

## Bid #TRN2126846B1 - BCT Pest Control Services for Buses and Non-Revenue Vehicles

Creation Date **Jul 12, 2023**

End Date **Aug 4, 2023 2:00:00 PM EDT**

Start Date **Jul 19, 2023 12:36:43 PM EDT**

Awarded Date **Not Yet Awarded**

TRN2126846B1-01-01 Pest Extermination for BCT Buses					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
On Brand Pest Management	First Offer - \$1.25				Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 25000.00			
Stark Exterminators	Alt 1 - \$5.625	20000 / each	\$112,500.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 27 percent Please note!!! your bid required 20,000 services which equals 50 services per year per bus. We believe every other month would be more than sufficient to provide you with extraordinary service and pest prevention. to be doubly sure we would service 3 out of 4 weeks or 38 weeks of service totaling \$112,500 for the year.			
Stark Exterminators	First Offer - \$7.50	20000 / each	\$150,000.00	Y	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 27 percent the labor, gas, insurance for vehicle and employee, chemical costs, vehicle and equipment wear and tear and account management account for most of cost			
Tower Pest Control [Ad]	First Offer - \$9.00	20000 / each	\$180,000.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 40 NOTE Quantity listed does not correlate with scope of service requested.			

		450 buses serviced one time per month at a cost of \$9.00 per bus is \$4050.00 per month. Total Quantity of buses to be serviced per year is 5400, not the 20,000 quantity listed on bid. Our price reflects unit price, per bus per month.			
Terminix Commercial	First Offer - \$9.95	20000 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 75%			
Orkin	First Offer - \$11.00	20000 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 23			
Pestmaster	First Offer - \$11.98	20000 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 65			
X Terminator, Inc.	First Offer - \$16.50	20000 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 80			
Orange Pest Control Inc. Services	First Offer - \$19.00	20000 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 68			
Beach Environmental	First Offer - \$20.00	20000 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 75			
Florida Pest Control	First Offer - \$145.00	20000 / each	\$2,900,000.00	Y	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 100 \$145 /bus/month 450 buses - 50 vehicles included with contract for all buses- after hours service.  Specialized Termite Fumigation or pest fumigation/fogging is separate and stand alone, it will start from \$250/hour/bus,vehicle service but final price will be dependent on final quote on scope.  Pricing for heat treatments for bed bug separate. Endothermic dependent or scope but starting at \$1500.  Fogging start at 250/bus but will be determined on total amount of buses & Time to be treated per visit. priced separately.			

TRN2126846B1-01-02 Pest Extermination Services for Non-Revenue Vehicles					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs

On Brand Pest Management	First Offer - \$3.00	1500 / each	\$4,500.00	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 4000.00		
Stark Exterminators	First Offer - \$7.50	1500 / each	\$11,250.00	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 27 percent the labor, gas, insurance for vehicle and employee, chemical costs, vehicle and equipment wear and tear and account management account for most of cost		
Tower Pest Control [Ad]	First Offer - \$9.00	1500 / each	\$13,500.00	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 40 NOTE Quantity listed does not correlate with scope of service requested. 50 non revenue vehicles serviced one time per month at a cost of \$9.00 per vehicle is \$450.00 per month. Total Quantity of vehicles to be serviced per year is 600, not the 1500 quantity listed on bid. Our price reflects unit price, per vehicle per month.		
Terminix Commercial	First Offer - \$9.95	1500 / each	\$14,925.00	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 75%		
Beach Environmental	First Offer - \$10.00	1500 / each	\$15,000.00	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 75		
Orkin	First Offer - \$11.00	1500 / each	\$16,500.00	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 23		
Pestmaster	First Offer - \$11.98	1500 / each	\$17,970.00	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 65		
Orange Pest Control Inc. Services	First Offer - \$15.00	1500 / each	\$22,500.00	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 68		
X Terminator, Inc.	First Offer - \$16.50	1500 / each	\$24,750.00	Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 80		

