



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex

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MEMORANDUM

**DATE:** April 7, 2021

**TO:** Richard Trupiano, Purchasing Agent Sr.  
Purchasing Division

**THRU:** Sandy-Michael McDonald, Director *SMC*  
Office of Economic and Small Business Development

**FROM:** Maribel Feliciano, Assistant Director *MF*  
Office of Economic and Small Business Development

**SUBJECT:** Bid No. BLD2121906B1 – General Pest Control Services and Additional Services  
- County Business Enterprise (CBE) Reserve Opportunity Compliance  
Evaluation

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with the CBE Reserve Program requirements for the above solicitation. An overview is provided as follows:

**This solicitation is a Reserve Opportunity for CBE firms.**

**Met the CBE Reserve Program Requirements.**

**Firms**

Orange Pest Control & Services, Inc.  
X Terminator, Inc.

**Category**

CBE  
CBE

**Did Not Meet the CBE Reserve Program Requirements.**

**Firms**

Clements Pest & Environmental  
Beach Environmental  
Maxwell Pest Control  
CPFM Enterprises, LLC.

**Category**

Non-CBE  
Non-CBE  
Non-CBE  
Non-CBE

BID No. #BLD2121906B1 – General Pest Control Services and Additional Services – CBE Reserve Compliance Evaluation

**CBE Compliance Comments:**

Orange Pest Control & Services, Inc. and X Terminator, Inc. are certified County Business Enterprise (CBE) firms and in compliance with the CBE Reserve Program requirements of the solicitation.

Clements Pest & Environmental, Beach Environmental, Maxwell Pest Control and CPFM Enterprises, LLC. are non-certified firms with Broward County and therefore, did not meet the CBE Reserve program requirements of the solicitation.

CPFM Enterprises, LLC. was not a certified CBE firm with Broward County prior to bid submittal. However, the firm applied for CBE certification status with OESBD on March 24, 2021. The bid solicitation ended/closed on March 31, 2021. CPFM Enterprises, LLC's certification application is pending review with OESBD. Therefore, CPFM is non-compliant with the CBE Reserve requirements of the solicitation.

In accordance with the Business Opportunity Act of 2012, as amended, Section 1-81.6., Entities may not participate in a County contract as CBEs or SBEs unless they are certified as CBEs or SBEs, as applicable, prior to Bid submittal to perform the type of work required by the contract.

Pursuant to Section 1-81.3(f) of the Broward County Business Opportunity Act of 2012 (the Act) as amended, when a CBE reserve is established in connection with a County solicitation, CBEs and non-CBEs may respond to the solicitation. If a CBE with capacity to perform the work submits a responsive and responsible bid or proposal, the work will be awarded to the CBE that submits the lowest responsive and responsible bid or the highest-ranked responsive and responsible proposal. If no CBE with capacity to perform the work submits a responsive and responsible bid, a non-CBE with the lowest responsive and responsible bid or the highest-ranked responsive and responsible proposal, as applicable, may be awarded the contract with at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action), or the county may reject all bids and responses submitted.

Cc: Marcia Young, Small Business Development Specialist, OESBD