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July 17, 2023

**VIA EMAIL**

Robert Gleason  
Director of Purchasing  
Broward County Purchasing Division  
115 S Andrews Ave Ste 212  
Fort Lauderdale, FL 33301  
[rgleason@broward.org](mailto:rgleason@broward.org)

**Re: Formal Protest to Final Recommendation of Ranking to the Board of County Commissioners/Director of Purchasing for Agreements 3 and 4 as to RFP BLD2124561P1, Janitorial Services for County Facilities**

Dear Mr. Gleason:

Shutts & Bowen LLP represents Chi-Ada Corporation ("Chi-Ada") regarding RFP BLD2124561P1, Janitorial Services for County Facilities (the "RFP"). As the second-ranked vendor for Agreements 3 and 4, Chi-Ada is an aggrieved vendor in connection with the proposed recommendation of ranking to the Board of County Commissioners/ Director of Purchasing ("Proposed Ranking"). Pursuant to Chapter 21, Part X., Section 21.65 of the Broward County Administrative Code, Chi-Ada protests the Final Recommendation of Ranking of the RFP for Agreements 3 & 4 and states the following grounds for its protest. Sunshine Cleaning Systems, LLC's ("Sunshine Cleaning") failure to follow the specification of the RFP renders its proposal non-responsive and non-responsible. Further, the Evaluation Committee's evaluation and scoring of Sunshine Cleaning's proposal was improper, arbitrary and capricious. With the exclusion of the Evaluation Committee's improper scoring, Chi-Ada has the actual highest-ranked responsive and responsible proposal, including being the lowest priced for Agreements 3 & 4. Enclosed with this Protest are two checks each, valued at \$3,000.

**I. Summary of Argument**

Sunshine Cleaning's proposal is non-responsive, non-responsible and should not have been evaluated or scored for Evaluation Criteria 3.1, rendering the evaluation committee's ranking and scoring arbitrary and capricious, and Chi-Ada the highest ranked responsive and responsible proposal, including being the lowest priced for Agreements 3 & 4. Thus, Chi-Ada should be the number one ranked vendor for Agreements 3 & 4.

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## **II. Factual Background**

### **a. The RFP**

On August 12, 2022, Broward County Purchasing Division (the “County”) posted the RFP, seeking for the Broward County Facilities Management Division qualified vendors to provide comprehensive janitorial services for various Broward County facilities. *See* RFP, at 3, 16. The RFP encompassed “a total of five (5) separate Janitorial Service Agreements that may be awarded to separate vendors. There [is] a total of four (4) CBE Reserve Agreements and one (1) SBE Reserve Agreement.” RFP, at 16. Agreement No. 3 is a CBE Reserve for the South Regional Courthouse, and Agreement No 4. is a CBE Reserve for the Broward County Judicial Complex.

## **III. Legal Argument**

### **a. The Final Recommendation of Ranking for Agreements 3 & 4 is improper because the Evaluation Committee’s ranking and scoring was arbitrary and capricious as Sunshine Cleaning’s Proposal is non-responsive and should not have been evaluated or scored for Evaluation Criteria 3.1.**

#### **i. Responsiveness**

Pursuant to the RFP’s Standard Instructions to Vendors, “[a] Responsive (Vendor) means a vendor who submits a response to a solicitation that the Director of Purchasing determines meets all requirements of the solicitation.” *See* Figure 1. By writing in bold letters, the solicitation further emphasizes that the required information must be submitted with a solicitation response by the solicitation’s due date and time. *Id.* The instruction to vendors further explicitly stated in bold font that a vendor’s failure to timely submit required information may result in the Vendor being deemed non-responsive. *Id.*

#### **A. Responsiveness Criteria:**

A Responsive (Vendor) means a vendor who submits a response to a solicitation that the Director of Purchasing determines meets all requirements of the solicitation.

**The required information and applicable forms must be submitted with solicitation response, electronically through Periscope SG2 by the solicitation’s due date and time. Failure to timely submit may result in Vendor being deemed non-responsive.** The County reserves the right to waive minor technicalities or irregularities as is in the best interest of the County in accordance with Section 21.37(b) of the Broward County Procurement Code.

*Figure 1. Responsiveness Criteria*

Sunshine Cleaning failed to submit required information with its solicitation response by the solicitation’s due date and time. RFP Evaluation Criteria 3.1. References, required vendors to submit “**completed** Reference Verification Forms for previous projects referenced in its submittal.”

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RFP, at 124. (emphasis added.) The criterion further provides that “[v]endor[s] should submit the completed Vendor Reference Form with its response *by the solicitation’s deadline.*” *Id.* (emphasis added.)

In response to Evaluation Criteria 3.1 References, Sunshine Cleaning responded, “Vendor Reference Forms *have been distributed to our* references.” Sunshine Cleaning Proposal, at 24; *see also* Figure 2. (emphasis added.) It is abundantly clear from Sunshine Cleaning’s response that completed Reference Verification Forms were not *submitted* by the solicitation’s deadline.

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County Commissioners

BLD2124561P1



### 3. Past Performance:

**3.1. References – Vendor should submit completed Reference Verification Forms for previous projects referenced in its submittal. Vendor should provide the Vendor Reference Verification Form to its reference organization/firm to complete and return to the Vendor’s attention. Vendor should submit the completed Vendor Reference Form with its response by the solicitation’s deadline. The County will verify references provided as part of the review process. Vendor should provide five (5) non-Broward County Board of County Commissioners’ janitorial contract references, but no less than three (3). If the County is unable to verify at least three (3) references, additional references may be requested by the County.**

**Only provide references for non-Broward County Board of County Commissioners contracts. For Broward County contracts, the County will review performance evaluations in its database for vendors with previous or current contracts with the County. The County considers references and performance evaluations in the evaluation of Vendor’s past performance.**

Vendor Reference Verification Forms **have been distributed to our references.**

*Figure 2. Sunshine Cleaning’s Response to Evaluation Criteria 3.1*

As evidenced by the County’s collection of Vendor References, Sunshine Cleaning unequivocally failed to meet the requirement of Evaluation Criteria 3.1, as one of its references is dated January 4, 2023, when the solicitation’s due date and its date of proposal submittal was November 17, 2022. *See* Figure 3. It is clear that Sunshine Cleaning could not and did not have all its references completed and submitted by the solicitation deadline as required by the RFP, as suggested by its proposal response, and evidenced by its actual reference.

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County Commissioners

**BROWARD**  
FLORIDA COUNTY

**Vendor Reference Verification Form**

Broward County Solicitation No. and Title:  
RFP No. BLD2124561P1, Janitorial Services for County Facilities

Reference for: Sunshine Cleaning Systems, LLC

Organization/Firm Name providing reference:  
Charlotte Douglas International Airport

Contact Name: Janitorial Services Reference date: 1/4/2023

Contact Email: Kevin.Lynch@cltairport.com Contact Phone: 704-359-1905

Name of Referenced Project: CLT Airport Janitorial Services

| Contract No. | Date Services Provided: | Project Amount: |
|--------------|-------------------------|-----------------|
|              | 2010 to 2020            | \$12 mil        |

*Figure 3. Sunshine Cleaning's Vendor Reference Verification Form*

Therefore, Sunshine's Proposal cannot be deemed responsive, and such a determination by the evaluation committee was improper.

- ii. Even if Sunshine's Proposal is not deemed non-responsive, its Proposal should not have been scored for Evaluation Criteria 3.1 per the RFP and thus renders the Evaluation Committee's Scoring Arbitrary and Capricious.**

Pursuant to the RFP's Standard Instructions to Vendors, "[v]endors that fail to submit any information and/or documentation required by an evaluation criteria **will not be evaluated or scored for the corresponding criteria.**" RFP, at 112; *see also* Figure 4. (emphasis added.)

**F. Evaluation Criteria**

1. The Evaluation Committee will evaluate Vendors as per the **Evaluation Criteria**. The County reserves the right to obtain additional information from a Vendor.
2. Unless the Evaluation Criteria is identified in the solicitation as an Additional Responsiveness or Responsibility Requirement (i.e., Special Instructions to Vendors, e.g., pricing, certifications, etc.), a Vendor's failure to respond to evaluation criteria will not be considered a matter of responsiveness or responsibility. Vendors that fail to submit any information and/or documentation required by an evaluation criteria will not be evaluated or scored for the corresponding evaluation criteria.

*Figure 4. Standard Instructions to Vendors*

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Section 21.42(c) of the Broward County Code of Ordinances also provides that the Evaluation Committee's review of scoring and ranking "shall be solely based on evaluation factors set forth in the solicitation." The Evaluation Committee's scoring was improperly conducted and was not based solely on evaluation factors set forth in the solicitation.

"[W]here discretion is vested in [a government agency] with respect to letting public contracts on a competitive basis, the discretion may not be exercised arbitrarily or capriciously but must be based upon facts reasonably tending to support the conclusions reached by [the government agency]." *City of Pensacola v. Kirby*, 47 So. 2d 533, 535-36 (Fla. 1950). A procurement decision is arbitrary and capricious or not otherwise in accordance with the law if:

- i. In reaching its decision, the government either relied on factors it was not supposed to consider or failed to adequately consider an important aspect of the issue before it. *See, e.g., Kirby*, at 534-36 (affirming injunction in favor of disappointed bidder where government awarded contract to highest bidder without considering whether the lower bidders were responsive or responsible);
- ii. The government's explanation for its decision either runs counter to the evidence before it or is so implausible that it cannot be reasoned to be due to a difference in view or the product of government expertise. *See All Seasons Air Conditioning v. Fla. Dep't of Transp.*, DOAH No. 17-3184BID ¶¶ 3-9, 15-27, 49-59, 2017 WL 5958620, at \*2-5, 9-10 (Fla. Div. Admin. Hrgs. Aug. 28, 2017) (although bidders had to demonstrate their ability to perform by providing references for recently performed work that was similar in type, scope and volume to that called for in the solicitation the awardee's references consisted entirely of jobs that were significantly less complex than and for a very small fraction of the work called for in the solicitation)

When a government agency awards a contract, its decision to do so "must be based upon facts reasonably tending to support" it. *Kirby*, 47 So. 2d at 535-36. Here, the Final Recommendation of Ranking is contrary to the facts that were before the Evaluation Committee.

Evaluation Criteria 3.1. References, required vendors to submit "**completed** Reference Verification Forms for previous projects referenced in its submittal" and further provided that "[v]endor[s] should submit the completed Vendor Reference Form with its response **by the solicitation's deadline**." RFP, at 124. (emphasis added.) Despite this explicit requirement and Sunshine Cleaning's failure to adequately respond, the evaluation committee still found its proposal responsive and further evaluated and scored Sunshine Cleaning's proposal for this criteria in contradiction to the requirements of the RFP and Broward County's Code of Ordinances.

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As evidenced by each Evaluation Committee member's score sheets, Sunshine Cleaning was evaluated and scored by each committee member for Evaluation Criteria 3.1. *See* Evaluation Committee Scoring Sheets, attached hereto as Composite **Exhibit 1**. Per the RFP, this action was improper. Therefore, the Evaluation Committee's determination that Sunshine Cleaning had the highest-ranked responsive and responsible proposal could not have been determined solely based on evaluation factors set forth in the solicitation as required by the Broward County Code of Ordinances.

The Evaluation Committee's evaluation and scoring of an entire Evaluation Criteria that should not have been evaluated or scored is a failure of the Evaluation Committee to adequately consider an important aspect of the solicitation review. The Final Recommendations of Ranking and, in turn, a Recommendation for Award to Sunshine Cleaning would not be based upon facts reasonably tending to support an award of this solicitation, rendering the Evaluation Committee's scoring arbitrary and capricious since the vendor deemed to have the highest-ranked responsive and responsible proposal is, in fact, non-responsive and should not have received a total of 40 points for its proposal for Agreement 3 or its proposal for Agreement 4.

**iii. Without the Points Improperly Allocated to Sunshine Cleaning for Evaluation Criteria 3.1, Chi-Ada is the Highest Ranked Responsive and Responsible Proposal and the Lowest Bid.**

Excluding the points improperly allocated to Sunshine Cleaning for Evaluation Criteria 3.1, Sunshine Cleaning's total score would be reduced by 40 points for each Agreement, which would place Chi-Ada ahead of Sunshine Cleaning for Agreements 3 & 4. *See* demonstration below:

**AGREEMENT 3:**

| <b>Company</b>    | <b>Total Points</b> | <b>Deduction From Eval. 3.1</b> | <b>Actual Total</b> |
|-------------------|---------------------|---------------------------------|---------------------|
| Sunshine Cleaning | 429.7015            | 40                              | 389.7015            |
| Chi-Ada           | 391.7414            | 0                               | 391.7414            |

**AGREEMENT 4:**

| <b>Company</b>    | <b>Total Points</b> | <b>Deduction From Eval. 3.1</b> | <b>Actual Total</b> |
|-------------------|---------------------|---------------------------------|---------------------|
| Sunshine Cleaning | 422.1432            | 40                              | 382.1432            |
| Chi-Ada           | 386.7241            | 0                               | 386.7241            |



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**b. No CBE bidder would surpass Chi-Ada as the highest ranked Non-CBE responsive and responsible proposal and the lowest bid after conducting a Chapter 1 Article IV. Section. 1-81.3 (f) (2) Analysis.**

**i. McKenzie does not qualify for the Section. 1-81.3 (f) Privilege.**

Pursuant to Chapter 1, Article IV., Section. 1-81.3(f) of the Broward County Code of Ordinances, solicitations involving Broward County certified County Business Enterprises (“CBE”) reserves favor CBE firms with the capacity to perform the work. A CBE firm with the capacity to perform the work who submits a responsive and responsible Bid or Proposal will be awarded the contract if it submits either the lowest responsive and responsible Bid or the highest-ranked responsive and responsible Proposal (“CBE Presumptive Awardee”), subject to the following conditions:

**(1) Monetary Differential; and**

- a. The total bid or proposal amount of the CBE Presumptive awardee
  - i. Does not exceed \$3,000,0000; and
  - ii. Does not exceed the total amount of the lowest responsive & responsible Bid by more than 10% OR
  - iii. Does not exceed the total amount of the highest-ranked responsive and responsible Proposal by more than 10%
- b. Points Differential
  - i. After deducting points awarded for price from the total points awarded
  - ii. The points assigned to the CBE Presumptive Awardee
    - 1. Are not more than 10% less than the total points assigned to the highest-ranked responsive non-CBE.

