

**State of Florida
Department of Transportation**



INVITATION TO BID
Road Weather Information Systems for FDOT RTMC

DOT-ITB-25-2005-JB

CONTACT FOR QUESTIONS:

Jake Boozer, Procurement Agent
jake.boozer@dot.state.fl.us
Phone: 386-758-3756
1109 South Marion Avenue
Lake City, Florida 32025-5878

State of Florida
Department of Transportation
District Two Procurement Office
1109 South Marion Avenue
Lake City, Florida 32025-5874

INVITATION TO BID REGISTRATION

PLEASE COMPLETE AND RETURN THIS FORM ASAP

E-MAIL TO jake.boozer@dot.state.fl.us

Bid Number: DOT-ITB-25-2005-JB

Title: Road Weather Information Systems for FDOT RTMC

Bid Due Date & Time (On or Before): Please see Section 2 - Timeline

Potential bidders should notify our office by returning this Bid Registration Form as soon as possible after downloading. Complete the information below e-mail to jake.boozer@dot.state.fl.us

THE INVITATION TO BID DOCUMENT YOU RECEIVED IS SUBJECT TO CHANGE. Notice of changes (Addenda), will be posted on the Florida Vendor Information Portal at <https://vendor.myfloridamarketplace.com/>, under this bid number, click on "Search Advertisements", click on the drop-down arrow beside the box under Advertisement Type, select Invitation to Bid, click on the drop-down arrow beside the box for Organization, select FLORIDA DEPARTMENT OF TRANSPORTATION, then go to the bottom of the same page and click on Advertisement Search. It is the responsibility of all potential bidders to monitor this site for any changing information prior to submitting your bid.

Company Name: Gulf Material Sales, LLC

Address: 70393 Bravo Street

City, State, Zip: Covington, LA 70433

Telephone: (205) 602-9484 Contact Person: Jace Chandler

Internet E-Mail Address: jchandler@gulfmaterialsales.com

For further information on this process, e-mail or telephone: Jake Boozer, 386-758-3756 or e-mail at jake.boozer@dot.state.fl.us

DOT-ITB-25-2005-JB

MINIMUM QUALIFICATIONS STATEMENT

How many years has your business performed the type of services being requested?
15

Provide a written statement detailing your qualifications:

Since 1963, Gulf Material Sales has built a reputation for quality, knowledge and expertise in supplying roadway safety products to federal, state, local government agencies, private roadway commissions, consultants and contractors. Our territories include Florida, Alabama, Arkansas, Georgia, Louisiana, Mississippi, Oklahoma, Tennessee and Texas.

For the last 15 years, we have provided and supported road weather information systems for Lufft OTT in Florida for FDOT, County, City and worked with multiple state contractors on RWIS & ITS projects.

OTT Hydromet is a leading provider of environmental monitoring solutions with strong commitment to innovation and quality. They specialize in advanced Road Weather Information Systems (RWIS) sensor technologies for various applications and have a proven track record of collaborating with FDOT and Florida state contractors on numerous projects related to environmental monitoring.

OTT Hydromet is a major supplier of Data Collection Platforms for U.S. National Weather Service, NOAA, National Oceanic Service, U.S. Geological Survey and U.S. Army Corps of Engineers.

WORK REFERENCES

List the names of three references for which your business has provided similar services.

<u>BUSINESS NAME</u>	<u>ADDRESS</u>	<u>CONTACT PERSON</u>	<u>PHONE NO.</u>
1. TransCore	6021 Orient Road / Tampa, FL 33610	Jonathan Tursky	(813) 620-3983
2. Traffic Control Devices, LLC.	242 N. Westmonte Drive / Almonte Springs, FL 32714	Eric Schultze	(407) 869-5300
3. Traffic Mgmt. Solutions, LLC.	8895 N. Military Trail, Suite 301B / Palm Beach Gardens, FL 30410	Chris Shaw	(786) 423-3137



