



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**  
**Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

**MEMORANDUM**

**DATE:** November 4, 2020

**TO:** Robin Swanson, Contract Grant Administrator Senior  
Facilities Management Division – Contracts Section  
Broward County Public Works Department

**FROM:** Sandy-Michael McDonald, Director  
Office of Economic and Small Business Development

**SUBJECT:** R1326208P1 – Security Guard Services  
**County Business Enterprise (CBE) Compliance Evaluation  
Amendment No. 2**

SANDY-MICHAEL MCDONALD  
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The Office of Economic and Small Business Development (OESBD) has conducted a review of G4S Solutions CBE participation as of September 30, 2020 for Security Guard Services.

This contract was awarded to G4S Secure Solutions (USA), Inc. on November 10, 2015 for an initial three (3) year contract term in the not-to-exceed amount of \$16,289,113.88. The contract authorized two one-year renewal periods to a total of five years at a not-to-exceed sum of \$30,310,230.81. Effective April 1, 2019, Amendment No. 1 provided for a Living Wage Adjustment to contract pricing and provided for an increase of \$264,960.69 to revise the contract not-to-exceed amount to \$30,575,191.50. The contract is currently in the fifth year of the five-year term and will expire on November 9, 2020.

Section 3.1.1 of the agreement provides for a 90-day extension to be unilaterally approved by Director of Purchasing. This memo has been prepared for an evaluation to extend the current contract period through December 31, 2021 for the sum of \$1,160,062.86. These are additional funds needed for the extension, and the review is based on information provided by the requesting agency and the prime consultant, G4S Secure Solutions (USA), Inc.

R1326208P1 – Security Guard Services

November 4, 2020

The CBE goal for this project is 10%, and an overview is provided as follows:

| <b><u>CBE Subcontractors</u></b> | <b><u>CBE Firm Paid Amount</u></b> | <b><u>Verified Amount</u></b> |
|----------------------------------|------------------------------------|-------------------------------|
| Westmoreland Protection Agency   | <u>\$1,941,661.87</u>              | <u>\$1,941,661.87</u>         |
| <b>TOTAL:</b>                    | <b>\$1,941,661.87</b>              | <b>\$1,941,661.87</b>         |

### **Contract Overview and CBE Attainment**

- Original Contract Amount: \$30,310,230.81
- Years 1, 2, & 3 renewal: No Change
- Year 4 renewal: No change
- Amendment No. 1: \$264,960.69
- Revised Contract Amount: \$30,575,191.50
- Year 5 renewal & 90-day extension to 2/9/2021: No change
- Amendment No. 2: \$1,160,062.86
- Revised Contract Amount: \$32,185,254.36
- Total payments to the prime thru September 30, 2020: \$16,265,900.92
- Total payments to CBEs thru September 30, 2020: \$1,941,661.87
- CBE Attainment thru September 30, 2020: 11.93%=( $\$1,941,661.87 / \$16,265,900.92$ )

### **Compliance Comments**

G4S Security Solutions (USA), Inc. has achieved 11.93% in CBE participation. Payments were verified through the independent varication process, and the commitment for this project remains at 10%.

OESBD will continue to monitor this project for CBE goal compliance.

Cc: Susan Smith, Small Business Development Specialist, OESBD