McKenzie’s Cleaning, Inc. (“McKenzie”) is the highest-ranked CBE ranked sixth overall, and Janitorial 5 Star Services LLC (“Janitorial 5 Star”), is the lowest CBE bidder. Janitorial 5 Star is excluded from this analysis because it fails to meet the points differential requirement.

Per 1-81.3(f)(1)(a)(i): McKenzie’s total bid does not exceed \$3,000,000 for Agreements 3 or 4. As per Agreement 3, the companies’ pricing are as follows:

**AGREEMENT 3:**

| Company           | Pricing      | 10% Threshold | Difference                                              |
|-------------------|--------------|---------------|---------------------------------------------------------|
| Sunshine Cleaning | \$484,473.23 | \$48,447.323  | From McKenzie: \$ 44,062.77;<br>within 10% threshold    |
| Chi-Ada           | \$465,282.44 | \$46,528.244  | From McKenzie \$63, 253.56; not<br>within 10% threshold |
| McKenzie          | \$528,536.95 |               |                                                         |

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Adhering to the requirements of 1-81.3(f)(1)(a)(ii)-(iii), McKenzie would fail to meet the monetary differential, as Chi-Ada as the actual highest-ranked proposal is not only lower priced than McKenzie, but McKenzie's pricing far exceeds 10% of Chi-Ada's bid.

As for Agreement 4, the companies' pricing are as follows:

**AGREEMENT 4:**

| Company           | Pricing        | 10% Threshold  | Difference                                           |
|-------------------|----------------|----------------|------------------------------------------------------|
| Sunshine Cleaning | \$2,907,630.67 | 290,763.067    | From McKenzie: \$29,604.42; within 10% threshold     |
| Chi-Ada           | \$2,612,646.45 | \$261, 264.645 | From McKenzie \$324,588.64; not within 10% threshold |
| McKenzie          | \$2,937,235.09 |                |                                                      |

Similar to Agreement 3, the same conclusion applies to Agreement 4. McKenzie would fail to meet the monetary differential, with Chi-Ada as the actual highest-ranked responsive and responsible proposal and the lowest priced bid.

**c. A Scoring Comparison reveals that Chi-Ada's score should be equal to or higher than Sunshine Cleaning's score.**

Chi-Ada is lower priced than Sunshine Cleaning for both Agreements 3 & 4, as accurately reflected by the pricing scores however; the following areas highlight where Chi-Ada should have been scored equal to or better than Sunshine Cleaning:

The analysis of the scoring of Evaluation Criteria 3.1 reveals why Chi-Ada should be scored significantly higher than Sunshine Cleaning in the Past Performance category. Chi-Ada, unlike Sunshine Cleaning, included all its references within its proposal on November 17, 2022, the date solicitation responses, and thus references, were due per the RFP. *See* Chi-Ada RFP Proposal Criteria 3.1 Response.

Chi-Ada should have received higher scores than Sunshine Cleaning for its Vendor Experience under Evaluation Criteria 2.1. Criteria 2.1 asked Vendors to list 10 janitorial contracts that are the ***most similar*** to the agreements for which the vendor is proposing. Under this criteria, Sunshine Cleaning listed fewer contracts than Chi-Ada, and more importantly, fewer contracts that are similar to Agreements 3 & 4 than Chi-Ada. Chi-Ada detailed experience providing janitorial services for buildings identical to Agreements 3 & 4. Chi-Ada serviced Sarasota County's Criminal Justice Center, Judicial Center, and Historic Courthouse, projects similar to Agreement 3 for the South Regional Courthouse and Agreement 4 for the Governmental Center East Complex.



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See Chi-Ada's RFP Response, at 62; *see also* Figure 5; *cf.* Sunshine Cleanings Proposal, at 19-23. While Chi-Ada has direct vendor experience with cleaning a courthouse, Sunshine Cleaning's listed vendor experience does not demonstrate the same, yet Sunshine Cleaning was ranked higher for Evaluation Criteria 2.1 by evaluators Tim Waln, Jeffrey White, and Andrew Sebo for Agreement 3, and likewise by the same evaluators and Elsie Lewin for Agreement 4.

|                                                                                                                                                                                                                                                                                                                                                                                                        |                                                             |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|
| <div> <div>  </div> <div> <div>Broward County Board of<br/>County Commissioners</div> <div>Janitorial Services for County Facilities</div> <div>Solicitation BLD2124561P1</div> </div> <div>  </div> </div> <div>BLD2124561P1</div> |                                                             |
| 1660 Ringling Blvd. Sarasota, FL 34236                                                                                                                                                                                                                                                                                                                                                                 |                                                             |
| g. Number of floors in each facility on the contract                                                                                                                                                                                                                                                                                                                                                   | 6                                                           |
| h. Size of each facility area cleaned in square feet                                                                                                                                                                                                                                                                                                                                                   | 125,393                                                     |
| i. Number of days per week service is/was provided                                                                                                                                                                                                                                                                                                                                                     | 7                                                           |
| j. Total number of Vendor's employees assigned to each facility                                                                                                                                                                                                                                                                                                                                        | 5                                                           |
| k. Total number of daily facility users: employees, customers, passengers, etc.                                                                                                                                                                                                                                                                                                                        | 356                                                         |
| l. Whether or not the facility operated 24 hours per day, 7 days per week                                                                                                                                                                                                                                                                                                                              | M - F - 8:00 a.m. - 5:00 p.m.                               |
| m. Whether or not the contract required background checks                                                                                                                                                                                                                                                                                                                                              | Yes                                                         |
| n. Whether or not the contract required green cleaning                                                                                                                                                                                                                                                                                                                                                 | Yes                                                         |
| f. Name and address of each facility on the contract                                                                                                                                                                                                                                                                                                                                                   | Responses                                                   |
| Criminal Justice Center                                                                                                                                                                                                                                                                                                                                                                                |                                                             |
| 2071 Ringling Blvd. Sarasota, FL 34237                                                                                                                                                                                                                                                                                                                                                                 |                                                             |
| g. Number of floors in each facility on the contract                                                                                                                                                                                                                                                                                                                                                   | 8                                                           |
| h. Size of each facility area cleaned in square feet                                                                                                                                                                                                                                                                                                                                                   | 96,960                                                      |
| i. Number of days per week service is/was provided                                                                                                                                                                                                                                                                                                                                                     | 5                                                           |
| j. Total number of Vendor's employees assigned to each facility                                                                                                                                                                                                                                                                                                                                        | 4                                                           |
| k. Total number of daily facility users: employees, customers, passengers, etc.                                                                                                                                                                                                                                                                                                                        | 135                                                         |
| l. Whether or not the facility operated 24 hours per day, 7 days per week                                                                                                                                                                                                                                                                                                                              | M - F - 8:00 a.m. - 5:00 p.m. Courtrooms (5 p.m. - 10 p.m.) |
| m. Whether or not the contract required background checks                                                                                                                                                                                                                                                                                                                                              | Yes                                                         |
| n. Whether or not the contract required green cleaning                                                                                                                                                                                                                                                                                                                                                 | Yes                                                         |
| f. Name and address of each facility on the contract                                                                                                                                                                                                                                                                                                                                                   | Responses                                                   |
| Historic Courthouse                                                                                                                                                                                                                                                                                                                                                                                    |                                                             |
| 2000 Main Street Sarasota, FL 34237                                                                                                                                                                                                                                                                                                                                                                    |                                                             |
| g. Number of floors in each facility on the contract                                                                                                                                                                                                                                                                                                                                                   | 10                                                          |
| h. Size of each facility area cleaned in square feet                                                                                                                                                                                                                                                                                                                                                   | 65,411                                                      |
| i. Number of days per week service is/was provided                                                                                                                                                                                                                                                                                                                                                     | 5                                                           |
| j. Total number of Vendor's employees assigned to each facility                                                                                                                                                                                                                                                                                                                                        |                                                             |
| k. Total number of daily facility users: employees, customers, passengers, etc.                                                                                                                                                                                                                                                                                                                        | 125                                                         |
| l. Whether or not the facility operated 24 hours per day, 7 days per week                                                                                                                                                                                                                                                                                                                              | M - F - 8:00 a.m. - 5:00 p.m.                               |
| m. Whether or not the contract required background checks                                                                                                                                                                                                                                                                                                                                              | Yes                                                         |
| n. Whether or not the contract required green cleaning                                                                                                                                                                                                                                                                                                                                                 | Yes                                                         |
| f. Name and address of each facility on the contract                                                                                                                                                                                                                                                                                                                                                   | Responses                                                   |
| Historic Center Museum                                                                                                                                                                                                                                                                                                                                                                                 |                                                             |
| 701 North Tamiami Trail Sarasota                                                                                                                                                                                                                                                                                                                                                                       |                                                             |
| g. Number of floors in each facility on the contract                                                                                                                                                                                                                                                                                                                                                   | 1                                                           |
| h. Size of each facility area cleaned in square feet                                                                                                                                                                                                                                                                                                                                                   | 6,812                                                       |
| i. Number of days per week service is/was provided                                                                                                                                                                                                                                                                                                                                                     | 6                                                           |
| j. Total number of Vendor's employees assigned to each facility                                                                                                                                                                                                                                                                                                                                        | 1                                                           |
| k. Total number of daily facility users: employees, customers, passengers, etc.                                                                                                                                                                                                                                                                                                                        | 110                                                         |
| l. Whether or not the facility operated 24 hours per day, 7 days per week                                                                                                                                                                                                                                                                                                                              | M - F - 8:00 a.m. - 5:00 p.m.                               |
| m. Whether or not the contract required background checks                                                                                                                                                                                                                                                                                                                                              | Yes                                                         |
| n. Whether or not the contract required green cleaning                                                                                                                                                                                                                                                                                                                                                 | Yes                                                         |
| f. Name and address of each facility on the contract                                                                                                                                                                                                                                                                                                                                                   | Responses                                                   |
| Judicial Center                                                                                                                                                                                                                                                                                                                                                                                        |                                                             |
| 2002 Ringling Blvd. Sarasota, FL 34236                                                                                                                                                                                                                                                                                                                                                                 |                                                             |

Figure 5. Chi-Ada's Vendor Experience

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**d. Responsibility**

**i. *Failure to Disclose Company Principals and Out-of-State PPB renders Sunshine Cleaning's Proposal Non-Responsible.***

As mentioned in Chi-Ada's Objection Letter, Sunshine Cleaning, on November 17, 2022, failed to include in its proposal response or update the County at its June 5, 2023 presentation of its actual principals, owners, and out-of-state principal place of business ("PPB"), as required by the solicitation.

In 2022, Pritchard, a New York-based company, acquired Sunshine Cleaning. *See* Prichard Website Screenshot 1, attached hereto as **Exhibit 2**. On November 14, 2022, Thomas Melton, the Executive Vice President of Pritchard and Sunshine Cleaning, signed the Price Sheets for Agreements 1-4. *See* Sunshine Proposal, at 4-6, 8, excerpts attached hereto as **Exhibit 3**. However, as required by the RFP, Mr. Melton was not included in Sunshine Cleaning's proposal as company principal, officer, or owner. On November 17, 2022, three days after Executive Vice President Thomas Melton signed price sheet documents for Agreements 1-4, Sunshine Cleaning submitted its proposal to the County. Under Evaluation Criterion 1, titled "Ability of Personnel," the RFP required that vendors "[s]ubmit a resume or brief biography for each of the company principal." RFP, at 123 of 180. (emphasis added.) Additionally, pursuant to Question 11 under the Vendor Questionnaire and Standard Certifications Section ("Vendor Questionnaire"), the RFP required vendors to "list name and title of each principal, owner, officer, and major shareholder." RFP, at 135 of 180.

Sunshine Cleaning argues that Mr. Melton nor any of the two New York based principals were listed because they will not be involved in the operations of Sunshine Cleaning for the projects at issue, however, this argument is no excuse for Sunshine Cleaning's failure to include required information. The solicitation required a list of names and titles of each principal, owner, and major shareholder. Had the solicitation solely required a list of names and titles of each principal, owner, officer, and major shareholder that would be involved with the contract, such a response would be valid, however the solicitation made no such narrow distinction, instead it required a list of EACH principal, owner, officer, or major shareholder, which Sunshine failed to provide. Sunshine Cleaning admits that Mr. Melton is an authorized person for the purposes of all four Agreements he signed, yet claims it was an oversight to not include the Executive Vice President as a principal when he clearly is an owner with the legal authority to bind Sunshine Cleaning contractually with the County. If the Executive Vice President is authorizing the company's actions, it is also true that he has some decision-making authority over this project, whether or not he is involved with the performances of services. For these reasons, he and the other two principals should have been listed, and Sunshine Cleaning's failure to list them renders their proposal non-responsible.

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*Omission of Out-of-State PPB*

Pursuant to Question 6 of the Vendor Questionnaire, the RFP required vendors to list their PPB address. In response to this question, Sunshine Cleaning represented that its PPB is "Sunshine HQ 3445 ne 12th terrace Ft. Lauderdale, FL 33334" See Sunshine Proposal, at 114 of 133. This again as previously argued renders Sunshine Cleaning's proposal non-responsible at the time of its submittal.

**IV. Conclusion and Request for Relief**

Sunshine Cleaning's proposal is non-responsive, and the Evaluation Committee's scoring and evaluation of Sunshine Cleaning's proposal for Evaluation Criteria 3.1 was improper, which renders the Final Recommendation of Ranking arbitrary and capricious as such Chi-Ada is the highest ranked responsible and responsive proposal and the lowest priced bid for Agreements 3 & 4 and therefore should be number one ranked for Agreements 3 & 4.

