

PORT EVERGLADES FRANCHISE APPLICATION

An application will not be deemed complete and ready for processing until all required documents and fees are received.

A separate application must be filed for each type of franchise applied for.

FRANCHISE TYPE

CHECK ONE

☒

STEAMSHIP AGENT

☐

STEVEDORE

☐

CARGO HANDLER

☐

TUGBOAT & TOWING

☐

VESSEL BUNKERING

☐

VESSEL OILY WASTE REMOVAL

☐

VESSEL SANITARY WASTEWATER REMOVAL

☐

MARINE TERMINAL SECURITY

☐

MARINE TERMINAL SECURITY

FIREARMS CARRYING SECURITY PERSONNEL

NON-FIREARMS CARRYING SECURITY PERSONNEL

Note: Applicant is the legal entity applying for the franchise. If the Applicant is granted the franchise, it will be the named franchisee. All information contained in this application shall apply only to the Applicant and not to any parent, affiliate, or subsidiary entities.

Applicant's

Name Intercruises Shoreside and Port Services Inc

(Name as it appears on the certificate of incorporation, charter, or other legal documentation as applicable, evidencing the legal formation of the Applicant)

Applicant's Business Address 1800 Eller Drive Suite 550 - Ft Lauderdale FL 33316

Phone # 305 373 5011 E-mail address accounting @intercruises.com

Fax #: 305 373 6011

Name of the person authorized to bind the Applicant (Person's signature must appear on Page 13.)

Name Barbara Sophos

Title Head of Country - North America and Caribbean

Business Address 1800 Eller Drive Suite 550 - Ft Lauderdale FL 33316

Phone # 954 235 4133 Fax# 305 373 6011

E-mail address b.sophos @intercruises.com

Provide the Name and Contact Information of the Applicant's Representative to whom questions about this application are to be directed (if different from the person authorized to bind the Applicant):

Representative's Name Gustavo Randon

Representative's Title Head of Finance USA and Canada

Representative's Business Address 1800 Eller Drive Suite 550 Ft Lauderdale FL 33316

Representative's Phone # 754 732 1958 Fax# 305 373 6011

Representative's E-mail address g.randon @intercruises.com

PLEASE COMPLETE THIS APPLICATION AND LABEL ALL REQUIRED BACKUP DOCUMENTATION TO CLEARLY IDENTIFY THE SECTION OF THE APPLICATION TO WHICH THE DOCUMENTATION APPLIES (I.E., SECTION A, B, C, etc.).

Section A

1. List the name(s) of Applicant's officers, including, CEO, COO, CFO, director(s), member(s), partner(s), shareholder(s), principal(s), employee(s), agents, and local representative(s) active in the management of the Applicant.

Officers:

Title President

First Name Virginia Middle Name _____

Last Name Quintairos

Business Street Address Calle Diputació, 238 - P. 3

City, State, Zip Code Barcelona, Cat, Spain - 08007

Phone Number 305 373 5011 Fax Number 305 373 6011

Email Address v.quintairos @ intercruises.com .

Title Head of Country - North America and Caribbean

First Name Barbara Middle Name _____

Last Name Sophos

Business Street Address 1800 Eller Drive Suite 550

City, State, Zip Code Ft Lauderdale FL 33316

Phone Number 954 235 4133 Fax Number 305 373 6011

Email Address b.sophos @ intercruises.com .

Title Regional Director, Turnarounds, Southeast USA

First Name Josie Middle Name _____

Last Name Gorosabel

Business Street Address 1800 Eller Drive Suite 550

City, State, Zip Code Ft Lauderdale FL 33316

Phone Number 786-302-4670 Fax Number 305 373 6011

Email Address j.gorosabel @ intercruises.com .

Title Regional Director, Port Operations, Southeast USA

First Name Jorge Middle Name _____

Last Name Rodriguez

Business Street Address 1800 Eller Drive Suite 550

City, State, Zip Code Ft Lauderdale FL 33316

Phone Number 786-532-5276 Fax Number 305 373 6011

Email Address j.rodriguez @ intercruises.com .

Attach additional sheets if necessary.

2. RESUMES: Provide a resume for each officer, director, member, partner, shareholder, principal, employee, agent, and local representative(s) active in the management of the Applicant, as listed above. Attached Section A#2

Section B

1. Place a checkmark to describe the Applicant:

☐ Sole Proprietorship ☒ Corporation ☐ Partnership ☐ Joint Venture ☐ Limited Liability Company

2. Provide copies of the documents filed at the time the Applicant was formed, including Articles of Incorporation (if a corporation); Articles of Organization (if an LLC), or Certificate of Limited Partnership or Limited Liability Limited Partnership (if a partnership). If the Applicant was not formed in the State of Florida, provide a copy of the documents demonstrating that the Applicant is authorized to conduct business in the State of Florida.

Section C

1. Has there been any change in the ownership of the Applicant within the last five (5) years? (e.g., any transfer of interest to another party)

Yes ___ No ☒ If "Yes," please provide details in the space provided. Attach additional sheets if necessary.

2. Has there been any name change of the Applicant or has the Applicant operated under a different name within the last five (5) years?

Yes ___ No ☒ If "Yes," please provide details in the space provided, including Prior name(s) and Date of name change(s) filed with the State of Florida's Division of Corporations or other applicable state agency. Attach additional sheets if necessary.

3. Has there been any change in the officers, directors, executives, partners, shareholders, or members of the Applicant within the past five (5) years?

Yes ☒ No ___ If "Yes," please provide details in the space provided, including:

Prior officers, directors, executives, partners, shareholders, members

Name(s) Simon O'Sullivan, David Schelp, Geoffrey Weaver, Gustavo I

New officers, directors, executives, partners, shareholders, members

Name(s) Virginia Quintairos, Henrik Andersson

Also supply documentation evidencing the changes including resolution or minutes appointing new officers, list of new principals with titles and contact information, and effective date of changes. Attach additional sheets if necessary.

Section D

Provide copies of all fictitious name registrations filed by the Applicant with the State of Florida's Division of Corporations or other State agencies. If none, indicate "None" None.

Section E

1. Has the Applicant acquired another business entity within the last five (5) years?
Yes ___ No ☒ If "Yes," please provide the full legal name of any business entity that the Applicant acquired during the last five (5) years which engaged in a similar business activity as the business activity which is the subject of this Port Everglades Franchise Application.
If none, indicate "None" None.
2. Indicate in the space provided the date of the acquisition whether the acquisition was by a stock purchase or asset purchase, and whether the Applicant herein is relying on the background and history of the acquired firm's officers, managers, employees and/or the acquired firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.
3. Has ^{the} Applicant been acquired by another business entity within the last five (5) years? Yes ___ No ☒ If "Yes," provide the full legal name of any business entity which acquired the Applicant during the last five (5) years which engaged in a similar business activity as the business activity which is the subject of this Port Everglades Franchise Application.
If none, indicate "None" _____.
4. Indicate in the space provided the date of the acquisition and whether the acquisition was by a stock purchase or asset purchase and whether the Applicant herein is relying on the background and history of the parent firm's officers, managers, employees and/or the parent firm's business reputation in the industry to describe the Applicant's experience or previous business history. Attach additional sheets if necessary.

Section F

Provide the Applicant's previous business history, including length of time in the same or similar business activities as planned at Port Everglades.

Section G

1. Provide a list of the Applicant's current managerial employees, including supervisors, superintendents, and forepersons.
2. List the previous work history/experience of the Applicant's current managerial employees, including their active involvement in seaports and length of time in the same or similar business activities as planned at Port Everglades.

Section H

List all seaports, including Port Everglades (if application is for renewal), where the Applicant is currently performing the services/operation which is the subject of this Franchise application. **Use this form for each seaport listed. Photocopy additional pages as needed (one page for each seaport listed).**

If none, state "None" _____.

Seaport Provided in separate attachment Number of Years Operating at this Seaport _____

List below all of the Applicant's Clients for which it provides services at the seaport listed above.

Client Name (Company)	Number of Years Applicant Has Provided Services to this Client

Section I

1. Provide a description of all past (within the last five (5) years) and pending litigation and legal claims where the Applicant is a named party, whether in the State of Florida or in another jurisdiction, involving allegations that Applicant has violated or otherwise failed to comply with environmental laws, rules, or regulations or committed a public entity crime as defined by Chapter 287, Florida Statutes, or theft-related crime such as fraud, bribery, smuggling, embezzlement or misappropriation of funds or acts of moral turpitude, meaning conduct or acts that tend to degrade persons in society or ridicule public morals.

The description must include all of the following:

- a) The case title and docket number
- b) The name and location of the court before which it is pending or was heard
- c) The identification of all parties to the litigation
- d) General nature of all claims being made

If none, indicate "None" None.

2. Indicate whether in the last five (5) years the Applicant or an officer, director, executive, partner, or a shareholder, employee or agent who is or was (during the time period in which the illegal conduct or activity took place) active in the management of the Applicant was charged, indicted, found guilty or convicted of illegal conduct or activity (with or without an adjudication of guilt) as a result of a jury verdict, nonjury trial, entry of a plea of guilty or nolo contendere where the illegal conduct or activity (1) is considered to be a public entity crime as defined by Chapter 287, Florida Statutes, as amended from time to time, or (2) is customarily considered to be a white-collar crime or theft-related crime such as fraud, smuggling, bribery, embezzlement, or misappropriation of funds, etc. or (3) results in a felony conviction where the crime is directly related to the business activities for which the franchise is sought.

Yes ☐ No ☒

If you responded "Yes," please provide all of the following information for each indictment, charge, or conviction:

- a) A description of the case style and docket number
- b) The nature of the charge or indictment
- c) Date of the charge or indictment
- d) Location of the court before which the proceeding is pending or was heard
- e) The disposition (e.g., convicted, acquitted, dismissed, etc.)
- f) Any sentence imposed
- g) Any evidence which the County (in its discretion) may determine that the Applicant and/or person found guilty or convicted of illegal conduct or activity has conducted itself, himself or herself in a manner as to warrant the granting or renewal of the franchise.

