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PORT EVERGLADES FRANCHISE APPLICATION

An application will not be deemed complete and ready for processing until all required documents and fees are received.

A separate application must be filed for each type of franchise applied for.

FRANCHISE TYPE

CHECK ONE

☒

STEAMSHIP AGENT

☐

STEVEDORE

☐

CARGO HANDLER

☐

TUGBOAT & TOWING

☐

VESSEL BUNKERING

☐

VESSEL OILY WASTE REMOVAL

☐

VESSEL SANITARY WASTE WATER REMOVAL

☐

MARINE TERMINAL SECURITY

☐

MARINE TERMINAL SECURITY

FIREARMS CARRYING SECURITY PERSONNEL

NON-FIREARMS CARRYING SECURITY PERSONNEL

Note: Applicant is the legal entity applying for the franchise. If the Applicant is granted the franchise, it will be the named franchisee. All information contained in this application shall apply only to the Applicant, and not to any parent, affiliate, or subsidiary entities.

Applicant's

Name A.R. Savage & Son, LLC

(Name as it appears on the certificate of incorporation, charter, or other legal documentation as applicable, evidencing the legal formation of the Applicant)

Applicant's Business Address 201 N. Armenia Ave, Tampa, FL 33609

Number /

Street

City/State/Zip

Phone # (813) 247-4550

E-mail address

admin@arsavage.com

Fax #: (813) 247-5420

Name of the person authorized to bind the Applicant (Person's signature must appear on Page 13.)

Name Arthur R. Savage / William "Billy" R. Savage

Title President & CEO / COO

Business Address 201 N. Armenia Ave., Tampa, FL 33609

Number /

Street

City/State/Zip

Phone # (813) 247-4550

E-mail address

arthurs@arsavag

Fax #: (813) 247-5420

Provide the Name and Contact Information of Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):

Representative's Name Rebecca Eisenstein

Representative's Title Administrative Manager

Representative's Business Address 201 N. Armenia Ave., Tampa, FL 33609

Number /

Street

City/State/Zip

Representative's Phone # (813) 769-1424

Representative's E-mail address

rebecca@arsavage.cc

Representative's Fax # () _____

PLEASE COMPLETE THIS APPLICATION AND LABEL ALL REQUIRED BACKUP DOCUMENTATION TO CLEARLY IDENTIFY THE SECTION OF THE APPLICATION TO WHICH THE DOCUMENTATION APPLIES (I.E...., SECTION A, B, C, etc.).

Section A

1. List the name(s) of Applicant's officers, including, CEO, COO, CFO, director(s), member(s), partner(s), shareholder(s), principal(s), employee(s), agents, and local representative(s) active in the management of the Applicant.

Officers:

Title **President & CEO**

First Name Arthur Middle Name _____

Last Name Savage

Business Street Address 201 N. Armenia .

City, State, Zip Code Tampa, FL 33609

Phone Number (813) 769-1433 Fax Number () _____

Email Address _____ arthurs@arsavage.com .

Title **Vice President & COO**

First Name William Middle Name _____

Last Name Savage

Business Street Address 201 N. Armenia .

City, State, Zip Code Tampa, FL 33609

Phone Number (813) 769-1432 Fax Number () _____

Email Address _____ billys@arsavage.com .

Title _____

First Name _____ Middle Name _____

Last Name _____

Business Street Address _____

City, State, Zip Code _____

Phone Number () _____ Fax Number () _____

Email Address _____ @ _____ .

Title _____

First Name _____ Middle Name _____

Last Name _____

Business Street Address _____

City, State, Zip Code _____

Phone Number () _____ Fax Number () _____

Email Address _____ @ _____ .

Attach additional sheets if necessary.

2. RESUMES: Provide a resume for each officer, director, member, partner, shareholder, principal, employee, agent, and local representative(s) active in the management of the Applicant, as listed above.

Section B

1. Place checkmark to describe the Applicant:

☐ Sole Proprietorship ☐ Corporation ☐ Partnership ☐ Joint Venture ☒ Limited Liability Company

2. Provide copies of the documents filed at the time the Applicant was formed including Articles of Incorporation (if a corporation); Articles of Organization (if an LLC); or Certificate of Limited Partnership or Limited Liability Limited Partnership (if a partnership). If the Applicant was not formed in the State of Florida, provide a copy of the documents demonstrating that the Applicant is authorized to conduct business in the State of Florida.

Section C

1. Has there been any change in the ownership of the Applicant within the last five (5) years? (e.g., any transfer of interest to another party)
Yes ☒ No ☐ If "Yes," please provide details in the space provided. Attach additional sheets if necessary.

AGS Agunsa purchased a significant ownership stake on Feb 1, 2024

2. Has there been any name change of the Applicant or has the Applicant operated under a different name within the last five (5) years?
Yes ☐ No ☒ If "Yes," please provide details in the space provided, including: Prior name(s) and Date of name change(s) filed with the State of Florida's Division of Corporations or other applicable state agency. Attach additional sheets if necessary.

3. Has there been any change in the officers, directors, executives, partners, shareholders, or members of the Applicant within the past five (5) years?

Yes ☒ No ☐ If "Yes," please provide details in the space provided, including:

Prior officers, directors, executives, partners, shareholders, members

Name(s) Mike Augustine

New officers, directors, executives, partners, shareholders, members

Name(s) _____

Also supply documentation evidencing the changes including resolution or minutes appointing new officers, list of new principals with titles and contact information, and effective date of changes. Attach additional sheets if necessary.

Section D

Provide copies of all fictitious name registrations filed by the Applicant with the State of Florida's Division of Corporations or other State agencies. If none, indicate "None" None.

Section E

1. Has the Applicant acquired another business entity within the last five (5) years?
Yes ___ No ☒ If "Yes," please provide the full legal name of any business entity which the Applicant acquired during the last five (5) years which engaged in a similar business activity as the business activity which is the subject of this Port Everglades Franchise Application.
If none, indicate "None" None.
2. Indicate in the space provided the date of the acquisition and whether the acquisition was by a stock purchase or asset purchase and whether the Applicant herein is relying on the background and history of the acquired firm's officers, managers, employees and/or the acquired firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.
3. Has the Applicant been acquired by another business entity within the last five (5) years? Yes ☒ No ___ If "Yes," provide the full legal name of any business entity which acquired the Applicant during the last five (5) years which engaged in a similar business activity as the business activity which is the subject of this Port Everglades Franchise Application.
If none, indicate "None" _____.
AGS Agunsa
4. Indicate in the space provided the date of the acquisition and whether the acquisition was by a stock purchase or asset purchase and whether the Applicant herein is relying on the background and history of the parent firm's officers, managers, employees and/or the parent firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.

Feb 1st, 2024; stock purchase; NOT relying on parent firms characteristics

Section F

Provide the Applicant's previous business history, including length of time in the same or similar business activities as planned at Port Everglades.

Opened in Tampa, 1945; expanded to CA, NJ, TX in 2020, acquired by AGS, 2024

Section G

1. Provide a list of the Applicant's current managerial employees, including supervisors, superintendents, and forepersons.
2. List the previous work history/experience of the Applicant's current managerial employees, including their active involvement in seaports and length of time in the same or similar business activities as planned at Port Everglades.

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport See Attached Number of Years Operating at this Seaport _____

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client

Section I

1. Provide a description of all past (within the last five (5) years) and pending litigation and legal claims where the Applicant is a named party, whether in the State of Florida or in another jurisdiction, involving allegations that Applicant has violated or otherwise failed to comply with environmental laws, rules, or regulations or committed a public entity crime as defined by Chapter 287, Florida Statutes, or theft-related crime such as fraud, bribery, smuggling, embezzlement or misappropriation of funds or acts of moral turpitude, meaning conduct or acts that tend to degrade persons in society or ridicule public morals.

The description must include all of the following:

- a) The case title and docket number
- b) The name and location of the court before which it is pending or was heard
- c) The identification of all parties to the litigation
- d) General nature of all claims being made

If none, indicate "None" None.

2. Indicate whether in the last five (5) years the Applicant or an officer, director, executive, partner, or a shareholder, employee or agent who is or was (during the time period in which the illegal conduct or activity took place) active in the management of the Applicant was charged, indicted, found guilty or convicted of illegal conduct or activity (with or without an adjudication of guilt) as a result of a jury verdict, nonjury trial, entry of a plea of guilty or nolo contendere where the illegal conduct or activity (1) is considered to be a public entity crime as defined by Chapter 287, Florida Statutes, as amended from time to time, or (2) is customarily considered to be a white-collar crime or theft-related crime such as fraud, smuggling, bribery, embezzlement, or misappropriation of funds, etc. or (3) results in a felony conviction where the crime is directly related to the business activities for which the franchise is sought.

Yes ☐ No ☒

If you responded "Yes," please provide all of the following information for each indictment, charge, or conviction:

- a) A description of the case style and docket number
- b) The nature of the charge or indictment
- c) Date of the charge or indictment
- d) Location of the court before which the proceeding is pending or was heard
- e) The disposition (e.g., convicted, acquitted, dismissed, etc.)
- f) Any sentence imposed
- g) Any evidence which the County (in its discretion) may determine that the Applicant and/or person found guilty or convicted of illegal conduct or activity has conducted itself, himself or herself in a manner as to warrant the granting or renewal of the franchise.

Section J

The Applicant must provide a current certificate(s) of insurance. Franchise insurance requirements are determined by Broward County's Risk Management Division and are contained in the Port Everglades Tariff No. 12 as amended, revised or reissued from time to time. The Port Everglades Tariff is contained in the Broward County Administrative Code, Chapter 42, and is available for inspection on line at: <http://www.porteverglades.net/development/tariff>.

Section K

1. The Applicant must provide its most recent audited or reviewed financial statements prepared in accordance with generally accepted accounting principles, or other documents and information which demonstrate the Applicant's creditworthiness, financial responsibility, and resources, which the Port will consider in evaluating the Applicant's financial responsibility.

2. Has the Applicant or entity acquired by Applicant (discussed in Section E herein) sought relief under any provision of the Federal Bankruptcy Code or under any state insolvency law filed by or against it within the last five (5) year period?

Yes _____ No ✓

If "Yes," please provide the following information for each bankruptcy or insolvency proceeding:

- a) Date petition was filed or relief sought
- b) Title of case and docket number
- c) Name and address of court or agency
- d) Nature of judgment or relief
- e) Date entered

3. Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed in the last five (5) year period by a court for the business or property of the Applicant?

Yes _____ No ✓

If "Yes," please provide the following information for each appointment:

- a) Name of person appointed
- b) Date appointed
- c) Name and address of court
- d) Reason for appointment

4. Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed in the last five (5) year period by a court for any entity, business, or property acquired by the Applicant?

