


RESILIENT ENVIRONMENT DEPARTMENT

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Date: August 19, 2025

To: Mr. Robert Gleason, Director of Purchasing

Thru: Mr. Jose Hidalgo, Purchasing Manager

From: Stefan Perritano, Climate Resilience Coordinator, Resilient Environment Department

Re: Request to Piggyback FDOT Contract Source NO. DOT-ITB-25-2005-JB with Gulf Material Sales, LLC for Road Weather Information Systems (RWIS) equipment and services

The Broward County Resilient Environment Department (RED) requests approval to utilize the Florida Department of Transportation's competitively procured Contract DOT-ITB-25-2005-JB with Gulf Material Sales, LLC for Road Weather Information Systems (RWIS) equipment and services.

RWIS equipment is a highly specialized and niche market, with very few vendors able to provide the full suite of roadway weather and flood monitoring hardware, software, and support services. FDOT's competitive solicitation confirmed this limitation when only one responsive bid was received, from Gulf Material Sales, LLC. Gulf Materials is the authorized distributor of OTT Hydromet RWIS equipment, the OEM used by FDOT statewide, making them uniquely qualified to supply the required systems.

Broward County's planned establishment of an RWIS network on State and municipal roadways requires the use of the same OEM equipment as FDOT to ensure seamless integration, interoperability, and reliability across jurisdictions. Utilizing Gulf Materials under the FDOT contract ensures that our system will align with State standards and function as part of a unified regional network—an essential requirement for roadway safety, storm monitoring, and flood response.

The County Attorney's Office has reviewed the FDOT procurement and confirmed that Broward County is authorized to participate in this contract through a piggyback arrangement pursuant to Section 21.27 of the Broward County Procurement Code. A Participating Addendum with Gulf Material Sales has been prepared to formalize this agreement.

For these reasons, RED respectfully requests approval to proceed with this piggyback contract to support the establishment of Broward County's RWIS network and advance the County's resiliency and public safety initiatives.

Your consideration will be greatly appreciated.

Stefan Perritano

cc: Mr. Leonard Vialpando, PE, Director, RED
 Ms. Trinette Webster, Administrative Manager, RED
 Ms. Deanna Kalil, Esq., Assistant County Attorney, Office of Broward County Attorney