## State of Florida Department of Transportation



## Road Weather Information Systems for FDOT RTMC

**DOT-ITB-25-2005-JB** 

#### **CONTACT FOR QUESTIONS:**

Jake Boozer, Procurement Agent jake.boozer@dot.state.fl.us
Phone: 386-758-3756
1109 South Marion Avenue
Lake City, Florida 32025-5878

ITBSHELL.SERVICES 2/1/2021

State of Florida
Department of Transportation
District Two Procurement Office
1109 South Marion Avenue
Lake City, Florida 32025-5874

#### INVITATION TO BID REGISTRATION

### 

Bid Due Date & Time (On or Before): Please see Section 2 - Timeline

Potential bidders should notify our office by returning this Bid Registration Form as soon as possible after downloading. Complete the information below e-mail to <a href="mailto:jake.boozer@dot.state.fl.us">jake.boozer@dot.state.fl.us</a>

THE INVITATION TO BID DOCUMENT YOU RECEIVED IS SUBJECT TO CHANGE. Notice of changes (Addenda), will be posted on the Florida Vendor Information Portal at <a href="https://vendor.myfloridamarketplace.com/">https://vendor.myfloridamarketplace.com/</a>, under this bid number, click on "Search Advertisements", click on the drop-down arrow beside the box under Advertisement Type, select Invitation to Bid, click on the drop-down arrow beside the box for Organization, select FLORIDA DEPARTMENT OF TRANSPORTATION, then go to the bottom of the same page and click on Advertisement Search. It is the responsibility of all potential bidders to monitor this site for any changing information prior to submitting your bid.

Company Name: Gulf Material Sales, LLC		
Address:70393 Bravo Street		
City, State, Zip: Covington, LA 70433		
	Contact Person: <sup>Ja</sup>	ace Chandler
Internet E-Mail Address: <u>jchandler@gultma</u>	torialogico.com	

For further information on this process, e-mail or telephone: Jake Boozer, 386-758-3756 or e-mail at <a href="mailto:jake.boozer@dot.state.fl.us">jake.boozer@dot.state.fl.us</a>

ITBSHELL.SERVICES 2/1/2021

#### DOT-ITB-25-2005-JB

#### MINIMUM QUALIFICATIONS STATEMENT

15
Provide a written statement detailing your qualifications:
Since 1963, Gulf Material Sales has built a reputation for quality, knowledge and expertise in supplying
roadway safety products to federal, state, local government agencies, private roadway commissions,
consultants and contractors. Our territories include Florida, Alabama, Arkansas, Georgia, Louisiana,
Mississippi, Oklahoma, Tennessee and Texas.
For the last 15 years, we have provided and supported road weather information systems for Lufft OTT
in Florida for FDOT, County, City and worked with multiple state contractors on RWIS & ITS projects.
OTT Hydromet is a leading provider of environmental monitoring solutions with strong commitment to
innovation and quality. They specialize in advanced Road Weather Information Systems (RWIS) sensor
technologies for various applications and have a proven track record of collaborating with FDOT and
Florida state contractors on numerous projects related to environmental monitoring.
OTT Hydromet is a major supplier of Data Collection Platforms for U.S. National Weather Service, NOAA,
National Oceanic Service, U.S. Geological Survey and U.S. Army Corps of Engineers.

#### **WORK REFERENCES**

List the names of three references for which your business has provided similar services.

BUSINESS NAME	<u>ADDRESS</u>	CONTACT PERSON	PHONE NO.
1. TransCore	6021 Orient Road / Tampa, FL 33610	Jonathan Tursky	(813) 620-3983
2. Traffic Control Devices, LLC.	242 N. Westmonte Drive / Almonte Springs, FL 32714	4 Eric Schultze	(407) 869-5300
3. Traffic Mgmt. Solutions, LLC.	8895 N. Military Trail, Suite 301B / Palm Beach Garden	s, FL 30410 Chris Shaw	(786) 423-3137



RON DESANTIS GOVERNOR

1109 South Marion Avenue Lake City, FL 32025-5874 JARED W. PERDUE, P.E. SECRETARY

## DISTRICT TWO PROCUREMENT OFFICE

#### ADDENDUM 1

DOT-ITB-25-2005-JB
Road Weather Information Systems for FDOT RTMC

Addendum No. 1 hereby incorporates the following:

1. Provides Answers to Questions received.

The Bidder must acknowledge receipt of this Addendum by completing and returning to the Procurement Office with its bid package by or before the time and date of the bid opening. Failure to do so may deem the Bidder non-responsive.