Yes _____ No ✓

If "Yes," please provide the following information for each appointment:

- a) Name of person appointed
- b) Date appointed
- c) Name and address of court
- d) Reason for appointment

Section L

List four (4) credit references for the Applicant, one of which must be a bank. Use this format:

Name of Reference See attached Nature of Business _____

Contact Name _____ Title _____

Legal Business Street Address _____

City, State, Zip Code _____

Phone Number (____) _____

(Provide on a separate sheet.)

Section M

1. Security: Pursuant to Port Everglades Tariff 12, Item 960, all Franchisees are required to furnish an Indemnity and Payment Bond or Irrevocable Letter of Credit drawn on a U.S. bank in a format and an amount not less than \$20,000 as required by Broward County Port Everglades Department.
2. Has the Applicant been denied a bond or letter of credit within the past five (5) years?
Yes ☐ No ☒
If "Yes," please provide a summary explanation in the space provided of why the Applicant was denied. Use additional sheets if necessary.

Section N

1. Provide a list and description of all equipment currently owned and/or leased by the Applicant and intended to be used by the Applicant for the type of service(s) intended to be performed at Port Everglades including the age, type of equipment and model number.
2. Identify the type of fuel used for each piece of equipment.
3. Indicate which equipment, if any, is to be domiciled at Port Everglades.
4. Will all equipment operators be employees of the Applicant, on the payroll of the Applicant, with wages, taxes, benefits, and insurance paid by the Applicant?
Yes ☐ No ☒
If "No," please explain in the space provided who will operate the equipment and pay wages, taxes, benefits, and insurance, if the franchise is granted. Use additional sheets if necessary.

Section O

Provide a copy of the Applicant's current Broward County Business Tax Receipt (formerly Occupational License).

Section P

1. Provide a copy of Applicant's safety program.
2. Provide a copy of Applicant's substance abuse policy.
3. Provide a copy of Applicant's employee job training program/policy.
4. Provide information regarding frequency of training.
5. Include equipment operator certificates, if any.

Section Q

1. Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or fines from any federal, state, or local environmental regulatory agencies?
Yes ☐ No ☒
2. Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or civil penalties from the U.S. Coast Guard?
Yes ☐ No ☒
3. Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or fines from the Occupational Safety and Health Administration?
Yes ☐ No ☒

If you responded "Yes" to any of this section's questions 1, 2, or 3 above, please provide a detailed summary for each question containing the following information:

- a) Name and address of the agency issuing the citation or notice
- b) Date of the notice
- c) Nature of the violation
- d) Copies of the infraction notice(s) from the agency
- e) Disposition of case
- f) Amount of fines, if any
- g) Corrective action taken

Attach copies of all citations, notices of violations, warning notices, civil penalties and fines issued by local, state, and federal regulatory agencies, all related correspondence, and proof of payment of fines.

4. Provide a statement (and/or documentation) which describes the Applicant's commitment to environmental protection, environmental maintenance, and environmental enhancement in the Port. See attached

Section R

Provide written evidence of Applicant's ability to promote and develop growth in the business activities, projects or facilities of Port Everglades through its provision of the services (i.e., stevedore, cargo handler or steamship agent) it seeks to perform at Port Everglades. For first-time applicants (stevedore, cargo handler and steamship agent), the written evidence must demonstrate Applicant's ability to attract and retain new business such that, Broward County may determine in its discretion that the franchise is in the best interests of the operation and promotion of the port and harbor facilities. The term "new business" is defined in Chapter 32, Part II of the Broward County Administrative Code as may be amended from time to time.

If you have checked an Applicant box for VESSEL BUNKERING, VESSEL OILY WASTE REMOVAL, VESSEL SANITARY WASTE WATER REMOVAL, OR MARINE TERMINAL SECURITY, the following additional information is required:

☐ **VESSEL BUNKERING**

Section T- A Letter of Adequacy from the U.S. Coast Guard and a copy of the applicant's operations manual approved by the U.S. Coast Guard.

Section V- A copy of the applicant's Oil Spill Contingency Plan for Marine Transportation Related Facilities approved by the U.S. Coast Guard.

Section W- A Terminal Facility Discharge Prevention and Response Certificate with a copy of an approved Oil Spill Contingency Plan from the Florida Dept. of Environmental Protection.

Section Z- An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection which has been issued to the applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date.

☐ **VESSEL OILY WASTE REMOVAL**

Section S - Certificate of Adequacy in compliance with the Directives of MARPOL 73/75 and 33 CFR 158, if applicable.

Section T- A Letter of Adequacy from the U.S. Coast Guard and a copy of the Applicant's operations manual approved by the U.S. Coast Guard.

Section U- A Waste Transporter License from the Broward County Environmental Protection Department identifying the nature of the discarded hazardous (or non-hazardous) material to be transported.

Section V- A copy of the Applicant's Oil Spill Contingency Plan for Marine Transportation Related Facilities approved by the U.S. Coast Guard.

Section W- A Terminal Facility Discharge Prevention and Response Certificate with a copy of an approved Oil Spill Contingency Plan from the Florida Dept. of Environmental Protection.

Section X- A Used Oil Collector, Transporter, and Recycler Certificate from the Florida Dept. of Environmental Protection.

Section Y- An Identification Certificate from the U.S. Environmental Protection Agency.

Section Z- An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection which has been issued to the Applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date.

☐ **VESSEL SANITARY WASTE WATER REMOVAL**

Section U- A Waste Transporter License from the Broward County Environmental Protection Department identifying the nature of the discarded hazardous (or non-hazardous) material to be transported.

Section Z1- A copy of the Applicant's operations manual.

Section Z2- A Septage Receiving Facility Waste Hauler Discharge Permit from the Broward County Water and Wastewater Services Operations Division.

☐ **MARINE TERMINAL SECURITY**

Section N1- A list of all metal detection devices, walk-through and hand held, as well as all luggage and carryon x-ray machines owned or leased, to be used or domiciled at Port Everglades. Listing must include brand name and model.

Section N2- A copy of all manufacturers recommended service intervals and name of company contracted to provide such services on all aforementioned equipment.

Section N3- A description of current method employed to assure all equipment is properly calibrated and functioning.

Section N4- current training requirements and training syllabus for employees operating x-ray equipment. Highlight emphasis on weapon and contraband identification. Include equipment operator certificates, if any.

Section O1- Provide copies of all local, state and federal licenses, including:

- a.** A copy of the Applicant's State of Florida Business License.
- b.** A copy of security agency's Manager's "M" or "MB" License and a copy of the security agency's "B" or "BB" License issued by the Florida Department of Agriculture and Consumer Services.

Section P3- SECURITY GUARDS / SUPERVISORS

- a.** Provide Applicant's background requirements, education, training etc., for personnel hired as security guards. Training requirements in 33 CFR 105.210 for marine facilities.
- b.** Provide historic annual turnover ratio for security guards.
- c.** Provide a copy of Applicant's job training program/policy including a copy of training curriculum and copies of all manuals and take-home materials made available to security guards. Include information regarding frequency of training.
- d.** Provide background requirements, experience, licensing and any and all advanced training provided to supervisory personnel.
- e.** Provide present policy for individual communication devices either required of security guards or supplied by the employer.
- f.** Provide procurement criteria and source as well as Applicant's certification requirements for K-9 workforce.
- g.** Provide information on the number of security guards / supervisors currently employed or expected to be employed to provide security services at Port Everglades.

Supervisors	<u>N/A</u>
Class D Guards	<u>N/A</u>
Class G Guards	<u>N/A</u>
K-9 Handlers	<u>N/A</u>

Port Everglades Tariff 12

References to the Port Everglades Tariff 12 as amended or reissued: <http://www.porteverglades.net/development/tariff>

Application Fees

The following fees have been established for franchised businesses at Port Everglades. Initial processing fees are nonrefundable. A franchise is required for each category of business.

Stevedore

Initial processing fee, assignment fee, or reinstatement fee \$ 11,550.00

Annual Fee

\$ 4,200.00

Cargo Handler

Initial processing fee, assignment fee, or reinstatement fee \$ 11,550.00

Annual Fee

\$ 4,200.00

Steamship Agent

Initial processing fee, assignment fee, or reinstatement fee \$ 4,200.00

Annual Fee

\$ 2,360.00

Tugboat and Towing

Initial processing fee, assignment fee, or reinstatement fee \$ 27,300.00

Annual Fee

By Contract

Vessel Bunkering, Vessel Oily Waste Removal, Vessel Sanitary Waste Water Removal, Marine Terminal Security Service

Initial processing fee, assignment fee, or reinstatement fee \$ 4,200.00

Annual Fee

\$ 2,360.00

For first-time franchise Applicants, both the initial application fee and the annual fee must be submitted at time of application. Thereafter, annual franchise fees are due and payable each year on the franchise anniversary date, which is defined as the effective date of the franchise.

Note: Check(s) should be made payable to:

BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS and be mailed with this application to:

Port Everglades Business Development Division

1850 Eller Drive, Fort Lauderdale, FL 33316

Required Public Hearing

Staff review of this application will not commence until such time as all of the above requested information and documentation has been provided and the franchise application has been determined by staff to be complete. All of the above requested information and Sections are required to be completed prior to the scheduling of the public hearing. Staff will request that the Broward County Board of County Commissioners set a public hearing to consider the franchise application and hear comments from the public. The Applicant will be notified of the Public Hearing date and is welcome to attend the Public Hearing.

By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct. Applicant understands that providing false or misleading information on this application may result in the franchise application being denied, or in instances of renewal, a franchise revoked. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Broward County during the franchise application process or during any inquiries, investigations, or public hearings.

Applicant further understands that if there are any changes to the information provided herein (subsequent to this application submission) or to its officers, directors, senior management personnel, or business operation as stated in this application, Applicant agrees to provide such updated information to the Port Everglades Department of Broward County, including the furnishing of the names, addresses (and other information as required above) with respect to persons becoming associated with Applicant after its franchise application is submitted, and any other required documentation requested by Port Everglades Department staff as relating to the changes in the business operation. This information must be submitted within ten (10) calendar days from the date of any change made by the Applicant.

Applicant certifies that all workers performing functions for Applicant who are subject to the Longshore and Harbor Workers' Act are covered by Longshore & Harbor Workers' Act, Jones Act Insurance, as required by federal law.

This application and all related records are subject to Chapter 119, F.S., the Florida Public Records Act.

By its execution of this application, Applicant acknowledges that it has read and understands the rules, regulations, terms and conditions of the franchise it is applying for as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended, and agrees, should the franchise be granted by Broward County, to be legally bound and governed by all such rules, regulations, terms and conditions of the franchise as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended.

The individual executing this application on behalf of the Applicant, personally warrants that s/he has the full legal authority to execute this application and legally bind the Applicant.

