





Broward County, FL Resolution to

Include LGBT-Owned Businesses in Economic Opportunity Programs

WHY THIS WORKS FOR BROWARD COUNTY'S ECONOMY:

- Including certified LGBT businesses will not take anything away from communities already in the MWBE contracting pool. There are <u>NO set-asides</u> in this policy, only aspirational goals. The NGLCC provides verification of LGBTBE status at no cost, keeping the policy <u>revenue neutral</u> and fully constitutional.
- Our economy simply doesn't work without full participation. Social progress cannot be achieved without economic progress.
- More diverse suppliers help Broward County achieve its diversity goals and save taxpayer dollars: greater diversity creates greater competition, greater competition drives bid prices down, lower prices mean major taxpayer savings to be reinvested throughout the city.
- LGBT business owners add \$1.7 TRILLION to the US economy
- The National LGBT Chamber of Commerce (NGLCC) has a fully accredited, rigorous, and thorough certification processes identical to other third parties recognized municipal governments.
 They are a gold-standard utilized across the Fortune 500 and many state & local governments.

Any questions? We're here in partnership with Broward County.

Contact NGLCC Senior Vice President Jonathan Lovitz at advocacy@nglcc.org or 202.499.3042

PRECEDENT & SUPPORT:

- Broward County will be the largest county in the region to recognize LGBT businesses in MWBE programs. The city will soon join the following in recognizing certified LGBT Business Enterprises (LGBTBEs):
 - States: MA, PA, CA
 - In process: NY, NJ, DE, CT, CO
 - Cities Include: New York, NY; Los Angeles, CA; Chicago, IL; Houston, TX; Tampa, FL; Orlando, FL; Miami, FL; Baltimore, MD; Philadelphia, PA; Newark, NJ; Jersey City, NJ; Hoboken, NJ; Nashville, TN; Seattle, WA; Cleveland, OH