Company Name

Signature

Date

Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.

Question		Answer	
1.	What is the overview of your project/application? Are there any special considerations we should be aware of?	1.	FDOT is purchasing Road Weather sensors to replace ones that are approaching end of life.
2.	Is the equipment part of an ongoing project, or a new project? (The manufacturer has asked this)	2.	New project/ in house install.
3.	What specific parameters is DOT looking to measure?	3.	We are looking into measuring wind, water, and fog.
4.	How does DOT plan to retrieve your data from the instrument? Will the data be remotely? If so, please provide the method of telemetry DOT will utilize in their network.	4.	FDOT utilizes the NOAA site and a state intranet site that works with NOAA.
5.	Are all 20 of these RWIS going into existing cabinets?	5.	All RWIS will be going to existing cabinets
6.	If so, would the DOT like the system built onto Din Rail or all new Back Panels?	6.	No preference on DIN rail or Back panel, basically whatever is currently used in the existing cabinets
7.	Do you have the existing cabinet dimensions?	7.	We do not currently have the dimensions of the cabinets.
8.	Scope of work is to deliver all bid items which looks to be hardware only. Is that correct?	8.	That is correct
9.	Will installation be handled by others as part of a separate contract?	9.	Installation will be handled by our ITS Maintenance Contractor.
10.	Will any commissioning (site turn on) be required by the manufacturer or will the same company who installs also be doing the commissioning?	10.	Our ITS maintenance contractor will handle turn on but will need tech support from vendor.
11.	Will there be any FDOT field acceptance testing required? If so will this also be completed by the installation team?	11.	Both will be handled by our maintenance contractor.
12.	It appears that the contract term is 3 years.  Does this just mean that pricing is to be held for 3 years should there be spares or additional sites needed?	12.	3-year contract on pricing of the equipment. May need to purchase more and/or spares.
13.	Is the DOT providing communication via router or fiber in the cabinets?	13.	These devices communicate via fiber or satellite- based communication with NOAA GOES satellites
14.	Do the liquidated damages apply to just the delivery of the items within 60 days being that the installation timeline will be out of the winning vendors control?	14.	Just the delivery of the items.
15.	In regards to the solar panel, charger and battery solution. How many days of autonomy do you require? We are currently running the calculation with 4 days of autonomy. Will that suffice?	15.	Yes, the 4 days autonomy will suffice for the solar panel, charger and battery solution.

ITBSHELL.SERVICES 2/1/2021

## STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION VENDOR CERTIFICATION REGARDING SCRUTINIZED COMPANIES LISTS

375-030-60 PROCUREMENT OGC - 08/18

287.135

Respondent Vend	or Name: Gulf Materi	al Sales, LLC			
Vendor FEIN: _26	6-4420510				
Vendor's Authorize	ed Representative Na	me and Title:	Andre G. Favre	et, Sales Direct	tor
Address: 70393	Bravo Street				
City: Covington	State:	LA		Zip:	70433
Phone Number: _	(615) 973-8101				
Email Address: _	andre@gulfmaterialsale	es.com			

Section 287.135, Florida Statutes prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of any amount if, at the time of contracting or renewal, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to Section 215.4725, Florida Statutes, or is engaged in a boycott of Israel. Section 287.135, Florida Statutes, also prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of \$1,000,000 or more, that are on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector Lists which were created pursuant to s. 215.473, Florida Statutes.

As the person authorized to sign on behalf of Respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List. I further certify that the company is not engaged in a boycott of Israel. I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject company to civil penalties, attorney's fees, and/or costs.

