PRICE ANALYSIS

Bid No.: OPN2128344B1
Bid Title: Crowd Control Stanchions and Accessories
Agency: Broward County Aviation Department - Operations
Purchasing Agent: Jacqueline Chapman for Lucho Jaramillo

Date Bid Posted: 20-Jun-24
Date Bid Opened: 7-Aug-24
Bid Submittals: 6
Declinations: 0

BROWARD COUNTY FLORIDA
Purchasing Division
www.broward.org/purchasing

					Reject*		Reject*		Award									
					LAVI		Tensator Inc.		OES Global Inc		Visiontron Corp.		EVERYTRADE INTERNATIONAL COMPANY		The Tools Man Inc.		Independent Cost Estimate (I.C.E.)	Percent Difference Bidder Vs I.C.E.
Item #	Item Description		Qty	Unit	Price	Total	Price	Total	Price	Total	Price	Total	Price	Total	Price	Total		
OPN2128344B1--01-01	Stanchion Outdoor		30	each	$ 61.70	$ 1,851.00	$114.00	$ 3,420.00	$ 71.25	$ 2,137.50	$118.06	$ 3,541.80	$ 138.90	$ 4,167.00	$202.31	$ 6,069.30	$ 118.06	-66%
OPN2128344B1--01-02	Stanchion Indoor white on dark blue		300	each	$112.20	$ 33,660.00	$ 99.00	$ 29,700.00	$112.65	$ 33,795.00	$160.33	$ 48,099.00	$ 188.62	$ 56,586.00	$216.45	$ 64,935.00	$ 160.33	-42%
OPN2128344B1--01-03	Replacement Head with Belt for Line Item No. 1		30	each	$ 20.90	$ 627.00	$ 40.00	$ 1,200.00	$ 39.00	$ 1,170.00	$ 49.69	$ 1,490.70	$ 58.45	$ 1,753.50	$ 67.08	$ 2,012.40	$ 49.69	-27%
OPN2128344B1--01-04	Replacement Head with Belt for Line Item 2 white on dark blue		150	each	$ 23.10	$ 3,465.00	$ 40.00	$ 6,000.00	$ 49.20	$ 7,380.00	$ 62.94	$ 9,441.00	$ 74.04	$ 11,106.00	$ 84.97	$ 12,745.50	$ 62.94	-28%
OPN2128344B1--01-05	Broward County Logo Belt Set Up		1	each	$ 0.01	$ 0.01	$ 56.00	$ 56.00	Waived	Waived	$ 66.25	$ 66.25	$ 77.94	$ 77.94	$ 66.25	$ 66.25	$ 66.25	-100%
OPN2128344B1--01-06	Sign Frames for Item No. 1 (Outdoor Stanchions)		25	each	$ 60.60	$ 1,515.00	$ 51.00	$ 1,275.00	$ 47.25	$ 1,181.25	$ 73.94	$ 1,848.50	$ 86.98	$ 2,174.50	$ 99.82	$ 2,495.50	$ 68.37	-45%
OPN2128344B1--01-07	Sign Frames for Item No. 2 (Indoor Stanchions)		150	each	$ 60.60	$ 9,090.00	$ 51.00	$ 7,650.00	$ 50.20	$ 7,530.00	$ 73.94	$ 11,091.00	$ 86.98	$ 13,047.00	$ 99.82	$ 14,973.00	$ 68.37	-36%
OPN2128344B1--01-08	Heavy Duty Q-Panel System - 48" x 34" h - 1/4" Frosted Acrylic		90	each	$293.20	$ 26,388.00	$234.00	$ 21,060.00	$260.00	$ 23,400.00	$306.87	$ 27,618.30	$ 361.00	$ 32,490.00	$414.27	$ 37,284.30	$ 306.87	-18%
OPN2128344B1--01-09	Heavy Duty Q-Panel System - 72` " x 34" h -1/4" Frosted Acrylic		75	each	$374.00	$ 28,050.00	$385.00	$ 28,875.00	$435.00	$ 32,625.00	$505.62	$ 37,921.50	$ 594.85	$ 44,613.75	$682.59	$ 51,194.25	$ 505.62	-16%
OPN2128344B1--01-10	Stickers Post with Broward County Logo		1500	each	$ 0.01	$ 15.00	$ 3.56	$ 5,340.00	$ 1.50	$ 2,250.00	$ 1.82	$ 2,730.00	$ 2.14	$ 3,210.00	$ 2.46	$ 3,690.00	$ 2.95	-97%
OPN2128344B1--01-11	Broward County Logo Sticker Set Up (One Time Cost)		1	each	$ 0.01	$ 0.01	$ -	$ -	Waived	Waived	$100.00	$ 100.00	$ 100.00	$ 100.00	$135.00	$ 135.00	$ 66.25	-100%
OPN2128344B1--01-12	Crate for Shipping for Acrylic Panels 48" x 34" (6 per crate)		15	each	$ 0.01	$ 0.15	$546.00	$ 8,190.00	$125.00	$ 1,875.00	$112.63	$ 1,689.45	$ 132.50	$ 1,987.50	$152.05	$ 2,280.75	$ 112.63	10%
OPN2128344B1--01-13	Crate for Shipping for Acrylic Panels 72" x 34" (5 per crate)		5	each	$ 0.01	$ 0.05	$546.00	$ 2,730.00	$225.00	$ 1,125.00	$152.38	$ 761.90	$ 179.27	$ 896.35	$205.71	$ 1,028.55	$ 152.38	32%
OPN2128344B1--01-15	Tall Privacy Q-Panel System - 48" x 66" h - 1/4"		15	each	$396.00	$ 5,940.00	$385.00	$ 5,775.00	$444.00	$ 6,660.00	$522.32	$ 7,834.80	$ 614.50	$ 9,217.50	$705.13	$ 10,576.95	$ 522.32	-18%
OPN2128344B1--01-16	Satin Aluminum Receiver Post accepts tall queue panels		30	each	$174.60	$ 5,238.00	$198.00	$ 5,940.00	$131.00	$ 3,930.00	$230.40	$ 6,912.00	$ 271.05	$ 8,131.50	$311.04	$ 9,331.20	$ 230.40	-76%
OPN2128344B1--01-17	Crate for Shipping for Acrylic Panels 48" x 66" (5 per crate)		3	each	$ 0.01	$ 0.03	$546.00	$ 1,638.00	$175.00	$ 525.00	$152.38	$ 457.14	$ 179.27	$ 537.81	$205.71	$ 617.13	$ 152.38	13%
OPN2128344B1--01-18	Stanchion Indoor Utility		167	each	NO BID	NO BID	NO BID	NO BID	$139.00	$ 23,213.00	$131.31	$ 21,928.77	NO BID	NO BID	$185.00	$ 30,895.00	$ 118.06	15%
OPN2128344B1--01-14	Discount from list/Catalog for Replacement Parts		1	lump sum		35%		40%		50%		40%		40%		20%	N/A	N/A
						$115,839.25		$128,849.00		$148,796.75		$183,532.11		$190,096.35		$250,330.08		

Initial 3-year term	$446,390.25
Initial 3-year term Pass Thru Allowance for repair parts	$3,000.00
Total Initial 3-year term with Pass Thru Allowance	$449,390.25
Total Potential 5-Year term with Pass-Thru Allowance	$748,983.75

* Vendor did not bid on all items

Exhibit 4