



TO: Jermaine Pinnock, Senior Purchasing Agent
Purchasing Division
FROM: Angelica Love, Deputy General Manager
Transportation Department
SUBJECT: Solicitation No.: TRN2130767B1
Collision Avoidance Detection System and Maintenance & Support Services for BCT Buses (FTA)

Recommended Vendor: Rosco Collision Avoidance LLC

Recommended Group(s)/Line Item(s): All Lines

Initial Award Amount: \$ 7,606,285

Potential Total Amount: \$ 9,074,685

Initial Contract Term: One Year

Contract Term, including Renewals: Five Years

CONCURRENCE:

☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

☒ I am satisfied with the Vendor's financial background and/or rating and payment performance.

☐ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

☒ I have reviewed the Litigation History Form and there is no issue of concern.

☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

☐ Vendor received an overall rating ≥ 2.59 on all evaluations.

☐ No evaluations within the past three years contained any items rated a score of 2 or less.

☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.

☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.

☐ Past evaluations are not relevant to the scope of this contract.

☒ No past Performance Evaluations exist in ContractsCentral.

AND

☒ Reference Verification Forms are attached.

OR

☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Angelica Love

TITLE: Deputy General Manager

(Individual authorized to administer the contract.)

SIGNATURE: Angelica Love

Digitally signed by Angelica Love
Date: 2025.10.24 16:50:29 -04'00'

DATE: 10/24/25

Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: TRN2130767B1, Collision Avoidance Detection System and Maintenance & Support Services for BCT Buses (FTA)

Reference for (Name of Firm): Rosco Collision Avoidance LLC

Organization/Firm Name providing reference: Chicago Transit Authority (CTA)

Contact Name: Richard Lin

Title: Assistant Chief Bus Equipment Engineer

Contact Email: RLin@transitchicago.com

Contact Phone: (773) 962-6530

Name of Referenced Project: Manufacture and Delivery of a Base Order of One Hundred (100) Diesel Engine Transit Buses; with Five (5) Options to Purchase up to Five Hundred (500) Additional Buses and Associated Spare Parts

Contract No. C20FT102342998

Contract Amount: 4,800,000.00

Date Services Provided: Nov 2021- Present

(list date range or date services began until "current")

Vendor's role in Project: ☐ Prime Vendor ☒ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Rosco provided equipment to the bus manufacturer to meet technical specifications related to pedestrian detection and collision avoidance systems.

Please rate your experience with the referenced Vendor:

Needs Improvement Satisfactory Excellent Not Applicable

1. Vendor's Quality of Service	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Rosco was an equipment supplier only to Nova, the Bus OEM. CTA has a Contract with Nova only.

References Checked By

Name: Jessica Palencia

Title: Prog Proj Coord Senior

Division/Department: IT / BCT

Date of Verification: 10/21/2025

Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: TRN2130767B1, Collision Avoidance Detection System and Maintenance & Support Services for BCT Buses (FTA)

Reference for (Name of Firm): Rosco Collision Avoidance LLC

Organization/Firm Name providing reference: Massachusetts Bay Transportation Authority (MBTA)

Contact Name: Benedict Ubamadu Title: Deputy Director of Vehicle Engineering

Contact Email: BUbamadu@MBTA.com Contact Phone: (617) 222-4938

Name of Referenced Project: Shield+ with APAS- Hardware, training, installation, and support/New Flyer Projects -SR-1942, 2595, 2892, 2893

Contract No. FC683 / SC683 Contract Amount: 5,000,000.00

Date Services Provided: March 2022 - Present

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Refer to Additional Comments

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

I have found working with Rosco to be very simple and straight forward. They work hard to meet our timing and needs on the Projects. Yes, I have used their services on our Excelsior Fleet(s) some were factory Installed. We also had other fleets that they were able to Retrofit. They worked around our Fleet Pull out requirements, coming in the off shifts. They also provided health checks on our buses. Rosco brings a great deal of experience to their project, and we were very pleased with their performance. Feel free to contact me for any additional information. Reach me at 617-372-6606.
Thanks,
Benedict Ubamadu

References Checked By

Name: Jessica Palencia

Title: Prog Proj Coord Senior

Division/Department: IT / BCT

Date of Verification: 10/20/2025

Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: TRN2130767B1, Collision Avoidance Detection System and Maintenance & Support Services for BCT Buses (FTA)

Reference for (Name of Firm): Rosco Collision Avoidance LLC

Organization/Firm Name providing reference: Southwest Transit

Contact Name: Kyle Jackels

Title: Vehicle Maintenance Manager

Contact Email: kjackels@swtransit.org

Contact Phone: (954) 294-3260

Name of Referenced Project: Shield+, Hardware, training, installation, and support/Sheild+ Implementation at Southwest

Contract No. N/A

Contract Amount: 350,000.00

Date Services Provided: 1/1/2023 - present

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Refer to Additional Comments

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

Overall Rosco was a pleasure to with with. However I would not invest in the system again due to the cost. To sum it up, the company is great and so are the people and I believe the product itself is good. The only issue I have with it is for the amount we paid to have it installed on 25 coach buses we haven't really seen how it makes things better or safer. At least for us. Our contracted driver service (Transdev) has not been interested in using it since they already have their own driver coaching system.