Sincerely,

Shutts & Bowen LLP



Joseph M. Goldstein  
Janeil A. Morgan

cc:

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FTLDOCS 8857784 4

# **Exhibit 1**

SCORING SHEET

Final Evaluation Meeting - Agreement No. 3 - South Regional Courthouse (CBE Reserve)  
RFP No. and Name: BLD212456IP1, Janitorial Services for County Facilities  
Date: June 7, 2023  
Location: Virtual and In-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br>(Complete text of questions provided separately) | Maximum<br>Points | Amer-Plus<br>Janitorial<br>Maintenance<br>LLC. | Ann's Janitorial<br>Services, Inc. | Chi-Ada Corporation | Clean Franks<br>Janitorial Services,<br>LLC | Clean Space, Inc. | Comet Cleaning<br>Systems Inc | J and A<br>Cleaning<br>Company LLC | Janitorial 5 Star<br>Services LLC | Kwik-Stop<br>Solutions, Inc. | L.S.B. Janitorial<br>Services Inc. | MCJ<br>Professional<br>Cleaning<br>Services, Corp. | McKenzie's<br>Cleaning Trn. | BPM Janitorial<br>Services, LLC | Sunshine<br>Cleaning<br>Systems, LLC | Triangle<br>Services of<br>Florida, Inc. | U-4 Global<br>Enterprise Inc |
|-----------------------------------------------------------------------------------------------------|-------------------|------------------------------------------------|------------------------------------|---------------------|---------------------------------------------|-------------------|-------------------------------|------------------------------------|-----------------------------------|------------------------------|------------------------------------|----------------------------------------------------|-----------------------------|---------------------------------|--------------------------------------|------------------------------------------|------------------------------|
| ABILITY OF PROFESSIONAL PERSONNEL<br>(Total Maximum Points = 19)                                    |                   |                                                |                                    |                     |                                             |                   |                               |                                    |                                   |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 1.1.                                                             | 5                 | 2                                              | 1                                  | 3                   | 2                                           | 2                 | 2                             | 1                                  | 2                                 | 0                            | 2                                  | 2                                                  | 2                           | 5                               | 5                                    | 3                                        | 2                            |
| See Evaluation Criteria - question 1.2.                                                             | 5                 | 2                                              | 1                                  | 3                   | 2                                           | 2                 | 2                             | 1                                  | 2                                 | 0                            | 2                                  | 2                                                  | 2                           | 5                               | 5                                    | 3                                        | 2                            |
| VENUE EXPERIENCE<br>(Total Maximum Points = 26)                                                     |                   |                                                |                                    |                     |                                             |                   |                               |                                    |                                   |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 2.1.                                                             | 20                | 12                                             | 5                                  | 14                  | 10                                          | 12                | 10                            | 5                                  | 6                                 | 0                            | 16                                 | 14                                                 | 14                          | 20                              | 20                                   | 20                                       | 5                            |
| See Evaluation Criteria - question 2.2.                                                             | 5                 | 2                                              | 1                                  | 3                   | 2                                           | 2                 | 2                             | 1                                  | 2                                 | 0                            | 2                                  | 2                                                  | 2                           | 5                               | 5                                    | 3                                        | 2                            |
| PAST PERFORMANCE<br>(Total Maximum Points = 49)                                                     |                   |                                                |                                    |                     |                                             |                   |                               |                                    |                                   |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 3.1.                                                             | 10                | 6                                              | 8                                  | 5                   | 8                                           | 5                 | 8                             | 6                                  | 6                                 | 0                            | 6                                  | 0                                                  | 8                           | 8                               | 8                                    | 5                                        | 0                            |
| PROJECT APPROACH<br>(Total Maximum Points = 30)                                                     |                   |                                                |                                    |                     |                                             |                   |                               |                                    |                                   |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 4.1.                                                             | 5                 | 5                                              | 2                                  | 4                   | 4                                           | 4                 | 4                             | 0                                  | 3                                 | 0                            | 5                                  | 1                                                  | 2                           | 5                               | 5                                    | 3                                        | 2                            |
| See Evaluation Criteria - question 4.2.                                                             | 5                 | 5                                              | 2                                  | 4                   | 4                                           | 4                 | 4                             | 0                                  | 3                                 | 0                            | 5                                  | 1                                                  | 2                           | 5                               | 5                                    | 3                                        | 2                            |
| See Evaluation Criteria - question 4.3                                                              | 5                 | 5                                              | 2                                  | 4                   | 4                                           | 4                 | 4                             | 0                                  | 3                                 | 0                            | 5                                  | 1                                                  | 2                           | 5                               | 5                                    | 3                                        | 2                            |
| See Evaluation Criteria - question 4.4                                                              | 5                 | 5                                              | 2                                  | 4                   | 4                                           | 4                 | 4                             | 0                                  | 3                                 | 0                            | 5                                  | 1                                                  | 2                           | 5                               | 5                                    | 3                                        | 2                            |
| See Evaluation Criteria - question 4.5                                                              | 5                 | 5                                              | 2                                  | 4                   | 4                                           | 4                 | 4                             | 0                                  | 3                                 | 0                            | 5                                  | 1                                                  | 2                           | 5                               | 5                                    | 3                                        | 2                            |
| See Evaluation Criteria - question 4.6                                                              | 5                 | 5                                              | 2                                  | 4                   | 4                                           | 4                 | 4                             | 0                                  | 3                                 | 0                            | 5                                  | 1                                                  | 2                           | 5                               | 5                                    | 3                                        | 2                            |
| Points Entered by Purchasing                                                                        |                   |                                                |                                    |                     |                                             |                   |                               |                                    |                                   |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| Location - See Evaluation Criteria - question 5.1                                                   | 5                 | 5                                              | 0                                  | 5                   | 5                                           | 5                 | 5                             | 5                                  | 5                                 | 0                            | 5                                  | 5                                                  | 5                           | 0                               | 3                                    | 0                                        | 5                            |
| Pricing - See Evaluation Criteria - question 6.1                                                    | 20                | 12,8267                                        | 10,9723                            | 11,9407             | 15,3483                                     | 11,4214           | 11,1175                       | 13,2857                            | 20,0000                           | 8,6305                       | 15,5478                            | 11,6700                                            | 13,5114                     | 14,2693                         | 14,7403                              | 13,5961                                  | 12,8915                      |
| TOTAL SCORE (CALCULATED BY PURCHASING)<br>Maximum 100 Points                                        | 100               | 71,8267                                        | 38,9723                            | 68,9407             | 75,3483                                     | 64,4214           | 64,1175                       | 32,2857                            | 61,0000                           | 8,6305                       | 78,5478                            | 42,6700                                            | 58,5114                     | 87,2693                         | 90,7403                              | 65,5961                                  | 40,8915                      |

Jeffrey White

6/7/2023

Date:

By submitting this document I certify that I have abided by the Code of Silence Ordinances and have not been influenced or coerced by anyone in the assignment of the points by me for this procurement.

SCORING SHEET

Final Evaluation Meeting - Agreement No. 3 - South Regional Courthouse (CBE Reserve)  
RFP No. and Name: BLD2124561P1, Janitorial Services for County Facilities  
Location: All County Facilities  
Location: Virtual and In-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br>(Complete list of questions provided separately) | Maximum<br>Points | Amer-Plus<br>Janitorial<br>Maintenance<br>LLC | Amer's Janitorial<br>Services, Inc. | Chi-Ada Corporation | Clean Freak's<br>Janitorial Services,<br>LLC | Clean Space, Inc. | Comet Cleaning<br>Systems Inc. | J and A<br>Cleaning<br>Company LLC | Janitrol & Star<br>Services LLC | Kwik Stop<br>Solutions, Inc. | L & B Janitorial<br>Services, Inc. | MCJ<br>Professional<br>Cleaning<br>Services, Corp. | McKenzie's<br>Cleaning Inc. | SFM Janitorial<br>Services, LLC | Sunshine<br>Cleaning<br>Systems, LLC | Triangle<br>Services of<br>Florida, Inc. | U-4 Global<br>Enterprise Inc |
|-----------------------------------------------------------------------------------------------------|-------------------|-----------------------------------------------|-------------------------------------|---------------------|----------------------------------------------|-------------------|--------------------------------|------------------------------------|---------------------------------|------------------------------|------------------------------------|----------------------------------------------------|-----------------------------|---------------------------------|--------------------------------------|------------------------------------------|------------------------------|
| ABILITY OF PROFESSIONAL PERSONNEL<br>(Total Maximum Points = 10)                                    |                   |                                               |                                     |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 1.1.                                                             | 5                 | 4                                             | 4                                   | 5                   | 4                                            | 3                 | 4                              | 2                                  | 4                               | 0                            | 4                                  | 4                                                  | 4                           | 5                               | 5                                    | 4                                        | 3                            |
| See Evaluation Criteria - question 1.2.                                                             | 5                 | 4                                             | 4                                   | 5                   | 4                                            | 3                 | 3                              | 2                                  | 4                               | 0                            | 4                                  | 4                                                  | 4                           | 5                               | 5                                    | 5                                        | 3                            |
| VENDOR EXPERIENCE<br>(Total Maximum Points = 25)                                                    |                   |                                               |                                     |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 2.1.                                                             | 20                | 15                                            | 15                                  | 16                  | 14                                           | 15                | 12                             | 12                                 | 15                              | 0                            | 17                                 | 15                                                 | 16                          | 19                              | 19                                   | 19                                       | 14                           |
| See Evaluation Criteria - question 2.2.                                                             | 5                 | 4                                             | 3                                   | 4                   | 3                                            | 4                 | 3                              | 3                                  | 3                               | 0                            | 4                                  | 4                                                  | 4                           | 5                               | 5                                    | 5                                        | 3                            |
| PAST PERFORMANCE<br>(Total Maximum Points = 10)                                                     |                   |                                               |                                     |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 3.1.                                                             | 10                | 8                                             | 7                                   | 8                   | 8                                            | 5                 | 7                              | 7                                  | 8                               | 0                            | 7                                  | 7                                                  | 8                           | 8                               | 8                                    | 7                                        | 8                            |
| PROJECT APPROACH<br>(Total Maximum Points = 30)                                                     |                   |                                               |                                     |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 4.1.                                                             | 5                 | 5                                             | 4                                   | 4                   | 3                                            | 3                 | 3                              | 3                                  | 3                               | 0                            | 4                                  | 3                                                  | 4                           | 5                               | 5                                    | 5                                        | 4                            |
| See Evaluation Criteria - question 4.2.                                                             | 5                 | 5                                             | 4                                   | 4                   | 3                                            | 2                 | 2                              | 2                                  | 3                               | 0                            | 4                                  | 3                                                  | 4                           | 5                               | 5                                    | 5                                        | 4                            |
| See Evaluation Criteria - question 4.3                                                              | 5                 | 5                                             | 3                                   | 4                   | 4                                            | 2                 | 3                              | 2                                  | 2                               | 0                            | 4                                  | 3                                                  | 4                           | 5                               | 5                                    | 5                                        | 4                            |
| See Evaluation Criteria - question 4.4                                                              | 5                 | 5                                             | 4                                   | 4                   | 3                                            | 3                 | 3                              | 3                                  | 3                               | 0                            | 5                                  | 3                                                  | 5                           | 5                               | 5                                    | 5                                        | 3                            |
| See Evaluation Criteria - question 4.5                                                              | 5                 | 5                                             | 3                                   | 3                   | 3                                            | 3                 | 3                              | 3                                  | 3                               | 0                            | 4                                  | 3                                                  | 5                           | 5                               | 5                                    | 5                                        | 3                            |
| See Evaluation Criteria - question 4.6                                                              | 5                 | 5                                             | 4                                   | 3                   | 3                                            | 2                 | 3                              | 2                                  | 3                               | 0                            | 4                                  | 3                                                  | 4                           | 5                               | 5                                    | 4                                        | 3                            |
| Points Entered by Purchasing                                                                        |                   |                                               |                                     |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| Location - See Evaluation Criteria - question 5.1                                                   | 5                 | 5                                             | 0                                   | 5                   | 5                                            | 5                 | 5                              | 5                                  | 5                               | 0                            | 5                                  | 5                                                  | 5                           | 0                               | 3                                    | 0                                        | 5                            |
| Pricing - See Evaluation Criteria - question 5.1                                                    | 20                | 12.8267                                       | 10.9723                             | 11.9407             | 15.3483                                      | 15.2574           | 11.1175                        | 13.2857                            | 20.0000                         | 8.6305                       | 15.5478                            | 11.6700                                            | 13.5114                     | 14.2693                         | 14.7403                              | 13.5961                                  | 12.8915                      |
| TOTAL SCORE (CALCULATED BY PURCHASING)<br>Maximum 100 Points                                        | 100               | 82.8267                                       | 65.9723                             | 76.9407             | 82.3483                                      | 65.2574           | 62.1175                        | 59.2857                            | 76.0000                         | 8.6305                       | 81.5478                            | 68.6700                                            | 80.5114                     | 86.2693                         | 85.7403                              | 82.5961                                  | 69.8915                      |

Andrew Sebo

6/7/2023

Date

By submitting this document I certify that I have abided by the Code of Silence Ordinance and have not been influenced or coerced by anyone in the assignment of the points by me for this procurement.



