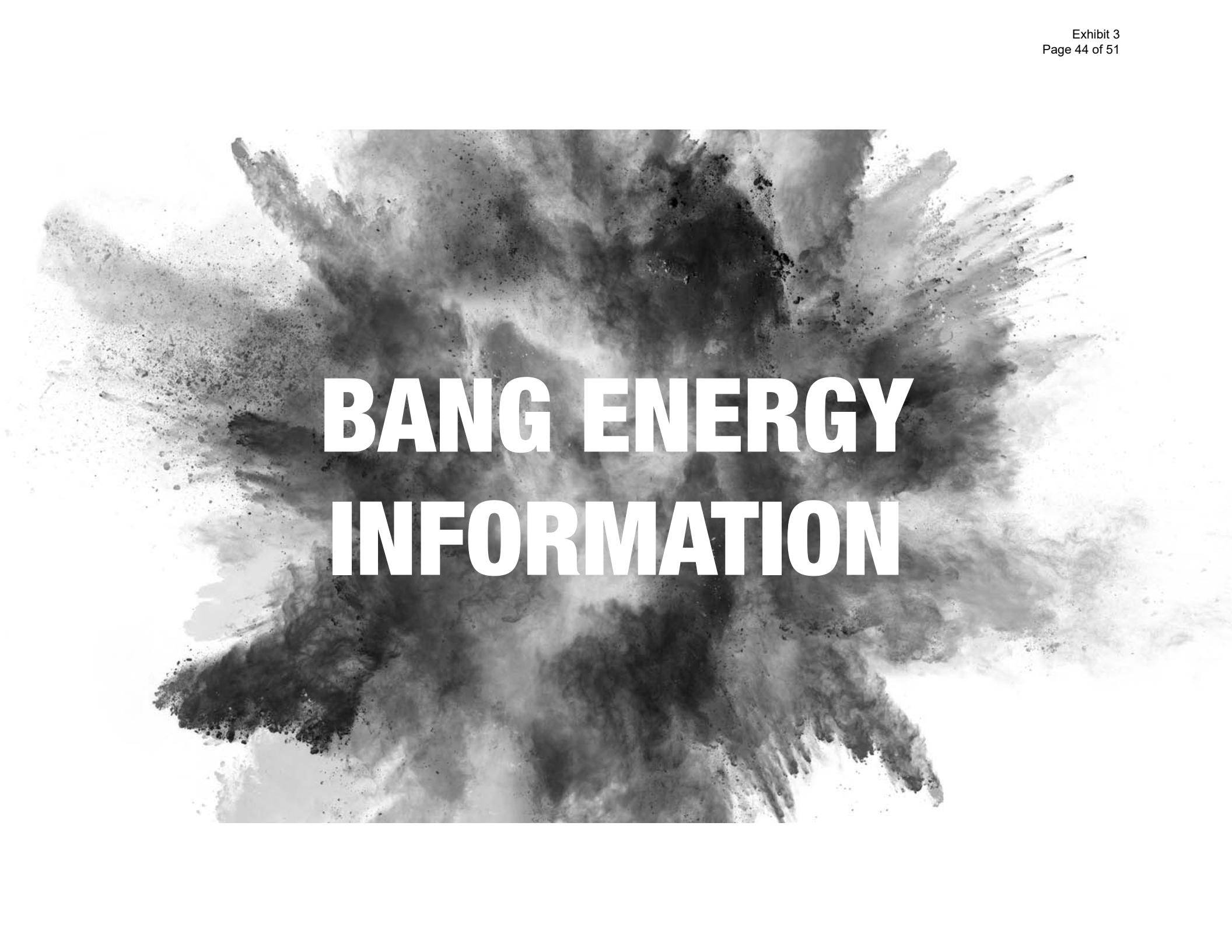
Authorized Signature/Name:

August 11, 2020

Date:

Title: **Chief Executive Officer**

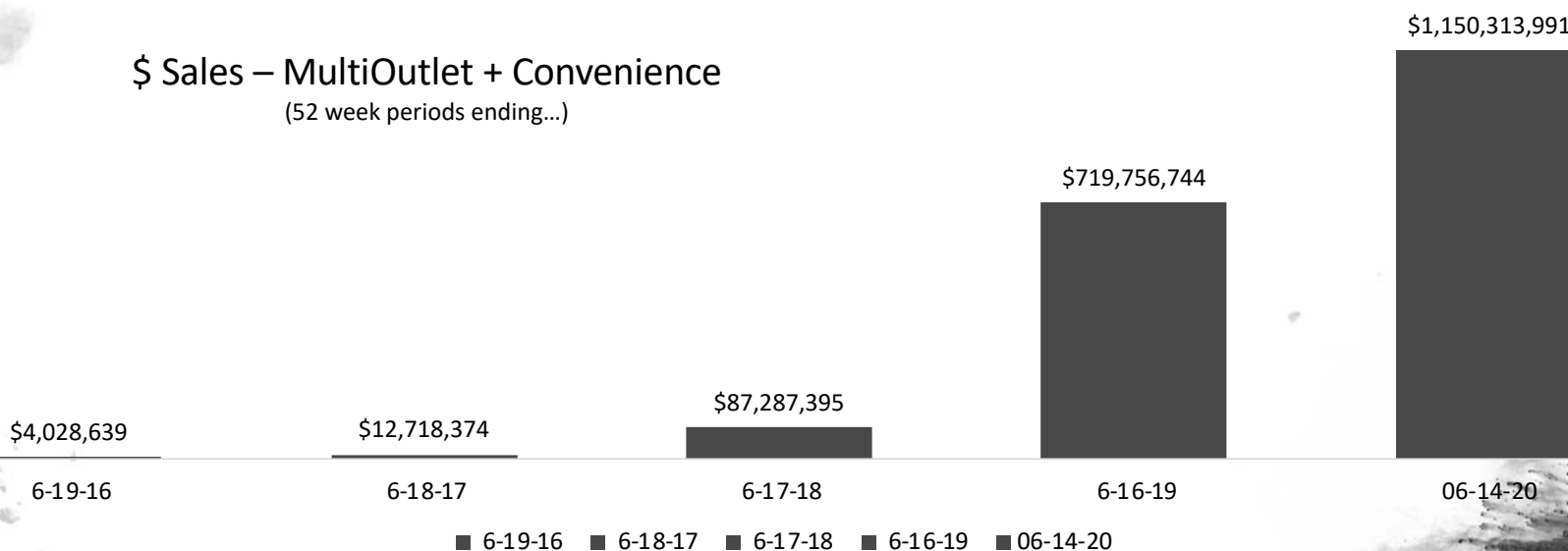
Vendor Name: **Vital Pharmaceuticals, Inc.**

A high-contrast, black and white photograph of an explosion or a large cloud of smoke and debris. The explosion is centered, with dark, dense smoke billowing outwards from a bright, white core. The edges of the smoke are jagged and irregular, with many fine particles visible. The overall effect is one of intense energy and chaos.

BANG ENERGY INFORMATION

**In record time, BANG[®] surpassed
\$1 BILLION in sales, becoming only
the 3rd brand to do this!**

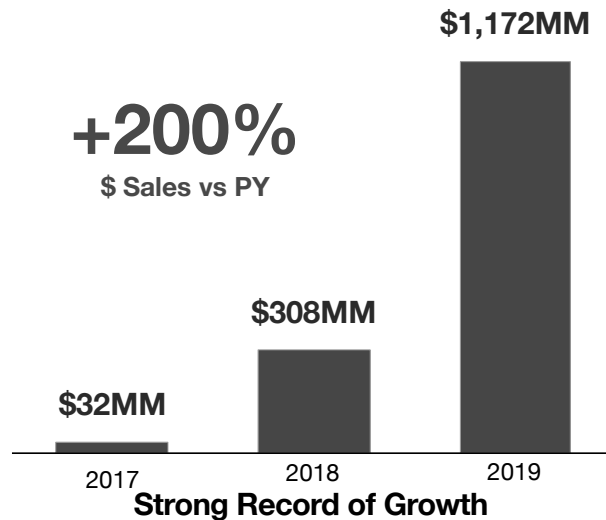
\$ Sales – MultiOutlet + Convenience
(52 week periods ending...)