Signature of Applicant's Authorized

Representative B. Savage Date Signed 08/21/25

Signature name and title - typed or printed Billy Savage / COO

Witness Signature (*Required*) James Holland

Witness name-typed or printed JAMES HOLLAND

Witness Signature (*Required*) Rebecca H. Eisenstein

Witness name-typed or printed Rebecca Eisenstein

If a franchise is granted, all official notices/correspondence should be sent to:

Name Arthur Savage Title President

Address 201 N. Armenia Ave Tampa, FL 33609 Phone (813) 247-4550



Curriculum Vitae

Of

Arthur R. Savage

201 North Armenia Avenue

Tampa, FL 33609

813-247-4432

arthurs@arsavage.com

www.arsavage.com

Arthur Savage has been involved in Trade and Ocean Shipping throughout his life. He is a fifth generation Tampa Native whose family sailed into Tampa in 1845, established regular shipping operations and has been continually involved in the development of the port and community.

PROFESSIONAL EXPERIENCE

- **1998 to Current**, Honorary Consul of Norway for Central Florida
- **1993 to Current**, Honorary Consul of Denmark for Central Florida
- **1984 to Current**, A.R. Savage Company, LLC, with subsidiaries including, A.R. Savage & Son, LLC: a Steamship Agency, Ocean Freight Forwarder which was established in 1945, becoming President in 1997, A.R Savage & Son Advisory Services, LLC: established 2010 and Tampa Bay Ship Services, LLC, established 2019.
- **1978 through 1983**, Sailed aboard harbor and oceangoing Tugboats, Supply boats, Crew boats and Refrigerated Ships in North and Central American Trades advancing to the rank of Master

CERTIFICATIONS AND LICENSES

- **United States Coast Guard Master** of Steam or Motor Vessels of not more than 500 Gross Tons upon Oceans; Also Master of Towing Vessels Upon Oceans and Western Rivers; Also, Radar Observer Unlimited
- **Panamanian license as Chief Officer** of Oceangoing Vessels of not more than 6,000 Gross Tons (expired)
- **Qualified Individual by the Federal Maritime Commission** for Ocean Transportation Intermediary License, Ocean Freight Forwarder

EDUCATION

- **Completed Harvard Business School Executive Education** class on Strategic Finance For Smaller Businesses, 2001
- **Completed various Trade and Technical Schools** to obtain and keep current U. S. Coast Guard Masters license, 1980-2007
- **Attended Hillsborough Community College and University of Tampa**, Tampa, Florida 1980-1982 and 1984 completing various undergraduate courses

KEY MEMBERSHIPS AND LEADERSHIP POSITIONS

- **The Society of International Business Fellows (SIBF)**, Elected Member April 2023
- **Association of Ship Brokers and Agents**, President, January 2020 to January 2022
- **Port of Tampa Marine Industries Association**, Founding Member and Director
 - Elected Director in 2003 to current
 - Elected and served as President in June 2005 to 2007
 - Elected and served as Vice President in January 2004 and 2005
- **Tampa Bay Harbor Safety and Security Committee**, Board member from 1999 to current
 - Safety Zone Working Group, Founding Chairman 1999-2002
- **Tampa Bay Consular Corps**, Dean
- **Mayor's Global Business Committee**, Founding Member 2002-2010
- **Greater Tampa Chamber of Commerce**
 - Maritime Council Committee, Former Member
 - International Trade and Transportation Committee, Former Member
 - Cuba Task Force, Founding Chairman
- **The Tampa General Hospital Foundation**, Trustee from 2001-2010
 - Member of the executive committee 2006-2010 and Assistant Treasurer
- **Southeast U. S. / Japan Association**, Florida Delegation, Former Director
- **Scandinavian and Baltic Trade Association**, Director 2000-2008
- **Propeller Club of the United States**, Port of Tampa Chapter,
 - President from 1994-1995.
 - At the request of the Tampa Chapter, testified before the U. S. House of Representatives, Committee on Government Reform's Subcommittee on National Security, Veterans Affairs, and International Relations at their hearing on *Homeland Security: Facilitating Trade and Securing Seaports* on August 5th, 2002.
- **Tampa Maritime Association**, President from 1988-1989

AWARDS

- **Awarded** The Royal Norwegian Order of Merit in 2016 by King Harald of Norway
- **Promoted to First Class Knight of the Order of the Dannebrog** by Her Majesty, Queen Margrethe II, of Denmark in recognition of valuable services as Consul of Denmark, 2010
- Elected by the Propeller Club of the United States, Southeast Region as **Southeast Region's Maritime Person of the Year** in 2006
- Elected by the Propeller Club, Tampa Chapter as **Port of Tampa's Maritime Person of the Year** in 2006
- Tampa Bay Harbor Safety and Security Committee, recognized as the **2005 Harbor Safety Committee of the year** for the whole United States. Certificate of Recognition was presented to Arthur Savage as a Board member by RADM T. H. Gilmour, USCG
- **Appointed Knight of the Order of the Dannebrog** by Her Majesty, Queen Margrethe II, of Denmark in recognition of valuable services as Consul of Denmark, 2002
- Received **Certificate of Recognition from The Propeller Club** of the United States, Southeast Region, 2000
- Received **Letter of Appreciation from Rear Admiral N. T. Saunders**, Commander of the U. S. Coast Guard 7th District for work as Chairman of the Tampa Bay Harbor Safety Committee's Safety Zone Working Group, 1999
- Received **two Certificates of Appreciation from the U. S. Coast Guard** Captain of the Port, Port of Tampa for being a "Port Partner", in recognition of outstanding support of the U. S. Coast Guard Marine Safety Office Tampa's Cooperative Industry Training Program and for dedication and commitment to enhance marine safety on Tampa Bay, 1999
- Received **Certificate of Appreciation and the President's Award from the Propeller Club**, Port of Tampa Chapter, 1986 and 1996

William “Billy” Rodger Savage

Tampa, FL | billys@arsavage.com | 813-817-2977

EDUCATION

U.S. Army

Air Assault School

March 2017

Rappel Master School

March 2017

Florida State University

May 2016

Bachelor of Arts in Interdisciplinary Social Sciences

Tallahassee, FL

Focus: International Affairs, Policitical Science, and Military Science

Army Reserve Officer Training Corps (ROTC) Scholarship

EMPLOYMENT EXPERIENCE

A.R. Savage & Son, LLC

Jan 2022 – Present

Chief Operating Officer

Tampa, FL

- Direct daily operations of an 80+ year maritime services company, overseeing operations and logistics across multiple ports and ensuring 24/7/365 operational excellence.
- Partner with the CEO and executive team to set strategic direction and initiatives that grow annual revenue
- Manage key client and vendor contracts, ensuring profitability while maintaining long-standing industry relationships through collaboration, communication, and outreach
- Oversee budgeting and resource allocation for a multi-million-dollar operation, balancing cost efficiency with service quality to ensure seamless customer and vendor experiences
- Supervise an operations team of ~15 full-time boarding agents, managers, and a Director of Operations
- Manage company marketing and business development strategy, elevating brand visibility in the maritime and logistics industry and securing new client accounts

A.R. Savage Company, LLC

Jan 2021 – Present

Management Program Trainee

Tampa, FL

- Support senior leaders in core business functions, strategic decision-making, and administration
- Assist with client communications, ensuring timely follow-ups and strengthening business relationships
- Learn succession planning and company-specific knowledge critical to sustaining long-term growth and stability
- Assist with day-to-day operational tasks, building familiarity with internal systems and procedures

Skybridge Tactical

May 2018 – Oct 2020

Mobile Technology and Repair Complex (MTRC) Project Manager

The mission of the MTRC and its SOFTECHs is to provide technical expertise and field support to Special Operations Forces (SOP) teams deployed in austere overseas locations to repair, modify, and enhance SOP systems and equipment as well as invent and fabricate new technology in order to increase the lethality and survivability of the SOP warfighter.

- Oversaw all facets of the MTRC program based on cost, schedule, and performance to include the contractor's operations, logistics, and personnel in support of the MTRC program.
- Managed and facilitated in support of PRIME contracting companies (SkyBridge is sub contracted by Lockheed Martin making them the "PRIME"), for daily operations, and training preparation.
- Developed budgets and operating plans for the MTRC program in order to ensure uninterrupted delivery and efficiency of services.
- Supervised, coordinated and maintained processing of all 40 personnel for forward deployments and tracking of all forward sites and locations in (Special Operations Command Central) SOCCENT, (Special Operations Command Africa) SOCAFRICA, Iraq, and Afghanistan.
- Provided weekly program Key Performance Indicators (KPI) status reports to "Prime" and Government.

Skybridge Tactical

Vehicle Engineering Maintenance and Operations Support (VEMOS) Project Manager

Tampa, FL

The Vehicle Engineering Maintenance and Operations Support (VEMOS) program supports MRAPs, Route Clearance Vehicles, and other counter-mine/IED systems by providing end-to-end maintenance, training, and logistics.

SkyBridge delivers Trainer Maintainers within VEMOS, ensuring rapid CROWS maintenance support for USSOCOM and delivering the highest level operator training directly to its forces.

- Managed and facilitated in support of ManTech (Prime), for daily operations, and training preparation.
- Supervised, coordinated and maintained processing of 14 personnel for forward deployments and tracking of all forward sites and locations in (Special Operations Command Central) SOCCENT, (Special Operations Command Africa) SOCAFRICA, Iraq, and Afghanistan
- Provide weekly program KPI status reports to "Prime Contractor" and Government.
- Planned, directed, and coordinated the operations of the VEMOS organization.
- Formulated policies, managed daily operations, and planned the use of materials and human resources for task assignment.

Florida Army National Guard Headquarters & Headquarters Company (HHC)

Commander

Florida Army National Guard

Battalion Scout (Sniper) Section Leader

June 2020- Sept 2021

- Planned and developed training sessions for Non-Commissioned Officers (NCOs)
- Taught, trained and mentored NCOs to be successful in management, planning, training, leadership and physical fitness of a Battalion Scout Platoon of 20-30 service members

Rifle Company Executive Officer

Jan 2019-May 2020

- Planned, coordinated, executed, and supervised all Company administration and logistical operations in order to support the achievement of the Company mission.
- Maintained and oversaw all equipment assigned to the Company to ensure quality
- Supported all command programs at or above company level to include Recruiting and Retention, Command Supply Readiness, and Maintenance Readiness programs
- Managed Physical Security, Safety, High Priority Certifying and the Unit Movement program.
- Performed the duties of the Commander in his absence.