Section J

The Applicant must provide a current certificate(s) of insurance. Franchise insurance requirements are determined by Broward County's Risk Management Division and are contained in the Port Everglades Tariff No. 12 as amended, revised or reissued from time to time. The Port Everglades Tariff is contained in the Broward County Administrative Code, Chapter 42, and is available for inspection online at: <http://www.porteverglades.net/development/tariff>.

Section K

1. The Applicant must provide its most recent audited or reviewed financial statements prepared in accordance with generally accepted accounting principles, or other documents and information which demonstrate the Applicant's creditworthiness, financial responsibility, and resources, which the Port will consider in evaluating the Applicant's financial responsibility.
2. Has the Applicant or entity acquired by Applicant (discussed in Section E herein) sought relief under any provision of the Federal Bankruptcy Code or under any state insolvency law filed by or against it within the last five (5) year period?

Yes ☐ No ☒

If "Yes," please provide the following information for each bankruptcy or insolvency proceeding:

- a) Date petition was filed or relief sought
- b) Title of case and docket number
- c) Name and address of court or agency
- d) Nature of judgment or relief
- e) Date entered

3. Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed in the last five (5) year period by a court for the business or property of the Applicant?

Yes ☐ No ☒

If "Yes," please provide the following information for each appointment:

- a) Name of person appointed
- b) Date appointed
- c) Name and address of court
- d) Reason for appointment

4. Has any receiver, fiscal agent, trustee, reorganization trustee, or similar officer been appointed in the last five (5) year period by a court for any entity, business, or property acquired by the Applicant?

Yes ☐ No ☒

If "Yes," please provide the following information for each appointment:

- a) Name of person appointed
- b) Date appointed
- c) Name and address of court
- d) Reason for appointment

Section L

List four (4) credit references for the Applicant, one of which must be a bank. Use this format:

Name of Reference _____ Nature of Business _____

Contact Name _____ Title _____

Legal Business Street Address _____

City, State, Zip Code _____

Phone Number _____

(Provide on a separate sheet.)

Section M

1. Security: Pursuant to Port Everglades Tariff 12, Item 960, all Franchisees are required to furnish an Indemnity and Payment Bond or Irrevocable Letter of Credit drawn on a U.S. bank in a format and an amount not less than \$20,000 as required by Broward County Port Everglades Department.
2. Has the Applicant been denied a bond or letter of credit within the past five (5) years?
Yes ___ No ✓
If "Yes," please provide a summary explanation in the space provided of why the Applicant was denied. Use additional sheets if necessary.

Section N

1. Provide a list and description of all equipment currently owned and/or leased by the Applicant and intended to be used by the Applicant for the type of service(s) intended to be performed at Port Everglades including the age, type of equipment and model number.
NONE
2. Identify the type of fuel used for each piece of equipment.
3. Indicate which equipment, if any, is to be domiciled at Port Everglades.
4. Will all equipment operators be employees of the Applicant, on the payroll of the Applicant, with wages, taxes, benefits, and insurance paid by the Applicant?
Yes ___ No ___
If "No," please explain in the space provided who will operate the equipment and pay wages, taxes, benefits, and insurance, if the franchise is granted. Use additional sheets if necessary.

Section O

Provide a copy of the Applicant's current Broward County Business Tax Receipt (formerly Occupational License).

Section P

1. Provide a copy of Applicant's safety program.
2. Provide a copy of Applicant's substance abuse policy.
3. Provide a copy of Applicant's employee job training program/policy.
4. Provide information regarding frequency of training.
5. Include equipment operator certificates, if any.

Section Q

1. Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or fines from any federal, state, or local environmental regulatory agencies?
Yes _____ No ✓
2. Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or civil penalties from the U.S. Coast Guard?
Yes _____ No ✓
3. Has the Applicant received within the past five (5) years or does the Applicant have pending any citations, notices of violations, warning notices, or fines from the Occupational Safety and Health Administration?
Yes _____ No ✓

If you responded "Yes" to any of this section's questions 1, 2, or 3 above, please provide a detailed summary for each question containing the following information:

- a) Name and address of the agency issuing the citation or notice
- b) Date of the notice
- c) Nature of the violation
- d) Copies of the infraction notice(s) from the agency
- e) Disposition of case
- f) Amount of fines, if any
- g) Corrective action taken

Attach copies of all citations, notices of violations, warning notices, civil penalties and fines issued by local, state, and federal regulatory agencies, all related correspondence, and proof of payment of fines.

4. Provide a statement (and/or documentation) which describes the Applicant's commitment to environmental protection, environmental maintenance, and environmental enhancement in the Port.

Section R

Provide written evidence of Applicant's ability to promote and develop growth in the business activities, projects or facilities of Port Everglades through its provision of the services (i.e., stevedore, cargo handler or steamship agent) it seeks to perform at Port Everglades. For first-time applicants (stevedore, cargo handler, and steamship agent), the written evidence must demonstrate the Applicant's ability to attract and retain new business such that Broward County may determine in its discretion that the franchise is in the best interests of the operation and promotion of the port and harbor facilities. The term "new business" is defined in Chapter 32, Part II of the Broward County Administrative Code as may be amended from time to time.

If you have checked an Applicant box for VESSEL BUNKERING, VESSEL OILY WASTE REMOVAL, VESSEL SANITARY WASTEWATER REMOVAL, OR MARINE TERMINAL SECURITY, the following additional information is required:

☐ **VESSEL BUNKERING**

Section S - Certificate of Adequacy in Compliance with MARPOL 73/78 directives.

Section T- Operations Manual with stamped coversheet from the U.S. Coast Guard

Section V-Facility Response Plan with FRP approval letter from the U.S. Coast Guard

Section W- Discharge Prevention and Response Certificate from the Florida Dept. of Environmental Protection.

Section Z- An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection, which has been issued to the applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date.

☐ **VESSEL OILY WASTE REMOVAL**

Section S - Certificate of Adequacy in Compliance with MARPOL 73/78 directives.

Section T- Operations Manual with stamped coversheet from the U.S. Coast Guard

Section U- A Waste Transporter License from Broward County Resilient Environment Dept

Section V- Facility Response Plan with FRP approval letter from the U.S. Coast Guard

Section W- Discharge Prevention and Response Certificate from the Florida Dept. of Environmental Protection.

Section X- Used Oil Handler Registration Certificate from the Florida Dept. of Environmental Protection.

Section Y- Identification Number from the U.S. Environmental Protection Agency.

Section Z- An approved Discharge Cleanup Organization Certificate from the Florida Dept. of Environmental Protection, which has been issued to the Applicant or to its cleanup contractor with a copy of the cleanup contract showing the expiration date.

☐ **VESSEL SANITARY WASTEWATER REMOVAL**

Section S - Certificate of Adequacy in Compliance with MARPOL 73/78 directives.

Section U- Waste Transporter License from Broward County Resilient Environment Dept

Section Z1- A copy of the Applicant's operations manual.

Section Z2- A Septage Receiving Facility Waste Hauler Discharge Permit from the Broward County Water and Wastewater Services Operations Division.

☐ **MARINE TERMINAL SECURITY**

Section N1- A list of all metal detection devices, walk-through and hand-held, as well as all luggage and carry-on x-ray machines owned or leased, to be used or domiciled at Port Everglades. The listing must include the brand name and model.

Section N2- A copy of all manufacturers' recommended service intervals and name of company contracted to provide such services on all aforementioned equipment.

Section N3- A description of current method employed to assure all equipment is properly calibrated and functioning.

Section N4- current training requirements and training syllabus for employees operating x-ray equipment. Highlight emphasis on weapon and contraband identification. Include equipment operator certificates, if any.

Section O1- Provide copies of all local, state and federal licenses, including:

a. A copy of the Applicant's State of Florida Business License.

b. A copy of security agency's Manager's "M" or "MB" License and a copy of the security agency's "B" or "BB" License issued by the Florida Department of Agriculture and Consumer Services.

Section P3- SECURITY GUARDS / SUPERVISORS

- a.** Provide Applicant's background requirements, education, training etc., for personnel hired as security guards. Training requirements in 33 CFR 105.210 for marine facilities.
- b.** Provide a historic annual turnover ratio for security guards.
- c.** Provide a copy of Applicant's job training program/policy including a copy of training curriculum and copies of all manuals and take-home materials made available to security guards. Include information regarding frequency of training.
- d.** Provide background requirements, experience, licensing, and any and all advanced training provided to supervisory personnel.
- e.** Provide present policy for individual communication devices either required of security guards or supplied by the employer.
- f.** Provide procurement criteria and source as well as Applicant's certification requirements for K-9 workforce.
- g.** Provide information on the number of security guards/supervisors currently employed or expected to be employed to provide security services at Port Everglades.

Supervisors	<u>N/A</u>
Class D Guards	<u>N/A</u>
Class G Guards	<u>N/A</u>
K-9 Handlers	<u>N/A</u>

Port Everglades Tariff 12

References to the Port Everglades Tariff 12 as amended or reissued: <http://www.porteverglades.net/business/tariff>

Application Fees

The following fees have been established for franchised businesses at Port Everglades. Initial processing fees are nonrefundable. A franchise is required for each category of business.

Stevedore

Initial processing fee, assignment fee, or reinstatement fee \$ 11,550.00

Annual Fee

\$ 4,200.00

Cargo Handler

Initial processing fee, assignment fee, or reinstatement fee \$ 11,550.00

Annual Fee

\$ 4,200.00

Steamship Agent

Initial processing fee, assignment fee, or reinstatement fee \$ 4,200.00

Annual Fee

\$ 2,360.00

Tugboat and Towing

Initial processing fee, assignment fee, or reinstatement fee \$ 27,300.00

Annual Fee

By Contract

Vessel Bunkering, Vessel Oily Waste Removal, Vessel Sanitary Wastewater Removal, and Marine Terminal Security Service

Initial processing fee, assignment fee, or reinstatement fee \$ 4,200.00

Annual Fee

\$ 2,360.00

For first-time franchise Applicants, both the initial application fee and the annual fee must be submitted at time of application. Thereafter, annual franchise fees are due and payable each year on the franchise anniversary date, which is defined as the effective date of the franchise.

