



# Broward County

## Legislation Details (With Text)

<b>File #:</b>	23-2146	<b>Version:</b>	1	<b>Status:</b>	Agenda Ready
		<b>In control:</b>		<b>In control:</b>	FINANCE AND ADMINISTRATIVE SERVICES DEPARTMENT
<b>On agenda:</b>	3/7/2024	<b>Final action:</b>	3/7/2024		
<b>Title:</b>	MOTION TO AWARD open-end contract to single bidder, SSi, Inc., for Computer Based Airport Training System, Bid No. TEC2127018B1, for Broward County Aviation Department, in the initial three -year estimated amount of \$870,050, and authorize the Director of Purchasing to renew the contract for two one-year periods, for a five-year potential estimated amount of \$966,850.				
<b>Sponsors:</b>					
<b>Indexes:</b>	Established Commission Goals				
<b>Code sections:</b>					
<b>Attachments:</b>	1. Exhibit 1 - Bid Tabulation, 2. Exhibit 2 - CBE Goal Memorandum dated February 8, 2024, 3. Exhibit 3 - User Concurrence Memorandum signed November 8, 2023, 4. Exhibit 4 - Price Verification				
<b>Date</b>	<b>Ver.</b>	<b>Action By</b>	<b>Action</b>	<b>Result</b>	

### Broward County Commission Regular Meeting

**Director's Name:** George Tablack

**Department:** Finance and Administrative Services **Division:** Purchasing

### Information

#### Requested Action

MOTION TO AWARD open-end contract to single bidder, SSi, Inc., for Computer Based Airport Training System, Bid No. TEC2127018B1, for Broward County Aviation Department, in the initial three-year estimated amount of \$870,050, and authorize the Director of Purchasing to renew the contract for two one-year periods, for a five-year potential estimated amount of \$966,850.

#### Why Action is Necessary

In accordance with Broward County Procurement Code Section 21.47(b)(2), Award and Execution Authority, Board approval is required for Invitations to Bid (ITB) awards exceeding \$500,000 that include a single bidder, rejection of apparent low bidder, protested award, or pulls from the Board regarding the intended award.

#### What Action Accomplishes

Provides for an open-end contract for the purchase of a computer-based airport training system for the Broward County Aviation Department.

#### Goal Related Icon(s)

- ☒ County Commission
- ☐ Go Green
- ☐ MAP Broward

### **Previous Action Taken**

None.

### **Summary Explanation/Background**

THE PURCHASING DIVISION AND THE BROWARD COUNTY AVIATION DEPARTMENT RECOMMEND APPROVAL OF THE ABOVE MOTION.

This item supports the Board's Accountable Government Goal, "Consistently delivering responsive, efficient, inclusive, and equitable quality services to the public and internal customers while providing a safe community to live, work and visit."

The Office of Economic and Small Business Development did not establish County Business Enterprise (CBE) goals for this project as there were no subcontracting opportunities for CBE contractors (Exhibit 2).

The purpose of this contract is to continue to provide a secured, vendor-hosted, cloud-based training system for the Broward County Aviation Department (BCAD). Per the Code of Federal Regulations Title 49 Part 1542.213, individuals requesting unescorted access to a Secure Identification Display Area must successfully complete training in accordance with the airport's Transportation Security Administration-approved curriculum specified in its security program. BCAD provides training for approximately 16,000 personnel working at Fort Lauderdale/Hollywood International Airport, which includes airport employees, contractors, and concessionaires.

All prices, terms and conditions shall remain fixed for the initial three-year period of the contract. Following the initial three-year period, the contractor may make a timely request for a price adjustment to the contract for each one-year renewal, prior to its anniversary date in accordance with the price escalation clause of the contract.

SSi, Inc.'s bid submittal included additional terms and conditions as an attachment to its proposal response to Solicitation No. TEC2127018B1. SSi, Inc. provided a letter dated, January 25, 2024, acknowledging that Broward County Terms and Conditions as stated in Solicitation No. TEC2127018B1, take precedence to those contained in SSi, Inc.'s response.

BCAD reviewed the bid submitted by SSi, Inc. and concurs with the recommendation for award (Exhibit 3). Three vendor performance evaluations were completed for SSi, Inc.; SSi, Inc. has a performance rating of 4.98 out of 5.0.

BCAD researched the prices submitted by the single bidder, SSi, Inc., and has determined that the prices submitted are fair and reasonable in comparison to the current contract and estimate prepared by BCAD (Exhibit 4).

The bid posted on September 26, 2023, and opened on October 6, 2023; one bid was received with no declination (Exhibit 1). The single bid was received from the incumbent SSi, Inc. Periscope S2G successfully invited 10,977 suppliers to the solicitation, and it was reviewed by 34 suppliers. American Association of Airport Executives (AAAE) showed interest in the solicitation announcement but declined to submit a bid by the opening date, citing the required implementation time of 30 days was insufficient for the company to create and integrate the training programs.

Incumbent: SSi, Inc.; Contract No. N1302308A1, Software Support and Maintenance; Contract Term:

April 20, 2015 - April 19, 2024; Expenditures to-date: \$1,336,985.

As this procurement yielded only a single bid response, a Recommendation for Award was not posted to the Purchasing Division website.

The contracts consist of the County's solicitation and the vendors' responses.

The initial contract period shall begin on April 20, 2024 for three years and may extend for two one-year renewals.

**Source of Additional Information**

Robert E. Gleason, Director, Purchasing Division, 954-357-6070

**Fiscal Impact**

**Fiscal Impact/Cost Summary**

The contract has an estimated amount of \$966,850 over a five-year period. The funds estimated for the current fiscal year are included in the current fiscal year budget.

Requisition No. AVA0002494