Certified	d By:Andre G. Favret	
who is a	authorized to sign on behalf of the	above referenced company.
Authoriz	zed Signature Print Name and Title	André Favret
Date: _	9/10/2024	Sales Director Manager
Date		

#### **Exhibit B**

#### **BID SHEET**

#### BID TITLE: Road Weather Information Systems for FDOT RTMC

Please provide prices for all items listed in Section A. Contract will be awarded based on the lowest grand total for Section A. Purchases will be made on a as needed basis.

NOTE: Delivery and Shipping Cost should be included in all bid prices. Separate quotes will be obtained.

#### Section A

Line Item	Description	Quantity	Unit Price
1	RWIS WS600: Smart Weather Sensor Weather Sensor	20	\$ 122,100.00
2	Lufft Communicator (LCOM)	20	\$ 159,500.00
3	RWIS Visibility Sensor (VS2K)	20	\$ 164,700.00
4	RWIS RLS: Radar Level Sensor	20	\$ 71,300.00
5	RWIS Solar Options: Solar Panel	50	\$ 65,500.00
6	RWIS Solar Options: Solar Charger	20	\$ 6,000.00
7	RWIS Solar Options: Battery	50	\$ 29,750.00
		GRAND TOTAL	\$ 618,850.00

**DELIVERY:** Delivery will be made within <u>60</u> days after receipt of Purchase Order

#### **MFMP** Transaction Fee:

All payment(s) to the vendor resulting from this competitive solicitation **WILL** be subject to the MFMP Transaction Fee in accordance with the referenced Form PUR 1000 General Contract Condition #14. The Transaction Fees imposed shall be based upon the date of issuance of the payment.

**NOTE:** In submitting a response, the bidder acknowledges they have read and agree to the solicitation terms and conditions and their submission is made in conformance with those terms and conditions.

ACKNOWLEDGEMENT: I certify that I have read and agree to abide by all terms and conditions of this solicitation and that I am authorized to sign for the bidder. I certify that the response submitted is made in conformance with all requirements of the solicitation.

Bidder:	Gulf Material Sales, LLC	FEID# 26-4420510
Address: _	70393 Bravo Street	City, State, Zip: Covington, LA 70433
Phone:	(615) 973-8101	E-mail:andre@gulfmaterialsales.com
Authorized	I Signature:	Date: 9/10/2024
Printed/Ty	ped:Andre G. Favret	Title: Sales Director

### STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION AFFIDAVIT REGARDING LABOR AND SERVICES

375-030-31 PROCUREMENT 07/24

Effective July 1, 2024, pursuant to §787.06(13), Florida Statutes, when a contract is executed, renewed, or extended between a nongovernmental entity and a governmental entity, the nongovernmental entity must provide the governmental entity with an affidavit signed by an officer or a representative of the nongovernmental entity under penalty of perjury attesting that the nongovernmental entity does not use coercion for labor or services.

Nongovernmental Entity's Name:	Gulf Material Sales, LLC
Address:	70393 Bravo St, Covington, LA 70433
Phone Number:	(985) 892-6500
Authorized Representative's Name:	Ryan Brooks
Authorized Representative's Title:	Manager
Email Address:	rbrooks@gulfmgt.com
	Affidavit
Ryan Brooks	, as authorized representative attest that
Gulf Material Sales, LLC	does not use coercion for labor or services as defined in §787.06,
Florida Statutes.	does not use electron for labor of services as defined in grovios,
Under penalty of perjury, I declare that are true.	I have read the foregoing Affidavit and that the facts stated in it
Il Brook	9/23/2024
(Signature of authorized representative	The state of the s
STATE Louisiana COUNTY OF St. Tammany Sworn to (or affirmed) and subscribed before a s	ore me, by means of  physical presence or online notarization, this
ANDREA MASSEY	
Notary Public ID No. 185137	

Louisiana Statewide Jurisdiction My Commission Expires At Death

Exhibit 3 Page 9 of 13

STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION

DRUG-FREE WORKPLACE PROGRAM CERTIFICATION

375-040-18 PROCUREMENT 03/17

287.087 Preference to businesses with drug-free workplace programs. --Whenever two or more bids, proposals, or replies that are equal with respect to price, quality, and service are received by the state or by any political subdivision for the procurement of commodities or contractual services, a bid, proposal, or reply received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. In order to have a drug-free workplace program, a business shall:

- (1) Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
- (2) Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
- (3) Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
- (4) In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than 5 days after such conviction.
- (5) Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community by, any employee who is so convicted.
  - (6) Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

program in accordance with the provision of Section 287.087, Florida Statutes, as stated above?	
X YES	
□NO	

Gulf Material Sales, LLC

NAME OF BUSINESS:

Does the individual responding to this solicitation certify that their firm has implemented a drug-free workplace

### STATE OF FLORIDA DEPARTMENT OF TRANSPORTATION **E-VERIFY**

375-031-06 PROCUREMENT OGC -- 10/21

ntract No: 1878436
nancial Project No(s):
pject Description:
accordance with the contract, the Vendor/Consultant/Contractor hereby acknowledges and certifies impliance with Section 448.095, Florida Statutes. The Vendor/Consultant/Contractor shall register with and the E-Verify system to verify the work authorization status of all newly hired employees. The indor/Consultant/Contractor shall utilize the U.S. Department of Homeland Security's E-Verify system, in cordance with the terms governing use of the system. The Vendor/Consultant/Contractor shall comply with ction 448.095, Florida Statutes, for the duration of the contract term, including any extensions or renewal riods.
mpany/Firm: Gulf Material Sales, LLC
thorized Signature:
e: Sales Director
te: <u>9/10/2024</u>

Client#: 1840469

Exhibit 3 Page 11 of 13

DATE (MM/DD/YYYY)

CERTIFICATE OF LIABILITY INSURANCE ACORD... 09/12/202 THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS

CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s).

and continued account and make the and continued account and account account and account and account account and account account and account account and account and account account and account account account and account account account account and account account account account account and account accou	(-)		
PRODUCER	CONTACT Paul Hogan		
USI Southwest	PHONE (A/C, No, Ext): 504-355-5019 FAX (A/C, No): 610-5	37-4152	
3850 N. Causeway Blvd., Suite 1200 Metairie, LA 70002	E-MAIL ADDRESS: Paul.Hogan@usi.com		
	INSURER(S) AFFORDING COVERAGE	NAIC#	
	INSURER A: Executive Risk Specialty Insurance Co.	44792	
INSURED	INSURER B : RSUI Indemnity Company	22314	
Gulf Material Sales, LLC	INSURER C : Endurance American Insurance Co.	10641	
4265 Church Street, Unit 1029	INSURER D : Great American Alliance Insurance Co.	26832	
Sanford, FL 32771	INSURER E : CNA Casualty of California	20435	
	INSURER F : Federal Insurance Company	20281	

**COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:** 

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE		ADDI	SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
Α	Х	COMMERCIAL GENERAL LIABILITY			54310308	10/01/2023	10/01/2024	EACH OCCURRENCE	\$1,000,000
		CLAIMS-MADE X OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$100,000
			_					MED EXP (Any one person)	\$5,000
								PERSONAL & ADV INJURY	\$1,000,000
	GEN	I'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$2,000,000
		POLICY X PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$2,000,000
		OTHER:							\$
F	AUT	OMOBILE LIABILITY			54310307	10/01/2023	10/01/2024	COMBINED SINGLE LIMIT (Ea accident)	\$1,000,000
	X							BODILY INJURY (Per person)	\$
		OWNED SCHEDULED AUTOS						BODILY INJURY (Per accident)	\$
	X	HIRED AUTOS ONLY X NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$
									\$
В		UMBRELLA LIAB X OCCUR			NHA099897	10/01/2023	10/01/2024	EACH OCCURRENCE	\$15,000,000
С	Χ	EXCESS LIAB CLAIMS-MA	Œ		EXC30000797605	10/01/2023	10/01/2024	AGGREGATE	\$15,000,000
		DED RETENTION \$							\$
D		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			WC407444209	10/01/2023	10/01/2024	X PER STATUTE OTH-	
	ANY	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?			WC 407444310	10/01/2023	10/01/2024	E.L. EACH ACCIDENT	\$1,000,000
	(Mai	ndatory in NH)	N/A					E.L. DISEASE - EA EMPLOYEE	\$1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - POLICY LIMIT	\$1,000,000
Е	Leased/Rented				7011553026	12/01/2022	12/01/2024	\$300,000 Per Item	
	Equipment								
DESC	ASSCRIPTION OF OREDATIONS / LOCATIONS / VEHICLES (ACORD 101 Additional Demarks Schedule, may be attached if mare cross is required)								