Note: Check(s) should be made payable to:

BROWARD COUNTY BOARD OF COUNTY COMMISSIONERS and mail to:

Port Everglades Business Development Division

1850 Eller Drive, Fort Lauderdale, FL 33316

Required Public Hearing

Staff review of this application will not commence until such time as all of the above-requested information and documentation has been provided and the franchise application has been determined by staff to be complete. All of the above-requested information and Sections are required to be completed prior to the scheduling of the public hearing. Staff will request that the Broward County Board of County Commissioners set a public hearing to consider the franchise application and hear comments from the public. The Applicant will be notified of the Public Hearing date and must plan to attend the Public Hearing.

By signing and submitting this application, Applicant certifies that all information provided in this application is true and correct. Applicant understands that providing false or misleading information on this application may result in the franchise application being denied, or in instances of renewal, a franchise revoked. Applicant hereby waives any and all claims for any damages resulting to the Applicant from any disclosure or publication in any manner of any material or information acquired by Broward County during the franchise application process or during any inquiries, investigations, or public hearings.

Applicant further understands that if there are any changes to the information provided herein (subsequent to this application submission) or to its officers, directors, senior management personnel, or business operation as stated in this application, Applicant agrees to provide such updated information to the Port Everglades Department of Broward County, including the furnishing of the names, addresses (and other information as required above) with respect to persons becoming associated with Applicant after its franchise application is submitted, and any other required documentation requested by Port Everglades Department staff as relating to the changes in the business operation. This information must be submitted within ten (10) calendar days from the date of any change made by the Applicant.

Applicant certifies that all workers performing functions for Applicant who are subject to the Longshore and Harbor Workers' Act are covered by Longshore & Harbor Workers' Act, Jones Act Insurance, as required by federal law.

This application and all related records are subject to Chapter 119, F.S., the Florida Public Records Act.

By its execution of this application, Applicant acknowledges that it has read and understands the rules, regulations, terms, and conditions of the franchise it is applying for as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended, and agrees, should the franchise be granted by Broward County, to be legally bound and governed by all such rules, regulations, terms and conditions of the franchise as set forth in Chapter 32, Part II, of the Broward County Administrative Code as amended.

The individual executing this application on behalf of the Applicant, personally warrants that s/he has the full legal authority to execute this application and legally bind the Applicant.

Representative Barbara Sophos Digitally signed by Barbara Sophos
Date: 2025.07.16 16:01:45 +02'00' Date Signed 07/16/2025

Signature of Applicant's Authorized

Signature name and title - typed or printed Barbara Sophos, Head of North America & Caribbean

Witness Signature (*Required*) gustavo.randon Digitally signed by gustavo.randon
Date: 2025.07.16 10:07:30 -04'00'

Witness name-typed or printed Gustavo Randon

Witness Signature (*Required*) michelle.merchant Digitally signed by michelle.merchant
Date: 2025.07.16 14:03:42 -04'00'

Witness name-typed or printed Michelle Merchant

If a franchise is granted, all official notices/correspondence should be sent to:

Name Gustavo Randon Title Head of Finance

Address 1800 Eller Drive Suite 550 - Ft Lauderdale FL 33316 Phone 754 732 1958

Port Everglades Franchise Application
Intercoastal Shoreside & Port Services, Inc.

Section A

Virginia Quintairos – President, North America

With over 20 years of experience in ground handling and cruise operations, Ms. Quintairos has been instrumental in shaping the evolution of shore-side services across key global markets. She began her career with a Spanish ground handling company before joining Intercoastal, where she initially managed operations in Spain and later expanded her oversight to include multiple Mediterranean countries.

Currently sharing a global role in which Ms. Quintairos is responsible for driving strategic growth initiatives and cultivating partnerships with cruise lines and destination stakeholders worldwide. And a supervisory role for the USA operations. Her leadership has been pivotal in enhancing the quality and sustainability of guest experiences at ports around the globe.

Barbara Sophos – Head of Country, North America and Caribbean

Barbara Sophos brings over 25 years of global experience in the travel and tourism industry, with a distinguished background in shore excursions, destination development, and luxury travel design. Prior to joining Intercoastal in 2024, she held senior leadership roles at Royal Caribbean International, Holistica Destinations, Cruise Saudi, and Scenic Luxury Cruises & Tours, where she led product development and shore-side operations across multiple continents.

In her current role at Intercoastal, Barbara is responsible for overseeing operations, commercial strategy, supplier partnerships, and regional growth initiatives throughout the USA, Canada and The Caribbean. Her focus includes enhancing the quality and sustainability of port services, shore excursions, and turnaround operations in collaboration with cruise line partners and local stakeholders.

Barbara Sophos holds a Master of Science in Global Tourism and Sustainable Economic Development and a Bachelor of Science in Tourism and Hospitality Management from Johnson & Wales University. She also earned an associate degree in Tourism and Hotel Management from Tourismsschulen Bad Gleichenberg in Austria and is a Certified Travel Associate through The Travel Institute.

Josefina Gorosabel – Regional Director – Turnaround – Southeast USA

Josie is responsible for managing the ground handling and shore excursions activities including turnarounds and airport operations for all cruise lines that Intercoastal manage in the Southeast USA region. Including client relations, from contracting to rollout of new business in the region.

Josie joined Intercoastal manager in 2015, working in different roles at Port Everglades/Miami, until her appointment to manage the southeast region. and has over 15 years of experience in ground handling having worked for other ground handling companies and for a leading cruise line in South Florida. Josie holds a bachelor's degree in Commercial Art and Advertising Design.

Jorge Rodriguez – Regional Director – Port Operations – Southeast USA

Jorge manages and oversees all Port Agency activities from South Florida as far north as Charleston, SC. Working with the most prestigious and largest cruise lines. He joined Intercruises in 2021 as a Port Operations Manager, later achieving a promotion to Director in 2023.

With almost 22 years in the maritime industry which I started in Cuba and then continued in United States. Graduated with a bachelor's degree in science.

Gustavo Randon – Head of Finance North America

Gustavo Randon joined intercruises Shoreside & Port Services in June 2011 as Financial Controller responsible for accounting transactional operations in USA and Canada. In 2014 transitioning to Director of Financial Planning responsible for all reporting and budgeting. In February 2020 Gustavo was promoted to Head of Finance North America becoming responsible for all accounting and finance functions for Intercruises USA and Canada, also TUI USA.

Prior to joining Intercruises, for over 10 year Gustavo held different accounting and finance roles with Hilton Hotels in different international hotel properties culminating in Director of Finance for the British Colonial Hilton in Nassau, Bahamas, and Transition Director of Finance in three of the Canadian properties.



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Foreign Profit Corporation

INTERCRUISES SHORESIDE & PORT SERVICES, INC.

Filing Information

Document Number F09000000913
FEI/EIN Number 26-3996323
Date Filed 03/04/2009
State DE
Status ACTIVE
Last Event REINSTATEMENT
Event Date Filed 10/15/2021

Principal Address

1800 Eller Drive
Suite 550
Fort Lauderdale, FL 33316

Changed: 11/08/2018

Mailing Address

1800 Eller Drive
Suite 550
Fort Lauderdale, FL 33316

Changed: 11/08/2018

Registered Agent Name & Address

C T Corporation System
1200 SOUTH PINE ISLAND ROAD
PLANTATION, FL 33324

Name Changed: 10/15/2021

Officer/Director Detail

Name & Address

Title Director, President

Quintairos, Virginia
1800 Eller Drive
Suite 550

Fort Lauderdale, FL 33316

Title Secretary

Seth, Suhail
1201 West Peachtree Street NW
Suite 1100
ATLANTA, GA 30309

Title Director

Anderssen, Henrik
1800 Eller Drive
Suite 550
Fort Lauderdale, FL 33316

Title Asst. Secretary

Fogle, Kevin O
1201 West Peachtree Street NW
Suite 1100
Atlanta, GA 30309

Annual Reports

Report Year	Filed Date
2023	04/26/2023
2024	01/26/2024
2025	05/01/2025

Document Images

05/01/2025 -- ANNUAL REPORT	View image in PDF format
01/26/2024 -- ANNUAL REPORT	View image in PDF format
04/26/2023 -- ANNUAL REPORT	View image in PDF format
04/29/2022 -- ANNUAL REPORT	View image in PDF format
10/15/2021 -- REINSTATEMENT	View image in PDF format
06/25/2020 -- ANNUAL REPORT	View image in PDF format
05/01/2019 -- ANNUAL REPORT	View image in PDF format
11/08/2018 -- AMENDED ANNUAL REPORT	View image in PDF format
04/30/2018 -- ANNUAL REPORT	View image in PDF format
05/01/2017 -- ANNUAL REPORT	View image in PDF format
04/28/2016 -- ANNUAL REPORT	View image in PDF format
04/28/2015 -- ANNUAL REPORT	View image in PDF format
05/01/2014 -- ANNUAL REPORT	View image in PDF format
07/12/2013 -- AMENDED ANNUAL REPORT	View image in PDF format
05/01/2013 -- ANNUAL REPORT	View image in PDF format
05/01/2012 -- ANNUAL REPORT	View image in PDF format
04/25/2011 -- ANNUAL REPORT	View image in PDF format
04/28/2010 -- ANNUAL REPORT	View image in PDF format

[03/04/2009 -- Foreign Profit](#)

[View image in PDF format](#)

Section B #2

Delaware

PAGE 1

The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF INCORPORATION OF "INTERCRUISES SHORESIDE & PORT SERVICES, INC.", FILED IN THIS OFFICE ON THE SEVENTEENTH DAY OF OCTOBER, A.D. 2008, AT 3:42 O'CLOCK P.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE NEW CASTLE COUNTY RECORDER OF DEEDS.

