



DATE:

TO: Robert Gleason, Director of Purchasing

THRU:

FROM:

PROJECT TITLE:

REQUISITION NO.:

SOLE SOURCE/SOLE BRAND REQUEST

I. REQUEST: Provide a description of the features of the product/service or Scope of Work.

The current Law Records Management System (LRMS) is antiquated and doesn't allow for the customization needed in the dynamic field of law enforcement. A newer, next generation, web-based system will allow access to critical data in real time, capable of increased scalability, and enable our Broward County law enforcement agencies to implement a more efficient workflow. The features available in the newer systems will positively impact officer safety, as well as improve service delivery to the public.

The NicheRMS365 Law Records Management Solution will provide a centralized repository from all data sources with easy access from any device in real time. The next generation, web-based LRMS will provide real time access to several new features (modules), have the ability to scale with the changing demands of law enforcement and ultimately enable our officers to have a greater focus on deterring crime through proactive policing. Regional delivery of this solution is necessary for interoperability, affording law enforcement response units the ability to access critical information across jurisdictional boundaries. Additionally, the new NicheRMS365 will be designed to meet the latest and future CJIS standards and NIBRS reporting requirements.

Lastly, their hybrid cloud (web-based)/on-premises solution provides built-in redundancy and scalability against natural disasters (hurricanes, floods, etc.).

II. JUSTIFICATION: Please check all boxes that describe your reason(s) for determining that only one source or brand is reasonably available.

Only Sole Source/Uniqueness

- Proprietary Item - this vendor/ source has the only rights to provide this service or commodity. A letter from the manufacturer or authorizing entity is included in this request.
 - Technology Improvements - updates or upgrades to an existing system, software, software as a service (SaaS), hardware purchases.
- Engineering Direction - engineering drawing or specification identifies product; "no substitutes or equivalents will be acceptable."
- Only qualified supplier - reliability and maintainability of the product or service would be degraded unless specified supplier is used; may void warranty. This request includes a copy of the current warranty information.
- Other – the County requires this sole source, sole brand purchase for the following reasons:

NicheRMS365 is the only company capable of offering the NicheRMS365 software, product licenses (keys), and maintenance/support.

As mutual NicheRMS365 customers, Broward County and Miami-Dade County would be able to seamlessly share jurisdictional data providing a unique opportunity for multi-jurisdictional law enforcement data sharing and collaboration. This provides law enforcement and public safety features that no other software can offer.

Additionally, Broward County Chiefs of Police Association (BCCPA) has unanimously voted on NicheRMS365 as the premier and standard Law Records Management application to use in Broward County

Business Case (One/Most Reasonable Source or One/Most Reasonable Brand)

- Operational Compatibility - replacement parts from alternate suppliers are not interchangeable with original part and causes equipment incompatibility. Previous findings and/or documentation is included with this request.
- Ease of Maintenance - maintenance or retooling prohibits competition. Section III, Comparative Market Research includes estimated costs associated with changing current source and/or brand.

Follow-On - potential for continued development or enhancement with same supplier and eliminates costs incurred by using different supplier. Section III, Comparative Market Research includes estimated costs for replacing current or existing system.

Complies with existing community and safety standards, and/or laws, rules, and regulations.

Exempted from the Procurement Code – per Section 21.5 of Broward County Administrative Code.

- Other/or additional information – using this sole source, sole brand purchase benefits the County for the following reasons:

A replacement or alternative to Niche RMS could be extremely costly (financially and operationally) as it is a system used by many Law Enforcement agencies worldwide. NicheRMS365 has the ability to easily interface with Broward County's Computer Aided Dispatch (CAD) System (Motorola) per recent NicheRMS365 software demonstrations. Current users have expressed that the intuitive and feature-rich software platform provides ease of use for daily operations and training. Additionally, Broward County Chiefs of Police Association (BCCPA) has unanimously voted on NicheRMS365 as the premier and standard Law Records Management application to use in Broward County. Their letter of support is enclosed.

- III. COMPARATIVE MARKET RESEARCH: Provide a detailed source or market analysis for justification of sole source/brand or most reasonable source (attach extra sheets as needed).

Estimated project value: \$ 8,200,000.00 Contract length (if applicable): 5 years

Expenses to date: \$0

Has this commodity been previously provided to the County? Yes No

If yes, when and by whom? CentralSquare

How was item/service procured? Previously procured while

What is the current contract (MA) or purchase order number? A1149202A1

If this is a sole brand, is there an "authorized" dealers list? Yes No


Cost/Benefit Analysis: What would the cost be to utilize an alternate vendor or source? This explanation should include the savings and/or additional costs to the County by not using the preferred vendor or source. Attach additional sheets if needed.