Florida Department of Transportation

RON DESANTIS
GOVERNOR

1109 South Marion Avenue
Lake City, FL 32025-5874

JARED W. PERDUE, P.E.
SECRETARY

**DISTRICT TWO
PROCUREMENT OFFICE**

**ADDENDUM 1
DOT-ITB-25-2005-JB
Road Weather Information Systems for FDOT RTMC**

Addendum No. 1 hereby incorporates the following:

- 1. Provides Answers to Questions received.**

The Bidder must acknowledge receipt of this Addendum by completing and returning to the Procurement Office with its bid package by or before the time and date of the bid opening. Failure to do so may deem the Bidder non-responsive.

Gulf Material Sales, LLC

Company Name

[Signature]
Signature

9/23/24
Date

Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Note: All written questions are reproduced in the same format as submitted by the Respondent.

Question	Answer
1. What is the overview of your project/application? Are there any special considerations we should be aware of?	1. FDOT is purchasing Road Weather sensors to replace ones that are approaching end of life.
2. Is the equipment part of an ongoing project, or a new project? (The manufacturer has asked this)	2. New project/ in house install.
3. What specific parameters is DOT looking to measure?	3. We are looking into measuring wind, water, and fog.
4. How does DOT plan to retrieve your data from the instrument? Will the data be remotely? If so, please provide the method of telemetry DOT will utilize in their network.	4. FDOT utilizes the NOAA site and a state intranet site that works with NOAA.
5. Are all 20 of these RWIS going into existing cabinets?	5. All RWIS will be going to existing cabinets
6. If so, would the DOT like the system built onto Din Rail or all new Back Panels?	6. No preference on DIN rail or Back panel, basically whatever is currently used in the existing cabinets.
7. Do you have the existing cabinet dimensions?	7. We do not currently have the dimensions of the cabinets.
8. Scope of work is to deliver all bid items which looks to be hardware only. Is that correct?	8. That is correct
9. Will installation be handled by others as part of a separate contract?	9. Installation will be handled by our ITS Maintenance Contractor.
10. Will any commissioning (site turn on) be required by the manufacturer or will the same company who installs also be doing the commissioning?	10. Our ITS maintenance contractor will handle turn on but will need tech support from vendor.
11. Will there be any FDOT field acceptance testing required? If so will this also be completed by the installation team?	11. Both will be handled by our maintenance contractor.
12. It appears that the contract term is 3 years. Does this just mean that pricing is to be held for 3 years should there be spares or additional sites needed?	12. 3-year contract on pricing of the equipment. May need to purchase more and/or spares.
13. Is the DOT providing communication via router or fiber in the cabinets?	13. These devices communicate via fiber or satellite-based communication with NOAA GOES satellites.
14. Do the liquidated damages apply to just the delivery of the items within 60 days being that the installation timeline will be out of the winning vendors control?	14. Just the delivery of the items.
15. In regards to the solar panel, charger and battery solution. How many days of autonomy do you require? We are currently running the calculation with 4 days of autonomy. Will that suffice?	15. Yes, the 4 days autonomy will suffice for the solar panel, charger and battery solution.

ITBSHELL SERVICES 2/1/2021

Florida Statutes
287.135

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
**VENDOR CERTIFICATION REGARDING
SCRUTINIZED COMPANIES LISTS**

375-030-80
PROCUREMENT
OGC - 08/18

Respondent Vendor Name: Gulf Material Sales, LLC
Vendor FEIN: 26-4420510
Vendor's Authorized Representative Name and Title: Andre G. Favret, Sales Director
Address: 70393 Bravo Street
City: Covington State: LA Zip: 70433
Phone Number: (615) 973-8101
Email Address: andre@gulfmaterialsales.com

Section 287.135, Florida Statutes prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of any amount if, at the time of contracting or renewal, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, or is engaged in a boycott of Israel. Section 287.135, Florida Statutes, also prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of \$1,000,000 or more, that are on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector Lists which were created pursuant to s. 215.473, Florida Statutes.

