

Price Analysis

Exhibit 4

Bid No. GEN2130771B1
Bid Title: On-Site Official Records Microfilm Services
Agency: Records, Taxes and Treasury Division
Purchasing Agent: Kelly Coughlin
Title: Purchasing Agent Senior
Type of Contract: Procurement Contract
Price Analysis: 10/9/2025

Date Bid Posted: 9/9/2025
Date Bid Opened: 9/30/2025
Bid Submittals: 1
Declinations: 1
Document Takers: 29
Suppliers Invited: 538



Tabulation of Bids						US Imaging, Inc.		
						Clerk of the Circuit Court & Comptroller - Pinellas County - Microfilm Image Conversion and Indexing Services Agreement - July 2022 (RFP No. 19-006-P)**		
Item #	Item	Qty	Unit	Price	Total	Qty	Unit Cost	Total Cost
01-1	16MM Index Books - For Years: 1900 - 1974 (Approx. 144 Microfilm Rolls)	270,000	Pages	\$ 0.361	\$ 97,470.00			
01-2	16MM Index Books - For Years: 12/31/1969 - 12/30/1976 (Approx. 1,375 Microfilm Rolls)	2,750,000	Pages	\$ 0.351	\$ 965,250.00			
01-3	35MM Official Records Book Type - For Years: 7/1/1953 - 7/29/1960 (Approx. 667 Microfilm Rolls)	1,299,500	Pages	\$ 0.376	\$ 488,612.00	1,122,000	\$ 1.67	\$ 672,876.00
01-4	35MM Official Records Book Type - For Years: 8/1/1960 - 12/31/1969 (Approx. 2,410 Microfilm Rolls)	2,107,000	Pages	\$ 0.360	\$ 758,520.00			
01-5	35 MM Other Book Types - For Years: 5/5/1871 - 6/30/1953 (Approx. 610 Microfilm Rolls)	1,200,000	Pages	\$ 0.428	\$ 513,600.00			
01-6	Optional Masking Service	1,000,000	Pages	\$ 0.048	\$ 48,000.00			
Total		8,626,500			\$ 2,871,452.00			\$ 672,876.00

Average Unit Price: (weighted) \$0.37
Estimated Unit Price*: \$0.38

***Note:** Estimated project budget of \$3.5 million is based on vendor quotes from January 2024 with a similar scope and size and additional contingency buffer of \$500,000/ approximately 15%.

****Note:** US Imaging, Inc. submitted a response to Pinellas County Request for Proposal No. 19-006-9 RFP for Microfilm and Image Conversion and and Indexing Services, however pricing was negotiated for entire project. Displayed cost indicates a per page unit cost.