Rifle Platoon Leader

Dec 2016- Dec 2019

- Advised the Platoon Sergeant in planning and execution of all training and operational readiness
- Advised the Commander on planning and execution of Company training operations
- Managed \$600,000 worth of equipment during training operations, State Active Duty and in garrison
- Ensured the platoon is up to date on personal, Platoon, and Company wide administrative tasks.
- Taught, trained and mentored NCOs (Non Commissioned Officers) to be successful in management, planning, training, leadership and physical fitness of an Infantry Platoon of 30-40 Service Member

Certifications, Licenses, Trainings, Memberships, and Awards

U.S. Army Commendation Medal Rappel Master Qualified

ROTC Company Commander

Gold German Armed Forces Proficiency Badge

DOD Security clearance. – Secret

Transportation Worker Identification Credential (TWIC) Member of Kappa Alpha Order

Member of Propeller Club

Association of Ship Brokers and Agents (ASBA) Member

Association of Ship Brokers and Agents (ASBA) Training Program

Section B.2

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ARTICLES OF ORGANIZATION OF A. R. SAVAGE & SON, LLC

The undersigned subscriber to these Articles of Organization, a natural person competent to contract, does hereby form a limited liability company under the laws of the State of Florida.

ARTICLE I

Name

The name of the limited liability company shall be: A. R. Savage & Son, LLC

ARTICLE II

Address and Place of Business

The mailing address and principal place of business for the limited liability company is:

201 North Franklin Street
Suite 2000
Tampa, Florida 33602

ARTICLE III

Period of Duration

The limited liability company shall begin existence on the day of filing, and shall continue into perpetuity, or until dissolved in a manner provided by law or by regulations adopted by the members of the limited liability company.

ARTICLE IV

Purposes

The limited liability company may engage in the transaction of any or all lawful business for which limited liability companies may be formed under the laws of the State of Florida.

ARTICLE V

Registered Office and Registered agent

The street address of the limited liability company's initial registered office is:

201 North Franklin Street
Suite 2000
Tampa, Florida 33602

The initial registered agent at such address is James W. Goodwin. The limited liability company may change its registered office or its registered agent or both by filing with the Department of State of the State of Florida a statement complying with Section 608.416, Florida Statutes. James W. Goodwin is specifically authorized to sign and file such Affidavits as may be required under Section 608.407, Florida Statutes.

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10 NOV 19 PM 8:58
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

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ARTICLE VI
Management

The management of the limited liability company, unless otherwise provided in the articles of organization or the operating agreement, shall be vested in a Board of Managers. The initial manager is:

Arthur R. Savage
701 Harbour Post Drive
Tampa, Florida 33602

ARTICLE VII
Continuity of Business

Upon the death, retirement, resignation, expulsion, bankruptcy or dissolution of a member, or upon the occurrence of any other event which terminates the continued membership of a member in the limited liability company, the business of the limited liability company shall not cease and the limited liability company shall not be dissolved unless the business of the limited liability company is terminated by the consent or agreement of all remaining members.

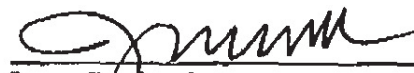
ARTICLE VIII
Operating Agreement

The members of the limited liability company shall adopt an operating agreement which shall act as the operating agreement of the members pertaining to the regulation, management and affairs of the limited liability company, provided that such operating agreement shall not be inconsistent with these Articles of Organization or with the laws of the State of Florida. The operating agreement shall be repealed or altered only by the members of the limited liability company, in the manner now or hereafter prescribed by the laws of the State of Florida.

ARTICLE IX
Acknowledgment

The undersigned subscriber does hereby certify that the foregoing constitutes the proposed Articles of Organization of A. R. Savage & Son, LLC.

Dated: November 19, 2010


James W. Goodwin
Attorney and Authorized Representative

SECRETARY OF STATE
TALLAHASSEE, FLORIDA

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**CERTIFICATE OF DESIGNATION OF
REGISTERED AGENT/REGISTERED OFFICE**

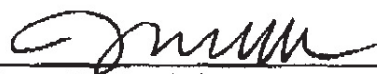
PURSUANT TO THE PROVISIONS OF SECTION 608.415, FLORIDA STATUTES,
THE UNDERSIGNED LIMITED LIABILITY COMPANY SUBMITS THE FOLLOWING
STATEMENT IN DESIGNATING THE REGISTERED OFFICE/REGISTERED AGENT, IN
THE STATE OF FLORIDA.

1. The name of the limited liability company is: **A. R. Savage & Son, LLC**
2. The name and address of the registered agent and office is:

James W. Goodwin
201 North Franklin Street
Suite 2000
Tampa, Florida 33602

Having been named as registered agent and to accept service of process for the above
stated limited liability company at the place designated in this certificate, I hereby accept the
appointment as registered agent and agree to act in this capacity. I further agree to comply with
the provisions of all statutes relating to the proper and complete performance of my duties, and I
am familiar with and accept the obligations of my position as registered agent.

Dated: November 19, 2010


James W. Goodwin
Registered Agent

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SECRETARY OF STATE
TALLAHASSEE, FLORIDA

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[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Florida Limited Liability Company
A.R. SAVAGE & SON, LLC

Filing Information

Document Number L10000120638
FEI/EIN Number 27-4006017
Date Filed 11/19/2010
State FL
Status ACTIVE

Principal Address

201 NORTH ARMENIA AVENUE
TAMPA, FL 33609

Changed: 07/27/2023

Mailing Address

201 NORTH ARMENIA AVENUE
TAMPA, FL 33609

Changed: 07/27/2023

Registered Agent Name & Address

GOODWIN, JAMES W
201 NORTH FRANKLIN STREET
SUITE 2000
TAMPA, FL 33602

Authorized Person(s) Detail

Name & Address

Title MANAGER/PRES./SEC./TREAS.

SAVAGE, ARTHUR R
201 NORTH ARMENIA AVENUE
TAMPA, FL 33609

Title VP

SAVAGE, WILLIAM R

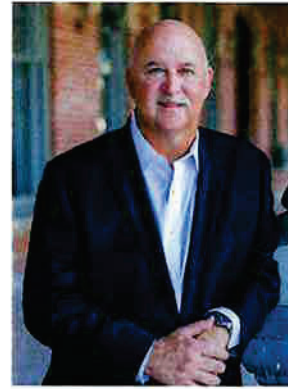
201 NORTH ARMENIA AVENUE
TAMPA, FL 33609

Annual Reports

Report Year	Filed Date
2023	04/24/2023
2024	04/29/2024
2025	04/25/2025

Document Images

04/25/2025 -- ANNUAL REPORT	View image in PDF format
04/29/2024 -- ANNUAL REPORT	View image in PDF format
04/24/2023 -- ANNUAL REPORT	View image in PDF format
04/29/2022 -- ANNUAL REPORT	View image in PDF format
04/22/2021 -- ANNUAL REPORT	View image in PDF format
02/26/2020 -- ANNUAL REPORT	View image in PDF format
04/23/2019 -- ANNUAL REPORT	View image in PDF format
12/21/2018 -- AMENDED ANNUAL REPORT	View image in PDF format
04/27/2018 -- ANNUAL REPORT	View image in PDF format
04/28/2017 -- ANNUAL REPORT	View image in PDF format
03/16/2016 -- ANNUAL REPORT	View image in PDF format
04/27/2015 -- ANNUAL REPORT	View image in PDF format
04/30/2014 -- ANNUAL REPORT	View image in PDF format
04/29/2013 -- ANNUAL REPORT	View image in PDF format
04/24/2012 -- ANNUAL REPORT	View image in PDF format
05/16/2011 -- ADDRESS CHANGE	View image in PDF format
04/21/2011 -- ANNUAL REPORT	View image in PDF format
11/19/2010 -- Florida Limited Liability	View image in PDF format



Curriculum Vitae

Of

Arthur R. Savage

201 North Armenia Avenue

Tampa, FL 33609

813-247-4432

arthurs@arsavage.com

www.arsavage.com

Arthur Savage has been involved in Trade and Ocean Shipping throughout his life. He is a fifth generation Tampa Native whose family sailed into Tampa in 1845, established regular shipping operations and has been continually involved in the development of the port and community.

PROFESSIONAL EXPERIENCE

- **1998 to Current**, Honorary Consul of Norway for Central Florida
- **1993 to Current**, Honorary Consul of Denmark for Central Florida
- **1984 to Current**, A.R. Savage Company, LLC, with subsidiaries including, A.R. Savage & Son, LLC: a Steamship Agency, Ocean Freight Forwarder which was established in 1945, becoming President in 1997, A.R. Savage & Son Advisory Services, LLC: established 2010 and Tampa Bay Ship Services, LLC, established 2019.
- **1978 through 1983**, Sailed aboard harbor and oceangoing Tugboats, Supply boats, Crew boats and Refrigerated Ships in North and Central American Trades advancing to the rank of Master

CERTIFICATIONS AND LICENSES

- **United States Coast Guard Master** of Steam or Motor Vessels of not more than 500 Gross Tons upon Oceans; Also Master of Towing Vessels Upon Oceans and Western Rivers; Also, Radar Observer Unlimited
- **Panamanian license as Chief Officer** of Oceangoing Vessels of not more than 6,000 Gross Tons (expired)
- **Qualified Individual by the Federal Maritime Commission** for Ocean Transportation Intermediary License, Ocean Freight Forwarder

EDUCATION

- **Completed Harvard Business School Executive Education** class on Strategic Finance For Smaller Businesses, 2001
- **Completed various Trade and Technical Schools** to obtain and keep current U. S. Coast Guard Masters license, 1980-2007
- **Attended Hillsborough Community College and University of Tampa**, Tampa, Florida 1980-1982 and 1984 completing various undergraduate courses

KEY MEMBERSHIPS AND LEADERSHIP POSITIONS

- **The Society of International Business Fellows (SIBF)**, Elected Member April 2023
- **Association of Ship Brokers and Agents**, President, January 2020 to January 2022
- **Port of Tampa Marine Industries Association**, Founding Member and Director
 - Elected Director in 2003 to current
 - Elected and served as President in June 2005 to 2007
 - Elected and served as Vice President in January 2004 and 2005
- **Tampa Bay Harbor Safety and Security Committee**, Board member from 1999 to current
 - Safety Zone Working Group, Founding Chairman 1999-2002
- **Tampa Bay Consular Corps**, Dean
- **Mayor's Global Business Committee**, Founding Member 2002-2010
- **Greater Tampa Chamber of Commerce**
 - Maritime Council Committee, Former Member
 - International Trade and Transportation Committee, Former Member
 - Cuba Task Force, Founding Chairman
- **The Tampa General Hospital Foundation**, Trustee from 2001-2010
 - Member of the executive committee 2006-2010 and Assistant Treasurer
- **Southeast U. S. / Japan Association**, Florida Delegation, Former Director
- **Scandinavian and Baltic Trade Association**, Director 2000-2008
- **Propeller Club of the United States**, Port of Tampa Chapter,
 - President from 1994-1995.
 - At the request of the Tampa Chapter, testified before the U. S. House of Representatives, Committee on Government Reform's Subcommittee on National Security, Veterans Affairs, and International Relations at their hearing on *Homeland Security: Facilitating Trade and Securing Seaports* on August 5th, 2002.
- **Tampa Maritime Association**, President from 1988-1989