SCORING SHEET

Final Evaluation Meeting - Agreement No. 3 - South Regional Courthouse (CBE Reserve)  
RFP No. and Name: BLD2124561P1, Janitorial Services for County Facilities  
Location: South Regional Courthouse, 1000 N. 1st St., Suite 100, Phoenix, AZ 85004  
Location: Virtual and In-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br>(Complete list of questions provided separately) | Maximum<br>Points | Amer-Plus<br>Janitorial<br>Maintenance<br>LLC | Ann's Janitorial<br>Services, Inc. | Chi-Ada Corporation | Clean Freak's<br>Janitorial Services,<br>LLC | Clean Space, Inc. | Comet Cleaning<br>Systems Inc. | J and A<br>Cleaning<br>Company LLC | Janitrol & Star<br>Services LLC | Kwik Stop<br>Solutions, Inc. | L & B Janitorial<br>Services, Inc. | MCJ<br>Professional<br>Cleaning<br>Services, Corp. | McKenzie's<br>Cleaning Inc. | SFM Janitorial<br>Services, LLC | Sunshine<br>Cleaning<br>Systems, LLC | Triangle<br>Services of<br>Florida, Inc. | U-4 Global<br>Enterprise Inc |
|-----------------------------------------------------------------------------------------------------|-------------------|-----------------------------------------------|------------------------------------|---------------------|----------------------------------------------|-------------------|--------------------------------|------------------------------------|---------------------------------|------------------------------|------------------------------------|----------------------------------------------------|-----------------------------|---------------------------------|--------------------------------------|------------------------------------------|------------------------------|
| ABILITY OF PROFESSIONAL PERSONNEL<br>(Total Maximum Points = 10)                                    |                   |                                               |                                    |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 1.1.                                                             | 5                 | 3                                             | 3                                  | 3                   | 4                                            | 4                 | 3                              | 3                                  | 3                               | 0                            | 4                                  | 4                                                  | 4                           | 3                               | 4                                    | 4                                        | 4                            |
| See Evaluation Criteria - question 1.2.                                                             | 5                 | 3                                             | 3                                  | 3                   | 4                                            | 4                 | 3                              | 3                                  | 3                               | 0                            | 3                                  | 3                                                  | 4                           | 3                               | 4                                    | 4                                        | 4                            |
| VENDOR EXPERIENCE<br>(Total Maximum Points = 25)                                                    |                   |                                               |                                    |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 2.1.                                                             | 20                | 10                                            | 10                                 | 15                  | 10                                           | 15                | 10                             | 10                                 | 15                              | 0                            | 15                                 | 10                                                 | 15                          | 10                              | 15                                   | 15                                       | 15                           |
| See Evaluation Criteria - question 2.2.                                                             | 5                 | 3                                             | 4                                  | 4                   | 4                                            | 4                 | 3                              | 3                                  | 3                               | 0                            | 4                                  | 3                                                  | 4                           | 3                               | 4                                    | 4                                        | 4                            |
| PAST PERFORMANCE<br>(Total Maximum Points = 10)                                                     |                   |                                               |                                    |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 3.1.                                                             | 10                | 6                                             | 5                                  | 7                   | 7                                            | 7                 | 6                              | 7                                  | 5                               | 0                            | 5                                  | 5                                                  | 4                           | 5                               | 7                                    | 7                                        | 7                            |
| PROJECT APPROACH<br>(Total Maximum Points = 30)                                                     |                   |                                               |                                    |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| See Evaluation Criteria - question 4.1.                                                             | 5                 | 3                                             | 3                                  | 3                   | 4                                            | 4                 | 3                              | 3                                  | 3                               | 0                            | 3                                  | 4                                                  | 3                           | 3                               | 4                                    | 4                                        | 3                            |
| See Evaluation Criteria - question 4.2.                                                             | 5                 | 3                                             | 3                                  | 3                   | 4                                            | 4                 | 3                              | 3                                  | 3                               | 0                            | 4                                  | 3                                                  | 3                           | 3                               | 4                                    | 4                                        | 3                            |
| See Evaluation Criteria - question 4.3                                                              | 5                 | 3                                             | 3                                  | 3                   | 3                                            | 3                 | 3                              | 3                                  | 3                               | 0                            | 3                                  | 3                                                  | 3                           | 3                               | 3                                    | 3                                        | 3                            |
| See Evaluation Criteria - question 4.4                                                              | 5                 | 3                                             | 3                                  | 3                   | 4                                            | 4                 | 3                              | 3                                  | 3                               | 0                            | 3                                  | 3                                                  | 4                           | 3                               | 3                                    | 4                                        | 4                            |
| See Evaluation Criteria - question 4.5                                                              | 5                 | 3                                             | 3                                  | 3                   | 4                                            | 4                 | 3                              | 3                                  | 3                               | 0                            | 3                                  | 3                                                  | 4                           | 3                               | 4                                    | 4                                        | 4                            |
| See Evaluation Criteria - question 4.6                                                              | 5                 | 3                                             | 3                                  | 3                   | 4                                            | 4                 | 3                              | 3                                  | 3                               | 0                            | 3                                  | 3                                                  | 4                           | 4                               | 3                                    | 4                                        | 4                            |
| Points Entered by Purchasing                                                                        |                   |                                               |                                    |                     |                                              |                   |                                |                                    |                                 |                              |                                    |                                                    |                             |                                 |                                      |                                          |                              |
| Location - See Evaluation Criteria - question 5.1                                                   | 5                 | 5                                             | 0                                  | 5                   | 5                                            | 5                 | 5                              | 5                                  | 5                               | 0                            | 5                                  | 5                                                  | 5                           | 0                               | 3                                    | 0                                        | 5                            |
| Pricing - See Evaluation Criteria - question 5.1                                                    | 20                | 12,8267                                       | 10,9723                            | 11,9407             | 15,3483                                      | 15,2574           | 11,1175                        | 13,2857                            | 20,0000                         | 8,6305                       | 15,5478                            | 11,6700                                            | 13,5114                     | 14,2693                         | 14,7403                              | 13,5961                                  | 12,8915                      |
| TOTAL SCORE (CALCULATED BY PURCHASING)<br>Maximum 100 Points                                        | 100               | 60,8267                                       | 53,9723                            | 61,9407             | 70,3483                                      | 68,4214           | 59,1175                        | 62,2857                            | 72,0000                         | 8,6305                       | 70,5478                            | 60,6700                                            | 70,5114                     | 57,2693                         | 72,7403                              | 70,5961                                  | 72,8915                      |

Name: **Katrina Jackson**

Date: **6/7/2023**

By submitting this document I certify that I have abided by the Code of Silence Ordinance and have not been influenced or coerced by anyone in the assignment of the points by me for this procurement.

**Final Evaluation Meeting - Agreement No. 3 - South Regional Courthouse (CBE Reserve)**

RRFP No. and Name: BLD2124561P1, Janitorial Services for County Facilities  
Date: June 7, 2023  
Location: Virtual and In-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br><small>(Complete text of questions provided separately)</small> | Maximum Points | All Services LLC | Anne+Plus Janitorial Maintenance LLC. | Ann's Janitorial Services, Inc. | Chi-Ada Corporation | Clean Freeks Janitorial Services, LLC | Clean Space, Inc. | Comd Cleaning Systems Inc | J and A Cleaning Company LLC | Janitorial 6 Star Services LLC | Kwik Stop solutions, Inc. | L & B Janitorial Services, Inc. | Professional Cleaning Service, Corp | McKenzie's Cleaning Inc. | SFM Janitorial Services, LLC | Sunshine Cleaning Systems, LLC | Triangle Service of Florida, Inc. | U-4 Global Enterprise Inc |
|--------------------------------------------------------------------------------------------------------------------|----------------|------------------|---------------------------------------|---------------------------------|---------------------|---------------------------------------|-------------------|---------------------------|------------------------------|--------------------------------|---------------------------|---------------------------------|-------------------------------------|--------------------------|------------------------------|--------------------------------|-----------------------------------|---------------------------|
| ABILITY OF PROFESSIONAL PERSONNEL<br><small>(Total Maximum Points = 10)</small>                                    |                |                  |                                       |                                 |                     |                                       |                   |                           |                              |                                |                           |                                 |                                     |                          |                              |                                |                                   |                           |
| See Evaluation Criteria - question 1.1.                                                                            | 5              | 3                | 3                                     | 3                               | 4                   | 4                                     | 2                 | 4                         | 4                            | 4                              | 0                         | 3                               | 3                                   | 4                        | 5                            | 5                              | 4                                 | 2                         |
| See Evaluation Criteria - question 1.2.                                                                            | 5              | 3                | 3                                     | 3                               | 4                   | 4                                     | 3                 | 3                         | 4                            | 3                              | 0                         | 3                               | 3                                   | 4                        | 5                            | 5                              | 4                                 | 2                         |
| VENDOR EXPERIENCE<br><small>(Total Maximum Points= 25)</small>                                                     |                |                  |                                       |                                 |                     |                                       |                   |                           |                              |                                |                           |                                 |                                     |                          |                              |                                |                                   |                           |
| See Evaluation Criteria - question 2.1.                                                                            | 20             | 12               | 12                                    | 8                               | 14                  | 15                                    | 8                 | 10                        | 8                            | 12                             | 0                         | 15                              | 12                                  | 16                       | 18                           | 19                             | 12                                | 8                         |
| See Evaluation Criteria - question 2.2.                                                                            | 5              | 2                | 3                                     | 2                               | 4                   | 4                                     | 2                 | 3                         | 2                            | 3                              | 0                         | 3                               | 3                                   | 4                        | 5                            | 5                              | 3                                 | 3                         |
| PAST PERFORMANCE<br><small>(Total Maximum Points = 10)</small>                                                     |                |                  |                                       |                                 |                     |                                       |                   |                           |                              |                                |                           |                                 |                                     |                          |                              |                                |                                   |                           |
| See Evaluation Criteria - question 3.1.                                                                            | 10             | 5                | 6                                     | 4                               | 6                   | 6                                     | 4                 | 8                         | 5                            | 7                              | 0                         | 5                               | 6                                   | 6                        | 9                            | 8                              | 7                                 | 5                         |
| PROJECT APPROACH<br><small>(Total Maximum Points = 30)</small>                                                     |                |                  |                                       |                                 |                     |                                       |                   |                           |                              |                                |                           |                                 |                                     |                          |                              |                                |                                   |                           |
| See Evaluation Criteria - question 4.1.                                                                            | 5              | 3                | 3                                     | 3                               | 4                   | 4                                     | 3                 | 3                         | 2                            | 3                              | 0                         | 4                               | 3                                   | 4                        | 5                            | 5                              | 4                                 | 2                         |
| See Evaluation Criteria - question 4.2.                                                                            | 5              | 4                | 4                                     | 3                               | 3                   | 3                                     | 3                 | 3                         | 3                            | 4                              | 0                         | 4                               | 3                                   | 3                        | 4                            | 5                              | 3                                 | 2                         |
| See Evaluation Criteria - question 4.3                                                                             | 5              | 3                | 3                                     | 3                               | 3                   | 4                                     | 3                 | 4                         | 2                            | 3                              | 0                         | 4                               | 3                                   | 4                        | 4                            | 5                              | 3                                 | 2                         |
| See Evaluation Criteria - question 4.4                                                                             | 5              | 3                | 3                                     | 4                               | 4                   | 3                                     | 3                 | 3                         | 3                            | 3                              | 0                         | 3                               | 3                                   | 4                        | 5                            | 4                              | 3                                 | 3                         |
| See Evaluation Criteria - question 4.5                                                                             | 5              | 3                | 3                                     | 2                               | 4                   | 3                                     | 2                 | 3                         | 3                            | 4                              | 0                         | 4                               | 3                                   | 3                        | 5                            | 4                              | 3                                 | 2                         |
| See Evaluation Criteria - question 4.6                                                                             | 5              | 3                | 4                                     | 3                               | 3                   | 4                                     | 3                 | 3                         | 2                            | 3                              | 0                         | 3                               | 3                                   | 3                        | 4                            | 4                              | 3                                 | 2                         |
| Points Entered by Purchasing                                                                                       |                |                  |                                       |                                 |                     |                                       |                   |                           |                              |                                |                           |                                 |                                     |                          |                              |                                |                                   |                           |
| Location - See Evaluation Criteria -question 5.1                                                                   | 5              | 5                | 0                                     | 5                               | 5                   | 5                                     | 5                 | 5                         | 5                            | 5                              | 0                         | 5                               | 5                                   | 5                        | 0                            | 3                              | 0                                 | 5                         |
| Pricing - See Evaluation Criteria -question 5.1                                                                    | 20             | 12,8267          | 10,9723                               | 11,9407                         | 15,3483             | 11,4214                               | 15,2574           | 11,1175                   | 13,2857                      | 20,0000                        | 8,6305                    | 15,5478                         | 11,6700                             | 13,5114                  | 14,2693                      | 14,7403                        | 13,5961                           | 12,8915                   |
| TOTAL SCORE (CALCULATED BY PURCHASING)<br>Maximum 100 Points                                                       | 100            | 61,8267          | 58,9723                               | 54,9407                         | 73,3483             | 70,4214                               | 56,2574           | 63,1175                   | 56,2857                      | 74,0000                        | 8,6305                    | 71,5478                         | 61,6700                             | 73,5114                  | 83,2693                      | 86,7403                        | 62,5961                           | 50,8915                   |

**Tim Wain**

Date: 6/11/2023

Date: 6/11/2023

By submitting this document I certify that I have abided by the Code of Silence Ordinance and have not been influenced or coerced by anyone in the assignment of the points by me for this procurement.