N/A - This system is recommended by the Broward County Chiefs of Police Association (BCCPA) and ORCAT to replace the current and obsolete CentralSquare Law Records Management System in Broward County. This system will ultimately result in a significant cost savings to the municipalities using the current Regional LRMS system while delivering superior features and benefits to their operations. Attached is a spreadsheet demonstrating the annual maintenance and support cost savings for the municipal agencies.

CERTIFICATION: I have thoroughly researched the sole source or sole brand justification and fully understand the implications of Section 838.22 of the Florida Statutes:

(2) "It is unlawful for a public servant, with corrupt intent to obtain a benefit for any person or to cause unlawful harm to another, to circumvent a competitive bidding process required by law or rule by using a sole source contract for commodities or services."

(5) "Any person who violates this section commits a felony of the second degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084"

<p>Andrew Christian REQUESTOR/EVALUATOR (PRINT)</p>	<p>Andrew Christian <small>Digitally signed by Andrew Christian Date: 2024.03.19 12:02:03 -04'00'</small></p> <p>REQUESTOR/EVALUATOR (SIGN)</p>	<p>9/19/24 DATE</p>
<p>Brett Bayag for Tracy Jackson DEPT./DIV. DIRECTOR OR DESIGNEE (PRINT)</p>	<p> <small>Digitally signed by Brett Bayag for Tracy Jackson Date: 2024.10.02 13:40:59 -04'00'</small></p> <p>DEPT./DIV. DIRECTOR OR DESIGNEE (SIGN)</p>	<p>10/2/24 DATE</p>

The Purchasing Agent has reviewed the request and has completed the required due diligence per the Procurement Code Section(s) 21.25 and 21.26. The Purchasing Agent recommends the following:

Sole Source
 Sole Brand
 Reasonable Source
 RFI attached
 Rejected
 Request Authorization to Negotiate

Additional Information:

Due to the character limitations in the above fillable text fields, refer to the Purchasing Agent Review Information attachment for Purchasing Agent analysis and recommendation.

Purchasing Agent Signature: **ECATERINA SULI-WOLF** Digitally signed by ECATERINA SULI-WOLF
Date: 2024.11.05 14:32:42 -05'00' Date: **11/05/2024**

Danea Cohen-Ebanks
Digitally signed by DANEA COHEN-EBANKS,
PURCHASING MANAGER
Date: 2024.11.05 15:30:33 -05'00'

APPROVAL AUTHORITY

Purchasing Manager Signature REASON/SUGGESTED ACTION (IF DISAPPROVED):

Refer to Broward County Chiefs of Police Association Support letter dated September 18, 2024 (separate attachment).

Signature: **Constance Mangan, Asst. Director, on behalf of** Digitally signed by Constance Mangan, Asst. Director, on behalf of
Date: 2024.11.06 12:05:08 -05'00' Date: _____

Purchasing Agent Review Information

Law Records Management Software

The Office of Regional Communications and Technology is seeking One Reasonable Source designation to Niche Technology Inc. for Law Records Management Software to provide a centralized repository from all data sources with easy access from any device in real time affording law enforcement response units the ability to access critical information across jurisdictional boundaries.

A Request for Information/Notice of Intent to Designate Reasonable Source (RFI) No. GEN2129258F1, Law Records Management Software was issued from October 16-24, 2024, to determine if the specified commodity or service is available from multiple providers, or if an alternate commodity or service is available that would meet the County's needs; no responses were received.

Per the Procurement Code, Section 21.25(b), the Purchasing Agent affirms this request is the subject of an RFI, and the required due diligence has been completed.

This One Reasonable Source request is being recommended for approval in the estimated value of \$8,200,000 for a potential five-year term with five additional one-year renewals. Agenda items will be presented to the Board for 1) approval of the One Reasonable Source designation to Niche Technology Inc. and 2) approval of the resultant agreement.

GEN2129258F1 - Request for Information - Law Records Management Software

BPRO Electronic Procurement System [Back to list](#)



Project Details

Project: Request for Information - Law Records Management Software

October 2024

prev next

Ref. #: GEN2129258F1

Department: FASD - Purchasing

Type: RFI

Status: CLOSED

Open Date: Oct 16th 2024, 4:30 PM EDT

Questions Due Date: Oct 22nd 2024, 5:00 PM EDT

Contact Information: Ecaterina Suli-Wolf, Latoya Clark-Forbes, esuli@broward.org, lclarkforbes@broward.org

Close Date: Oct 24th 2024, 2:00 PM EDT

Days Left: Submissions are now closed

Contract Duration: Not Applicable (RFQ/RFI)

Contract Renewal: Not Applicable (RFQ/RFI)

Bid Validity: Not Applicable; RFI

Bid Bond Required: No; Not Applicable

Proposal Bond Required: No; Not Applicable

Total Amount of Pass-Thru Allowance (Initial Term or Fixed): 0

Goal Assigned Percentage (0 if No Goal): 0

OESBD Designation Goal Participation Type: No Goal

Project Description:

Request for Information: Law Records Management Software

Notice of Intent to Designate Reasonable Source/Sole Brand:

This Request for Information (RFI) (Notice of Intent to Designate Reasonable Source) is to determine if the specified commodity or service is available from multiple providers, or if an alternate commodity or service is available that would meet the County's needs. This is not a request for pricing or a purchase commitment.