AWARDS

- **Awarded** The Royal Norwegian Order of Merit in 2016 by King Harald of Norway
- **Promoted to First Class Knight of the Order of the Dannebrog** by Her Majesty, Queen Margrethe II, of Denmark in recognition of valuable services as Consul of Denmark, 2010
- Elected by the Propeller Club of the United States, Southeast Region as **Southeast Region's Maritime Person of the Year** in 2006
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Resume

11/24/2021
William (Billy) Rodger Savage
5001 Bridge St. Apt. 3619
Tampa, FL 33611
Billys@arsavage.com
813-817-2977

Education

Association of Ship Brokers and Agents (ASBA) Training Program (2021)
Infantry Basic Officer Leadership Course (IBOLC) Fort Benning Georgia (April 2017-August 2017)
Army Air Assault School (March 2017)
Army Rappel Master School (March 2017)
Florida State University (June 2012-May 2016)
 Commissioned as 2nd Lieutenant May 2016
 Bachelor's in Interdisciplinary Social Sciences
 Focus on International Affairs, Political Science and Military Science
 2 ½ year Army Reserve Officer Training Corps (ROTC) Scholarship.
H.B. Plant High School. Tampa FL (2008-2012)

Employment

A. R. Savage Company, LLC - Management Program Trainee (January 2021- Present)
Owner of A.R. Savage & Son- www.arsavage.com and Tampa Bay Ship Services –
<https://www.tampabayshipservices.com/>

Vice President of Marketing and Customer Success- A.R. Savage & Son (January 2022-present)

Skybridge Tactical- MTRC Project Manager (May 2018-October 2020)

-MTRC Program Manager part of USSOCOM's Mobile Technology and Repair Complex (MTRC). The mission of the MTRC and its SOFTECHs is to provide technical expertise and field support to Special Operations Forces (SOF) teams deployed in austere overseas locations to repair, modify, and enhance SOF systems and equipment as well as invent and fabricate new technology in order to increase the lethality and survivability of the SOF warfighter. The Program Manager oversees all facets of the program based on cost, schedule, performance to include the contractor's operations, logistics, and personnel in support of the Mobile Training and Repair Complex (MTRC) program.

- Managed and facilitated in support of PRIME contracting companies (SkyBridge is sub contracted by Lockheed Martin making them the "PRIME"), for daily operations, and training preparation.
- Supervised, coordinated and maintained processing of all 40 personnel for forward deployments and tracking of all forward sites and locations in (Special Operations Command Central) SOCCENT, (Special Operations Command Africa) SOCAFRICA, Iraq, and Afghanistan.

- Responsible for developing budgets and operating plans for the MTRC program in order to ensure uninterrupted delivery and efficiency of services.
- Provide weekly program Key Performance Indicator (KPI) status reports to “Prime” and Government.

Skybridge Tactical- VEMOS Project Manager (May 2018-October 2020)

- The Vehicle Engineering Maintenance and Operations Support (VEMOS) program supports the Mine Resistant Ambush Protected (MRAP) vehicles and its Route Clearance Vehicles (RCVs), in addition to other counter-mine, counter-Improvised Explosive Device (IED) systems. The program provides end-to-end maintenance support, training, and inventory and procurement.

Within VEMOS, SkyBridge provides Trainer Maintainers that deliver a quick and effective response for all the maintenance of the Common Remotely Operated Weapon System (CROWS) in support of USSOCOM and provides the highest and professional level of training in the operations of the CROWS system directly to USSOCOM forces in the world today.

Project Manager (PM) plans, directs, or coordinates the operations of the VEMOS organizations. Duties and responsibilities include formulating policies, managing daily operations, and planning the use of materials and human resources for a specific Task Assignment, and coordinates the requirements across the functional areas of management or administration, such as personnel, purchasing, or administrative services.

- Managed and facilitated in support of ManTech (Prime), for daily operations, and training preparation.
- Supervised, coordinated and maintained processing of 14 personnel for forward deployments and tracking of all forward sites and locations in (Special Operations Command Central) SOCCENT, (Special Operations Command Africa) SOCAFRICA, Iraq, and Afghanistan.
- Responsible for developing budgets and operating plans for the MTRC program in order to ensure uninterrupted delivery and efficiency of services.
- Provide weekly program KPI status reports to “Prime Contractor” and Government.

*Florida Army National Guard Headquarters & Headquarters Company (HHC)
Commander (October 2021- November 2022)*

Florida Army National Guard Battalion Scout (Sniper) Section Leader (June 2020-September 2021)

- Planned the overall training, teaches, trains and mentors NCOs (Non-Commissioned Officers) to be successful in management, planning, training, leadership and physical fitness of a Battalion Scout Platoon of 20-30 service members. The scout platoons’ mission is to conduct reconnaissance and security operations to answer the commander’s information requirements and provide early warning. The scout platoon conducts reconnaissance and security missions in close contact with enemy organizations and civilian populations to allow maneuver commanders to seize, retain, and exploit the initiative and obtain a

position of relative advantage. Scouts then confirm or deny the Battalion Commanders assumptions.

Florida Army National Guard Rifle Company Executive Officer (Jan 2019-May 2020)

- Second-in-Command of an Infantry Rifle Company. Responsible for planning, coordination, execution and supervision of all Company administration and logistical operations in order to support the achievement of the Company mission. Responsible for the accountability and maintenance of all equipment assigned to the Company. Responsible for supporting all command programs at or above company level to include Recruiting and Retention, Command Supply Readiness and Maintenance Readiness programs. Responsible for Physical Security, Safety, High Priority Certifying and the Unit Movement program. Performs the duties of the Commander in his absence. Performs additional duties as directed.

Florida Army National Guard Rifle Platoon Leader (December 2016- December 2019)

- Planned the overall training, teaches, trains and mentors NCOs (Non Commissioned Officers) to be successful in management, planning, training, leadership and physical fitness of an Infantry Platoon of 30-40 Service Members; advises the Platoon Sergeant on assisting in planning and execution of all training and operational readiness; advises the Commander on planning and execution of Company training operations based off of his overall mission and intent; manages 600,000 dollars worth of equipment during training operations, State Active Duty and in garrison; ensures the platoon is up to date on personal, Platoon, and Company wide administrative tasks.

Shooters World (Merchandiser) (March-May 2018)

Port Tampa Bay Operations Intern (Sept 2016-Dec 2016)

Dagasa Fixtures and Displays (Merchandiser). (2016-March 2017)

J&J Construction (Part Time) (2015-2017)

Gulf Marine Repair. Helper in machine shop (May 2013-Aug 2013)

Army Accomplishments/Awards

X1 Army Commendation Medal

Rappel Master Qualified

Army Air Assault School graduate

Multiple State Active-Duty activations, and awards in response to natural disasters, and domestic threats at both the State and National level.

Notable ROTC Accomplishments/Awards

Selected as semester Company Commander for over 70 freshman and sophomores

Member of the 2015 Army 10-mile team for Florida State University

Received 2.5 year Scholarship from the US Army ROTC Program

Member of the winning 2014 Ranger Challenge team in 6th Brigade (All 47 ROTC programs in the southeast)

Awarded the Gold German Armed Forces Proficiency Badge

H.B. Plant High School Accomplishments/Awards

Volunteered over 150 hours on the decommissioned Merchant Marine ship, S.S. American Victory.
High School Letterman in Cross Country, Track and Field, and Golf.

Certifications, licenses and memberships

DOD Security clearance. - Secret
Transportation Worker Identification Credential (TWIC)
Member of Kappa Alpha Order
Member of Propeller Club
Association of Ship Brokers and Agents

Geographical Work Experience

Program Manager/Logistics Technician (SkyBridge MTRC)-
Kuwait
United Arab Emirates
Afghanistan

JAMES P. HOLLAND, EA

12108 Cypress Hollow Pl
Tampa, FL 33624
(386) 569-3653
jamesh@knights.ucf.edu

SKILLS

10+ years of experience in accounting, finance, and tax services. Possesses and maintains comprehensive knowledge of General Accepted Accounting Principles (GAAP) and Tax Regulations, and skills highlighted by:

Accounting Software: Epicor • Quickbooks • SAP • Syspro • Oracle Primavera • Salesforce • SPS

MS Suite: Excel including VBA macros and formulas • SQL Query • Word • Access • Outlook

Payroll: ADP • Paycor • Ultimate Software Ultipro • DATIS e3

Expense Reporting: Concur • Expensify

EXPERIENCE

ASSISTANT CONTROLLER

BENEFICIAL BLENDS, TAMPA, FL

November 2020 - Present

- Financial Statement Preparation and Monthly C-Suite Presentations; Identify operational areas of opportunity.
- Serve on Corporate Director and VP Leadership Team
- Oversee annual audit as focal contact, from initial PBC list to Final Draft approval and supplementary audit Information
- Cash Forecasting
- Manage cost accounting, financial accounting, accounts payable, accounts receivable, and inventory control roles
- Monthly cross-departmental budget analysis meetings
- Develop new and refine current standard procedures
- Automation and Efficiency Enhancements: EDI Order Entry and Invoicing, Automated Reconciliations, ERP Asset Tracking, ERP Purchase Requisitions

MANAGER OF TAX AND COMPLIANCE

DATIS HR CLOUD, TAMPA, FL

August 2018 – November 2020

- Prepare daily bank reconciliations of multiple bank accounts like Escrow, Trust and Spending accounts.
- Responsible of reviewing system setups and tax calculations for over 100 different types of companies. Example: Profit, Non- Profit, Educational, others.
- Writing and incorporating SQL queries into Excel, through VBA, to simplify accounting reports creation process.
- Prepare and complete monthly, quarterly, and annual employment tax filings over 1,000+ tax jurisdictions across 50 states and Puerto Rico before due dates.
- Direct contact for client's high management to solve general ledger, tax discrepancies and other accounting issues.