by the Cone of Silence Ordinance and have not been

Final Evaluation Meeting - Agreement No. 3 - South Regional Courthouse (CBE Reserve)  
 REP No. and Name: BD2124561P1, Janitorial Services for County Facilities  
 Date: June 7, 2023  
 Location: Virtual and In-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br>(Complete set of questions provided separately) |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Maximum Points | Points Entered by Purchasing                                                                |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |
|----------------------------------------------------------------------------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|----------------|---------------------------------------------------------------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---|
| ABILITY OF PROFESSIONAL PERSONNEL<br>(Total Maximum Points = 16)                                   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                |                                                                                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |
| See Evaluation Criteria - question 1.1.                                                            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 4       | 3       | 4       | 5       | 3       | 2       | 3       | 0       | 2       | 0       | 3       | 3       | 4       | 3       | 5       | 5       | 3       |   |
| See Evaluation Criteria - question 1.2.                                                            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 3       | 2       | 4       | 5       | 2       | 1       | 2       | 0       | 2       | 0       | 3       | 2       | 3       | 3       | 5       | 4       | 4       |   |
| VENDOR EXPERIENCE<br>(Total Maximum Points = 28)                                                   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                |                                                                                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |
| See Evaluation Criteria - question 2.1.                                                            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 20                                                                                          | 14      | 11      | 10      | 20      | 6       | 12      | 8       | 0       | 7       | 0       | 15      | 12      | 15      | 18      | 19      | 18      | 9       |   |
| See Evaluation Criteria - question 2.2.                                                            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 3       | 3       | 2       | 5       | 2       | 3       | 1       | 0       | 2       | 0       | 4       | 4       | 4       | 5       | 5       | 5       | 2       |   |
| PAST PERFORMANCE<br>(Total Maximum Points = 16)                                                    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                |                                                                                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |
| See Evaluation Criteria - question 3.1.                                                            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 10                                                                                          | 8       | 6       | 6       | 8       | 2       | 6       | 5       | 2       | 6       | 4       | 7       | 8       | 7       | 9       | 9       | 8       | 6       |   |
| PROJECT APPROACH<br>(Total Maximum Points = 28)                                                    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                |                                                                                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |
| See Evaluation Criteria - question 4.1.                                                            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 3       | 3       | 3       | 5       | 2       | 3       | 3       | 0       | 3       | 0       | 2       | 3       | 2       | 3       | 5       | 4       | 2       |   |
| See Evaluation Criteria - question 4.2.                                                            |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 4       | 2       | 4       | 5       | 2       | 2       | 2       | 3       | 0       | 2       | 0       | 2       | 0       | 2       | 2       | 5       | 3       | 2 |
| See Evaluation Criteria - question 4.3                                                             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 4       | 3       | 3       | 4       | 2       | 1       | 4       | 0       | 2       | 0       | 4       | 2       | 3       | 4       | 5       | 5       | 2       |   |
| See Evaluation Criteria - question 4.4                                                             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 4       | 4       | 4       | 4       | 2       | 3       | 3       | 0       | 4       | 0       | 3       | 2       | 4       | 4       | 5       | 5       | 2       |   |
| See Evaluation Criteria - question 4.5                                                             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 4       | 3       | 3       | 5       | 2       | 1       | 2       | 0       | 3       | 0       | 4       | 3       | 5       | 5       | 5       | 4       | 1       |   |
| See Evaluation Criteria - question 4.6                                                             |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 5       | 2       | 4       | 4       | 3       | 1       | 4       | 0       | 3       | 0       | 4       | 2       | 4       | 2       | 4       | 5       | 5       | 2 |
|                                                                                                    |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                |                                                                                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |
| Location - See Evaluation Criteria - question 5.1                                                  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 5                                                                                           | 5       | 0       | 5       | 5       | 5       | 5       | 5       | 5       | 5       | 0       | 5       | 5       | 5       | 0       | 3       | 0       | 5       |   |
| Pricing - See Evaluation Criteria - question 6.1                                                   |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 20                                                                                          | 12.8267 | 10.9723 | 11.9407 | 15.3483 | 11.4214 | 15.2574 | 11.1175 | 13.2857 | 20.0000 | 8.6305  | 15.5478 | 11.6700 | 13.5114 | 14.2693 | 14.7403 | 13.5961 | 12.8915 |   |
| TOTAL SCORE (CALCULATED BY PURCHASING)<br>Maximum 100 Points                                       |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | 100                                                                                         | 73.8267 | 52.9723 | 63.9407 | 90.3483 | 44.4214 | 55.2574 | 54.1175 | 20.2857 | 61.0000 | 12.6305 | 72.5478 | 56.6700 | 72.5114 | 77.2693 | 89.7403 | 79.5961 | 52.8915 |   |
| Name: <b>Elsie Lowin</b>                                                                           |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                |                                                                                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |
| Date: <b>6/7/2023</b>                                                                              |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                |                                                                                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |
| By submitting this document, I certify that I have abided                                          |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                | influenced or coerced by anyone in the assignment of the points by me for this procurement. |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |
| by the Contract/Statement of Work and have not been                                                |  |  |  |  |  |  |  |  |  |  |  |  |  |  |                |                                                                                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |   |

**Elsie Lewin**

By submitting this document I certify that I have abided by the Code of Silence Ordinance and have not been influenced or coerced by anyone in the assignment of the points by me for this procurement.

SCORING SHEET

**Final Evaluation Meeting - Agreement No. 4 - Broward County Judicial Complex (CBE Reserve)**

RFP No. and Name: BLD212456P1, Janitorial Services for County Facilities

Date: June 7, 2023

Location: Virtual and In-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br>(Complete text of questions provided separately) | Maximum<br>Points | ALJ Services LLC | Ann's Janitorial<br>Services, Inc. | Chi-Ada<br>Corporation | Clean Freek's<br>Janitorial Services,<br>LLC | Clean Space, Inc. | Comat Cleaning<br>Systems Inc. | J and A<br>Cleaning<br>Company LLC | Janitorial 5 Star<br>Services LLC | Kwik Stop<br>Solutions, Inc. | L & B Janitorial<br>Services, Inc. | McKenzie's<br>Cleaning Inc. | SPM Janitorial<br>Services, LLC | Sunshine<br>Cleaning<br>Systems, LLC | Triangle<br>Services of<br>Florida, Inc. |
|-----------------------------------------------------------------------------------------------------|-------------------|------------------|------------------------------------|------------------------|----------------------------------------------|-------------------|--------------------------------|------------------------------------|-----------------------------------|------------------------------|------------------------------------|-----------------------------|---------------------------------|--------------------------------------|------------------------------------------|
| <b>ABILITY OF PROFESSIONAL PERSONNEL</b><br>(Total Maximum Points = 10)                             |                   |                  |                                    |                        |                                              |                   |                                |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| See Evaluation Criteria - question 1.1.                                                             | 5                 | 2                | 3                                  | 3                      | 2                                            | 2                 | 2                              | 1                                  | 2                                 | 0                            | 2                                  | 2                           | 5                               | 5                                    | 3                                        |
| See Evaluation Criteria - question 1.2.                                                             | 5                 | 2                | 3                                  | 3                      | 2                                            | 2                 | 2                              | 1                                  | 2                                 | 0                            | 2                                  | 2                           | 5                               | 5                                    | 3                                        |
| <b>VENDOR EXPERIENCE</b><br>(Total Maximum Points = 25)                                             |                   |                  |                                    |                        |                                              |                   |                                |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| See Evaluation Criteria - question 2.1.                                                             | 20                | 12               | 14                                 | 16                     | 10                                           | 12                | 10                             | 5                                  | 6                                 | 0                            | 16                                 | 14                          | 20                              | 20                                   | 20                                       |
| See Evaluation Criteria - question 2.2.                                                             | 5                 | 2                | 3                                  | 3                      | 2                                            | 2                 | 2                              | 1                                  | 2                                 | 0                            | 2                                  | 2                           | 5                               | 5                                    | 3                                        |
| <b>PAST PERFORMANCE</b><br>(Total Maximum Points = 10)                                              |                   |                  |                                    |                        |                                              |                   |                                |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| See Evaluation Criteria - question 3.1.                                                             | 10                | 6                | 5                                  | 6                      | 8                                            | 5                 | 8                              | 6                                  | 6                                 | 0                            | 6                                  | 8                           | 8                               | 8                                    | 1                                        |
| <b>PROJECT APPROACH</b><br>(Total Maximum Points = 30)                                              |                   |                  |                                    |                        |                                              |                   |                                |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| See Evaluation Criteria - question 4.1.                                                             | 5                 | 5                | 4                                  | 4                      | 4                                            | 4                 | 4                              | 0                                  | 3                                 | 0                            | 5                                  | 2                           | 5                               | 5                                    | 3                                        |
| See Evaluation Criteria - question 4.2.                                                             | 5                 | 5                | 4                                  | 4                      | 4                                            | 4                 | 4                              | 0                                  | 3                                 | 0                            | 5                                  | 2                           | 5                               | 5                                    | 3                                        |
| See Evaluation Criteria - question 4.3.                                                             | 5                 | 5                | 4                                  | 4                      | 4                                            | 4                 | 4                              | 0                                  | 3                                 | 0                            | 5                                  | 2                           | 5                               | 5                                    | 3                                        |
| See Evaluation Criteria - question 4.4.                                                             | 5                 | 5                | 4                                  | 4                      | 4                                            | 4                 | 4                              | 0                                  | 3                                 | 0                            | 5                                  | 2                           | 5                               | 5                                    | 3                                        |
| See Evaluation Criteria - question 4.5.                                                             | 5                 | 5                | 4                                  | 4                      | 4                                            | 4                 | 4                              | 0                                  | 3                                 | 0                            | 5                                  | 2                           | 5                               | 5                                    | 3                                        |
| See Evaluation Criteria - question 4.6.                                                             | 5                 | 5                | 4                                  | 4                      | 4                                            | 4                 | 4                              | 0                                  | 3                                 | 0                            | 5                                  | 2                           | 5                               | 5                                    | 3                                        |
| <b>Points Entered by Purchasing</b>                                                                 |                   |                  |                                    |                        |                                              |                   |                                |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| Location - See Evaluation Criteria - question 6.1                                                   | 5                 | 5                | 5                                  | 5                      | 5                                            | 5                 | 5                              | 5                                  | 5                                 | 0                            | 5                                  | 5                           | 0                               | 3                                    | 0                                        |
| Pricing - See Evaluation Criteria - question 6.1                                                    | 20                | 8.9312           | 10.8330                            | 14.9448                | 10.9146                                      | 14.1302           | 8.9937                         | 13.8752                            | 20.0000                           | 8.2521                       | 14.7364                            | 13.2933                     | 11.9364                         | 13.4286                              | 13.3698                                  |
| <b>TOTAL SCORE (CALCULATED BY PURCHASING)</b><br>Maximum 100 Points                                 | 100               | 67.9312          | 67.8330                            | 74.9448                | 63.9146                                      | 66.1302           | 61.9937                        | 32.8752                            | 61.0000                           | 8.2521                       | 77.7364                            | 58.2933                     | 84.9364                         | 89.4286                              | 61.3698                                  |

**Jeffrey White**

6/7/2023

Name:

Date: have

By submitting this document, I certify that I have added by the Cone of Silence Ordinance and not been influenced or coerced by anyone in the assignment of the points by me for this procurement.

SCORING SHEET

**Final Evaluation Meeting - Agreement No. 4 - Broward County Judicial Complex (CBE Reserve)**  
RFP No. and Name: BLD124561P1, Janitorial Services for County Facilities  
Date: June 7, 2023  
Location: Virtual and in-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br>(Complete list of questions provided separately) | Maximum<br>Points | ALJ Services LLC | Ann's Janitorial<br>Services, Inc. | Chi-Ada<br>Corporation | Clean Freek's<br>Janitorial Services,<br>LLC | Clean Space, Inc. | Conet Cleaning<br>Systems Inc | J and A<br>Cleaning<br>Company LLC | Janitorial & Star<br>Services LLC | Kwik Stop<br>Solutions, Inc. | L & B Janitorial<br>Services, Inc. | Mikropia's<br>Cleaning Inc. | SPM Janitorial<br>Services, LLC | Sunshine<br>Cleaning<br>Systems, LLC | Triangle<br>Services of<br>Florida, Inc. |
|-----------------------------------------------------------------------------------------------------|-------------------|------------------|------------------------------------|------------------------|----------------------------------------------|-------------------|-------------------------------|------------------------------------|-----------------------------------|------------------------------|------------------------------------|-----------------------------|---------------------------------|--------------------------------------|------------------------------------------|
| <b>ABILITY OF PROFESSIONAL PERSONNEL</b><br>(Total Maximum Points = 10)                             |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| See Evaluation Criteria - question 1.1.                                                             | 5                 | 4                | 5                                  | 5                      | 4                                            | 3                 | 4                             | 2                                  | 4                                 | 0                            | 4                                  | 4                           | 5                               | 5                                    | 4                                        |
| See Evaluation Criteria - question 1.2.                                                             | 5                 | 4                | 5                                  | 5                      | 4                                            | 3                 | 3                             | 2                                  | 4                                 | 0                            | 4                                  | 4                           | 5                               | 5                                    | 5                                        |
| <b>VENDOR EXPERIENCE</b><br>(Total Maximum Points = 25)                                             |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| See Evaluation Criteria - question 2.1.                                                             | 20                | 15               | 16                                 | 16                     | 14                                           | 15                | 12                            | 12                                 | 15                                | 0                            | 17                                 | 16                          | 19                              | 19                                   | 19                                       |
| See Evaluation Criteria - question 2.2.                                                             | 5                 | 4                | 4                                  | 4                      | 3                                            | 4                 | 3                             | 2                                  | 3                                 | 0                            | 4                                  | 4                           | 5                               | 5                                    | 5                                        |
| <b>PAST PERFORMANCE</b><br>(Total Maximum Points = 10)                                              |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| See Evaluation Criteria - question 3.1.                                                             | 10                | 8                | 8                                  | 6                      | 8                                            | 5                 | 7                             | 8                                  | 8                                 | 0                            | 7                                  | 8                           | 8                               | 8                                    | 7                                        |
| <b>PROJECT APPROACH</b><br>(Total Maximum Points = 30)                                              |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| See Evaluation Criteria - question 4.1.                                                             | 5                 | 5                | 4                                  | 5                      | 3                                            | 3                 | 3                             | 3                                  | 3                                 | 0                            | 4                                  | 4                           | 5                               | 5                                    | 5                                        |
| See Evaluation Criteria - question 4.2.                                                             | 5                 | 5                | 4                                  | 5                      | 3                                            | 2                 | 3                             | 3                                  | 3                                 | 0                            | 4                                  | 4                           | 5                               | 5                                    | 5                                        |
| See Evaluation Criteria - question 4.3                                                              | 5                 | 5                | 4                                  | 5                      | 4                                            | 2                 | 3                             | 1                                  | 2                                 | 0                            | 4                                  | 4                           | 5                               | 5                                    | 5                                        |
| See Evaluation Criteria - question 4.4                                                              | 5                 | 5                | 4                                  | 3                      | 3                                            | 3                 | 3                             | 3                                  | 3                                 | 0                            | 5                                  | 5                           | 5                               | 5                                    | 5                                        |
| See Evaluation Criteria - question 4.5                                                              | 5                 | 5                | 3                                  | 4                      | 3                                            | 3                 | 3                             | 2                                  | 3                                 | 0                            | 4                                  | 5                           | 5                               | 5                                    | 5                                        |
| See Evaluation Criteria - question 4.6                                                              | 5                 | 5                | 3                                  | 4                      | 3                                            | 2                 | 3                             | 2                                  | 3                                 | 0                            | 4                                  | 4                           | 5                               | 5                                    | 4                                        |
| <b>Points Entered by Purchasing</b>                                                                 |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                          |
| Location - See Evaluation Criteria - question 5.1                                                   | 5                 | 5                | 5                                  | 5                      | 5                                            | 5                 | 5                             | 5                                  | 5                                 | 0                            | 5                                  | 5                           | 0                               | 3                                    | 0                                        |
| Pricing - See Evaluation Criteria - question 6.1                                                    | 20                | 8.9312           | 10.8330                            | 14.9448                | 10.9146                                      | 14.1302           | 8.9937                        | 13.8752                            | 20.0000                           | 8.2521                       | 14.7364                            | 13.2933                     | 11.9364                         | 13.4286                              | 13.3698                                  |
| <b>TOTAL SCORE (CALCULATED BY PURCHASING)</b><br>Maximum 100 Points                                 | 100               | 78.9312          | 75.8330                            | 81.9448                | 67.9146                                      | 64.1302           | 60.9937                       | 58.8752                            | 76.0000                           | 8.2521                       | 80.7364                            | 80.2933                     | 83.9364                         | 88.4286                              | 82.3698                                  |

**Andrew Sebo**

**6/7/2023**

Date: have

By submitting this document I certify that I have abided by the Cone of Silence Ordinance and not been influenced or coerced by anyone in the assignment of the points by me for this procurement.