4613187 8100

081047494

You may verify this certificate online
at corp.delaware.gov/authver.shtml



Harriet Smith Windsor

Harriet Smith Windsor, Secretary of State

AUTHENTICATION: 6920633

DATE: 10-20-08

Section B #2

State of Delaware
Secretary of State
Division of Corporations
Delivered 06:47 PM 10/17/2008
FILED 03:42 PM 10/17/2008
SRV 081047494 - 4613187 FILE

STATE of DELAWARE
CERTIFICATE of INCORPORATION
A STOCK CORPORATION

First: The name of this Corporation is Intercruises Shoreside & Port Services, Inc.

Second: Its registered office in the State of Delaware is to be located at Corporation Trust Center, 1209 Orange Street, in the City of Wilmington, County of New Castle 19801. The registered agent in charge thereof is The Corporation Trust Company.

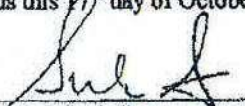
Third: The purpose of the corporation is to engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of Delaware.

Fourth: The amount of the total stock of this corporation is authorized to issue is 10,000 shares with no par value.

Fifth: The name and mailing address of the incorporator are as follows:

Suhail Seth
Epstein Becker & Green, P.C.
945 East Paces Ferry Road, Suite 2700
Atlanta, Georgia 30326

I, **The Undersigned**, for the purpose of forming a corporation under the laws of the State of Delaware, do make, file and record this Certificate, and do certify that the facts herein stated are true, and I have accordingly hereunto set my hands this 17th day of October, 2008.

By: 
Suhail Seth, Incorporator

850-617-6381

3/6/2009 11:08:53 AM PAGE 1/001 Fax Server

See now B #2



March 6, 2009

FLORIDA DEPARTMENT OF STATE

Division of Corporations
INTERCRUISES SHORESIDE & PORT SERVICES, INC.
1428 BRICKELL AVE STE 304
MIAMI, FL 33131

Qualification documents for INTERCRUISES SHORESIDE & PORT SERVICES, INC. were filed on March 4, 2009 and assigned document number F09000000913. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

This document was electronically received and filed under FAX audit number H09000050408.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-4933 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please contact this office at (850) 245-6928.

Tim Burch
Regulatory Specialist II
New Filing Section
Division of Corporations

Letter Number: 309A00007802

P.O BOX 6327 - Tallahassee, Florida 32314

**JOINT UNANIMOUS WRITTEN CONSENT ACTION
OF THE SOLE SHAREHOLDER AND
THE BOARD OF DIRECTORS OF
INTERCRUISES SHORESIDE & PORT SERVICES, INC.**

May 2, 2025

The undersigned, being the Sole Shareholder and all of the members of the Board of Directors of Intercruises Shoreside & Port Services, Inc. (the "Corporation"), a Delaware corporation, in accordance with Sections 141(f) and 228(a) of the Delaware General Corporation Law, hereby adopt and give their consent to the following preambles and resolutions which are being adopted as the actions of the Sole Shareholder and the Board of Directors as though taken at a duly constituted meeting and direct the Secretary of the Corporation to file this written consent with the minutes of the Corporation.

WHEREAS, it has been determined to be necessary and appropriate to remove Jacobus Gouws as a director and President of the Corporation and appoint Virginia Quintairos as a director and President of the Corporation; and

WHEREAS, it has been determined to be necessary and appropriate to remove Jacobus Gouws as an authorized signatory, appoint Virginia Quintairos as an authorized signatory, and update the authorized signatories of the Corporation.

Appointment of Director:

NOW, THEREFORE, BE IT RESOLVED that, Jacobus Gouws is hereby removed as a director of the Corporation and Virginia Quintairos is hereby appointed as a director of the Corporation. Accordingly, as of the date herein, the following persons are the directors of the Corporation serving until the next annual meeting or until their successors are appointed and qualified:

Director:	Virginia Quintairos
Director:	Henrik Anderssen

Appointment of Officer:

BE IT RESOLVED that, Jacobus Gouws is hereby removed as President of the Corporation and Virginia Quintairos is hereby appointed as President of the Corporation. Accordingly, as of the date herein, the following persons are the officers of the Corporation serving until the next annual meeting or until their successors are appointed and qualified:

President:	Virginia Quintairos
Secretary:	Suhail Seth
Assistant Secretary:	Kevin O. Fogle

Commercial Matters:

BE IT RESOLVED that, subject to their compliance with applicable internal policies, any one of the individuals listed on Exhibit A is hereby authorized to execute commercial agreements with suppliers, clients, and other TUI group entities in connection with the day to day business operations of the Corporation, and to complete, execute and deliver any and all deeds, documents, lease agreements, other agreements and instruments and to perform any and all acts or things in the Corporation's name and on the Corporation's behalf necessary or desirable in connection with the execution of such agreements.

Employment Matters:

BE IT RESOLVED that, subject to their compliance with applicable internal policies, any one of the individuals listed on Exhibit B is authorized to perform any acts or to sign any necessary or convenient documents, public or private, in the Corporation's name and on the Corporation's behalf necessary and desirable in connection with the following employment matters:

- (i) offer letters, employment contracts or similar agreements or amendments to such agreements for any employees or independent contractors for whom the compensation is a maximum gross annual salary of 50,000€ or equivalent currency;
- (ii) compliance with applicable federal or state rules, regulations, ordinances and laws with respect to labor and employment matters, including but not limited to employee benefits and tax matters;
- (iii) voluntary retirements;
- (iv) severance agreements and employees' payments; and
- (v) advances or loans made to employees.

Banking Transactions:

BE IT FURTHER RESOLVED that, subject to their compliance with applicable internal policies, any two of the individuals listed in Exhibit C attached hereto are hereby authorized to:

- (i) open and close accounts in the name of the Corporation;
- (ii) execute and deliver agreements or instructions for bank products and services, electronic banking, or other agreements relative to financial and banking transactions, including custodial services and wire transfers, among others, which agreements or instructions may establish special authorizations and limitations pertaining to the accounts different from the authorizations and limitations contained herein;

- (iii) sign for and on the behalf of this Corporation, any and all checks, drafts or other orders with respect to any funds at any time to the credit of this Corporation with the bank and/or against any account(s) of this Corporation maintained at any time with the bank, inclusive of any such checks, drafts, or other orders in favor of any of the above-designated officer(s) and/or other person(s); and
- (iv) make withdrawals at any time of any such funds or from any such account(s) by any other means permitted by the bank, including (without limitation) a debit card, a credit card, a terminal or other device or facility providing access to any such funds or account(s).

BE IT FURTHER RESOLVED, that the banking authorities referenced herein shall be subject to those limits stated on Exhibit C.

Power of Attorney:

BE IT FURTHER RESOLVED, that Limited Power of Attorney previously granting signature authority is hereby revoked and the President of the Corporation is hereby authorized and directed to execute a new Limited Power of Attorney granting signature authority to the individuals listed on Exhibits A through C attached hereto.


General Resolutions:

BE IT FURTHER RESOLVED, that this consent may be executed in counterparts and by facsimile signature, each of which shall be deemed an original and effective for all purposes, but all of which together shall be deemed one in the same consent.


IN WITNESS WHEREOF, the undersigned have executed this Unanimous Written Consent Action as of the date first written above.


SOLE SHAREHOLDER:

TUI HOLDING SPAIN, S.L.U.

By: 
Name: Peter Ulwahn
Title: Legal representative

BOARD OF DIRECTORS:



Virginia Quintairos


Henrik Anderssen

Exhibit A

Authorized Signatories for Commercial Contracts

	US
Contracts with clients	Virginia Quintairos
Contracts with suppliers	Virginia Quintairos Barbara Sophos

Exhibit B

Authorized Signatories for Employment Matters

Iris Guerrero

Exhibit C

Authorized Signatories of Bank Accounts

Group A	Ioanna Tsitlaidou Ricardo Jiménez Gustavo Randón
Group B	Pedro Villalba Brian Ávila
Group C	Paul Mitchell Jennifer Trautwein

Limits:

From 5 million USD or higher: two A signatures

Up to 5 million USD: two B signatures or one B signature + one C signature



23 November 2018

Dear Sir or Madam

Intercruises Shoreside & Port Services Inc.

We can confirm that TUI AG indirectly owns 100 % of the share capital of Intercoaches Shoreside & Port Services Inc.

The ownership details are as follows



Yours faithfully

TUI AG


Jan Dohren
Senior Legal Counsel
Group Corporate Law, M&A


Sophie Behn
Legal Counsel
Group Corporate Law, M&A

TUI AG | Karl-Wiechert-Allee 4, 30625 Hannover
Sophie Behn | Tel. +49 511 566-1223, Fax +49 511 566-931223 | sophie.behn@tui.com | www.tuigroup.com

TUI GROUP | TUI AG | Karl-Wiechert-Allee 4, 30625 Hannover | Postfach 61 02 09, 30602 Hannover, Deutschland
Tel. +49 511 566-0, Fax +49 511 566-1901 | www.tuigroup.com
Vorsitzender des Aufsichtsrates: Prof. Dr. Klaus Mangold | Vorstand: Friedrich Joussen (Vorstandsvorsitzender), Birgit Conix, David Burling, Sebastian Ebel, Dr. Elke Eller, Frank Rosenberger
Sitz der Gesellschaft: Berlin/Hannover | Handelsregister: Amtsgericht Berlin-Charlottenburg HRB 321 | Amtsgericht Hannover HRB 6 580 | USt-IdNr. DE 115653127
Bankverbindung: Commerzbank AG | IBAN DE53 2504 0066 0310 8958 00 | BIC (SWIFT) COBADEFF250
Bankverbindung: Deutsche Bank AG | IBAN DE52 2507 0070 0054 5459 00 | BIC (SWIFT) DEUTDE2HXXX
Bankverbindung: UniCredit Bank AG | IBAN DE46 7002 0270 0000 2809 04 | BIC (SWIFT) HYVEDEMMXXX

80790 - J100X

**JOINT UNANIMOUS WRITTEN CONSENT ACTION
OF THE SOLE SHAREHOLDER AND
THE BOARD OF DIRECTORS OF
INTERCRUISES SHORESIDE & PORT SERVICES, INC.**

The undersigned, being the Sole Shareholder and all of the members of the Board of Directors of Intercruises Shoreside & Port Services, Inc. (the "Corporation"), a Delaware corporation, in accordance with Sections 141(f) and 228(a) of the Delaware General Corporation Law, hereby adopt and give their consent to the following preambles and resolutions which are being adopted as the actions of the Shareholder and the Board of Directors as though taken at a duly constituted meeting and direct the Secretary of the Corporation to file this written consent with the minutes of the Corporation.