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE	HOLDER
-------------	--------

Florida Department of Transportation, **Procurement Office** 1109 South Marion Avenue Lake City, Florida 32025

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

© 1988-2015 ACORD CORPORATION. All rights reserved.

#### **DESCRIPTIONS (Continued from Page 1)**

#### **GENERAL LIABILITY:**

Contractual Liability - Railroads

Additional Insured Owners, Lessees or contractors - Completed Operations CG 20 37 04 13 - Blanket per

written contract

Additional Insured Owners, Lessees or Contractors - Ongoing Operations CG 20 10 04 13 - Blanket per

written contract

Cancellation or Non-Renewal to Specified Persons or Organizations 30 days, 10 days non-payment

Waiver of Transfer of Rights of Recovery Against Others to Us - Blanket per written contract

General Aggregate Limit - Per Project

**Broad Form Named Insured Endorsement** 

Primary Insurance for Scheduled Additional Insureds - Blanket per written contract

#### **AUTO**

Motor Carrier Policies of Insurance for Public Liability - MCS 90

**Broad Form Endorsement** 

Blanket Additional Insured & Loss Payee Endorsements as required by written contract

Blanket Waiver of Subrogation Endorsement as required by written contract

**Primary Coverage wording** 

30 Days NOC, except 10 for non-pay

WORKERS COMPENSATION: (All other States - WC407444209 and Florida - WC 407444310)

**Includes Mandatory State Endorsements** 

30 Days NOC

Blanket Waiver of Subrogation Endorsement as required by written contract

Blanket Alternate Employer Endorsement Voluntary Compensation Endorsement

**USL&H Endorsement** 

#### EXCESS LIABILITY (\$2,000,000 xs Primary)

**Follows Form** 

Underlying Insurance: General Liability, Auto Liability, Employee Benefits Liability, and Employers

Liability

#### EXCESS LIABILITY (\$5,000,000 xs \$2,000,000)

**Endurance American Insurance Company** 

10/01/23 to 10/01/24

Policy Number: EXC30000797605

**Follows Form** 

Underlying Insurance: Excess (\$2M xs Primary), General Liability, Auto Liability, Employee Benefits

Liability, and Employers Liability

#### EXCESS LIABILITY (\$3,000,000 xs \$7,000,000)

Markel American Insurance Company

10/01/23 to 10/01/24

Policy Number: MKLM4EUE101253

**Follows Form** 

Underlying Insurance: Excess (\$2M xs Primary and \$5M xs \$2M), General Liability, Auto Liability, Employee

Benefits Liability, and Employers Liability

#### EXCESS LIABILITY (\$5,000,000 xs \$10,000,000)

The Continental Insurance Company

10/01/23 to 10/01/24

Policy Number: FFX 7011534721

**Follows Form** 

Underlying Insurance: Excess (\$2M xs Primary and \$5M xs \$2M and \$3M xs \$7M), General Liability, Auto

Liability, Employee Benefits Liability, and Employers Liability

# Exhibit 3 Page 13 of 13 **DESCRIPTIONS (Continued from Page 1) CONTRACTORS EQUIPMENT:** Equipment Leased, Rented, or Borrowed from Others \$300,000 Per Item / \$300,000 Per Occurrence \$5,000 Deductible; except \$10,000 as respects Theft The General Liability, Auto Liability, and Excess Policies (Both)(s) include an automatic Additional Insured endorsement that provides Additional Insured status to the Certificate Holder, only when there is a written contract or written agreement between the named insured and the certificate holder and with regard to work performed on behalf of the named insured. The General Liability, Auto Liability, Excess Policies (Both), and Employers Liability policy(s) provide a Blanket Waiver of Subrogation in favor of the same, when required by written contract.