SCORING SHEET

**Final Evaluation Meeting - Agreement No. 4 - Broward County Judicial Complex (CBE Reserve)**  
RFP No. and Name: BLD124561P1, Janitorial Services for County Facilities  
Date: June 7, 2023  
Location: Virtual and In-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br>(Complete text of questions provided separately) | Maximum Points | ALJ Services LLC | Aur's Janitorial Services, Inc. | Chi-Ada Corporation | Clean Freek's Janitorial Services, LLC | Clean Space, Inc. | Comet Cleaning Systems Inc | J and A Cleaning Company LLC | Janitorial & Star Services LLC | Kwik Stop Solutions, Inc. | L & B Janitorial Services, Inc. | Mekosko's Cleaning Inc. | SFM Janitorial Services, LLC | Sunshine Cleaning Systems, LLC | Triangle Services of Florida, Inc. |
|-----------------------------------------------------------------------------------------------------|----------------|------------------|---------------------------------|---------------------|----------------------------------------|-------------------|----------------------------|------------------------------|--------------------------------|---------------------------|---------------------------------|-------------------------|------------------------------|--------------------------------|------------------------------------|
| <b>ABILITY OF PROFESSIONAL PERSONNEL</b><br>(Total Maximum Points = 10)                             |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                         |                              |                                |                                    |
| See Evaluation Criteria - question 1.1.                                                             | 5              | 3                | 3                               | 3                   | 4                                      | 4                 | 3                          | 3                            | 3                              | 0                         | 4                               | 4                       | 3                            | 4                              | 4                                  |
| See Evaluation Criteria - question 1.2.                                                             | 5              | 3                | 3                               | 3                   | 4                                      | 4                 | 3                          | 3                            | 3                              | 0                         | 3                               | 4                       | 3                            | 4                              | 4                                  |
| <b>VENDOR EXPERIENCE</b><br>(Total Maximum Points = 25)                                             |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                         |                              |                                |                                    |
| See Evaluation Criteria - question 2.1.                                                             | 20             | 10               | 10                              | 15                  | 10                                     | 15                | 10                         | 10                           | 10                             | 0                         | 15                              | 15                      | 10                           | 15                             | 15                                 |
| See Evaluation Criteria - question 2.2.                                                             | 5              | 3                | 4                               | 4                   | 4                                      | 4                 | 3                          | 4                            | 4                              | 0                         | 4                               | 4                       | 3                            | 4                              | 4                                  |
| <b>PAST PERFORMANCE</b><br>(Total Maximum Points = 10)                                              |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                         |                              |                                |                                    |
| See Evaluation Criteria - question 3.1.                                                             | 10             | 6                | 7                               | 7                   | 6                                      | 7                 | 6                          | 5                            | 5                              | 5                         | 5                               | 4                       | 5                            | 7                              | 7                                  |
| <b>PROJECT APPROACH</b><br>(Total Maximum Points = 30)                                              |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                         |                              |                                |                                    |
| See Evaluation Criteria - question 4.1.                                                             | 5              | 3                | 3                               | 3                   | 4                                      | 4                 | 3                          | 3                            | 3                              | 0                         | 3                               | 3                       | 3                            | 4                              | 4                                  |
| See Evaluation Criteria - question 4.2.                                                             | 5              | 3                | 3                               | 3                   | 4                                      | 4                 | 3                          | 3                            | 3                              | 0                         | 4                               | 3                       | 3                            | 4                              | 4                                  |
| See Evaluation Criteria - question 4.3                                                              | 5              | 3                | 3                               | 3                   | 3                                      | 3                 | 3                          | 3                            | 3                              | 0                         | 3                               | 3                       | 3                            | 3                              | 3                                  |
| See Evaluation Criteria - question 4.4                                                              | 5              | 3                | 3                               | 3                   | 3                                      | 4                 | 3                          | 3                            | 3                              | 0                         | 3                               | 4                       | 3                            | 3                              | 4                                  |
| See Evaluation Criteria - question 4.5                                                              | 5              | 3                | 3                               | 3                   | 3                                      | 4                 | 3                          | 3                            | 3                              | 0                         | 3                               | 4                       | 3                            | 4                              | 4                                  |
| See Evaluation Criteria - question 4.6                                                              | 5              | 3                | 3                               | 3                   | 3                                      | 4                 | 3                          | 3                            | 3                              | 0                         | 3                               | 4                       | 4                            | 3                              | 4                                  |
| <b>Points Entered by Purchasing</b>                                                                 |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                         |                              |                                |                                    |
| Location - See Evaluation Criteria - question 5.1                                                   | 5              | 5                | 5                               | 5                   | 5                                      | 5                 | 5                          | 5                            | 5                              | 0                         | 5                               | 5                       | 0                            | 3                              | 0                                  |
| Pricing - See Evaluation Criteria - question 6.1                                                    | 20             | 8,9312           | 10,8330                         | 14,9448             | 10,9146                                | 14,1302           | 8,9937                     | 13,8752                      | 20,0000                        | 8,2521                    | 14,7364                         | 13,2933                 | 11,9364                      | 13,4286                        | 13,3698                            |
| <b>TOTAL SCORE (CALCULATED BY PURCHASING)</b><br>Maximum 100 Points                                 | 100            | 56,9312          | 60,8330                         | 69,9448             | 63,9146                                | 76,1302           | 56,9937                    | 61,8752                      | 68,0000                        | 13,2521                   | 69,7364                         | 70,2933                 | 54,9364                      | 71,4286                        | 70,3698                            |

**Katrina Jackson**

**6/7/2023**

Name:

Date: have

By submitting this document I certify that I have abided by the Code of Silence Ordinance and not been influenced or coerced by anyone in the assignment of the points by me for this procurement.

SCORING SHEET

**Final Evaluation Meeting - Agreement No. 4 - Broward County Judicial Complex (CBE Reserve)**  
RFP No. and Name: BLD124561P1, Janitorial Services for County Facilities  
Date: June 7, 2023  
Location: Virtual and In-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br>(Complete list of questions provided separately) | Maximum Points | ALJ Services LLC | Ann's Janitorial Services, Inc. | Chi-Ada Corporation | Clean Freek's Janitorial Services, LLC | Clean Space, Inc. | Conet Cleaning Systems Inc | J and A Cleaning Company LLC | Janitorial & Star Services LLC | Kwik Stop Solutions, Inc. | L & B Janitorial Services, Inc. | Mikropia's Cleaning Inc. | SPM Janitorial Services, LLC | Sunshine Cleaning Systems, LLC | Triangle Services of Florida, Inc. |
|-----------------------------------------------------------------------------------------------------|----------------|------------------|---------------------------------|---------------------|----------------------------------------|-------------------|----------------------------|------------------------------|--------------------------------|---------------------------|---------------------------------|--------------------------|------------------------------|--------------------------------|------------------------------------|
| <b>ABILITY OF PROFESSIONAL PERSONNEL</b><br>(Total Maximum Points = 10)                             |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                          |                              |                                |                                    |
| See Evaluation Criteria - question 1.1.                                                             | 5              | 3                | 3                               | 4                   | 4                                      | 2                 | 4                          | 4                            | 4                              | 0                         | 3                               | 4                        | 5                            | 5                              | 4                                  |
| See Evaluation Criteria - question 1.2.                                                             | 5              | 3                | 3                               | 4                   | 4                                      | 3                 | 3                          | 4                            | 3                              | 0                         | 3                               | 4                        | 5                            | 5                              | 4                                  |
| <b>VENDOR EXPERIENCE</b><br>(Total Maximum Points = 25)                                             |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                          |                              |                                |                                    |
| See Evaluation Criteria - question 2.1.                                                             | 20             | 12               | 8                               | 14                  | 15                                     | 8                 | 10                         | 8                            | 12                             | 0                         | 15                              | 16                       | 18                           | 19                             | 12                                 |
| See Evaluation Criteria - question 2.2.                                                             | 5              | 2                | 2                               | 4                   | 4                                      | 2                 | 3                          | 2                            | 3                              | 0                         | 3                               | 4                        | 5                            | 5                              | 3                                  |
| <b>PAST PERFORMANCE</b><br>(Total Maximum Points = 10)                                              |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                          |                              |                                |                                    |
| See Evaluation Criteria - question 3.1.                                                             | 10             | 5                | 4                               | 6                   | 6                                      | 4                 | 8                          | 5                            | 7                              | 5                         | 5                               | 6                        | 9                            | 8                              | 7                                  |
| <b>PROJECT APPROACH</b><br>(Total Maximum Points = 30)                                              |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                          |                              |                                |                                    |
| See Evaluation Criteria - question 4.1.                                                             | 5              | 3                | 3                               | 4                   | 4                                      | 3                 | 3                          | 2                            | 3                              | 0                         | 4                               | 4                        | 5                            | 5                              | 4                                  |
| See Evaluation Criteria - question 4.2.                                                             | 5              | 4                | 3                               | 3                   | 3                                      | 3                 | 3                          | 3                            | 4                              | 0                         | 4                               | 3                        | 4                            | 5                              | 3                                  |
| See Evaluation Criteria - question 4.3                                                              | 5              | 3                | 3                               | 3                   | 4                                      | 3                 | 4                          | 2                            | 3                              | 0                         | 4                               | 4                        | 4                            | 5                              | 3                                  |
| See Evaluation Criteria - question 4.4                                                              | 5              | 3                | 4                               | 4                   | 3                                      | 3                 | 3                          | 3                            | 3                              | 0                         | 3                               | 3                        | 5                            | 4                              | 3                                  |
| See Evaluation Criteria - question 4.5                                                              | 5              | 3                | 2                               | 4                   | 3                                      | 2                 | 3                          | 3                            | 4                              | 0                         | 4                               | 3                        | 5                            | 4                              | 3                                  |
| See Evaluation Criteria - question 4.6                                                              | 5              | 3                | 3                               | 3                   | 4                                      | 3                 | 3                          | 2                            | 3                              | 0                         | 3                               | 4                        | 4                            | 4                              | 4                                  |
| <b>Points Entered by Purchasing</b>                                                                 |                |                  |                                 |                     |                                        |                   |                            |                              |                                |                           |                                 |                          |                              |                                |                                    |
| Location - See Evaluation Criteria - question 5.1                                                   | 5              | 5                | 5                               | 5                   | 5                                      | 5                 | 5                          | 5                            | 5                              | 0                         | 5                               | 5                        | 0                            | 3                              | 0                                  |
| Pricing - See Evaluation Criteria - question 6.1                                                    | 20             | 8,9312           | 10.8330                         | 14.9448             | 10.9146                                | 14.1302           | 8.9937                     | 13.8752                      | 20.0000                        | 8.2521                    | 14.7364                         | 13.2933                  | 11.9364                      | 13.4286                        | 13.3698                            |
| <b>TOTAL SCORE (CALCULATED BY PURCHASING)</b><br>Maximum 100 Points                                 | 100            | 57.9312          | 53.8330                         | 72.9448             | 69.9146                                | 55.1302           | 60.9937                    | 56.8752                      | 74.0000                        | 13.2521                   | 70.7364                         | 73.2933                  | 80.9364                      | 85.4286                        | 63.3698                            |

**Tim Wain**

**6/7/2023**  
Date: have

Name: \_\_\_\_\_  
By submitting this document I certify that I have abided by the Code of Silence Ordinance and not been influenced or coerced by anyone in the assignment of the points by me for this procurement.

SCORING SHEET

**Final Evaluation Meeting - Agreement No. 4 - Broward County Judicial Complex (CBE Reserve)**  
RFP No. and Name: BLD2124561P1, Janitorial Services for County Facilities  
Date: June 7, 2023  
Location: Virtual and In-Person (Microsoft Teams and Room GC 430)