As the person authorized to sign on behalf of Respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List. I further certify that the company is not engaged in a boycott of Israel. I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject company to civil penalties, attorney's fees, and/or costs.

Certified By: Andre G. Favret

who is authorized to sign on behalf of the above referenced company.

Authorized Signature Print Name and Title: Andre' Favret
Sales Director/Manager
Date: 9/10/2024

Exhibit B
BID SHEETBID TITLE: Road Weather Information Systems for FDOT RTMC

Please provide prices for all items listed in Section A. Contract will be awarded based on the lowest grand total for Section A. Purchases will be made on a as needed basis.

NOTE: Delivery and Shipping Cost should be included in all bid prices. Separate quotes will be obtained.

Section A

Line Item	Description	Quantity	Unit Price
1	RWIS WS600: Smart Weather Sensor Weather Sensor	20	\$ 122,100.00
2	Lufft Communicator (LCOM)	20	\$ 159,500.00
3	RWIS Visibility Sensor (VS2K)	20	\$ 164,700.00
4	RWIS RLS: Radar Level Sensor	20	\$ 71,300.00
5	RWIS Solar Options: Solar Panel	50	\$ 65,500.00
6	RWIS Solar Options: Solar Charger	20	\$ 6,000.00
7	RWIS Solar Options: Battery	50	\$ 29,750.00
		GRAND TOTAL	\$ 618,850.00

DELIVERY: Delivery will be made within 60 days after receipt of Purchase Order

MFMP Transaction Fee:

All payment(s) to the vendor resulting from this competitive solicitation **WILL** be subject to the MFMP Transaction Fee in accordance with the referenced Form PUR 1000 General Contract Condition #14. The Transaction Fees imposed shall be based upon the date of issuance of the payment.

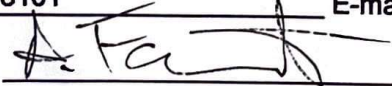
NOTE: In submitting a response, the bidder acknowledges they have read and agree to the solicitation terms and conditions and their submission is made in conformance with those terms and conditions.

ACKNOWLEDGEMENT: I certify that I have read and agree to abide by all terms and conditions of this solicitation and that I am authorized to sign for the bidder. I certify that the response submitted is made in conformance with all requirements of the solicitation.

Bidder: Gulf Material Sales, LLC FEID# 26-4420510

Address: 70393 Bravo Street City, State, Zip: Covington, LA 70433

Phone: (615) 973-8101 E-mail: andre@gulfmaterialsales.com

Authorized Signature:  Date: 9/10/2024

Printed/Typed: Andre G. Favret Title: Sales Director

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
AFFIDAVIT REGARDING LABOR AND SERVICES

375-030-31
PROCUREMENT
07/24

Effective July 1, 2024, pursuant to §787.06(13), Florida Statutes, when a contract is executed, renewed, or extended between a nongovernmental entity and a governmental entity, the nongovernmental entity must provide the governmental entity with an affidavit signed by an officer or a representative of the nongovernmental entity under penalty of perjury attesting that the nongovernmental entity does not use coercion for labor or services.

Nongovernmental Entity's Name:	Gulf Material Sales, LLC
Address:	70393 Bravo St, Covington, LA 70433
Phone Number:	(985) 892-6500
Authorized Representative's Name:	Ryan Brooks
Authorized Representative's Title:	Manager
Email Address:	rbrooks@gulfmgt.com

AFFIDAVIT

I, Ryan Brooks, as authorized representative attest that
Gulf Material Sales, LLC does not use coercion for labor or services as defined in §787.06,
Florida Statutes.

Under penalty of perjury, I declare that I have read the foregoing Affidavit and that the facts stated in it are true.