<b>Product Code:</b>		<b>Supplier Product Code:</b>	
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 100</b>	

TRN2126846B1--01-03 Fogging Services				
	Unit Price	Qty/Unit	Total Price	Attch.
<b>Product Code:</b>	First Offer - \$0.01	<b>Supplier Product Code:</b>		
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 80</b>		
Tower Pest Control [Ad]	First Offer - \$0.01	500 / each		Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>		
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 0</b>		
On Brand Pest Management	First Offer - \$3.50	500 / each		Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>		
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 1200.00</b>		
Terminix Commercial	First Offer - \$9.95	500 / each		Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>		
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 75%</b>		
Orange Pest Control Inc. Services	First Offer - \$10.00	500 / each		Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>		
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 68</b>		
Beach Environmental	First Offer - \$18.00	500 / each		Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>		
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 50</b>		
Stark Exterminators	First Offer - \$50.00	500 / each	\$25,000.00	Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>		
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 27 percent</b> fogging is understood to be an aerosol. the labor, gas, insurance for vehicle and employee, chemical costs, vehicle and equipment wear and tear and account management account for most of cost		
Pestmaster	First Offer - \$74.98	500 / each	\$37,490.00	Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>		
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 65</b>		
Florida Pest Control	First Offer - \$250.00	500 / each	\$125,000.00	Y
<b>Product Code:</b>		<b>Supplier Product Code:</b>		
<b>Agency Notes:</b>		<b>Supplier Notes: Percentage of Price Attributed to Labor: 100</b>		

		250 is starting price but final price to be determined by final scope and frequency.			
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 23</b>			

TRN2126846B1-01-04 Fumigation Services					
	Unit Price	Qty/Unit	Total Price	Attch.	
First Offer - \$0.00					
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 0</b>			
X Terminator, Inc.	First Offer - \$0.01	250 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 80</b>			
Tower Pest Control [Ad]	First Offer - \$0.01	250 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 0</b>			
Terminix Commercial	First Offer - \$9.95	250 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 75%</b>			
Orange Pest Control Inc. Services	First Offer - \$10.00	250 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 68</b>			
Pestmaster	First Offer - \$49.98	250 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 65</b>			
Stark Exterminators	First Offer - \$50.00	250 / each			Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 27 percent</b> fumigation is understood to be an aerosol. the labor, gas, insurance for vehicle and employee, chemical costs, vehicle and equipment wear and tear and account management account for most of cost			
Florida Pest Control	First Offer - \$250.00	250 / each	\$62,500.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 100</b>  \$250 is our starting price for jobs per bus /hour final price to b			

		determined by scope.
Orkin	First Offer - \$375.00	250 / each \$93,750.00 Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 23</b>
Beach Environmental	First Offer - \$400.00	250 / each \$100,000.00 Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 50</b>

TRN2126846B1--01-05 Bed Bug Treatment for BCT Buses					
Supplier	Unit Price	Qty/Unit	Total Price	Attch.	Docs
X Terminator, Inc.	First Offer - \$0.01				Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 80</b>			
Tower Pest Control [Ad]	First Offer - \$0.01	50 / each	\$0.50		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 0</b>			
On Brand Pest Management	First Offer - \$12.00	50 / each	\$600.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 600.00</b>			
Orange Pest Control Inc. Services	First Offer - \$20.00	50 / each	\$1,000.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 68</b>			
Stark Exterminators	Alt 1 - \$100.00	50 / each	\$5,000.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 27 percent</b> we prefer to use a chemical based treatment, we find it more effective our alternate offer would be \$100/ bedbug service needed on a bus.			
Terminix Commercial	First Offer - \$150.00	50 / each	\$7,500.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 75%</b>			
Pestmaster	First Offer - \$249.98	50 / each	\$12,499.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 65</b>			
Beach Environmental	First Offer - \$300.00	50 / each	\$15,000.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 80</b>			
Orkin	First Offer - \$450.00	50 / each	\$22,500.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 23</b>			
Stark Exterminators	First Offer - \$500.00	50 / each	\$25,000.00		Y
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor: 27 percent</b>			

		the labor, gas, insurance for vehicle and employee, chemical costs, vehicle and equipment wear and tear and account management account for most of cost	
Florida Pest Control	First Offer - \$1,500.00	50 / each	\$75,000.00
<b>Product Code:</b> <b>Agency Notes:</b>		<b>Supplier Product Code:</b> <b>Supplier Notes: Percentage of Price Attributed to Labor:</b> 100  Our Heat treatment for buses starts at this price for one bus but final price may adjust based on scope.	