Time Periods are 52 weeks ending 6-18-17; 6-19-16; 6-17-18; 6-16-19; 6-14-20

BANG[®] IS NOW A \$1.2 BILLION ENERGY BRAND

\$1.2 Billion Retail Sales



IRI Ending 2017, 2018 2019 L52 MULOC.

Driving Beverage & Energy Growth

#1
Beverage
Growth
Driver

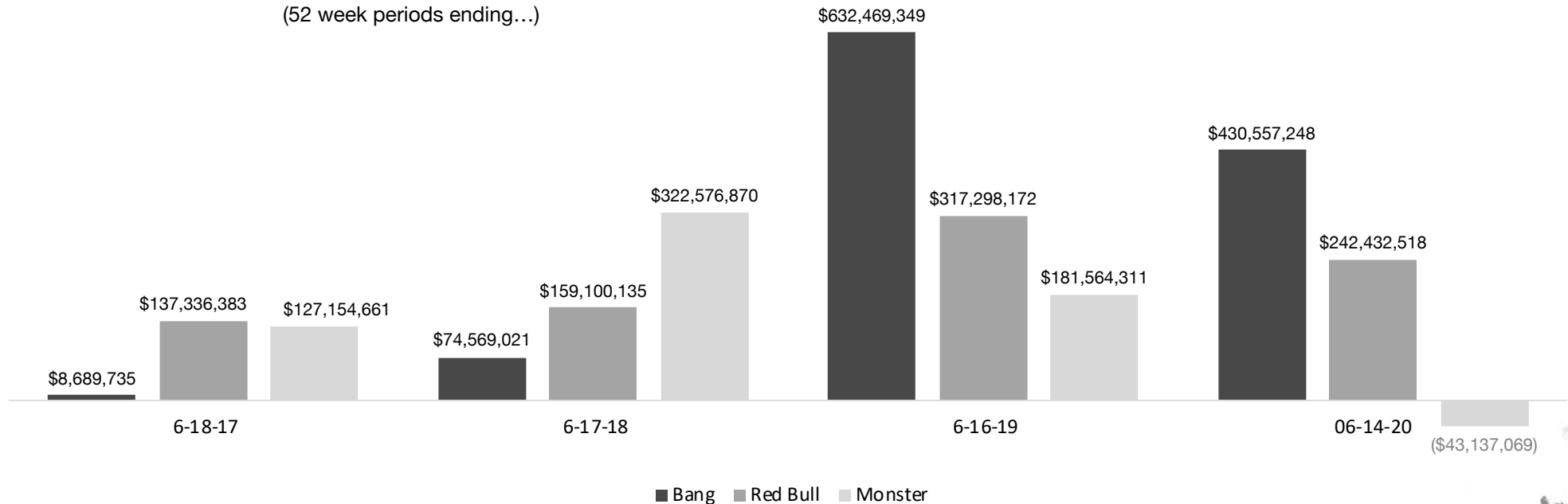


62%
Contribution
To Energy
Category
Growth!

IRI MULOC Ending 12-29-19 \$ Bang[®] Growth / \$ Energy Cat Growth

In the past 2 years, BANG® beat out the top 2 brands in sales growth

\$ Sales Growth – MultiOutlet + Convenience
(52 week periods ending...)



Time Periods are 52 weeks ending 6-18-17; 6-17-18; 6-16-19; 6-14-20



MARKETING STRATEGY

MARKETING STRATEGY

Our unique marketing strategy is what makes BANG® Energy the powerhouse branding machine we've become. We've created a powerful **social media dominance by partnering with the most in-demand influencers around the world**. Our social media strategy coupled with our world class experiential marketing events have created a product demand unlike any of our competitors have been able to achieve. The excellence of our marketing strategy has been highlighted by such prestigious news outlets as Forbes and Wells Fargo.





OUR FUTURE

THE FUTURE OF BANG[®] ENERGY

BANG[®] Energy's headquarters encompasses three different locations in Broward County where every aspect of its products are created – from research and development to manufacturing to sales and marketing. The results have continued to be successful – BANG[®] Energy's beverages are now available in all 50 states and globally.

Jack Owoc and his team run BANG[®] Energy and its allied brands with the same passion, energy, and enthusiasm as they did 27 years ago. They continue to make the highest quality nutritional supplements in the world, backed by scientific research, and with an innovative approach to each product they create.