LEAD ACCOUNTANT

IDEAL IMAGE, TAMPA, FL

August 2014 – August 2018

- Register revenue recognition and deferred analysis revenue entries.
- Oversee day-to-day operations and monthly closing process (Income Statement, Balance Sheet, Cash Flows) of Staff Accountant team consisted of 8 members.
- Work directly with Big 4 external audit team throughout the year for annual audit
- Update capital expenditures (CAPEX) listing monthly.
- Prepare monthly analysis of actual expenses vs. budgeted expenses.
- System implementations for Accounting Software, Point of Sale, Expense Reporting, Payroll, and Corporate Card Program Track.
- Achievement and improvements in efficiency and accuracy:
 - Consolidated over 18,000 assets for 30 separate entities from multiple pages into one spreadsheet for seamless reconciliation
 - Consolidated 52 payroll companies into a single workbook though the use of pivot tables and advanced programming language

- Increasing audit control, accuracy, consistency to automatically pull journal entry detail into accounting software
- Reduced bi-weekly payroll process from 15 hours to 1 hour

**ADDITIONAL
EXPERIENCE**

STAFF ACCOUNTANT

IDEAL IMAGE, TAMPA, FL

March 2013 – August 2014

CONFIRMATION SPECIALIST SEASONAL - ASSURANCE

PRICEWATERHOUSE COOPERS, TAMPA, FL

November 2012 – March 2013

ACCOUNTING ASSOCIATE - FIXED ASSETS

THE WALT DISNEY COMPANY, CELEBRATION, FL

October 2011 – November 2012

STAFF ACCOUNTANT

ANGELY COLLEGE, LAKE MARY, FL

July 2010 – October 2011

**EDUCATION
AND
LICENSES**

2020

- Internal Revenue Services: Enrolled Agent (EA)
- CPA Candidate

2014

UNIVERSITY OF SOUTH FLORIDA, TAMPA, FL

- Credits towards M.S. Accounting
- Meets CPA Licensure Education Requirement

2010

UNIVERSITY OF CENTRAL FLORIDA, ORLANDO, FL

- B.S. Accounting - Dean's List 2009

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport Port Everglades, FL Number of Years Operating at this Seaport 1

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client
Motiva	
Vitol	

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport Canaveral, FL Number of Years Operating at this Seaport 1

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client
Yara North America	
Wilhelmsen Port Services	
Algoma	
Cargill Ocean Transport	
Marathon Petroleum	
Navitrans	

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport Galveston, TX Number of Years Operating at this Seaport 5

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client
Del Monte Fresh	
Dyna Rep	
Wilhelmsen Port Services	
Yara Clean Ammonia	
Cosco Shipping	

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport Gloucester, NJ Number of Years Operating at this Seaport 5

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client
Del Monte Fresh	
Dyna Rep	
Zag	
Wilhelmsen Port Services	
Ash Grove	

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport Hueneme, CA Number of Years Operating at this Seaport 5

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client
Del Monte Fresh	

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport Jacksonville, FL Number of Years Operating at this Seaport 3

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client
Wilhelmsen Port Services	
V.Ships USA	
Harley Marine	
Motiva	
Vitol	

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport Savannah, GA Number of Years Operating at this Seaport _____

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client
Wilhelmsen Port Services	
V.Ships USA	

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport Tampa, FL Number of Years Operating at this Seaport 80

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant has Provided Services to this Client
Titan Cement	
CSL International	
Aramco Trading	
Marathon Petroleum	
Delmonte Fresh	
Canpotez	
Metalogics	
Zag	
National Gypsum	
Argos DBA: Quikcrete Cement	
Ash Grove	



CERTIFICATE OF LIABILITY INSURANCE

6/30/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER License # L077730 AssuredPartners of Florida, Tampa 4600 West Cypress Street #550 Tampa, FL 33607	CONTACT NAME: Becky Shinn	
	PHONE (A/C, No, Ext): FAX (A/C, No):	
	E-MAIL ADDRESS: Becky.Shinn@assuredpartners.com	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A : Starr Indemnity & Liability Co	38318
INSURED A.R. Savage & Son LLC 201 N Armenia Ave Tampa, FL 33609	INSURER B : Progressive Express Insurance Company	10193
	INSURER C : US Specialty Insurance Co	29599
	INSURER D : Manufacturers Alliance Insurance Company	36897
	INSURER E : Travelers Casualty and Surety Company	19038
	INSURER F : Continental Casualty Company	20443

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY	X	X	MASILBN00588125	6/30/2025	6/30/2026	EACH OCCURRENCE \$ 1,000,000
	☐ CLAIMS-MADE ☒ OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 50,000
	☒ Marine General Liabi						MED EXP (Any one person) \$ 5,000
	GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PRO-JECT ☐ LOC						PERSONAL & ADV INJURY \$ 1,000,000
	OTHER:						GENERAL AGGREGATE \$ 2,000,000
							PRODUCTS - COMP/OP AGG \$ 2,000,000
							\$
B	☐ AUTOMOBILE LIABILITY	X	X	975999138	1/1/2025	1/1/2026	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	☐ ANY AUTO OWNED AUTOS ONLY ☒ SCHEDULED AUTOS						BODILY INJURY (Per person) \$
	☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY						BODILY INJURY (Per accident) \$
							PROPERTY DAMAGE (Per accident) \$
							\$
C	☐ UMBRELLA LIAB ☒ OCCUR	X	X	CXS12850	6/30/2025	6/30/2026	EACH OCCURRENCE \$ 4,000,000
	☒ EXCESS LIAB ☐ CLAIMS-MADE						AGGREGATE \$ 4,000,000
	DED ☒ RETENTION \$ 25,000						\$
D	☐ WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	N/A	X	1094457Y	6/30/2025	6/30/2026	☒ PER STATUTE ☐ OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) ☐ Y / N						E.L. EACH ACCIDENT \$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
							E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	Crime (Includes Burg			106221134	6/30/2024	6/30/2027	Limit \$ 55,000
F	Professional Liabili			4025458444	6/30/2025	6/30/2027	Ea Claim / Aggregate \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Broward County is an additional insured for general liability and auto liability per blanket form if required by written contract and subject to policy terms conditions, and exclusions Waiver of subrogation for general liability, auto liability, workers compensation (SA) & Workers Compensation (USL&H) per blanket form if required by written contract and subject to policy terms, conditions, and exclusions.

CERTIFICATE HOLDER

CANCELLATION

Broward County
Finance Division
1850 Eller Dr.
Fort Lauderdale, FL 33316

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



AGENCY CUSTOMER ID: ARSAVAG-01

Exhibit 1
SE055SBROWNING
Page 44 of 63

LOC #: 1

ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY AssuredPartners of Florida, Tampa	License # L077730	NAMED INSURED A.R. Savage & Son LLC 201 N Armenia Ave Tampa, FL 33609
POLICY NUMBER SEE PAGE 1		
CARRIER SEE PAGE 1	NAIC CODE SEE P 1	EFFECTIVE DATE: SEE PAGE 1

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

Additional Policies
AR Savage Company, LLC #99098538
Effective 01/01/2025 - 01/01/2026
Scheduled Autos
Combined Single Limit \$1,000,000

AR Savage & Son, LLC #CNO6290766-00
Effective 01/01/2025 - 01/01/2026
Hired & Non Owned Auto (HNOA)
Liability Limit \$1,000,000

3:22 PM

08/21/25

Accrual Basis

A.R. Savage & Son, LLC
Balance Sheet
As of December 31, 2024

	Dec 31, 24
ASSETS	
Current Assets	
Checking/Savings	4,009,949.57
Accounts Receivable	1,297,692.58
Other Current Assets	
1209 · Accrued Income Receivable	260,657.52
1301 · Prepaid Expenses	70,857.81
1304 · Prepaid GatShip	12,191.94
1306 · Prepaid Sports/Event Tickets	16,826.60
1401 · Due to/from 701 Harbour Post	0.00
1407 · Due from Tampa Bay Ship Svcs	75,476.34
1600 · Work in Process	2,222,154.50
Total Other Current Assets	2,658,164.71
Total Current Assets	7,965,806.86
Fixed Assets	59,021.91
Other Assets	
1606 · Accumulated Amortization	-977.76
1610 · Deposits	10,907.00
1612 · Goodwill	1,180,193.85
1613 · Right of Use Asset	301,133.82
1614 · Intangible Assets	18,799.00
Total Other Assets	1,510,055.91
TOTAL ASSETS	9,534,884.68
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	2,292,480.84
Credit Cards	504,314.40
Other Current Liabilities	2,949,935.71
Total Current Liabilities	5,746,730.95
Long Term Liabilities	319,561.75
Total Liabilities	6,066,292.70
Equity	3,468,591.98
TOTAL LIABILITIES & EQUITY	9,534,884.68

Section L

List four (4) credit references for the Applicant, one of which must be a bank.

Name of Reference Bank of America Nature of Business Bank
Contact Name Jennifer Arrowsmith Title Senior Vice President
Legal Business Street Address 101 E. Kennedy Drive, Suite 500
City, State, Zip Code Tampa, FL 33602
Phone Number (813) 225-7245

Name of Reference Marine Towing Nature of Business Tugboats
Contact Name Norman Atkins Title Vice President
Legal Business Street Address 905 S 20th St
City, State, Zip Code Tampa, FL 33605
Phone Number (813) 242-4116

Name of Reference Port Tampa Bay Nature of Business Port Authority
Contact Name Susie Holt Title Tampa Port Authority/Finance
Legal Business Street Address 1101 Channelside Dr
City, State, Zip Code Tampa, FL 33602
Phone Number (800) 741-2297

Name of Reference Manatee County Port Authority Nature of Business Port Authority
Contact Name Sandi Arnold Title Administrative Coordinator
Legal Business Street Address 300 Tampa Bay Way, Suite 1
City, State, Zip Code Palmetto, FL 34221
Phone Number (941) 721-2501

INDEMNITY AND PAYMENT BOND

BOND NO. 72677981

Effective Date: September 27th, 2024

KNOW ALL BY THESE PRESENTS:

That we, A.R. Savage & Son as INDEMNITOR and WESTERN SURETY COMPANY as SURETY, a surety company authorized to do business in the State of Florida, are held and firmly bound unto BROWARD COUNTY, as OBLIGEE, a political subdivision of the State of Florida, in the full sum of Twenty Thousand and 00/100 DOLLARS (\$ 20,000.00), for the payment of which we bind ourselves, our heirs, successors, assigns and personal representatives for the performance of the obligations hereinafter set forth:

NOW THEREFORE, the condition of this obligation is such that if INDEMNITOR, its heirs, executors, administrators, successors and assigns shall well and truly save harmless and keep indemnified BROWARD COUNTY, its successors and assigns, from and against all loss, costs, expenses, damages, injury, claims, actions, liabilities and demands of every kind (including but not limited to all reasonable attorney's fees to and through appellate, supplemental and bankruptcy proceedings) which arises from, is caused by, or results from or on account of:

- (i) failure of INDEMNITOR to pay to BROWARD COUNTY, when due, any and all tariff or other charges that have accrued at Port Everglades (whether relating to the furnishing of services or materials to INDEMNITOR, its principals, agents, servants or employees at Port Everglades; or, due to injury to property of Port Everglades; or, stemming from the use of Port Everglades facilities by INDEMNITOR, its principals, agents, servants or employees; or, otherwise); or
- (ii) non-compliance by INDEMNITOR, its principals, agents, servants or employees with applicable laws, ordinances, rules and regulations of the federal, state and local governmental units or agencies (including but not limited to the terms and provisions of the BROWARD COUNTY Code of Ordinances, Administrative Code, and all procedures and policies of the Port Everglades Department), as amended from time to time; or
- (iii) any act, omission, negligence or misconduct of INDEMNITOR, its principals, agents, servants or employees in Port Everglades (whether causing injury to persons or otherwise;

then these obligations shall be null and void, otherwise to remain in full force and effect.

