



TO: Randy Plunkett
Purchasing Division

FROM: Richard Waskiewicz, Enterprise Director of Facilities/Maintenance Division
Aviation Department - Maintenance Division

SUBJECT: Solicitation No.: BLD2120718B1
Janitorial Services-Aviation Administration Buildings

RAW

Recommended Vendor: ISLAND CLEANING CC, LLC

Recommended Group(s)/Line Item(s): Group 1

Initial Award Amount: \$112,227.00

Potential Total Amount: \$336,681.00

Initial Contract Term: One Year

Contract Term, including Renewals: Three Years

CONCURRENCE:

The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility. I
☒ have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☒ Not applicable

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in Contracts Central and:

- ☐ Vendor received an overall rating ≥ 2.59 on all evaluations.
☐ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☒ No past Performance Evaluations exist in Contracts Central.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$50,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached.

TYPED NAME OF SIGNER: Claudja Henry
(Individual authorized to administer the contract.)

TITLE: Contract/Grant Administrator, Sr.

Digitally signed by Claudja Henry
Date: 2020.10.21 17:06:04

SIGNATURE: '04'00

DATE: October 21, 2020



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2120718B1_1 - Janitorial Services - Aviation Administration Bldgs

Reference for: (Name of Firm) Island Cleaning CC, LLC

Organization/Firm Name providing reference: Complete Contract Consulting

Contact Name/Title: Sharna Barnes/CEO

Contact E-mail: sbarnes@completecontractconsulting.com

Contact Phone: 561-404-7365

Name of Referenced Project: BB&T Bank Building Cleaning

Contract No. 11-7590

Contract Amount: \$250,000.00

Date Services Provided: 11/2018 - current

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Daily cleaning of the commercial property located at 2001 Broadway Avenue, Riviera Beach, FL 33404. This is a 6 storey building with a total combined sqft of 23,000. This service includes vacuuming of carpet, cleaning of vinyl, tiles and 12 bathrooms (females and males) and elevators, removing trash and disposal.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

2. Vendor's Organization

a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

3. Timeliness of:

a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Will continue to utilize Island Cleaning CC LLC for janitorial needs

References Checked By

Name: Claudja Henry

Title: Contract/Grants Administrator, Sr.

Division/Department: Aviation - Maintenance Division

Date of Verification: September 08, 2020



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2120718B1_1 - Janitorial Services - Aviation Administration Bldgs

Reference for: (Name of Firm) Island Cleaning Company

Organization/Firm Name providing reference: The Morganti Group, Inc

Contact Name/Title: Alicia Roa / Project Manager

Contact E-mail: aroa@morganti.com

Contact Phone: (561) 689-3288

Name of Referenced Project: Palm Beach International Airport

Contract No. 1820.008.021

Contract Amount: \$175,000.00

Date Services Provided: 02/2019 - current

(list date range or date services began until "current")

Vendor's role in Project: ☐ Prime Vendor ☒ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Regular maintenance for Construction Facilities and for all new construction.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

2. Vendor's Organization

a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

3. Timeliness of:

a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Claudja Henry

Title: Contract/Grants Administrator, Sr.

Division/Department: Aviation - Maintenance Division

Date of Verification: September 10, 2020



Vendor Reference Verification Form

Broward County Solicitation No. and Title: BLD2120718B1_1 - Janitorial Services - Aviation Administration Bldgs

Reference for: (Name of Firm) Island Cleaning CC, LLC

Organization/Firm Name providing reference: Keolis Transit Services, LLC.

Contact Name/Title: Andre Taylor / General Manager

Contact E-mail: Andre.Taylor@KeolisNA.com

Contact Phone: (954) 275-7166

Name of Referenced Project: Fort Lauderdale International Airport

Contract No. 2018-06-05-0AV-02

Contract Amount: Original agreement \$19,778.87 / 3 Month Trend \$16,365 (350% Increase)

Date Services Provided: 06/2019 - current

(list date range or date services began until "current")

Vendor's role in Project: ☐ Prime Vendor ☒ Sub-consultant/Sub-contractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

ISLAND CLEANING COMPANY will provide cleaning and sanitizing services that would include mopping, sweeping, emptying trash, wiping down toilets, sinks, door handles and desk. Island Cleaning will supply all cleaning and sanitizing supplies as needed.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service

a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

2. Vendor's Organization

a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

3. Timeliness of:

a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Over the past 25 years as a General Manager of large transportation programs across the US, I have had the opportunity to work with many ACDBE and DBE firms. Of Island Cleaning has proven to be a well managed, efficient, dedicated vendor partner that pays attention to detail and is consistently reliable. Andrea and her team have earned my respect and trust over the past year and if our ACDBE obligation was eliminated tomorrow, I would still chose her team as my partner. It is these reason why Cleaning received Keolis Transit's ACDBE vendor partner of the year award in 2019 and is poised to repeat again this year. I am certain the decision makers of this procurement understand the value of a true vendor partner and therefore, I am certain Island Cleaning will be your selection.

References Checked By

Name: Claudja Henry

Title: Contract/Grants Administrator, Sr.

Division/Department: Aviation - Maintenance Division

Date of Verification: September 16, 2020