(Signature of authorized representative)

9/23/2024

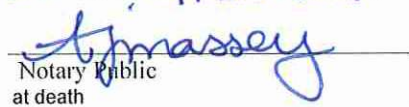
Date

STATE Louisiana

COUNTY OF St. Tammany

Sworn to (or affirmed) and subscribed before me, by means of ☒ physical presence or ☐ online notarization, this

23rd day of September 2024 by


Notary Public
at death

Commission Expires

Personally Known ☒ OR Produced Identification ☐

Type of Identification Produced

ANDREA MASSEY
Notary Public ID No. 185137
Parish of St. Tammany, LA
Louisiana Statewide Jurisdiction
My Commission Expires At Death

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
DRUG-FREE WORKPLACE PROGRAM CERTIFICATION

375-040-18
PROCUREMENT
03/17

287.087 Preference to businesses with drug-free workplace programs. --Whenever two or more bids, proposals, or replies that are equal with respect to price, quality, and service are received by the state or by any political subdivision for the procurement of commodities or contractual services, a bid, proposal, or reply received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, a business shall:

(1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.

(2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.

(3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).

(4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than 5 days after such conviction.

(5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by, any employee who is so convicted.

(6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

Does the individual responding to this solicitation certify that their firm has implemented a drug-free workplace program in accordance with the provision of Section 287.087, Florida Statutes, as stated above?

☒ YES

☐ NO

NAME OF BUSINESS: Gulf Material Sales, LLC

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION
E-VERIFY

375-031-06
PROCUREMENT
OGC - 10/21

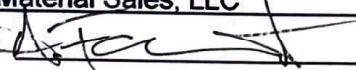
Contract No: 1878436

Financial Project No(s): _____

Project Description: _____

In accordance with the contract, the Vendor/Consultant/Contractor hereby acknowledges and certifies compliance with Section 448.095, Florida Statutes. The Vendor/Consultant/Contractor shall register with and use the E-Verify system to verify the work authorization status of all newly hired employees. The Vendor/Consultant/Contractor shall utilize the U.S. Department of Homeland Security's E-Verify system, in accordance with the terms governing use of the system. The Vendor/Consultant/Contractor shall comply with Section 448.095, Florida Statutes, for the duration of the contract term, including any extensions or renewal periods.

Company/Firm: Gulf Material Sales, LLC

Authorized Signature: 

Title: Sales Director

Date: 9/10/2024

ACORDTM**CERTIFICATE OF LIABILITY INSURANCE**

DATE (MM/DD/YYYY)

09/12/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

PRODUCER USI Southwest 3850 N. Causeway Blvd., Suite 1200 Metairie, LA 70002		CONTACT NAME: Paul Hogan PHONE (A/C, No, Ext): 504-355-5019 E-MAIL ADDRESS: Paul.Hogan@usi.com FAX (A/C, No): 610-537-4152	
		INSURER(S) AFFORDING COVERAGE	
		INSURER A: Executive Risk Specialty Insurance Co.	
		INSURER B: RSUI Indemnity Company	
		INSURER C: Endurance American Insurance Co.	
		INSURER D: Great American Alliance Insurance Co.	
		INSURER E: CNA Casualty of California	
		INSURER F: Federal Insurance Company	

INSURED
Gulf Material Sales, LLC
4265 Church Street, Unit 1029
Sanford, FL 32771

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	☒ COMMERCIAL GENERAL LIABILITY CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ☒ PRO-JECT ☐ LOC OTHER:			54310308	10/01/2023	10/01/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
F	AUTOMOBILE LIABILITY ☒ ANY AUTO OWNED AUTOS ONLY ☒ HIRED AUTOS ONLY ☐ SCHEDULED AUTOS NON-OWNED AUTOS ONLY			54310307	10/01/2023	10/01/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
B	UMBRELLA LIAB ☒ OCCUR			NHA099897	10/01/2023	10/01/2024	EACH OCCURRENCE \$ 15,000,000
C	EXCESS LIAB ☒ CLAIMS-MADE DED RETENTION \$			EXC30000797605	10/01/2023	10/01/2024	AGGREGATE \$ 15,000,000 \$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? ☒ Y / N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N / A	WC407444209 WC 407444310	10/01/2023 10/01/2023	10/01/2024 10/01/2024	☒ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
E	Leased/Rented Equipment			7011553026	12/01/2022	12/01/2024	\$300,000 Per Item