| Evaluation Criteria - Project Specific Criteria<br>(Complete text of questions provided separately) | Maximum<br>Points | ALJ Services LLC | Ann's Janitorial<br>Services, Inc. | Chi-Ada<br>Corporation | Clean Freak's<br>Janitorial Services,<br>LLC | Clean Space, Inc. | Comet Cleaning<br>Systems Inc | J and A<br>Cleaning<br>Company LLC | Janitorial & Star<br>Services LLC | Kwik Stop<br>Solutions, Inc. | L & B Janitorial<br>Services, Inc. | Mckenzie's<br>Cleaning Inc. | SFM Janitorial<br>Services, LLC | Sunshine<br>Cleaning<br>Systems, LLC | Triangle<br>Service of<br>Florida, Inc. |
|-----------------------------------------------------------------------------------------------------|-------------------|------------------|------------------------------------|------------------------|----------------------------------------------|-------------------|-------------------------------|------------------------------------|-----------------------------------|------------------------------|------------------------------------|-----------------------------|---------------------------------|--------------------------------------|-----------------------------------------|
| <b>ABILITY OF PROFESSIONAL PERSONNEL</b><br>(Total Maximum Points = 10)                             |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                         |
| See Evaluation Criteria - question 1.1.                                                             | 5                 | 3                | 4                                  | 5                      | 2                                            | 2                 | 3                             | 2                                  | 2                                 | 0                            | 3                                  | 4                           | 3                               | 5                                    | 5                                       |
| See Evaluation Criteria - question 1.2.                                                             | 5                 | 3                | 4                                  | 5                      | 2                                            | 1                 | 2                             | 0                                  | 2                                 | 0                            | 3                                  | 3                           | 3                               | 5                                    | 4                                       |
| <b>VENDOR EXPERIENCE</b><br>(Total Maximum Points = 25)                                             |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                         |
| See Evaluation Criteria - question 2.1.                                                             | 20                | 12               | 9                                  | 18                     | 4                                            | 10                | 4                             | 0                                  | 7                                 | 0                            | 12                                 | 14                          | 17                              | 19                                   | 18                                      |
| See Evaluation Criteria - question 2.2.                                                             | 5                 | 2                | 2                                  | 5                      | 2                                            | 3                 | 1                             | 0                                  | 2                                 | 0                            | 4                                  | 3                           | 5                               | 5                                    | 5                                       |
| <b>PAST PERFORMANCE</b><br>(Total Maximum Points = 10)                                              |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                         |
| See Evaluation Criteria - question 3.1.                                                             | 10                | 7                | 5                                  | 7                      | 2                                            | 6                 | 5                             | 2                                  | 5                                 | 4                            | 7                                  | 7                           | 9                               | 9                                    | 8                                       |
| <b>PROJECT APPROACH</b><br>(Total Maximum Points = 30)                                              |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                         |
| See Evaluation Criteria - question 4.1.                                                             | 5                 | 3                | 3                                  | 5                      | 2                                            | 3                 | 3                             | 0                                  | 3                                 | 0                            | 4                                  | 3                           | 5                               | 4                                    | 4                                       |
| See Evaluation Criteria - question 4.2.                                                             | 5                 | 3                | 3                                  | 5                      | 2                                            | 3                 | 3                             | 0                                  | 2                                 | 0                            | 4                                  | 4                           | 4                               | 4                                    | 4                                       |
| See Evaluation Criteria - question 4.3.                                                             | 5                 | 4                | 3                                  | 4                      | 2                                            | 1                 | 4                             | 0                                  | 2                                 | 0                            | 4                                  | 4                           | 4                               | 5                                    | 4                                       |
| See Evaluation Criteria - question 4.4.                                                             | 5                 | 5                | 4                                  | 4                      | 2                                            | 3                 | 3                             | 0                                  | 4                                 | 0                            | 3                                  | 4                           | 4                               | 5                                    | 5                                       |
| See Evaluation Criteria - question 4.5.                                                             | 5                 | 4                | 3                                  | 5                      | 2                                            | 1                 | 2                             | 0                                  | 3                                 | 0                            | 4                                  | 5                           | 5                               | 5                                    | 4                                       |
| See Evaluation Criteria - question 4.6.                                                             | 5                 | 5                | 4                                  | 4                      | 2                                            | 1                 | 4                             | 0                                  | 3                                 | 0                            | 4                                  | 4                           | 5                               | 5                                    | 5                                       |
| <b>Points Entered by Purchasing</b>                                                                 |                   |                  |                                    |                        |                                              |                   |                               |                                    |                                   |                              |                                    |                             |                                 |                                      |                                         |
| Location - See Evaluation Criteria - question 6.1                                                   | 5                 | 5                | 5                                  | 5                      | 5                                            | 5                 | 5                             | 5                                  | 5                                 | 0                            | 5                                  | 5                           | 0                               | 3                                    | 0                                       |
| Pricing - See Evaluation Criteria - question 6.1                                                    | 20                | 8.9312           | 10.8330                            | 14.9448                | 10.9146                                      | 14.1302           | 8.9937                        | 13.8752                            | 20.0000                           | 8.2521                       | 14.7364                            | 13.2933                     | 11.9364                         | 13.4286                              | 13.3698                                 |
| <b>TOTAL SCORE (CALCULATED BY PURCHASING)</b><br>Maximum 100 Points                                 | 100               | 64.9312          | 59.8330                            | 86.9448                | 39.9146                                      | 53.1302           | 47.9937                       | 22.8752                            | 60.0000                           | 12.2521                      | 71.7364                            | 73.2933                     | 75.9364                         | 87.4286                              | 79.3698                                 |

**Elsie Lewin**

**6/7/2023**

Date: have

not been

influenced or coerced by anyone in the assignment of the points by me for this procurement.

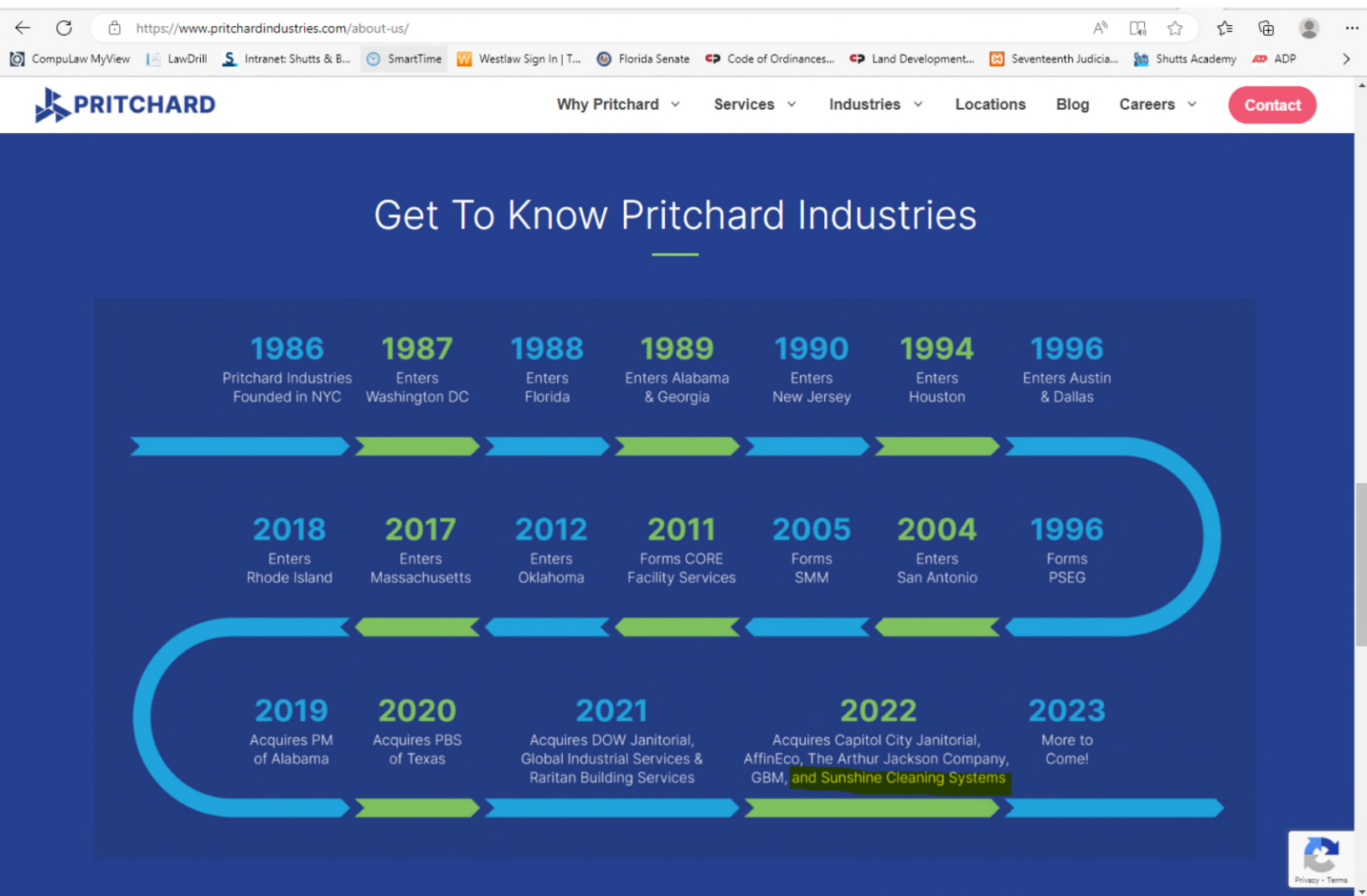
Name:

Date:

By submitting this document I certify that I have abided by the Code of Silence Ordinance and



# **Exhibit 2**



# **Exhibit 3**

| Janitorial Services - Price Sheets - Agreement 1                         |     |     |                             |                                 |                 |          |                 |                 |
|--------------------------------------------------------------------------|-----|-----|-----------------------------|---------------------------------|-----------------|----------|-----------------|-----------------|
|                                                                          | QTY | UOM | DESCRIPTION                 | Year 1                          |                 | Year 2   |                 |                 |
|                                                                          |     |     |                             | Per Hour                        | Annual          | Per Hour | Annual          | 2 years         |
| Additional Labor - Routine:                                              |     |     |                             |                                 |                 |          |                 |                 |
|                                                                          | 50  | HR  | Project Supervisor          | \$ 30.00                        | \$ 1,500.00     | \$ 33.00 | \$ 1,650.00     | \$ 3,150.00     |
|                                                                          | 50  | HR  | Site Supervisor             | \$ 24.30                        | \$ 1,215.00     | \$ 25.03 | \$ 1,251.50     | \$ 2,486.50     |
|                                                                          | 50  | HR  | Full Time Service Crew Emp. | \$ 18.93                        | \$ 946.50       | \$ 19.50 | \$ 975.00       | \$ 1,921.50     |
|                                                                          | 50  | HR  | Part Time Service Crew Emp. | \$ 18.93                        | \$ 946.50       | \$ 19.50 | \$ 975.00       | \$ 1,921.50     |
| Additional Labor - Emergency:                                            |     |     |                             |                                 |                 |          |                 |                 |
|                                                                          | 50  | HR  | Project Supervisor          | \$ 30.00                        | \$ 1,500.00     | \$ 33.00 | \$ 1,650.00     | \$ 3,150.00     |
|                                                                          | 50  | HR  | Site Supervisor             | \$ 24.30                        | \$ 1,215.00     | \$ 25.03 | \$ 1,251.50     | \$ 2,486.50     |
|                                                                          | 50  | HR  | Full Time Service Crew Emp. | \$ 18.93                        | \$ 946.50       | \$ 19.50 | \$ 975.00       | \$ 1,921.50     |
|                                                                          | 50  | HR  | Part Time Service Crew Emp. | \$ 18.93                        | \$ 946.50       | \$ 19.50 | \$ 975.00       | \$ 1,921.50     |
| Pass Thru:                                                               | 1   | EA  | Materials/Supplies          |                                 | \$ 1,000.00     |          | \$ 1,000.00     | \$ 2,000.00     |
| <b>Total (2)</b>                                                         |     |     |                             |                                 | \$ 10,216.00    |          | \$ 10,703.00    | \$ 20,919.00    |
| <b>Grand Total - Whole Group (Total 1 + Total 2)</b>                     |     |     |                             |                                 | \$ 1,289,775.89 |          | \$ 1,332,784.23 | \$ 2,622,560.12 |
| Provide the Percentage of Price Attributed to Labor Portion of Services: |     |     |                             | 75%                             |                 |          |                 |                 |
| NAME OF COMPANY:                                                         |     |     |                             | Sunshine Cleaning Systems       |                 |          |                 |                 |
| AUTHORIZED PERSON NAME:                                                  |     |     |                             | Thomas Melton                   |                 |          |                 |                 |
| AUTHORIZED PERSON TITLE:                                                 |     |     |                             | Executive Vice President        |                 |          |                 |                 |
|                                                                          |     |     |                             | DATE: Monday, November 14, 2022 |                 |          |                 |                 |

