



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

Governmental Center Annex  
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**MEMORANDUM**

**DATE:** August 31, 2020

**TO:** Randall Plunkett, Senior Purchasing Agent  
Broward County Purchasing Division

**THRU:** Sandy-Michael McDonald, Director SANDY-MICHAEL MCDONALD Digitally signed by SANDY-MICHAEL MCDONALD Date: 2020.09.01 14:02:09 -04'00'  
Office of Economic and Small Business Development

**FROM:** Maribel Feliciano, Assistant Director MARIBEL FELICIANO Digitally signed by MARIBEL FELICIANO Date: 2020.09.01 08:39:11 -04'00'  
Office of Economic and Small Business Development

**SUBJECT:** Bid No. BLD2120718B1, Janitorial Services – Aviation Administrative Buildings  
County Business Enterprise (CBE) Evaluation

***This memorandum supersedes the memorandum dated August 6, 2020.***

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance to the County Business Enterprise (CBE) requirements for this solicitation. An overview is provided as follows:

**This project is a Reserved Opportunity for CBEs.**

**Met the CBE Requirements:**

<u>Firm Name</u>	<u>Category</u>	<u>Amount</u>	<u>Percentage</u>
ALJ Services, LLC (prime)	CBE	\$ 308,039.61	100.00%

Group 1 Bid Amount: \$150,007.20  
Group 2 Bid Amount: \$158,032.41  
Total Bid Amount: \$308,039.61  
CBE Participation: 100.00%

Amer-Plus Janitorial & Maintenance, LLC (prime)	CBE	\$ 219,448.53	100.00%
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Group 1 Bid Amount: \$109,928.20  
Group 2 Bid Amount: \$109,520.33  
Total Bid Amount: \$219,448.53  
CBE Participation: 100.00%

**Bid No. BLD2120718B1, Janitorial Services – Aviation Administrative Buildings  
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**Met the CBE Requirements (continued):**

<b><u>Firm Name</u></b>	<b><u>Category</u></b>	<b><u>Amount</u></b>	<b><u>Percentage</u></b>
<b>Ann's Janitorial Services, Inc. (prime)</b>	CBE	\$ 334,548.82	100.00%

Group 1 Bid Amount: \$194,089.24  
Group 2 Bid Amount: \$140,459.58  
Total Bid Amount: \$334,548.82  
CBE Participation: 100.00%

**Dammel Cleaning Enterprise, Inc. d/b/a Palm  
Beach & Broward Building Maintenance  
(prime)**

CBE	\$ 239,404.44	100.00%
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Group 1 Bid Amount: \$123,156.52  
Group 2 Bid Amount: \$116,247.92  
Total Bid Amount: \$239,404.44  
CBE Participation: 100.00%

**Island Cleaning CC, LLC (prime)**

CBE	\$ 214,918.75	100.00%
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Group 1 Bid Amount: \$100,050.00  
Group 2 Bid Amount: \$114,868.75  
Total Bid Amount: \$214,918.75  
CBE Participation: 100.00%

**Janitorial 5 Star Services, LLC (prime)**

CBE	\$ 570,507.58	100.00%
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Group 1 Bid Amount: \$309,223.86  
Group 2 Bid Amount: \$261,283.72  
Total Bid Amount: \$570,507.58  
CBE Participation: 100.00%

**Legally Clean, Inc. (prime)**

CBE	\$ 173,839.08	60.00%
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Showroom Clean

CBE	\$ 115,892.72	40.00%
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**Total**

	\$ 289,731.80	100.00%
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Group 1 Bid Amount: \$140,371.80  
Group 2 Bid Amount: \$149,360.00  
Total Bid Amount: \$289,731.80  
CBE Participation: 100.00%

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**Met the CBE Requirements (continued):**

<b><u>Firm Name</u></b>	<b><u>Category</u></b>	<b><u>Amount</u></b>	<b><u>Percentage</u></b>
<b>MCJ Professional Cleaning Services (prime)</b>	CBE	\$ 229,050.76	100.00%

Group 1 Bid Amount: \$113,426.68

Group 2 Bid Amount: \$115,624.08

Total Bid Amount: \$229,050.76

CBE Participation: 100.00%

<b>McKenzie's Cleaning, Inc. (prime)</b>	CBE	\$ 264,918.16	100.00%
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Group 1 Bid Amount: \$125,243.04

Group 2 Bid Amount: \$139,675.12

Bid Amount: \$264,918.16

CBE Participation: 100.00%

<b>Milclean USA, LLC (prime)</b>	CBE	\$ 227,714.40*	100.00%
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Group 1 Bid Amount: \$0.00\*

Group 2 Bid Amount: \$0.00\*

Bid Amount: \$0.00\*

CBE Participation: 100.00%

*\*A bid amount was not provided in the vendor's bid response. The CBE contract amount and participation percentage were reflected in the vendor's Letter of Intent.*

<b>Sky High Entertainment d/b/a Klean 365 (prime)</b>	CBE	\$ 309,990.00	100.00%
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Group 1 Bid Amount: \$149,828.00