The following commodity or service is thought to be available from only a sole source (or reasonable source) and is the only commodity/services that meets the County's needs:

The Broward County Office of Regional Communications (ORCAT) is seeking a Law Records Management Software to provide a centralized repository from all data sources with easy access from any device in real time affording law enforcement response units the ability to access critical information across jurisdictional boundaries. The Law Records Management Software should include, but is not limited to the following:

Sun	Mon	Tue	Wed	Thu	Fri	Sat
29	30	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
			4:30p OPEN			
20	21	22	23	24	25	26
OPEN						
27	28	29	30	31	1	2

- Provides hybrid cloud (web-based)/on-premises solution that has a built-in redundancy and scalability against natural disasters (hurricanes, floods, etc.);
- Ability to interface with Broward County's Computer Aided Dispatch System (Motorola);
- Provides incident field reporting, case management, data analytics, property and evidence tracking, court case preparation, and statistical reporting, etc.;
- Provides full-featured police records management system suitable for large agencies, multi-agency systems and data sharing in a single platform;
- Meets the latest and future Criminal Justice Information Services standards and National Incident-Based Reporting System reporting requirements.

ORCAT is seeking Reasonable Source approval for a Law Records Management Software by Niche Technology Inc. (Niche). The Law Records Management Software offered by Niche, NicheRMS365, will 1) provide a centralized repository from all data sources with access from any device in real time; 2) possesses the ability to scale with the changing demands of law enforcement and ultimately enable officers to have a greater focus on deterring crime through proactive policing; 3) provides interoperability, affording law enforcement response units the ability to access critical information across jurisdictional boundaries; and 4) other key features.

This RFI will remain posted until closing date and time.

Prospective Vendors are requested to provide information regarding their ability to provide the commodity or service described or written explanation or other documentation contesting the proposed RFI designation.

If you are capable of meeting or exceeding the County's requirements for the specified commodity or service, respond to this RFI through the electronic bidding system. Vendor should upload any supporting information in the electronic bidding system as part of its response to assist the County in determining if commodity or service is comparable, is available from multiple suppliers, and meets the County's needs. The Director of Purchasing shall have sole authority in deciding what is comparable.

The Director of Purchasing shall consider such submittals and notify all submitting vendors (thru the electronic bidding system) of the decision whether to designate as a Sole Source/Brand, which decision shall not be subject to objection, protest, or appeal.

Important Events:

Status	Event Name	Location	Description	Dates	Mandatory
PASSED	Open Date	Online Portal	Posting date for the Opportunity	Oct 16th 2024, 4:30 PM EDT	N/A
PASSED	Questions Due Date	Online Portal	Deadline to submit Questions	Oct 22nd 2024, 5:00 PM EDT	N/A
PASSED	Close Date	Online Portal	Deadline for Submissions	Oct 24th 2024, 2:00 PM EDT	N/A

Commodity Codes:

- NIGP 2081210 SOFTWARE, ARCHITECTURAL, MICROCOMPUTER
- NIGP 2082060 SOFTWARE, BUSINESS, MISCELLANEOUS, MICROCOMPUTER, IBM COMPATIBLE, LATEST RELEASED OR VERSION LISTED
- NIGP 2085750 SOFTWARE, LAW ENFORCEMENT, MICROCOMPUTER
- NIGP 2088639 SOFTWARE, LEGAL RESOURCES FOR SAFETY REGULATIONS, MANAGEMENT, RECORDING, REPORTING, MICROCOMPUTER, IBM COMPATIBLE, LATEST RELEASE OR VERSION LISTED

Requested Information:

Listed below are the documents and information needed to complete your submission:

Name	Type	# Files	Requirement
Vendor's RFI Response	File Type: Any (*.*)	Multiple	REQUIRED

Document Takers

Vendors	# Files	Actions
No data available in table		

Interested Contractors

Prime/General Contractors [Subcontractors](#)

Vendors	Contact	Email	Phone	Subcontract Services
No data available in table				

Messages

[Public Notices \(0\)](#)

[Vendor Discussions \(0\)](#)

[Public Q&A \(0\)](#)

There is currently nothing to display here.

[Create a new Public Notice](#)

 **Submissions and Prime/Subcontractor Interest**

This project is not open for proposal submissions at this time.