WHEREAS, it has been determined to be necessary and appropriate to remove Antoni Frutos Estruga as a director of the Corporation with effect as of March 1, 2020 and appoint Gustavo Randón to replace Mr. Frutos as a director of the Corporation; and

WHEREAS, it has been determined to be necessary and appropriate to remove Antoni Frutos Estruga as a vice president of the Corporation with effect as of March 1, 2020; and

WHEREAS, it has been determined to be necessary and appropriate to remove Antoni Frutos Estruga as an authorized signatory of the Corporation for commercial, employment, and banking matters with effect as of March 1, 2020 and appoint Jacqueline Castillo de Jesus as an authorized signatory for banking matters.

Appointment of Directors:

NOW, THEREFORE, BE IT RESOLVED, that, effective as of March 1, 2020, Antoni Frutos Estruga is hereby removed as a director of the Corporation and Gustavo Randón is hereby appointed as a director of the Corporation. Accordingly, as of March 1, 2020, the following persons are the directors of the Corporation serving until the next annual meeting or until their successors are appointed and qualified:

Director:	David Christopher Schelp
Director:	Geoffrey Paul Weaver
Director:	Gustavo Randón

Appointment of Officers:

BE IT RESOLVED, that, effective as of March 1, 2020, Antoni Frutos Estruga is hereby removed as a vice president of the Corporation. Accordingly, as of March 1, 2020, the following persons are the officers of the Corporation serving in the respective capacities set forth opposite their names until the next annual meeting or until their successors are elected and qualified:

President:	Simon James O'Sullivan
Vice President:	Jorge Cerdo Munar
Treasurer:	Ana Suarez
Secretary:	Suhail Seth
Assistant Secretary:	Kevin O. Fogle

Commercial Matters:

BE IT RESOLVED that, subject to their compliance with applicable internal policies, any one of the individuals listed on Exhibit A is hereby authorized to execute commercial agreements with suppliers, clients, and other TUI group entities in connection with the day to day business operations of the Corporation, and to complete, execute and deliver any and all deeds, documents, lease agreements, other agreements and instruments and to perform any and all acts or things in the Corporation's name and on the Corporation's behalf necessary or desirable in connection with the execution of such agreements.

Employment Matters:

BE IT RESOLVED that, subject to their compliance with applicable internal policies, any one of the individuals listed on Exhibit B is authorized to perform any acts or to sign any necessary or convenient documents, public or private, in the Corporation's name and on the Corporation's behalf necessary and desirable in connection with the following employment matters:

- (i) offer letters, employment contracts or similar agreements or amendments to such agreements for any employees or independent contractors for whom the compensation is a maximum gross annual salary of 50,000€ or equivalent currency;
- (ii) compliance with applicable federal or state rules, regulations, ordinances and laws with respect to labor and employment matters, including but not limited to employee benefits and tax matters;
- (iii) voluntary retirements;
- (iv) severance agreements and employees' payments; and
- (v) advances or loans made to employees.

Banking Transactions:

BE IT FURTHER RESOLVED that, subject to their compliance with applicable internal policies, any two of the individuals listed in Exhibit C attached hereto are hereby authorized to:

- (i) open and close accounts in the name of the Corporation;
- (ii) execute and deliver agreements or instructions for bank products and services, electronic banking, or other agreements relative to financial and banking

transactions, including custodial services and wire transfers, among others, which agreements or instructions may establish special authorizations and limitations pertaining to the accounts different from the authorizations and limitations contained herein;

- (iii) sign for and on the behalf of this Corporation, any and all checks, drafts or other orders with respect to any funds at any time to the credit of this Corporation with the bank and/or against any account(s) of this Corporation maintained at any time with the bank, inclusive of any such checks, drafts, or other orders in favor of any of the above-designated officer(s) and/or other person(s); and
- (iv) make withdrawals at any time of any such funds or from any such account(s) by any other means permitted by the bank, including (without limitation) a debit card, a credit card, a terminal or other device or facility providing access to any such funds or account(s).

BE IT FURTHER RESOLVED, that the banking authorities referenced herein shall be subject to those limits stated on Exhibit C.

Power of Attorney:

BE IT FURTHER RESOLVED, that Limited Power of Attorney dated September 18, 2019 his hereby revoked and the President of the Corporation is hereby authorized and directed to execute a new Limited Power of Attorney granting signature authority to the individuals listed on Exhibits A through C attached hereto.

General Resolutions:

BE IT FURTHER RESOLVED, that this consent may be executed in counterparts and by facsimile signature, each of which shall be deemed an original and effective for all purposes, but all of which together shall be deemed one in the same consent.

[Signature page follows]

IN WITNESS WHEREOF, the undersigned have executed this Unanimous Written Consent Action on the 10th day of March 2020.

SOLE SHAREHOLDER:

TUIDS USA, INC.

By: _____
Jorge Cerdo Munar, President



BOARD OF DIRECTORS:

David Schelp

Geoff Weaver

Gustavo Rendon

Exhibit A

Authorized Signatories for Commercial Contracts

**Jorge Cerdo Munar
Simon James O'Sullivan
Olga Piqueras
Gustavo Randón**

Exhibit B

Authorized Signatories for Employment Matters

**Iris Guerrero
Simon James O'Sullivan
Teresa Bernal
Jorge Cerdo Munar**

Exhibit C

Authorized Signatories of Bank Accounts

Group A	David Christopher Schelp Geoffrey Paul Weaver Jorge Cerdo Munar
Group B	Martin Jackson Edgar Huaitalla Gustavo Randón Jacqueline Castillo de Jesus
Group C	Janet Griffiths Arlene Valdes

Limits:

From 5 million USD or higher: two A signatures

Up to 5 million USD: two B signatures or one B signature + one C signature

Port Everglades Franchise Application
Intercruises Shoreside & Port Services, Inc.

Section F

INTERCRUISES SHORESIDE & PORT SERVICES

Based in Barcelona, Spain, Intercruises Shoreside & Port Services is a global ground handling and port agent company providing services to cruise lines worldwide. Intercruises was officially launched in November 2003. Together we have over 55 years of experience in the cruise and tourism industry with offices in 14 different countries. Today Intercruises handles most of the world's leading cruise lines in different ports and destinations, offering them a variety of services from full turnaround assistance, shore excursions, pre and post packages, hotel reservations and port agency services. Intercruises today serve over 3 million passengers worldwide.

Intercruises is part of the TUI Group, the world's number one integrated leisure tourism group.

Note – Cruise Link II and DCNE / DFL formed a formal merger on March 1st, 2009 and now operate under the legal name Intercruises Shoreside & Port Services, Inc.

On June 3, 2011, Intercruises aquired TMS Gateway and TMS Anchor.

Cruise Link II

At the time of the merger, Cruise Link II was the leading ground handling and port agent company providing services in New York region to the majority of the world's leading cruise lines. Cruise Link II had an excellent reputation in the industry that had been developed over a number of years with strong long term relationships with supplier and customers as well as local authorities and government bodies.

Destination Canada New England (DCNE) / Destination Florida (DFL)

DCNE and DFL were companies specialized in ground handling and shore excursions services for the majority of the world's leading cruise lines. In Canada, they operated in Eastern Canada. In the US, they operatin in the Northeast and Florida.

TMS Gateway / TMS Anchor

At the time of the acquisition, TMS Gateway and TMS Anchor were the leading supplier of ground handling and port agency services to cruise ships in the US and Canadian West Coast. Following this acquisition, Intercruises will provide services to all major ports in North America.

Port Everglades Franchise Application
Intercruises Shoreside & Port Services, Inc.

Section G #2

Josefina Gorosabel – Regional Director – Turnaround – Southeast USA

Josie is responsible for managing the ground handling and shore excursions activities including turnarounds and airport operations for all cruise lines that Intercruises manage in the Southeast USA region. Including client relations, from contracting to rollout of new business in the region.

Josie joined Intercruises manager in 2015, working in different roles at Port Everglades/Miami, until her appointment to manage the southeast region. and has over 15 years of experience in ground handling having worked for other ground handling companies and for a leading cruise line in South Florida. Josie holds a bachelor's degree in Commercial Art and Advertising Design.

Ronald Cabrera – Port Delivery Manager Turnarounds South Florida

Ronald Cabrera is responsible for overseeing port operations, ensuring smooth and efficient turnaround and Shorex services for cruise ships on embarkation and debarkation days along with the operations at Miami & Fort Lauderdale Airport.

Ronald joined Intercruises in 2015, working in different roles at Port Everglades/Miami & Norfolk, and has over 11 years of experience in ground handling having worked for other ground handling companies. Ronald worked in the aviation industry for 10 years and has a background in business administration.