**Supplier Totals**

<b>f On Brand Pest Management</b>		<b>\$31,850.00 (5/5 items)</b>	
Bid Contact <b>Eric Gray</b> <b>egray@onbrandpestmanagement.com</b> <b>Ph 954-213-8603</b>		<b>7900 OAK LANE SUITE 400</b> <b>MIAMI LAKES, FL 33016</b>	
<b>Agency Notes:</b>	<b>Supplier Notes:</b>	<b>Head Atch:</b> 	
<b>f Stark Exterminators</b>		<b>\$166,250.00 (5/5 items)</b>	
Bid Contact <b>Hector Maysonet</b> <b>hmaysonet@starkexterminators.com</b> <b>Ph 772-469-6426</b>		Address <b>5311 Georgia Ave</b> <b>West Plam Beach , FL 33405</b>	
Bid Notes <b>PLEASE NOTE!!!</b> <b>The grand total is incorrect, it looks like it added my alternate bids to the grand total.</b>  <b>PLEASE NOTE!!!</b> <b>your bid required 20,000 services which equals 50 services per year per bus. We believe every other month would be more than sufficient to provide you with extraordinary service and pest prevention. to be doubly sure we would service 3 out of 4 weeks or 38 weeks of service totaling \$112,500 for the year.</b>  <b>the labor, gas, insurance for vehicle and employee, chemical costs, vehicle and equipment wear and tear and account management account for most of cost.</b> <b>account management will involve quarterly inspections through the year by the evaluator and one inspection a year by the branch manager.</b>			
<b>Agency Notes:</b>	<b>Supplier Notes:</b> <b>PLEASE NOTE!!!</b> <b>The grand total is incorrect, it looks like it added my alternate bids to the grand total.</b>  <b>PLEASE NOTE!!!</b> <b>your bid required 20,000 services which equals 50 services per year per bus. We believe every other month would be more</b>	<b>Head Atch:</b> 	

than sufficient to provide you with extraordinary service and pest prevention. to be doubly sure we would service 3 out of 4 weeks or 38 weeks of service totaling \$112,500 for the year.

the labor, gas, insurance for vehicle and employee, chemical costs, vehicle and equipment wear and tear and account management account for most of cost. account management will involve quarterly inspections through the year by the evaluator and one inspection a year by the branch manager.

