



Broward County

Legislation Text

File #: 20-411, Version: 1

Broward County Commission Regular Meeting

Director's Name: Mark Gale

Department: Aviation

Division: Business

Information

Requested Action

MOTION TO APPROVE final ranking of the qualified firms for Request for Letters of Interest No. 20180423-0-AV-01, Common Use Passenger Lounge Concession at Broward County's Fort Lauderdale-Hollywood International Airport; the ranked firms are: 1 - MAG US Lounge Management LLC; 2 - ALD Development Corporation d/b/a Airport Dimensions; 3 - Oxygen Premium Services, LLC; 4 - Premium Lounge (Fort Lauderdale) LLC; 5 - Global Lounge Network, LLC; 6 - Panpe Group Corp., and authorize staff to proceed with negotiations.

Why Action is Necessary

Final ranking of qualified firms requires Broward County Board of County Commissioners ("Board") approval.

What Action Accomplishes

Approves the Selection Negotiation Committee's recommendation of the final ranking of qualified firms.

Is this Action Goal Related

No

Previous Action Taken

None.

Summary Explanation/Background

THE AVIATION DEPARTMENT AND THE SELECTION NEGOTIATION COMMITTEE RECOMMEND APPROVAL OF THE ABOVE MOTION.

This action approves the Selection Negotiation Committee's recommendation of the final ranking of qualified firms.

The Office of Economic and Small Business Development established a 25% Airport Concession Disadvantaged Business Enterprise ("ACDBE") participation goal for this project.

The purpose of this solicitation is to procure an experienced and innovative provider with proven understanding and experience in common use passenger lounge operation that will enhance the passenger experience at Broward County's Fort Lauderdale-Hollywood International Airport ("FLL").

The firm shall be responsible to design, build, operate, and manage a common use lounge in Terminal 3 at FLL.

On August 20, 2019 (Item No. 6), the Board approved Request for Letters of Interest ("RLI") No. 20180423-0-AV-01, Common Use Passenger Lounge Concession at FLL. Seven firms submitted a proposal in response to the RLI; ALD Development Corporation d/b/a Airport Dimensions, Global Lounge Network, LLC, MAG US Lounge Management LLC, Oxygen Premium Services LLC, Panpe Group Corp., Premium Lounge (Fort Lauderdale) LLC, and Swissport SAUSA, LLC.

On January 22, 2020, a Shortlisting Meeting was held. The Selection Negotiation Committee determined that six of the seven firms were deemed to be both responsive and responsible to the RLI requirements. Swissport SAUSA LLC, was deemed non-responsive and responsible due to their inability to meet the established ACDBE participation goal.

On February 5, 2020, a Presentation Meeting was held. The Selection Negotiation Committee ranked 1 - MAG US Lounge Management LLC; 2 - ALD Development Corporation d/b/a Airport Dimensions; 3 - Oxygen Premium Services, LLC; 4 - Premium Lounge (Fort Lauderdale) LLC; 5 - Global Lounge Network, LLC; 6 - Panpe Group Corp.

The Selection Negotiation Committee's recommendation of ranking was posted on the Broward County Aviation Department's website from February 10, 2020, through February 12, 2020.

The Selection Negotiation Committee's Final Ranking was posted from February 14, 2020, through February 21, 2020 on the Broward Aviation Department's website at <http://www.broward.org/Airport/Business/Pages/Solicitations.aspx>. At the time of agenda submission, there was no additional information submitted.

The Selection Negotiation Committee consisted of:
David Flaherty, Assistant Director - Concessions, Business & Properties Management, Aviation Department (Chair and Non-Voting Member)
Mitch Cohen, Enterprise Assistant Director, Business Administration Division, Port Everglades Department
Jason Watkins, Enterprise Director, Finance Division, Aviation Department
Dan West, Director, Director, Parks and Recreation Division

Source of Additional Information

Mark E. Gale, A.A.E., CEO/Director of Aviation, (954) 359-6199

Fiscal Impact

Fiscal Impact/Cost Summary

There is no fiscal impact associated with the approval of the Final Ranking for this RLI.