| <b>Janitorial Services - Price Sheets - Agreement 2</b>                             |                                                                       |                                            |            |                             |                 |               |                 |                 |                 |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------|--------------------------------------------|------------|-----------------------------|-----------------|---------------|-----------------|-----------------|-----------------|
| ITEM NO.                                                                            | FACILITY LOCATION                                                     | QTY                                        | UOM        | DESCRIPTION                 | Year 1          |               | Year 2          |                 | Two Year Total  |
|                                                                                     |                                                                       |                                            |            |                             | Unit Price      | Annual        | Unit Price      | Annual          |                 |
| 1                                                                                   | MAIN LIBRARY<br>100 SOUTH ANDREWS AVENUE<br>FORT LAUDERDALE, FL 33301 |                                            |            | <b>Basic Services</b>       |                 |               |                 |                 |                 |
|                                                                                     |                                                                       | 12                                         | MTH        | General Cleaning            | \$ 47,670.17    | \$ 572,042.04 | \$ 49,152.56    | \$ 589,830.72   | \$ 1,161,872.76 |
|                                                                                     |                                                                       | 12                                         | MTH        | Restroom Cleaning           | \$ 3,575.26     | \$ 42,903.12  | \$ 3,686.44     | \$ 44,237.28    | \$ 87,140.40    |
|                                                                                     |                                                                       | 12                                         | MTH        | Floor Care                  | \$ 7,150.53     | \$ 85,806.36  | \$ 7,372.88     | \$ 88,474.56    | \$ 174,280.92   |
|                                                                                     |                                                                       | 12                                         | MTH        | Cleaning Supplies           | \$ 1,839.88     | \$ 22,078.56  | \$ 1,895.08     | \$ 22,740.96    | \$ 44,819.52    |
|                                                                                     |                                                                       | 12                                         | MTH        | Paper Products/Trash Bags   | \$ 1,986.37     | \$ 23,836.44  | \$ 1,986.37     | \$ 23,836.44    | \$ 47,672.88    |
|                                                                                     |                                                                       |                                            |            | <b>Additional Services</b>  |                 |               |                 |                 |                 |
|                                                                                     |                                                                       | 1                                          | YR         | Deep Cleaning               | \$ 14,301.05    | \$ 14,301.05  | \$ 14,745.77    | \$ 14,745.77    | \$ 29,046.82    |
|                                                                                     |                                                                       | 1                                          | YR         | Window Cleaning             | \$ 13,955.00    | \$ 13,955.00  | \$ 13,955.00    | \$ 13,955.00    | \$ 27,910.00    |
|                                                                                     |                                                                       | 195                                        | HR         | Porter Hours Per Month      | \$ 18.93        | \$ 44,296.20  | \$ 19.50        | \$ 45,630.00    | \$ 89,926.20    |
|                                                                                     |                                                                       | 9,833                                      | SQF        | Pressure Cleaning           | \$ 0.07         | \$ 688.28     | \$ 0.07         | \$ 688.28       | \$ 1,376.55     |
|                                                                                     |                                                                       | 23,836                                     | SQF        | Carpet Cleaning, Additional | \$ 0.12         | \$ 2,860.37   | \$ 0.12         | \$ 2,860.37     | \$ 5,720.74     |
|                                                                                     |                                                                       | 47,673                                     | SQF        | Electrostatic Disinfection  | \$ 0.10         | \$ 4,767.28   | \$ 0.10         | \$ 4,767.28     | \$ 9,534.56     |
|                                                                                     |                                                                       |                                            |            | <b>Total</b>                |                 | \$ 827,534.69 |                 | \$ 851,766.65   | \$ 1,679,301.35 |
|                                                                                     |                                                                       | <b>Total (1) - Summary, all facilities</b> |            |                             |                 |               | \$ 827,534.69   |                 | \$ 851,766.65   |
|                                                                                     |                                                                       | <b>QTY</b>                                 | <b>UOM</b> | <b>DESCRIPTION</b>          | <b>Year 1</b>   |               | <b>Year 2</b>   |                 |                 |
|                                                                                     |                                                                       |                                            |            |                             | <b>Per Hour</b> | <b>Annual</b> | <b>Per Hour</b> | <b>Annual</b>   | <b>2 years</b>  |
|                                                                                     | Additional Labor - Routine:                                           | 50                                         | HR         | Project Supervisor          | \$ 30.00        | \$ 1,500.00   | \$ 33.00        | \$ 1,650.00     | \$ 3,150.00     |
|                                                                                     |                                                                       | 50                                         | HR         | Site Supervisor             | \$ 24.30        | \$ 1,215.00   | \$ 25.03        | \$ 1,251.50     | \$ 2,466.50     |
|                                                                                     |                                                                       | 50                                         | HR         | Full Time Service Crew Emp. | \$ 18.93        | \$ 946.50     | \$ 19.50        | \$ 975.00       | \$ 1,921.50     |
|                                                                                     |                                                                       | 50                                         | HR         | Part Time Service Crew Emp. | \$ 18.93        | \$ 946.50     | \$ 19.50        | \$ 975.00       | \$ 1,921.50     |
|                                                                                     | Additional Labor - Emergency:                                         | 50                                         | HR         | Project Supervisor          | \$ 30.00        | \$ 1,500.00   | \$ 33.00        | \$ 1,650.00     | \$ 3,150.00     |
|                                                                                     |                                                                       | 50                                         | HR         | Site Supervisor             | \$ 24.30        | \$ 1,215.00   | \$ 25.03        | \$ 1,251.50     | \$ 2,466.50     |
|                                                                                     |                                                                       | 50                                         | HR         | Full Time Service Crew Emp. | \$ 18.93        | \$ 946.50     | \$ 19.50        | \$ 975.00       | \$ 1,921.50     |
|                                                                                     |                                                                       | 50                                         | HR         | Part Time Service Crew Emp. | \$ 18.93        | \$ 946.50     | \$ 19.50        | \$ 975.00       | \$ 1,921.50     |
|                                                                                     | Pass Thru:                                                            | 1                                          | EA         | Materials/Supplies          |                 | \$ 1,000.00   |                 | \$ 1,000.00     | \$ 2,000.00     |
|                                                                                     |                                                                       |                                            |            | <b>Total (2)</b>            |                 | \$ 10,216.00  |                 | \$ 10,703.00    | \$ 20,919.00    |
| <b>Grand Total - Whole Group (Total 1 + Total 2)</b>                                |                                                                       |                                            |            |                             | \$ 837,750.69   |               | \$ 862,469.65   | \$ 1,700,220.35 |                 |
| Provide the Percentage of Price Attributed to Labor Portion of Services: <u>75%</u> |                                                                       |                                            |            |                             |                 |               |                 |                 |                 |
| NAME OF COMPANY: <u>Sunshine Cleaning Systems, LLC</u>                              |                                                                       |                                            |            |                             |                 |               |                 |                 |                 |
| AUTHORIZED PERSON NAME: <u>Thomas Melton</u>                                        |                                                                       |                                            |            |                             |                 |               |                 |                 |                 |
| AUTHORIZED PERSON TITLE: <u>Executive Vice President</u>                            |                                                                       |                                            |            |                             |                 |               |                 |                 |                 |
| DATE: <u>Monday, November 14, 2022</u>                                              |                                                                       |                                            |            |                             |                 |               |                 |                 |                 |

| Janitorial Services - Price Sheets - Agreement 3            |                                                                              |        |     |                             |                                 |               |               |               |                |
|-------------------------------------------------------------|------------------------------------------------------------------------------|--------|-----|-----------------------------|---------------------------------|---------------|---------------|---------------|----------------|
| ITEM NO.                                                    | FACILITY LOCATION                                                            | QTY    | UOM | DESCRIPTION                 | Year 1                          |               | Year 2        |               | Two Year Total |
|                                                             |                                                                              |        |     |                             | Unit Price                      | Annual        | Unit Price    | Annual        |                |
| 1                                                           | SOUTH REGIONAL COURTHOUSE<br>3550 HOLLYWOOD BOULEVARD<br>HOLLYWOOD, FL 33021 |        |     | Basic Services              |                                 |               |               |               |                |
|                                                             |                                                                              | 12     | MTH | General Cleaning            | \$ 11,166.70                    | \$ 134,000.40 | \$ 11,565.59  | \$ 138,787.08 | \$ 272,787.48  |
|                                                             |                                                                              | 12     | MTH | Restroom Cleaning           | \$ 837.50                       | \$ 10,050.00  | \$ 867.42     | \$ 10,409.04  | \$ 20,459.04   |
|                                                             |                                                                              | 12     | MTH | Floor Care                  | \$ 1,675.00                     | \$ 20,100.00  | \$ 1,734.84   | \$ 20,818.08  | \$ 40,918.08   |
|                                                             |                                                                              | 12     | MTH | Cleaning Supplies           | \$ 504.97                       | \$ 6,059.64   | \$ 520.12     | \$ 6,241.44   | \$ 12,301.08   |
|                                                             |                                                                              | 12     | MTH | Paper Products/Trash Bags   | \$ 647.50                       | \$ 7,770.00   | \$ 647.50     | \$ 7,770.00   | \$ 15,540.00   |
|                                                             |                                                                              |        |     | Additional Services         |                                 |               |               |               |                |
|                                                             |                                                                              | 1      | YR  | Deep Cleaning               | \$ 3,350.01                     | \$ 3,350.01   | \$ 3,469.68   | \$ 3,469.68   | \$ 6,819.69    |
|                                                             |                                                                              | 1      | YR  | Window Cleaning             | \$ 3,975.00                     | \$ 3,975.00   | \$ 3,975.00   | \$ 3,975.00   | \$ 7,950.00    |
|                                                             |                                                                              | 173    | HR  | Porter Hours Per Month      | \$ 18.93                        | \$ 39,288.68  | \$ 19.50      | \$ 40,482.00  | \$ 79,780.68   |
|                                                             |                                                                              | 8,547  | SQF | Pressure Cleaning           | \$ 0.07                         | \$ 598.29     | \$ 0.07       | \$ 598.29     | \$ 1,196.58    |
|                                                             |                                                                              | 15,540 | SQF | Carpet Cleaning, Additional | \$ 0.12                         | \$ 1,864.80   | \$ 0.12       | \$ 1,864.80   | \$ 3,729.60    |
|                                                             |                                                                              | 10,360 | SQF | Electrostatic Disinfection  | \$ 0.10                         | \$ 1,036.00   | \$ 0.10       | \$ 1,036.00   | \$ 2,072.00    |
|                                                             |                                                                              | Total  |     |                             |                                 | \$ 228,102.82 |               | \$ 235,451.41 | \$ 463,554.23  |
| Total (1) - Summary, all facilities                         |                                                                              |        |     |                             | \$ 228,102.82                   |               | \$ 235,451.41 | \$ 463,554.23 |                |
|                                                             |                                                                              |        |     |                             |                                 |               |               |               |                |
|                                                             |                                                                              | QTY    | UOM | DESCRIPTION                 | Year 1                          |               | Year 2        |               |                |
|                                                             |                                                                              |        |     |                             | Per Hour                        | Annual        | Per Hour      | Annual        | 2 years        |
|                                                             |                                                                              |        |     |                             |                                 |               |               |               |                |
|                                                             |                                                                              |        |     |                             | \$ 30.00                        | \$ 1,500.00   | \$ 33.00      | \$ 1,650.00   | \$ 3,150.00    |
|                                                             |                                                                              |        |     |                             | \$ 24.30                        | \$ 1,215.00   | \$ 25.03      | \$ 1,251.50   | \$ 2,466.50    |
|                                                             |                                                                              |        |     |                             | \$ 18.93                        | \$ 946.50     | \$ 19.50      | \$ 975.00     | \$ 1,921.50    |
|                                                             |                                                                              |        |     |                             | \$ 18.93                        | \$ 946.50     | \$ 19.50      | \$ 975.00     | \$ 1,921.50    |
|                                                             |                                                                              |        |     |                             |                                 |               |               |               |                |
|                                                             |                                                                              |        |     |                             | \$ 30.00                        | \$ 1,500.00   | \$ 33.00      | \$ 1,650.00   | \$ 3,150.00    |
|                                                             |                                                                              |        |     |                             | \$ 24.30                        | \$ 1,215.00   | \$ 25.03      | \$ 1,251.50   | \$ 2,466.50    |
|                                                             |                                                                              |        |     |                             | \$ 18.93                        | \$ 946.50     | \$ 19.50      | \$ 975.00     | \$ 1,921.50    |
|                                                             |                                                                              |        |     |                             | \$ 18.93                        | \$ 946.50     | \$ 19.50      | \$ 975.00     | \$ 1,921.50    |
|                                                             |                                                                              |        |     |                             |                                 | \$ 1,000.00   |               | \$ 1,000.00   | \$ 2,000.00    |
| Total (2)                                                   |                                                                              |        |     |                             | \$ 10,216.00                    |               | \$ 10,703.00  | \$ 20,919.00  |                |
|                                                             |                                                                              |        |     |                             |                                 |               |               |               |                |
| Grand Total - Whole Group (Total 1 + Total 2)               |                                                                              |        |     |                             | \$ 238,318.82                   |               | \$ 246,154.41 | \$ 484,473.23 |                |
|                                                             |                                                                              |        |     |                             |                                 |               |               |               |                |
| Percentage of Price Attributed to Labor Portion of Services |                                                                              |        |     |                             | 75%                             |               |               |               |                |
|                                                             |                                                                              |        |     |                             |                                 |               |               |               |                |
| NAME OF COMPANY: Sunshine Cleaning Systems, LLC             |                                                                              |        |     |                             |                                 |               |               |               |                |
| AUTHORIZED PERSON NAME: Thomas Melton                       |                                                                              |        |     |                             |                                 |               |               |               |                |
| AUTHORIZED PERSON TITLE: Executive Vice President           |                                                                              |        |     |                             |                                 |               |               |               |                |
|                                                             |                                                                              |        |     |                             | DATE: Monday, November 14, 2022 |               |               |               |                |

| Janitorial Services - Price Sheets - Agreement 4                    |     |     |                             |                                 |                 |          |                 |                 |
|---------------------------------------------------------------------|-----|-----|-----------------------------|---------------------------------|-----------------|----------|-----------------|-----------------|
|                                                                     | QTY | UOM | DESCRIPTION                 | Year 1                          |                 | Year 2   |                 |                 |
|                                                                     |     |     |                             | Per Hour                        | Annual          | Per Hour | Annual          | 2 years         |
| Additional Labor - Routine:                                         |     |     |                             |                                 |                 |          |                 |                 |
|                                                                     | 50  | HR  | Project Supervisor          | \$ 30.00                        | \$ 1,500.00     | \$ 33.00 | \$ 1,650.00     | \$ 3,150.00     |
|                                                                     | 50  | HR  | Site Supervisor             | \$ 24.30                        | \$ 1,215.00     | \$ 25.03 | \$ 1,251.50     | \$ 2,466.50     |
|                                                                     | 50  | HR  | Full Time Service Crew Emp. | \$ 18.93                        | \$ 946.50       | \$ 19.50 | \$ 975.00       | \$ 1,921.50     |
|                                                                     | 50  | HR  | Part Time Service Crew Emp. | \$ 18.93                        | \$ 946.50       | \$ 19.50 | \$ 975.00       | \$ 1,921.50     |
| Additional Labor - Emergency:                                       |     |     |                             |                                 |                 |          |                 |                 |
|                                                                     | 50  | HR  | Project Supervisor          | \$ 30.00                        | \$ 1,500.00     | \$ 33.00 | \$ 1,650.00     | \$ 3,150.00     |
|                                                                     | 50  | HR  | Site Supervisor             | \$ 24.30                        | \$ 1,215.00     | \$ 25.03 | \$ 1,251.50     | \$ 2,466.50     |
|                                                                     | 50  | HR  | Full Time Service Crew Emp. | \$ 18.93                        | \$ 946.50       | \$ 19.50 | \$ 975.00       | \$ 1,921.50     |
|                                                                     | 50  | HR  | Part Time Service Crew Emp. | \$ 18.93                        | \$ 946.50       | \$ 19.50 | \$ 975.00       | \$ 1,921.50     |
| Pass Thru:                                                          | 1   | EA  | Materials/Supplies          |                                 | \$ 1,000.00     |          | \$ 1,000.00     | \$ 2,000.00     |
| <b>Total (2)</b>                                                    |     |     |                             |                                 | \$ 10,216.00    |          | \$ 10,703.00    | \$ 20,919.00    |
| <b>Grand Total - Whole Group (Total 1 + Total 2)</b>                |     |     |                             |                                 | \$ 1,433,269.60 |          | \$ 1,474,361.07 | \$ 2,907,630.67 |
| Provide Percentage of Price Attributed to Labor Portion of Services |     |     |                             | 75%                             |                 |          |                 |                 |
| NAME OF COMPANY:                                                    |     |     |                             | Sunshine Cleaning Systems,LLC   |                 |          |                 |                 |
| AUTHORIZED PERSON NAME:                                             |     |     |                             | Thomas Melton                   |                 |          |                 |                 |
| AUTHORIZED PERSON TITLE:                                            |     |     |                             | Executive Vice President        |                 |          |                 |                 |
|                                                                     |     |     |                             | DATE: Monday, November 14, 2022 |                 |          |                 |                 |