<b>f Tower Pest Control [Ad]</b>		<b>\$193,508.00 (5/5 items)</b>
Bid Contact	<b>Jessica Torre</b> jessica@towerpestcontrolmiami.com Ph 305-821-3888  MBE SB WBE	<b>7760 W 20 Avenue</b> <b>Bay 14</b> <b>Hialeah, FL 33016</b>
Bid Notes	<b>Quantities listed do not correlate with scope of service requested. 450 buses serviced monthly equals 5,400 buses per year not the 20,000 quantity listed. 50 non revenue vehicles serviced one time per month equals 600 vehicles per year not the 1500 quantity listed on bid. Total Quantity of vehicles to be serviced per year is 600, not the 1500 quantity listed on bid. Our price reflects unit price, per vehicle per month according to the scope of service provided in bid.</b>	
<b>Agency Notes:</b>	<b>Supplier Notes:</b> Quantities listed do not correlate with scope of service requested. 450 buses serviced monthly equals 5,400 buses per year not the 20,000 quantity listed. 50 non revenue vehicles serviced one time per month equals 600 vehicles per year not the 1500 quantity listed on bid. Total Quantity of vehicles to be serviced per year is 600, not the 1500 quantity listed on bid. Our price reflects unit price, per vehicle per month according to the scope of service provided in bid.	<b>Head Attch:</b> 
<b>f Terminix Commercial</b>		<b>\$228,887.50 (5/5 items)</b>
Bid Contact	<b>Kelly Tilles</b> ktilles@terminix.com Ph 954-299-6167	Address <b>786 S Military Trail</b> <b>Deerfield each , FL 33442</b>
<b>Agency Notes:</b>	<b>Supplier Notes:</b>	<b>Head Attch:</b> 
<b>f Pestmaster</b>		<b>\$320,054.00 (5/5 items)</b>
Bid Contact	<b>Matt Sigafos</b> bwilk@pestmaster.com Ph 803-210-5040	Address <b>14401 S. Military Trail</b> <b>Unit C109</b> <b>Delray Beach, FL 33484</b>
<b>Agency Notes:</b>	<b>Supplier Notes:</b>	<b>Head Attch:</b> 
<b>f X Terminator, Inc.</b>		<b>\$354,758.00 (5/5 items)</b>
Bid Contact	<b>Travis Papagno</b> xterminatorinc@bellsouth.net	Address <b>2715 N.W. 19 Street</b> <b>Pompano Beach, FL</b>

<b>Ph 954-426-1551</b>		<b>33069</b>
Supplier Code VC0000101898		
Qualifications <b>CBE SB SBE</b>		
<b>Agency Notes:</b>	<b>Supplier Notes:</b>	<b>Head Atch:</b> 
<b>f Orange Pest Control Inc. Services</b>		<b>\$411,000.00 (5/5 items)</b>
Bid Contact <b>Maria Langberg</b> <b>vickylangberg@gmail.com</b> <b>Ph 954-257-8690</b> <b>Fax 954-257-8690</b>	Address <b>977 NW 31st Ave</b> <b>POMPANO BEACH, FL</b> <b>33069</b>	
Supplier Code VC0000035875		
Qualifications <b>CBE DBE MBE SB SBE WBE</b>		
<b>Agency Notes:</b>	<b>Supplier Notes:</b>	<b>Head Atch:</b> 
<b>f Beach Environmental</b>		<b>\$539,000.00 (5/5 items)</b>
Bid Contact <b>David Sprague</b> <b>jackie@beach-environmental.com</b> <b>Ph 561-841-0077</b> <b>Fax 561-841-0070</b>	Address <b>6911 Garden Road</b> <b>Riviera Beach, FL 33404</b>	
Qualifications <b>SB</b>		
<b>Agency Notes:</b>	<b>Supplier Notes:</b>	<b>Head Atch:</b> 
<b>f Orkin</b>		<b>\$540,250.00 (5/5 items)</b>
Bid Contact <b>Matthew Fisher</b> <b>matthew.fisher@orkin.com</b> <b>Ph 954-612-4480</b>	Address <b>3540 nw 56th st</b> <b>Fort Lauderdale , FL 33309</b>	
<b>Agency Notes:</b>	<b>Supplier Notes:</b>	<b>Head Atch:</b> 
<b>f Florida Pest Control</b>		<b>\$3,380,000.00 (5/5 items)</b>
Bid Contact <b>Jorge Morales</b> <b>jorge.morales@flapest.com</b> <b>Ph 305-888-1985</b>	Address <b>3105 NW 107Ave suite 400</b> <b>R8</b> <b>Miami, FL 33184</b>	
<b>Agency Notes:</b>	<b>Supplier Notes:</b>	<b>Head Atch:</b> 

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## **No Bids**

AMERICAN SAFETY UTILITY CORP. We are unable to quote these items currently. Thank you for the opportunity to quote. Please keep us in mind for future quotes Tina H. Everhart - Bid Specialist American Safety Utility Corp  
800-438-6013 ext. 111

Grainger Grainger is an MRO company and we do not offer these services.