References Checked By

Name: Jessica Palencia

Title: Prog Proj Coord Senior

Division/Department: IT / BCT

Date of Verification: 10/24/2025



TO: Jermaine Pinnock, Senior Purchasing Agent
Purchasing Division
FROM: Angelica Love, Deputy General Manager
Transportation Department
SUBJECT: Solicitation No.: TRN2130767B1
Collision Avoidance Detection System and Maintenance & Support Services for BCT Buses (FTA)

Recommended Vendor: Xplo Group, LLC
Recommended Group(s)/Line Item(s): All Lines
Initial Award Amount: \$ 6,510,428.75 Potential Total Amount: \$ 8,376,828.75
Initial Contract Term: One Year Contract Term, including Renewals: Five Years

CONCURRENCE:

- ☐ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☐ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☐ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☐ Vendor received an overall rating ≥ 2.59 on all evaluations.
☐ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☐ No past Performance Evaluations exist in ContractsCentral.

AND

- ☐ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☒ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Angelica Love
(Individual authorized to administer the contract.)

TITLE: Deputy General Manager

SIGNATURE: Angelica Love

Digitally signed by Angelica Love
Date: 2025.10.31 12:16:46 -04'00'

DATE: 10/31/25



TRANSPORTATION DEPARTMENT

1 N. University Drive, Suite 3100A • Plantation, Florida 33324 • 954-357--8300 • FAX 954-357-8305

MEMORANDUM

DATE October 28, 2025

TO Robert Gleason, Director, Purchasing Division

THROUGH Angelica Love, Deputy General Manager, Transportation Department

FROM Alfred Palmer, Manager, Transportation Department **Alfred Palmer**

SUBJECT Justification of Concurrency – Collision Avoidance System

Angelica Love
Digitally signed by
Angelica Love
Date: 2025.10.30
15:36:02 -04'00'

Digitally signed by Alfred
Palmer
Date: 2025.10.28
16:23:53 -04'00'

Executive Summary

After a thorough review of the proposals submitted by XPLO Group, LLC and Rosco Collision Avoidance LLC (RCA), Broward County Transit (BCT) concurs with the recommendation to award the contract to Rosco Collision Avoidance LLC. While XPLO Group submitted a lower bid, Rosco Collision Avoidance's proposal demonstrates superior qualifications, complete documentation, and extensive experience in public transit applications, which are critical to the success of this project.

Bid Comparison

Vendor	Bid Amount	Compliance	Experience
XPLO Group	\$8,091,328.75	Incomplete	No public transit experience
Rosco Collision Avoidance	\$8,789,185.00	Fully compliant	Extensive public transit experience

Documentation Review

Rosco Collision Avoidance submitted a complete and compliant proposal, including all required certifications, licenses, and forms, including all of the required signed FTA forms. In accordance with section M. Licensing Requirement of the special instructions to Vendors, XPLO did not possess the required licenses at the time of solicitation submittal to be considered a responsible and responsive Vendor for the scope of work in the solicitation, while Rosco Collision Avoidance was able to submit the two (2) required licenses on time.

Experience & Technical Capability

Rosco Collision Avoidance, through its affiliates has:

- Over 10 years of experience in ADAS and collision avoidance systems.
- Deployed Mobileye Shield+ on 3,000+ buses across 40+ transit agencies.

- Worked directly with major OEMs and transit authorities in NYC, Chicago, LA, Toronto, Boston, and San Francisco.
- Delivered retrofit projects on time and without major delays.

XPLO Group, while authorized to sell Rear View Safety products, has no documented experience with public transit systems and has only been in business since 2023.

Proposal Quality

Rosco Collision Avoidance's proposal includes:

- Detailed work scope and timeline
- Schematics and testing protocols
- Clear implementation strategy

XPLO Group did not submit a final proposal or implementation plan, making it difficult to evaluate their readiness and approach.

Recommendation

Given Rosco Collision Avoidance's:

- Proven track record in public transit
- Complete and compliant documentation
- Robust technical proposal
- Established licensing and certifications

Broward County Transit (BCT) concurs with the recommendation to award the contract to Rosco Collision Avoidance LLC to ensure the project's success, safety, and reliability.