



# Broward County

## Legislation Text

File #: 19-1292, Version: 1

### **Broward County Commission Regular Meeting**

**Director's Name:** George Tablack

**Department:** Finance and Administrative Services    **Division:** Purchasing

### Information

#### **Requested Action**

**MOTION TO APPROVE** Agreement between Broward County and TIBA Parking Systems, LLC, Request for Proposals (RFP) No. PNC2117368P1, for Parking Access Revenue Control System (PARCS) Replacement, for the Port Everglades Department, for an initial five-year term in an amount not-to-exceed \$2,870,055, and authorize the Director of Purchasing to renew this Agreement for up to five one-year renewal periods for support and maintenance services in an amount not-to-exceed \$650,000, for a total ten-year not-to-exceed amount of \$3,520,055, inclusive of up to \$600,000 for optional services for the duration of the Agreement through all renewal terms; and authorize the Mayor and Clerk to execute same. The Agreement will become effective upon the date of execution and the initial term expires five years after the date of final acceptance.

#### **Why Action is Necessary**

In accordance with the Broward County Procurement Code, Section 21.31.a.4, Award Authority, Board approval is required for awards exceeding \$500,000.

#### **What Action Accomplishes**

Provides for the installation, operation and maintenance of a Parking Access Revenue Control System at various parking garages and surface lots at Port Everglades.

#### **Is this Action Goal Related**

Yes

#### **Previous Action Taken**

None.

#### **Summary Explanation/Background**

THE PURCHASING DIVISION AND THE PORT EVERGLADES DEPARTMENT RECOMMEND APPROVAL OF THE ABOVE MOTION.

This item supports the Board's Value of "Ensuring economic opportunities for Broward's diverse population and businesses" and its Goal to "Increase the economic strength and impact of revenue-generating County enterprises balancing economic, environmental and community needs."

The Office of Economic and Small Business Development (OESBD) established a County Business Enterprise (CBE) participation goal of 25% for this agreement. TIBA Parking Systems, LLC (TIBA)

has committed to 21% CBE participation. OESBD has determined that TIBA met the quality, quantity and extent in their various efforts to meet the established goal in accordance with Section 1-81.5 (d)(2) of the Broward County Business Opportunity Act of 2012 (the "Act"), as amended, and has been approved by OESBD (Exhibit 3).

This Agreement provides for new equipment, software, system, support and maintenance services for the replacement of the current Parking Access Revenue Control System (PARCS) at Broward's Port Everglades (Exhibit 2). The scope includes removal and disposal of the old outdated parking access equipment and replacement of a new PARCS at Northport and Midport garages and the Terminal 18 and 19 surface lots. The replacement system will conform to modern state-of-the-art PARCS standards and provide new beneficial features: central data management system with dedicated server and parking control system software to provide automatic monitoring and control of all PARCS devices connected to a secure network; dual camera license plate readers; new entry and exit stations with control barrier gates with breakaway arms; pay-on-foot stations that can accept cash, credit cards, pre-paid third-party Bar and QR codes, payment via Android and Apple Pay; and a secure intercom system.

On January 29, 2019 (Item No. 65), the Board approved Request for Proposals (RFP) No. PNC2117368P1 for Parking Access Revenue Control System Replacement for Port Everglades. The RFP was advertised on March 27, 2019 and four firms submitted proposals.

On May 17, 2019, an Initial Evaluation Meeting was held. The Evaluation Committee determined that two of the four firms were both responsive and responsible to the RFP requirements.

On June 3, 2019, a Final Evaluation Meeting was held. After presentations, evaluation and scoring, the Evaluation Committee named TIBA as the first-ranked firm.

The Evaluation Committee's final recommendation of ranking was posted on the Purchasing Division website from June 11-17, 2019, which provided an opportunity for any aggrieved proposer to file a formal protest. There were no protests filed within this timeframe.

The County Administrator approved the Evaluation Committee's Final Ranking on July 3, 2019 and authorized staff to proceed with negotiations.

Four negotiation meetings were held to negotiate this agreement: August 28, September 10, September 12 and October 25, 2019. The meetings were attended by representatives from TIBA, the Office of the County Attorney, the Office of the County Auditor, Enterprise and Technology Services Division, the Purchasing Division and the Port Everglades Department.

TIBA's original total price proposal for the initial term of this Agreement was \$2,455,670. Staff negotiated an initial term total not-to-exceed price of \$2,270,055. Port has included \$600,000 for optional services for the life of the agreement, inclusive of any renewal periods. Pricing for support and maintenance in the optional years six through ten were negotiated and have been capped at the lessor of CPI or 3% for a not-to-exceed amount of \$650,000.

**Source of Additional Information**

Brenda J. Billingsley, Director, Purchasing Division, (954) 357-6070

**Fiscal Impact**

**Fiscal Impact/Cost Summary**

Funding for each requirement will be obtained by the appropriate source at the time of release.