Jorge Rodriguez – Regional Director – Port Operations – Southeast USA

Jorge manages and oversees all Port Agency activities from South Florida as far north as Charleston, SC. Working with the most prestigious and largest cruise lines. He joined Intercruises in 2021 as a Port Operations Manager, later achieving a promotion to Director in 2023.

With almost 22 years in the maritime industry which I started in Cuba and then continued in United States. Graduated with a bachelor's degree in science.

Port Everglades Franchise Application
Intercruises Shoreside & Port Services, Inc.

Section H

Baltimore

Operating Since 2006 (19 year)

Client	# of Years Application has provided Service to this Client	2025
Carnival	16 Years - Since 2009	Yes
Royal Caribbean	19 Years - Since 2006	Yes

Bar Harbor

Operating Since 2001 (24 year)

Client	# of Years Application has provided Service to this Client	2025
Holland America	20 Years - Since 2005	Yes
NCL	23 Years - Since 2002	Yes
Princess	20 Years - Since 2005	Yes

Boston

Operating Since 2001 (19 year)

Client	# of Years Application has provided Service to this Client	2025
AIDA	12 Years - Since 2008	Yes
Cunard	8 Years - Since 2012	Yes
Disney	3 Years - Since 2017	Yes
Holland America	11 Years - Since 2009	Yes
NCL	18 Years - Since 2002	Yes
Royal Caribbean	11 Years - Since 2009	Yes

Charleston

Operating Since 2009 (16 year)

Client	# of Years Application has provided Service to this Client	2025
Carnival	15 Years – From 2009 to 2024	Yes
Celebrity	16 Years - Since 2009	Yes
Royal Caribbean	16 Years - Since 2009	Yes
Holland America	16 Years - Since 2009	Yes
Oceania	14 Years - Since 2011	Yes
Regent	14 Years - Since 2011	Yes

Port Everglades Franchise Application
Intercoastal Shoreside & Port Services, Inc.

Section H

Jacksonville

Operating Since 2009 (16 year)

Client	# of Years Application has provided Service to this Client	2025
Carnival	16 Years - Since 2009	Yes

New York / NJ

Operating Since 1989 (36 year)

Client	# of Years Application has provided Service to this Client	2025
Carnival	28 Years - Since 1997	Yes
Celebrity	36 Years - Since 1989	Yes
Fred Olsen	16 Years - Since 2009	Yes
Holland America	16 Years - Since 2009	Yes
MSC	16 Years - Since 2009	Yes
NCL	20 Years - Since 2005	Yes
Oceania	16 Years - Since 2009	Yes
P&O	23 Years - Since 2002	Yes
Princess	26 Years - Since 1999	Yes
Regent	16 Years - Since 2009	Yes
Royal Caribbean	36 Years - Since 1989	Yes
Seabourn	16 Years - Since 2009	Yes
Silversea	18 Years - Since 2007	Yes

Norfolk

Operating Since 2009 (11 year)

Client	# of Years Application has provided Service to this Client	2025
Royal Caribbean	11 Years - Since 2009	Yes
Carnival	5 Years - Since 2020	Yes

Port Canaveral

Operating Since 2009 (16 year)

Client	# of Years Application has provided Service to this Client	2025
Royal Caribbean	16 Years - Since 2009	Yes
Marella Cruises	2 Years – 2022 and 2023	No

Port Everglades Franchise Application
Intercoastal Shoreside & Port Services, Inc.

Section H

Port Everglades

Operating Since 2002 (23 year)

Client	# of Years Application has provided Service to this Client	2025
Cunard	23 Years - Since 2002	Yes
P&O	23 Years - Since 2002	Yes
Princess	23 Years - Since 2002	Yes
Holland America	14 Years - Since 2011	Yes
Seabourn	17 Years - Since 2008	Yes
Azamara	10 Years - Since 2015	Yes
Celebrity	10 Years - Since 2015	Yes
Royal Caribbean	10 Years - Since 2015	Yes

Portland (ME)

Operating Since 2001 (24 year)

Client	# of Years Application has provided Service to this Client	2025
Regent	10 Years - Since 2015	Yes
Oceania Cruises	10 Years - Since 2015	Yes
NCL	10 Years - Since 2015	Yes

Tampa

Operating Since 2006 (19 year)

Client	# of Years Application has provided Service to this Client	2025
Royal Caribbean	19 Years - Since 2006	Yes
Carnival	12 Years - Since 2013	Yes
Holland America	12 Years - Since 2013	No
NCL	14 Years - Since 2011	Yes
Margaritaville	2 Years – Since 2023	Yes

Catalina

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Celebrity	14 Years - Since 2011	Yes

Port Everglades Franchise Application
Intercoastal Shoreside & Port Services, Inc.

Section H

Astoria (OR)

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Celebrity	14 Years - Since 2011	Yes
Holland America	14 Years - Since 2011	Yes
NCL	14 Years - Since 2011	Yes
Princess	14 Years - Since 2011	Yes
Oceania	14 Years - Since 2011	Yes
Regent	14 Years - Since 2011	Yes

Galveston

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Royal Caribbean	14 Years - Since 2011	Yes

Hilo, HI

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Celebrity	14 Years - Since 2011	Yes
Royal Caribbean	14 Years - Since 2011	Yes

Kaanapali, HI

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Celebrity	14 Years - Since 2011	Yes
Royal Caribbean	14 Years - Since 2011	Yes

Kailua-Kona, HI

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Celebrity	14 Years – Since 2011	Yes
Royal Caribbean	14 Years – Since 2011	Yes

Port Everglades Franchise Application
Intercoastal Shoreside & Port Services, Inc.

Section H

Nawiliwili, HI

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Celebrity	14 Years – Since 2011	Yes
Royal Caribbean	14 Years – Since 2011	Yes

Long Beach, CA

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Carnival	14 Years – Since 2011	Yes

Los Angeles, CA

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Azamara	14 Years – Since 2011	Yes
Royal Caribbean	14 Years – Since 2011	Yes

Monterey, CA

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Celebrity	14 Years – Since 2011	Yes
Royal Caribbean	14 Years – Since 2011	Yes

New Orleans

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
AIDA	14 Years - Since 2011	Yes
Azamara	14 Years - Since 2011	Yes
Celebrity	14 Years - Since 2011	Yes
Royal Caribbean	14 Years - Since 2011	Yes

Port Everglades Franchise Application
Intercoastal Shoreside & Port Services, Inc.

Section H

San Diego, CA

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Holland America	14 Years - Since 2011	Yes
Royal Caribbean	14 Years - Since 2011	Yes
Azamara	14 Years - Since 2011	Yes
Disney	11 Years - Since 2014	Yes

San Francisco, CA

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Holland America	14 Years - Since 2011	Yes
Royal Caribbean	14 Years - Since 2011	Yes

Santa Barbara, CA

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Celebrity	14 Years - Since 2011	Yes
Royal Caribbean	14 Years - Since 2011	Yes

Seattle, WA

Operating Since 2011 (14 year)

Client	# of Years Application has provided Service to this Client	2025
Carnival	14 Years - Since 2011	Yes
Celebrity	14 Years - Since 2011	Yes
Holland America	14 Years - Since 2011	Yes
Royal Caribbean	14 Years - Since 2011	Yes
Azamara	14 Years - Since 2011	Yes
Princess	14 Years - Since 2011	Yes



CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY)
10/17/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Aon Risk Services Northeast, Inc. New York NY Office One Liberty Plaza 165 Broadway, Suite 3201 New York NY 10006 USA	CONTACT NAME:	
	PHONE (A/C. No. Ext):	FAX (A/C. No.):
	E-MAIL ADDRESS:	
	INSURER(S) AFFORDING COVERAGE	NAIC #
INSURED Intercoastal Port Operations USA Inc. & Port Services, Inc. 1800 Eller Drive, Suite 550 Fort Lauderdale FL 33316 USA	INSURER A: HDI Global Insurance Company	41343
	INSURER B:	
	INSURER C:	
	INSURER D:	
	INSURER E:	
	INSURER F:	

COVERAGES

CERTIFICATE NUMBER: 570109009023

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			GLD5919002	10/01/2024	10/01/2025	EACH OCCURRENCE \$5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$5,000,000 GENERAL AGGREGATE \$5,000,000 PRODUCTS - COMP/OP AGG \$5,000,000 Liquor Liability \$5,000,000
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$25,000			CUD5919102	10/01/2024	10/01/2025	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A				PER STATUTE <input type="checkbox"/> OTH-ER <input type="checkbox"/> E.L. EACH ACCIDENT E.L. DISEASE-EA EMPLOYEE E.L. DISEASE-POLICY LIMIT

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Broward County, 1850 Eller Drive, Fort Lauderdale, FL 33316 is included as Additional Insured in accordance with the policy provisions of the General Liability policy.

CERTIFICATE HOLDER

CANCELLATION

Broward County 1850 Eller Drive Fort Lauderdale FL 33316 USA	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE <i>Aon Risk Services Northeast, Inc.</i>

Holder Identifier :

Certificate No : 570109009023



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/30/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER License # 0C36861 San Diego-Alliant Insurance Services, Inc. 701 B St 6th Fl San Diego, CA 92101	CONTACT NAME: April E Hall PHONE (A/C, No, Ext): (619) 238-1828 FAX (A/C, No): (619) 699-2100 E-MAIL ADDRESS: AHall@alliant.com
INSURED Intercruises Shoreside and Port Services, Inc. Intercruises Port Operations USA, Inc 1800 Eller Drive Suite 550 Fort Lauderdale, FL 33316	INSURER(S) AFFORDING COVERAGE INSURER A : Berkshire Hathaway Homestate Insurance Company INSURER B : INSURER C : INSURER D : INSURER E : INSURER F : NAIC # 20044

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY	X		04APM042759-01	1/7/2025	1/7/2026	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y / N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N / A	INWC512520	1/7/2025	1/7/2026	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Broward County is included as Additional Insured.