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

Florida Department of Transportation,
Procurement Office
1109 South Marion Avenue
Lake City, Florida 32025

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



DESCRIPTIONS (Continued from Page 1)

GENERAL LIABILITY:

Contractual Liability - Railroads
Additional Insured Owners, Lessees or contractors - Completed Operations CG 20 37 04 13 - Blanket per written contract
Additional Insured Owners, Lessees or Contractors - Ongoing Operations CG 20 10 04 13 - Blanket per written contract
Cancellation or Non-Renewal to Specified Persons or Organizations 30 days, 10 days non- payment
Waiver of Transfer of Rights of Recovery Against Others to Us - Blanket per written contract
General Aggregate Limit - Per Project
Broad Form Named Insured Endorsement
Primary Insurance for Scheduled Additional Insureds - Blanket per written contract

AUTO

Motor Carrier Policies of Insurance for Public Liability - MCS 90
Broad Form Endorsement
Blanket Additional Insured & Loss Payee Endorsements as required by written contract
Blanket Waiver of Subrogation Endorsement as required by written contract
Primary Coverage wording
30 Days NOC, except 10 for non-pay

WORKERS COMPENSATION: (All other States - WC407444209 and Florida - WC 407444310)

Includes Mandatory State Endorsements
30 Days NOC
Blanket Waiver of Subrogation Endorsement as required by written contract
Blanket Alternate Employer Endorsement
Voluntary Compensation Endorsement
USL&H Endorsement

EXCESS LIABILITY (\$2,000,000 xs Primary)

Follows Form
Underlying Insurance: General Liability, Auto Liability, Employee Benefits Liability, and Employers Liability

EXCESS LIABILITY (\$5,000,000 xs \$2,000,000)

Endurance American Insurance Company
10/01/23 to 10/01/24
Policy Number: EXC30000797605
Follows Form
Underlying Insurance: Excess (\$2M xs Primary), General Liability, Auto Liability, Employee Benefits Liability, and Employers Liability

EXCESS LIABILITY (\$3,000,000 xs \$7,000,000)

Markel American Insurance Company
10/01/23 to 10/01/24
Policy Number: MKLM4EUE101253
Follows Form
Underlying Insurance: Excess (\$2M xs Primary and \$5M xs \$2M), General Liability, Auto Liability, Employee Benefits Liability, and Employers Liability

EXCESS LIABILITY (\$5,000,000 xs \$10,000,000)

The Continental Insurance Company
10/01/23 to 10/01/24
Policy Number: FFX 7011534721
Follows Form
Underlying Insurance: Excess (\$2M xs Primary and \$5M xs \$2M and \$3M xs \$7M), General Liability, Auto Liability, Employee Benefits Liability, and Employers Liability

DESCRIPTIONS (Continued from Page 1)

CONTRACTORS EQUIPMENT:

Equipment Leased, Rented, or Borrowed from Others
\$300,000 Per Item / \$300,000 Per Occurrence
\$5,000 Deductible; except \$10,000 as respects Theft

The General Liability, Auto Liability, and Excess Policies (Both)(s) include an automatic Additional Insured endorsement that provides Additional Insured status to the Certificate Holder, only when there is a written contract or written agreement between the named insured and the certificate holder and with regard to work performed on behalf of the named insured.

The General Liability, Auto Liability, Excess Policies (Both), and Employers Liability policy(s) provide a Blanket Waiver of Subrogation in favor of the same, when required by written contract.