AS A FURTHER CONDITION of this obligation that it shall remain in full force and effect until and unless the Surety provides at least ninety (90) days prior written notice to BROWARD COUNTY of its intention to terminate this Bond.

Any notices required herein shall be given in writing and be delivered to: Broward County's Port Everglades Department, Attn: Director of Administration, 1850 Eller Drive, Fort Lauderdale, Florida 33316, with a copy to: Broward County Administrator, Governmental Center, 115 S. Andrews Avenue, Fort Lauderdale, Florida 33301.

IN WITNESS WHEREOF, INDEMNITOR has caused this Bond to be executed by _____, on this ____ day of _____, 20____, and attested to by its Secretary and its corporate seal to be affixed, and the Surety has caused this Bond to be executed on this 3rd day of October, 20²⁴ in its name, by its Attorney-in-Fact, duly authorized to do so.

INDEMNITOR:

Company Name: A.R. Savage & Son

ATTEST:

Corporate Secretary

By: _____

(Print Name of Secretary)

(Print Name of Pres./Vice Pres.)

(SEAL)

Title: _____
(Print)

____ day of _____, 20____

SURETY:

Company Name: WESTERN SURETY COMPANY

ATTEST:

See Power of Attorney

By: _____

(SEAL)

(Print Name of Pres./Vice Pres.)

Title: _____
(Print)

3rd day of October, 20²⁴

Western Surety Company

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS:

That WESTERN SURETY COMPANY, a corporation organized and existing under the laws of the State of South Dakota, and authorized and licensed to do business in the States of Alabama, Alaska, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming, and the United States of America, does hereby make, constitute and appoint

C. Bendt of Sioux Falls,
State of South Dakota, with limited authority, its true and lawful Attorney-in-Fact, will full power and authority hereby conferred to sign, execute, acknowledge and deliver for and on its behalf as Surety and as its act and deed, the following bond:

One Port Everglade User

bond with bond number: 72677981

for A.R. Savage & Son

as Principal in the penalty amount not to exceed: \$ 20,000.00.

Western Surety Company further certifies that the following is a true and exact copy of Section 7 of the by-laws of Western Surety Company duly adopted and now in force, to-wit:

Section 7. All bonds, policies, undertakings, Powers of Attorney, or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys-in-Fact or agents who shall have authority to issue bonds, policies, or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile.

This Power of Attorney may be signed by digital signature and sealed by a digital or otherwise electronic-formatted corporate seal under and by the authority of the following Resolution adopted by the Board of Directors of the Company by unanimous written consent dated the 27th day of April, 2022:

"RESOLVED: That it is in the best interest of the Company to periodically ratify and confirm any corporate documents signed by digital signatures and to ratify and confirm the use of a digital or otherwise electronic-formatted corporate seal, each to be considered the act and deed of the Company."

In Witness Whereof, the said WESTERN SURETY COMPANY has caused these presents to be executed by its
Vice President with the corporate seal affixed this 3rd day of October,
2024.

ATTEST

L. Bauder

L. Bauder, Assistant Secretary

WESTERN SURETY COMPANY

By

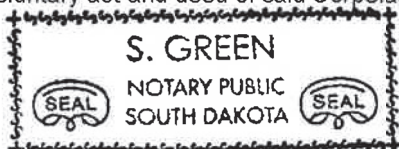
Larry Kasten

Larry Kasten, Vice President

STATE OF SOUTH DAKOTA }
COUNTY OF MINNEHAHA } ss

On this 3rd day of October, 2024, before me, a Notary Public, personally appeared
Larry Kasten and L. Bauder

who, being by me duly sworn, acknowledged that they signed the above Power of Attorney as Vice President and Assistant Secretary, respectively of the said WESTERN SURETY COMPANY, and acknowledged said instrument to be the voluntary act and deed of said Corporation.



My Commission Expires February 12, 2027

S. Green

Notary Public

To validate bond authenticity, go to www.cnasurety.com > Owner/Obligee Services > Validate Bond Coverage.

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829

VALID OCTOBER 1, 2024 THROUGH SEPTEMBER 30, 2025**Business Name:** AR SAVAGE & SON LLC**Receipt #:** 322-344775
Business Type: BOAT REPAIR/MOBILE CAR DETAIL
(STEAMSHIP AGENCY)**Owner Name:** AR SAVAGE & SON LLC**Business Opened:** 06/28/2024**Business Location:** 201 N ARMENIA AVE
OUT OF COUNTY**State/County/Cert/Reg:****Exemption Code:****Business Phone:** 8132474550**Rooms****Seats****Employees**

22

Machines**Professionals**

For Vending Business Only						
Number of Machines:				Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00

Receipt Fee 150.00
Packing/Processing/Canning Employees 0.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS**THIS BECOMES A TAX RECEIPT****WHEN VALIDATED**

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

AR SAVAGE & SON LLC
201 N ARMENIA AVE
TAMPA, FL 33609-2303

Receipt # WWW-23-00264146
Paid 07/03/2024 150.00

2024 - 2025**BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT**

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829

VALID OCTOBER 1, 2024 THROUGH SEPTEMBER 30, 2025**Business Name:** AR SAVAGE & SON LLC**Receipt #:** 322-344775
Business Type: BOAT REPAIR/MOBILE CAR DETAIL
(STEAMSHIP AGENCY)**Owner Name:** AR SAVAGE & SON LLC**Business Opened:** 06/28/2024**Business Location:** 201 N ARMENIA AVE
OUT OF COUNTY**State/County/Cert/Reg:****Exemption Code:****Business Phone:** 8132474550**Rooms****Seats****Employees**

22

Machines**Professionals**

For Vending Business Only						
Number of Machines:				Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00

Receipt # WWW-23-00264146
Paid 07/03/2024 150.00

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829

VALID OCTOBER 1, 2025 THROUGH SEPTEMBER 30, 2026**Business Name:** AR SAVAGE & SON LLC**Receipt #:** 322-344775
Business Type: BOAT REPAIR/MOBILE CAR DETAIL
(STEAMSHIP AGENCY)**Owner Name:** AR SAVAGE & SON LLC
Business Location: 201 N ARMENIA AVE
OUT OF COUNTY**Business Opened:** 06/28/2024
State/County/Cert/Reg:
Exemption Code:**Business Phone:** 8132474550**Rooms****Seats****Employees**
22**Machines****Professionals**

For Vending Business Only						
Number of Machines:				Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00

Receipt Fee 150.00
Packing/Processing/Canning Employees 0.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS**THIS BECOMES A TAX RECEIPT****WHEN VALIDATED**

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

AR SAVAGE & SON LLC
201 N ARMENIA AVE
TAMPA, FL 33609-2303

Receipt # WWW-24-00283386
Paid 07/17/2025 150.00

2025 - 2026**BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT**

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829

VALID OCTOBER 1, 2025 THROUGH SEPTEMBER 30, 2026**Business Name:** AR SAVAGE & SON LLC**Receipt #:** 322-344775
Business Type: BOAT REPAIR/MOBILE CAR DETAIL
(STEAMSHIP AGENCY)**Owner Name:** AR SAVAGE & SON LLC
Business Location: 201 N ARMENIA AVE
OUT OF COUNTY**Business Opened:** 06/28/2024
State/County/Cert/Reg:
Exemption Code:**Business Phone:** 8132474550**Rooms****Seats****Employees**
22**Machines****Professionals**

Signature	For Vending Business Only						
	Number of Machines:				Vending Type:		
	Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
	150.00	0.00	0.00	0.00	0.00	0.00	150.00

Receipt # WWW-24-00283386
Paid 07/17/2025 150.00

From: President, A.R. Savage & Son, LLC

To: All Employees of A.R. Savage and Son, LLC

Subj: Safety Program

Purpose: To set forth minimum safety standards for employees of A.R. Savage & Son, LLC.

Scope: This directive is applicable to all personnel under the employment and/or payroll of A.R. Savage & Son, LLC.

Requirements:

- 1) Upon hiring (during the 90 day onboarding period), and annually thereafter, all personnel will receive documented training on the safety procedures applicable to their specific duties as outlined in their job description.
- 2) The training will consist, at a minimum, of proper personal protective equipment (PPE) and Occupational Safety and Health Administration (OSHA) reporting requirements. Any customer/terminal requirements shall also be addressed.
- 3) All employees are empowered - and expected to raise awareness of any potential safety issues to their immediate supervisor to be rectified.

This directive may be revised on an as needed basis, to be determined by A.R. Savage & Son, LLC leadership. Any questions/concerns can be addressed to the business unit lead for each department.



Arthur Savage
President
A.R. Savage & Son, LLC

MAINTAINING A DRUG-FREE WORKPLACE

A.R. Savage & Son is committed to providing a workplace free from the harmful effects of drug and alcohol abuse. The Drug-Free Workplace Act is designed to facilitate our efforts to provide such an environment.

A.R. Savage & Son employees are covered by the Drug-Free Workplace Act defined as the use, sale, possession, distribution, dispensation, manufacture or transfer of illegal drugs on company property, guest location and vendor location are strictly prohibited and will result in immediate termination.

A.R. Savage & Son conducts pre-employment job applicant drug tests designed to prevent the hiring of individuals who use illegal drugs or misuse alcohol or prescription medication. If a job applicant refuses to test, has a positive confirmed drug test, or tampers with or adulterates a drug specimen, the applicant will forfeit eligibility for employment.

In addition to Post-Accident, Reasonable Suspicion and Pre-employment drug tests, A.R. Savage & Son may require Random, Routine Fitness for Duty, Return-to-Work, Follow-up, and Property Damage drug testing, all of which are defined later in this section.

Employees who have a confirmed, positive test result, refuse to consent or submit to a drug or alcohol test, tamper with or adulterate a drug and/or alcohol specimen, refuse to authorize the release of drug or alcohol test results to or otherwise violate this policy, may forfeit some or all benefits under Workers' Compensation and Unemployment Compensation laws.

Employees, who refuse to consent or submit to a drug and/or alcohol test, tamper with or adulterate a drug and/or alcohol specimen, will be subject to immediate termination.

Employees may be requested to provide information for prescriptions prescribed by a doctor to finalize their results. Employees who have a confirmed positive drug and/or alcohol test will be terminated.

If an employee subsequently successfully completes alcohol or substance abuse treatment (except for pre-employment positive), however, and their Supervisor and HR determines that their job is still available, then the employee may be given one chance to be re-hired (but no sooner than 91 days after termination) upon a negative Return-to-Work drug and/or alcohol test.

If re-hired, the employee will be subject to random follow-up drug and/or alcohol testing for up to two (2) years at their expense through payroll deductions. If an employee has a confirmed positive drug and/or alcohol test or refuses to test on any follow-up drug and/or alcohol test, he/she will be subject to immediate dismissal.

