

Price Analysis  
 Bid No. PNC2122671Q2 - Passenger Loading Bridge Maintenance And Repair Services  
 Agency: Seaport Engineering and Facilities Management  
 Bid Submittals: 1  
 Declinations: 0



Line No.	Description	Qty	Unit of Measure	Initial Estimate Unit Price	SATE Solutions, Inc. Unit Price	Extended Amount Total	Percent of Difference (Initial Estimate vs. Recommended Reasonable Source) % Difference
PNC2122671Q2--01-01	Normal Working Hours Labor Rate (Two person crew)	300	Hour	\$ 125.00	\$ 131.00	\$ 39,300.00	4.8%
PNC2122671Q2--01-02	Other Than Normal Working Hours Labor Rate (Two person crew)	250	Hour	\$ 135.00	\$ 184.00	\$ 46,000.00	36.3%
PNC2122671Q2--01-03	Standby Weekend Normal Working Hours Labor Rate (Two person crew)	200	Hour	\$ 185.00	\$ 133.00	\$ 26,600.00	-28.1%
PNC2122671Q2--01-04	Standby Weekend Other than Normal Working Hours Labor Rate (Two person crew)	150	Hour	\$ 210.00	\$ 186.00	\$ 27,900.00	-11.4%
PNC2122671Q2--01-05	Normal Working Hours Labor Rate - Bridge Operator	200	Hour	\$ 90.00	\$ 50.00	\$ 10,000.00	-44.4%
PNC2122671Q2--01-06	Other Than Normal Working Hours Labor Rate - Bridge Operator	150	Hour	\$ 100.00	\$ 69.50	\$ 10,425.00	-30.5%
PNC2122671Q2--01-07	Normal Working Hours Labor Rate - Painters	100	Hour	\$ 75.00	\$ 55.00	\$ 5,500.00	-26.7%
PNC2122671Q2--01-08	Engineering Services Labor Rate	100	Hour	\$ 120.00	\$ 170.00	\$ 17,000.00	41.7%
PNC2122671Q2--01-09	Training Sessions	5	Each	\$ 800.00	\$ 2,060.00	\$ 10,300.00	157.5%
PNC2122671Q2--01-10	Hempadur Mastic 45880 or approved equal	15	Bucket	\$ 160.00	\$ 360.50	\$ 5,407.50	125.3%
PNC2122671Q2--01-11	Hempathane HS 5561B or approved equal	15	Bucket	\$ 400.00	\$ 489.25	\$ 7,338.75	22.3%
PNC2122671Q2--01-12	Hempadur AvantGuard 750 or approved equal	15	Bucket	\$ 1,275.00	\$ 715.85	\$ 10,737.75	-43.9%
PNC2122671Q2--01-13	Hempadur Speed-Dry ZP 500 or approved equal	15	Bucket	\$ 565.00	\$ 566.50	\$ 8,497.50	0.3%
PNC2122671Q2--01-14	Hempathane Speed-Dry Topcoat 250 or approved equal	15	Bucket	\$ 565.00	\$ 772.50	\$ 11,587.50	36.7%
PNC2122671Q2--01-15	FMT Brand Repair Parts. Discount Off Catalog/Price	1	Contract	0%	0%	\$ 200,000.00	
<b>Total Bid Amount</b>						<b>\$ 436,594.00</b>	
<b>Pass-Thru Allowance</b>						<b>\$ 80,000.00</b>	
<b>Total Initial One-Year Term</b>						<b>\$ 516,594.00</b>	
<b>Total Potential Two-Year Term</b>						<b>\$ 1,033,188.00</b>	