Group 2 Bid Amount: \$160,162.00

Total Bid Amount: \$309,990.00

CBE Participation: 100.00%

**Did Not Meet the CBE Requirements:**

<b><u>Firm Name</u></b>	<b><u>Category</u></b>	<b><u>Amount</u></b>	<b><u>Percentage</u></b>
<b>BNB Distributors Co. (prime)</b>	Non-CBE	\$ 0.00	0.00%

Group 1 Bid Amount: \$115,170.10

Group 2 Bid Amount: \$82,950.10

Total Bid Amount: \$198,120.20

CBE Participation: 0.00%

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**Did Not Meet the CBE Requirements (continued):**

<b><u>Firm Name</u></b>	<b><u>Category</u></b>	<b><u>Amount</u></b>	<b><u>Percentage</u></b>
<b>Clean Freek's Janitorial Services, LLC (prime)</b>	CBE	\$ 231,980.00	100.00%
Group 1 Bid Amount: \$97,830.00 Group 2 Bid Amount: \$134,150.00 Total Bid Amount: \$231,980.00 CBE Participation: 100.00%			
<b>Kelly Janitorial Systems, Inc. (prime)</b>	Non-CBE	\$ 0.00	0.00%
Group 1 Bid Amount: \$103,151.50 Group 2 Bid Amount: \$128,545.50 Total Bid Amount: \$231,697.00 CBE Participation: 0.00%			
<b>U-4 Global Enterprise, Inc. (prime)</b>	Non-CBE	\$ 0.00	0.00%
Group 1 Bid Amount: \$131,505.20 Group 2 Bid Amount: \$157,028.91 Total Bid Amount: \$288,534.10 CBE Participation: 0.00%			

**CBE Compliance Comments:**

*Janitorial 5 Star Services, LLC* and *McKenzie's Cleaning, Inc.* submitted the required documentation in accordance with the solicitation's requirements and are compliant with the CBE Program requirements.

*Dammel Cleaning Enterprise, Inc. d/b/a Palm Beach & Broward Building Maintenance* and *Legally Clean, Inc.* submitted incomplete Letters of Intent (LOIs) with their respective bid responses. The two (2) firms were given three (3) business days to provide the missing information and did so within the stipulated timeframe. *Dammel Cleaning Enterprise, Inc. d/b/a Palm Beach & Broward Building Maintenance* and *Legally Clean, Inc.* are compliant with the CBE Program requirements.

*ALJ Services, LLC, Amer-Plus Janitorial & Maintenance, LLC, Ann's Janitorial Services, Inc., Island Cleaning CC, LLC, MCJ Professional Cleaning Services, Milclean USA, LLC, and Sky High Entertainment d/b/a Klean 365* did not provide LOIs with their respective bid responses. The eight (8) firms were given three (3) business days to provide executed LOIs that meet the 100% CBE participation goal. They each provided LOIs, within the three-day period, which meet the established goal. *ALJ Services, LLC, Amer-Plus Janitorial & Maintenance, LLC, Ann's Janitorial Services, Inc., Clean Freek's Janitorial Services, LLC, Island Cleaning CC, LLC, MCJ Professional Cleaning Services, Milclean USA, LLC, and Sky High Entertainment d/b/a Klean 365* are compliant with the solicitation requirements.

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*Clean Freek's Janitorial Services, LLC*, did not provide LOIs with its bid response. The firm was given three (3) business days in which to provide the missing information and did so within the stipulated timeframe. *Clean Freek's Janitorial Services, LLC's* CBE certification status, however, was subsequently suspended by OESBD after receipt of an inquiry from the Purchasing Division regarding the firm's current place of business. Pending receipt of requested documentation demonstrating that the firm has maintained a continuous operating presence in Broward County, which is a requirement of continued certification under the CBE Program, *Clean Freek's Janitorial Services, LLC* is not eligible to participate as a CBE-certified firm. Consequently, the firm is not deemed to be compliant with the CBE Program requirements.

Pursuant to Section 1-81.3(f) of the Broward County Business Opportunity Act of 2012 (the "Act"), as amended, when a CBE reserve is established in connection with a County solicitation, CBEs and non-CBEs may respond to the solicitation. *BNB Distributors Co.*, *Kelly Janitorial Systems, Inc.*, and *U-4 Global Enterprise, Inc.* are non-CBE firms that also responded to the solicitation.

If a CBE with capacity to perform the work submits a responsive and responsible bid or proposal, the work will be awarded to the CBE that submits the lowest responsive and responsible bid or the highest-ranked responsive and responsible proposal. If no CBE firm with capacity to perform the work submits a responsive and responsible bid, a non-CBE with the lowest responsive responsible bid or the highest-ranked responsive and responsible proposal, as applicable, may be awarded the contract with at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action), or the County may reject all bids and responses submitted.

cc: Donna-Ann Knapp, Small Business Development Specialist, BCAD/OESBD