Every reasonable effort will be made to maintain the confidentiality of an employee's efforts to overcome a drug or alcohol related problem. Medical documents related to dependency problems or alcohol and drug testing will not be placed in an employee's employment file. All information, interviews, reports, statements, memoranda, and documents regarding drug or alcohol tests or rehabilitation efforts will not be disclosed unless authorized by written consent of the tested employee or otherwise permitted by law.

Controlled Substance Violations & Convictions

Employees who are convicted of crimes involving a controlled substance in the workplace under state or federal law, or who plead guilty or no contest to such charges shall be terminated. In addition, failure to report such a conviction or plea is also grounds for immediate termination. Employees convicted or pleading guilty or no contest to such drug-related violations **must** provide documentation that reflects successful completion of a drug abuse assistance or similar program to be considered for re-employment; however, A.R. Savage & Son reserves the right to not rehire the employee.

Drug-Free Workplace Categories

Employees will be required to submit to a drug and/or alcohol test as defined below:

Alcohol Abuse

As used in this policy, alcohol abuse is a condition describing an employee who's drinking interferes with job performance, attendance, conduct, safety or the work efficiency, work performance or safety of others.

Controlled Substances Is defined as those drugs listed in Schedules I and V of Section 202 of the Federal Controlled Substances Act 21 U.S.C. Section 812, and includes, but is not limited to marijuana, cocaine (including "crack" and other cocaine derivatives), morphine, heroin, amphetamines and barbiturates. The definition does not include controlled substances use pursuant to, and in accordance with, a valid prescription in the employee's own name.

Drug Abuse

As used in this Policy, drug abuse is a condition describing an employee whose use of drugs interferes with job performance, attendance, conduct, safety or the work efficiency, work performance or safety of others.

Illegal Drugs

Any drug (a) which is not legally obtainable, (b) which may be legally obtainable but has not been legally obtained; or (c) which is being used in a manner or for a purpose other than as prescribed.

Follow - Up

If an employee has a positive confirmed drug and/or alcohol test, completes alcohol or substance abuse treatment, has a negative return-to-work drug and/or alcohol test, he/she will be subject to Follow - Up drug and/or alcohol tests for a period up to two (2) years.

Post - Accident

If an employee has caused, contributed to, or been involved in an accident while at work, which results in the injured party receiving medical attention other than first-aid, he/she will be required to submit to a Post-Accident drug and/or alcohol test.

Property Damage

If an employee has caused, contributed to or been involved in an accident while at work which results in property damage, he/she will be required to submit to a Reasonable Suspicion drug and/or alcohol test.

<i>Return-To-Work</i>	If an employee has a positive confirmed drug and/or alcohol test and completes alcohol or substance abuse treatment, he/she must have a negative Return-to-Work drug and/or alcohol test result, prior to returning to work.
<i>Random</i>	Drug testing may be conducted on a random basis. A third-party company designated by employer, will generate a computerized random list of employees who will be required to submit to a random drug test.
<i>Routine Fitness for Duty</i>	A drug test that is conducted as part of a routinely scheduled employee fitness for duty medical examination that is part of the company's established policy or that is scheduled routinely for all members of an employment classification.
<i>Reasonable Suspicion</i>	Occurrences that may be indicators of substance abuse and are considered grounds for reasonable suspicion are: - Observable phenomena while at work, such as direct observation of drug use or of the physical symptoms or manifestations of being under the influence of a drug. - Abnormal conduct or erratic behavior while at work or a significant deterioration in work performance. - A report of drug use provided by a reliable and credible source. - Evidence that an individual has tampered with a drug test during his employment with the current employer. - Information that an employee has caused, contributed to, or been involved in an accident while at work. - Evidence that an employee has used, possessed, sold, solicited, or transferred drugs while working or while on the employer's premises or while operating the employer's vehicle, machinery or equipment.

Employees who witness or have credible knowledge of breaches to A.R. Savage & Son drug and/or alcohol policies must report the situation to a supervisor and Human Resources immediately.

From: President, A.R. Savage & Son, LLC

To: All Employees of A.R. Savage and Son, LLC

Subj: Training Program

Purpose: To set forth minimum training standards for employees of A.R. Savage & Son, LLC.

Scope: This directive is applicable to all personnel under the employment and/or payroll of A.R. Savage & Son, LLC.

Requirements:

- 1) Upon hiring (during the 90 day onboarding period), and annually thereafter, all personnel will receive documented training on the programs, tools, and procedures applicable to their specific duties as outlined in their job description.
- 2) The training will consist, at a minimum, of the standards endorsed by the Association of Ship Brokers & Agents (ASBA) [for the Operations department] and weekly reviews/lessons learned.
- 3) An employee's immediate supervisor is responsible to ensure training and daily tasks are sufficient to build proficiency at duties in their job description and score cards within a one year period.

This directive may be revised on an as needed basis, to be determined by A.R. Savage & Son, LLC leadership. Any questions/concerns can be addressed to the business unit lead for each department.



Arthur Savage
President
A.R. Savage & Son, LLC



The .gov means it's official.

Federal government websites often end in .gov or .mil. Before sharing sensitive information, make sure you're on a federal government site.



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Establishment Search

Reflects inspection data through 08/22/2025

Use our establishment search to locate OSHA enforcement inspections by establishment name. You can also search by a specific inspection number or inspections within a specific industry using NAICS or SIC.

You can now find citation information for violations that Federal OSHA has cited.

For violation and citation results:

- Enter the establishment name in the "Establishment" box and select the "Search" button at the bottom;
- Select the Activity Number (inspection) in the search results;
- If a citation was issued, it will appear under "Violation Items"; and
- Select the "Citation ID" to view the details for that specific citation.

Continue to check back for updates, as citations or violations may be modified during the investigation process.

⚠ Note: Before using our establishment search, please read important information below on how to interpret the results.

Search By:

Your search did not return any results.

Enter an Establishment name, select an OSHA Office, or enter a Site Zip Code.

Establishment

A.R. SAVAGE & SON, LLC

(This field can also be used to search for a State Activity Number for the following states: NC, SC, KY, OR, WA, IN (before April 2022) and AZ (after June 2021))

State

All States



Fed & State



OSHA Office

All Offices



Site Zip Code

Case Status



All



Closed



Open

Inspection Date

Start Date August ▼ 25 ▼ 2020 ▼

End Date August ▼ 25 ▼ 2025 ▼

[Search](#) [Reset](#)**Can't find it?**[For Wildcard search, use %](#)[Establishment Search Help](#)[Search Basics and Search Syntax Examples](#)**NOTE TO USERS**

The Integrated Management Information System (IMIS) was designed as an information resource for in-house use by OSHA staff and management, and by state agencies which carry out federally-approved OSHA programs. Access to this OSHA work product is being afforded via the Internet for the use of members of the public who wish to track OSHA interventions at particular work sites or to perform statistical analyses of OSHA enforcement activity. It is critical that users of the data understand several aspects of the system in order to accurately use the information.

The source of the information in the IMIS is the local federal or state office in the geographical area where the activity occurred. Information is entered as events occur in the course of agency activities. Until cases are closed, IMIS entries concerning specific OSHA inspections are subject to continuing correction and updating, particularly with regard to citation items, which are subject to modification by amended citations, settlement agreements, or as a result of contest proceedings. THE USER SHOULD ALSO BE AWARE THAT DIFFERENT COMPANIES MAY HAVE SIMILAR NAMES AND CLOSE ATTENTION TO THE ADDRESS MAY BE NECESSARY TO AVOID MISINTERPRETATION.

The Integrated Management Information System (IMIS) is designed and administered as a management tool for OSHA to help it direct its resources. When IMIS is put to new or different uses, the data should be verified by reference to the case file and confirmed by the appropriate federal or state office. Employers or employees who believe a particular IMIS entry to be inaccurate, incomplete or out-of-date are encouraged to contact the OSHA field office or state plan agency which originated the entry.

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ENVIROS

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Criteria selected:

Facility Name = A.R. SAVAGE & SON, LLC

Searching For = Search all facilities

For additional information, select the hyperlinks under "Data Links" where available.

D - Provides a list of electronic documents associated with the facility.

F - Provides a facility summary report.

P - Provides facility-related permit information.

M - Provides a GIS map focused on the facility.

Q - Provides a contact for user questions and quality control.

Records on this page = 0 of 0

There are no facilities that meet your criteria.

Disclaimer: The Florida Department of Environmental Protection (FDEP) has made a reasonable effort to ensure that the information provided is up-to-date and comprehensive but cannot guarantee the accuracy or completeness of the data. Any specific, missing information may be obtained through a public records request. For more information visit our [Public Records web site](#).

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Office of Technology and Information Services
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From: A.R. Savage & Son, LLC

To: Broward County / Port Everglades Franchise Approval Committee

Subj: Environmental Statement

A.R. Savage & Son is committed to conducting business in a sustainable fashion. This commitment extends to our vendors and partner agencies as well. We are compliant in all applicable environmental rules and regulations and will continue to be compliant. We will drive to ensure environmental protection, maintenance and enhancement in Port Everglades when the opportunity presents itself.

A handwritten signature in blue ink, appearing to read 'A. Savage', with a stylized flourish at the end.

Arthur R. Savage

President

From: A.R. Savage & Son, LLC
To: Broward County / Port Everglades Franchise Approval Committee
Subj: Statement on Ability to Promote and Develop Growth

A.R. Savage & Son has been in the same line of business, under the same family ownership, continuously, for 80 years. We started our business in Tampa in 1945 and have consistently provided critical ship agency, ocean freight forwarding, and maritime advisory services to our clients. Our longevity and expertise in the industry has allowed us to maintain strong long-term relationships with major shippers and carriers.

As our business has grown, we have remained thoughtful and deliberate in our strategic expansion into additional service lines and ports. When considering how we can promote and develop growth, we want to be sure we can meet our existing customers' needs and create value for current customers, as well as new customers. Our franchise at Port Everglades has proven to accomplish both goals.

We have global customers who are always looking for additional cargo ports to serve. Our exceptional service, longevity in the industry, and global reach has led many of these major shipping industry players to ask us to help them expand into other ports. As their business outlook takes them into new markets, they trust us to be on the ground with them in those markets. Our customers trust us and see the value in having our expertise at the ports they call on. Our commitment to Port Everglades has included moving an agent to Broward County to serve customers calling Port Everglades.

The opportunity to continue our offerings in Port Everglades will allow us to continue to have an avenue to support and grow our customer base. Offering our maritime transportation support services at Port Everglades has enabled us to offer additional opportunities to stakeholders not yet coming to the east coast of Florida. Our hope is that this strategic expansion will continue to generate new revenue sources for Port Everglades, Broward County, and all the vendors involved in the ancillary services that major shippers utilize. Port Everglades is an important piece of our long-term plan, and we believe that our service offerings can continue to make a positive impact on all port stakeholders.

Thank you for your consideration of this renewal, and I look forward to the growth opportunities this franchise will continue to bring.

Sincerely,
Arthur R. Savage
President