CERTIFICATE HOLDER

CANCELLATION

Broward County
1850 Eller Drive
Fort Lauderdale, FL 33316

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Port Everglades Franchise Application
Inter cruises Shoreside & Port Services, Inc.

Section K

Applicant's Financial Statement and related disclosures were made available for an On-site Inspection which was performed on July 17th at 11am by Leah Brasso. No concerns were raised during the review.



Dear Supplier / Vendor:

Thank you for your credit application request. In an effort to expedite our credit approval process, we have attached a "Standard Credit Application" for our new suppliers/vendors. Our credit can be verified with the information contained in this Standard Credit Application as it contains data generally requested on credit applications. Upon acceptance of credit, please note that all invoices and statements should be sent to:

InterCruises Shoreside & Port Services, Inc.
Attn: Accounts Payable
1800 Eller Drive, Suite 550
Ft. Lauderdale, FL 33316

Invoices can also be sent electronically to:

Turnarounds - natrnaccounting@intercruises.com

Port Operations - napagaccounting@intercruises.com

Shore Excursion - nashxaccounting@intercruises.com

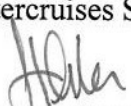
General Expenses - accounting@intercruises.com

By sending applicable information directly to the Accounts Payable Department, payment processing time can be improved.

Thank you in advance for your attention to this matter.

Sincerely,

InterCruises Shoreside & Port Services, Inc.


Gustavo Randon
Head of Finance



InterCruises Shoreside & Port Services, Inc. – Standard Credit Application

About InterCruises

InterCruises Shoreside & Port Services is an experienced global business, offering first class ground handling, port agency shore excursions and hotel services to the Ocean and river cruise industry. Teams committed to service and dedicated to clients provide local insight and practical knowledge that is enhanced by global expertise and presence.

InterCruises Shoreside & Port Services, Inc. was incorporated in the state of Delaware on October 17, 2008 and our Taxpayer ID number is 26-3996323.

Main Office Location:

1800 Eller Drive, Suite 550, Ft. Lauderdale, FL 33316
Telephone: 305-373-5011
Fax: 305-373-6011
Web: www.intercruises.com

Billing Address:

1800 Eller Drive, Suite 550, Ft. Lauderdale, FL 33316
Attn: Accounts Payable
Telephone: 305-373-5011
Fax: 305-373-6011
Email: accounting@intercruises.com

Officer Names and Titles

Simon O'Sullivan – President
Gustavo Randon – Director

Banking Information

Popular Community Bank
11 West 51st Street, New York, NY 10019
Attn: Mohamed A. Sadik
Account # 6805085088
212-246-4385

Hotel References

Doubletree Miami Airport Hotel
711 NW 72nd Ave.
Miami, FL 33126
305-261-3800

Crown Plaza JFK Airport NYC
138-10 135th Ave.
Jamaica, NY 11436
718-530-1160

Radisson Hotel JFK Airport
135-30 140th St.
Queens, NY 11436
718-322-2300



Intercruises Shoreside & Port Services, Inc. – Standard Credit Application

Trade References

Academy Express LLC
111 Paterson Ave.
Hoboken, NJ 07030
201-420-7000

Pacific Alaska Tours
610 E 5th Ave., Suite 200,
Anchorage, AK
907-646-3322

Fife Maritime Inc.,
2917 SW 332nd Pl
Federal Way, WA 98023
253-661-5518



MARKEL

Continuation Certificate

Bond #:	3511337	Effective Date:	05/30/2025
Bond Amount:	\$ 25,000.00	Expiration Date:	05/29/2026
Principal:	Intercruises Shoreside and Port Services Inc.		
Bond Description:	Travel Agencies		
	Seller of Travel		
Surety:	SureTec Insurance Company		
Obligee:	Florida Department of Agriculture and Consumer Services		

To Whom it May Concern:

You are hereby notified that the above referenced bond shall be continued in force on the Effective Date set forth above until the Expiration Date set forth above, unless it is cancelled by the Surety or otherwise terminated. All other terms and conditions remain unchanged.

Regardless of the number of years the Bond is in force, the number of premiums paid, or the number of claims made, the surety's aggregate liability shall not be more than the Bond Amount stated above.

The liability of the Surety shall not cumulate by reason of this certificate, any continuation certificate, change rider, endorsement, modification, new bond, reinstatement, reissue, renewal, replacement, etc.

Witness the signature of its President and Chief Executive Officer under the corporate seal on this 23rd day of April, 2025.

SureTec Insurance Company, Surety

By: 
Michael Keimig, President and CEO



Certification

I hereby certify that the following is a true and correct copy of the Resolution duly adopted by the Board of Directors by unanimous consent dated December 1, 2022 to wit: "RESOLVED, that the President and Chief Executive Officer or the Treasurer (each, an "Authorized Officer") be, and hereby is, authorized to execute for and on behalf of the Corporation, any bonds and undertakings, recognizances, contracts of indemnity and other writings obligator in the nature thereof and attach the seal of the Corporation thereto; and . . . RESOLVED FURTHER, that any of the Authorized Officers, the Secretary or any Assistant Secretary of the Corporation, (i) prepare, execute, file, deliver and/or record any and all such certificates, instruments, agreements, information statements, reports, notifications and other documents, including by signatures of any such Authorized Person and the seal of the Corporate by facsimile or electronic transmission, and (ii) to take any and all such other actions, in each case as any such Authorized Person deems necessary, advisable or appropriate in order to carry out the purpose and intent of, and/or give effect to, the foregoing resolution. . ."

I further certify that the following are duly elected officers of the Company;
Michael Keimig, President and Chief Executive Officer

IN TESTIMONY WHEREOF, I have hereunto set my hand as President & CEO and affix the Corporate Seal of SureTec Insurance Company this 17th day of March, 2025.



By: 
Michael Keimig, President and CEO

Notarial Acknowledgement

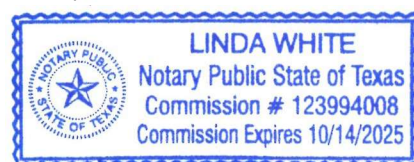
On this 17th day of March, 2025, before me appeared Michael Keimig, to me personally known, who is being by me duly sworn did say that he is President and Chief Executive Officer of SureTec Insurance Company, the corporation described in the foregoing instrument, and that the Seal affixed to the said instrument is the Corporate Seal of the said Corporation and that the said instrument was signed and sealed on behalf of said Corporation by authority of its Board of Directors.

Witnessed to and subscribed to me on March 17, 2025.


Notary Public

Markel – Surety

Markel Insurance Company / SureTec Insurance Company
2103 CityWest Boulevard, Suite 1300, Houston, TX, 77042
+1 713.812.0800 | markelsurety.com



SIC01 v1

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829

VALID OCTOBER 1, 2024 THROUGH SEPTEMBER 30, 2025**Business Name:** INTERCRUISES SHORESIDE AND PORT SERVICES INC**Receipt #:** 329-308369
Business Type: ALL OTHERS (LOCAL STAFFING)**Owner Name:** INTERCRUISES SHORESIDE AND PORT SERVICES INC**Business Location:** 1800 ELLER DR STE 550
HOLLYWOOD**Business Opened:** 11/01/2018**State/County/Cert/Reg:****Exemption Code:****Business Phone:** 3053735011**Rooms****Seats****Employees**

20

Machines**Professionals**

For Vending Business Only						
Number of Machines:				Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
150.00	0.00	0.00	0.00	0.00	0.00	150.00

Receipt Fee 150.00
 Packing/Processing/Canning Employees 0.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS**THIS BECOMES A TAX RECEIPT****WHEN VALIDATED**

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

INTERCRUISES SHORESIDE AND PORT SERVICES INC
 1800 ELLER DR STE 550
 FT LAUDERDALE, FL 33316

Receipt # WWW-23-00290234
Paid 09/12/2024 150.00

2024 - 2025**BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT**

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-357-4829

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20

Machines**Professionals**

For Vending Business Only						
Number of Machines:				Vending Type:		
Signature	Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost
	150.00	0.00	0.00	0.00	0.00	0.00

Receipt # WWW-23-00290234
Paid 09/12/2024 150.00

Port Everglades Franchise Application
Intercruises Shoreside & Port Services, Inc.

Section P

As Steamship Agency, we do not have equipment and/or related training programs for our employees. No equipment is owned or operated. An internal substance abuse policy is not in place as the individual policies of our cruise line clients are applicable/enforced by us. As such, drug testing requirements vary for each employee, dependent upon position held.

Corporate governance

Health & safety procedures, an ongoing commitment to sustainable practices and the implementation of work practices aligned to local and international legal standards



Intercruises has signed the Global Code of Ethics for Tourism – a set of principles that focuses on best practice, implemented by the World Tourism Organization (WTO) and supported by the United Nations (UN).

[View certificate >](#)



Intercruises' in-house health & safety team coordinates all health & safety related activities. This includes international and local health & safety and emergency response procedures, ongoing risk assessment, emergency response and care team training for all teams, with over 400 trained care team personnel, covering 34 countries.



We recognize the importance of the environment, communities and cultures within which we operate and we are committed to sustainable development and having a positive impact on society. Our sustainability agenda establishes the framework for identifying, monitoring and improving aspects of our company's environmental and social performance.

[Write to us for more information >](#)



In November 2012, we became a member of the United Nations Global Compact (UNGC) a principle-based-framework dedicated to the implementation of better business practices, primarily in the areas of human rights, labor, the environment and anti-corruption encouraging business to adopt sustainable and socially responsible policies and to report on their implementation.

[Intercruises UNGC Communication on Progress >](#)



Intercruises has designed a Sustainability Management System that aims to measure, monitor, and define actions to improve the quality and sustainability performance of our experiences development process and operations. Control Union has certificated that the standard is in compliance with GSTC Tour Operator Criteria, Version 3.

[View certificate >](#)



Intercruises prioritizes the security of guests, crew and staff. Our in-house team has developed various best practices, including training courses on security awareness and identifying suspicious behavior/items, a demonstration on bus safety, recommendations on how to respond to weapon threats and checklists for the inspection of vehicles and venues, as well as recommendations on various venue security measures. Furthermore, local Intercruises teams work closely alongside local law enforcement. Additionally in 2017 we introduced our shore excursion safety system; SafeAshore™.

[SafeAshore™ >](#)



An official statement on Intercruises' commitment to comply with ISO 9001 standards and to endeavour to maintain a continual and measurable improvement to our quality management system.

[View Quality Policy >](#)

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TUI España Turismo, SLU, CIF B-08089187 and Travel
License AVBAL/810

*If you have reason to make an official complaint you
may do so by filling out the form found here

*Hi ha fulls de reclamació o denuncia a disposició dels
consumidors o usuaris, les pot trobar aquí

*Existen hojas de reclamación o denuncia a disposición
de los consumidores o usuarios, las puede encontrar
aquí

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Commitment Signatory: Intercruises

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On behalf of **Intercruises**, the company's Managing Director, Olga Piqueras, signed the **Private**

Sector Commitment to the Global Code of Ethics for Tourism on the 17 January 2018, on the occasion of the official signing ceremony which was held at UNWTO Stand in FITUR, Madrid, Spain.



Eight entities at the Signing Ceremony of the [Private Sector Commitment to the Global Code of Ethics for Tourism](#), in Madrid, Spain on 17 January 2018.

Intercruises was one of the 8 tourism entities which signed the UNWTO Private Commitment to the Code of Ethics on that occasion.

See also:

[Private Sector Commitment to the Global Code of Ethics for Tourism](#)

[List of Signatory Companies and Associations](#)

[Global Code of Ethics for Tourism](#)

[Website of Intercruises](#)

REGIONS

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Calle Poeta Joan Maragall 42, 28020 Madrid, Spain
info@unwto.org

FOLLOW US



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CERTIFICATE

C855732GSTC-01-2022

Based on an audit according to the requirements stated in the GSTC Tour Operator Criteria, version 3, 21 December 2016 and a signed contract, Control Union Certifications herewith certifies that the facility(s) listed below are found to be in compliance with the GSTC Tour Operator Criteria, version 3, 21 December 2016. This guarantees that the criteria for managing GSTC certified tourism services have been met.

Name certified company	TUI Holding Spain SLU
Full address certified company	Edificio TUI, C/Rita Levi s/n, Planta baja, 07121, Parc Bit, Palma de Mallorca Spain CIF: B-63339113

Scope of assessment

Sustainable management system applications for Tour Operator activities as; TUI Musement and Intertravels experiences, tours and activities

Certified Sites

Head Office: Palma de Mallorca, Spain
Hub: Spain ML, Balearics & Portugal
Hub: Turkey, Morocco & Tunisia
Hub: Canary Islands, Cape Verde & West Africa
Hub: Greece, Cyprus, Malta & Middle East
Hub: North America & Theme Parks;
Hub: Caribbean & Latin America
Hub: Italy, Balkans & NE

Initial Certification Date	20/04/2022
Certificate Expiration Date	19/07/2025
Issue Date	21/04/2025
Certificate number	C855732GSTC-01-2022

Authorised signatory name

Tugce TAPAN YUNLU

Date of issue: 21/04/2025 (Rev:3)

On behalf of the Managing Director

Authorised signature

Issued by

Control Union Certifications
Meeuwenlaan 4-6 • P.O. Box 161, 8000 AD • Zwolle
The Netherlands • T +31 (0) 38 426 01 00
www.controlunion.com • certifications@controlunion.com



Control Union Certifications is accredited to provide GSTC HTO Certification on 31/10/2016 (GSTC-ACC-001)

This certificate including the annex remains the property of Control Union Certifications and can be withdrawn in case of terminations as mentioned in the licensee contract, or in case changes or deviations of the above-mentioned data occur. The licensee is obliged to inform CUC immediately of any changes in the above mentioned data. Only an original and signed certificate is valid.

ISO & SUSTAINABILITY

ISO 9001: QUALITY MANAGEMENT SYSTEM & ISO 14001: ENVIRONMENTAL MANAGEMENT SYSTEM

Management of ground handling services to the ocean and river cruise industry - turnarounds, shore excursions, port agency and hotel operations

- Identification of processes to standardize quality in all destinations
- Monitor and analyze incidents efficiently
- Promote and implement sustainable ways of working
- Provide assurance on environmental issues to our clients, community and regulatory agencies



THE UNITED NATIONS GLOBAL COMPACT

Intercruises has joined and become an active member of the United Nations Global Compact Initiative (UNGC), a principle based framework of over 8,000 companies dedicated to the implementation of better business practices, primarily in the areas of human rights, labor, the environment and anti-corruption.



SECTION 9, #4

Port Everglades Franchise Application
Intercoastal Shoreside & Port Services, Inc.

Section Q #4

As Steamship Agency, our staff serves primarily in clerical capacity. As such, Intercoastal Shoreside & Port Services, Inc. requires all staff members to be environmental conscious in their use of office supplies. This includes recycling office paper, purchasing "green" supplies for cleaning and office use, and encourage carpooling or public transportation whenever possible.

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Nexus
Enterprise Solutions

[Search Home](#) » Facilities Search Results

Facilities Search Results

Criteria selected:

Facility Name = Intercruises Shoreside and Port Services Inc.

Searching For = Search all facilities

For additional information, select the hyperlinks under "Data Links" where available.

D - Provides a list of electronic documents associated with the facility.

F - Provides a facility summary report.

P - Provides facility-related permit information.


M - Provides a GIS map focused on the facility.

Q - Provides a contact for user questions and quality control.

Records on this page = 0 of 0

There are no facilities that meet your criteria.

Disclaimer: The Florida Department of Environmental Protection (FDEP) has made a reasonable effort to ensure that the information provided is up-to-date and comprehensive but cannot guarantee the accuracy or completeness of the data. Any specific, missing information may be obtained through a public records request. For more information visit our [Public Records web site](#).

 *nexus-portal-webapp — 3.8.34.*
Office of Technology and Information Services
[Site Map](#) — For Assistance Please Contact — (850) 245-7555 — [Contact Us](#)





CERTIFICATE

C855732GSTC-01-2022

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Hub: Turkey, Morocco & Tunisia
Hub: Canary Islands, Cape Verde & West Africa
Hub: Greece, Cyprus, Malta & Middle East
Hub: North America & Theme Parks;
Hub: Caribbean & Latin America
Hub: Italy, Balkans & NE

Initial Certification Date	20/04/2022
Certificate Expiration Date	19/07/2025
Issue Date	21/04/2025
Certificate number	C855732GSTC-01-2022

Authorised signatory name

Tugce TAPAN YUNLU

Date of issue: 21/04/2025 (Rev:3)

On behalf of the Managing Director

Authorised signature

Issued by

Control Union Certifications
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The Netherlands • T +31 (0) 38 426 01 00
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Inspection Detail

Case Status: CLOSED

Inspection: 1703133.015 – Intercruises Shoreside & Port Services, Inc.

Inspection Information - Office: Orlando Area Office

Inspection Nr: 1703133.015

Report ID: 0419730

Date Opened: 10/13/2023

Site Address:

Intercruises Shoreside & Port Services,
Inc.

9050 Discovery Road Terminal 1
Cape Canaveral, FL 32920

Union Status: NonUnion

SIC:

NAICS: 561599/All Other Travel
Arrangement and Reservation Services

Mailing Address:

1800 Eller Drive Suite 550, Fort
Lauderdale, FL 33316

Inspection Type: Complaint

Safety/Health: Health

Scope: Partial

Close Conference: 10/13/2023

Advanced Notice: N

Emphasis: N:Heatnep

Ownership: Private

Case Closed: 11/15/2023

Related Activity

Type	Activity Nr	Safety	Health
Complaint	2069110	Yes	Yes

Case Status: CLOSED

OSHA

Standards

Enforcement

Topics

Media Center

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U.S. DEPARTMENT OF LABOR

Occupational Safety and Health
Administration
200 Constitution Ave NW
Washington, DC 20210
☎ 1-800-321-OSHA
1-800-321-6742
www.osha.gov

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Establishment Search Results

Establishment	Inspection Date Range	OSHA Office	Site Zip Code	State
Intercruises Shoreside and Port Services Inc	07/09/2020 to 07/09/2025	all	all	all

Note: *Inspections which are known to be incomplete will have the identifying Activity Nr shown in italic. Information for these open cases is especially dynamic, e.g., violations may be added or deleted.*

Results By Date

Results 1 - 1 of 1

Sort by: **Date** | Name | Office | State

Return to Search

Reset

	#	Activity	Date Opened	RID	ST	Type	Scope	SIC	NAICS	Violations	Establishment Name
<input type="checkbox"/>	1	1703133.015	10/13/2023	0419730	FL	Complaint	Partial		561599		Intercruises Shoreside & Port Services, Inc.



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Facility Name: Intercruises Shoreside &

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Screen ID: 23473366



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Port Everglades Franchise Application
Intercoastal Shoreside & Port Services, Inc.

Section R

Intercoastal Shoreside & Port Services, Inc originally started to serve has now serviced Princess, Cunard & P&O since 2002, for port agency services, during 2019 we were appointed as Port Agents for Holland America and Princess adding to the existing portfolio of services to Holland and Princess for many years, and more recently in 2024 Princess also awarded Turnaround contract to Intercoastal.

Since 2015 we were appointed by Royal Caribbean, Celebrity and Azamara to provide turnaround assistance in Port Everglades, maintaining the highest scores of customer satisfaction among North American ports, directly contributing to excellent cruise experience for passengers cruising from Port Everglades.

Also our leadership team is fully engaged with the Port Everglades Association coordinating actions that will highlight this desitation.