



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex
 115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

MEMORANDUM

DATE: November 20, 2025

TO: George Lopez, E.I. Construction Project Manager
 Broward County Water and Wastewater Services Engineering Division

THRU: Maribel Feliciano, Director **MARIBEL FELICIANO** Digitally signed by MARIBEL FELICIANO
 Office of Economic and Small Business Development Date: 2025.11.26 10:03:10 -05'00'

FROM: Donna-Ann Knapp, Small Business Development Manager **DONNA-ANN KNAPP** Digitally signed by DONNA-ANN KNAPP
 Office of Economic and Small Business Development Date: 2025.11.20 16:34:22 -05'00'

**SUBJECT: BID No. PNC2121645C1 – Utility Analysis Zone 113A
 County Business Enterprise (CBE) Evaluation**

The Office of Economic and Small Business Development (OESBD) conducted a review of Lanzo Construction Company Florida’s (“Lanzo”) (prime) County Business Enterprise (CBE) participation. An overview is provided as follows:

The CBE Goal for this project is 35%.
 Lanzo committed to 35.001% CBE participation.

Participation Performance

<u>Subcontractor Name</u>	<u>Original Committed Percentage</u>	<u>Revised Committed Percentage as of 10/3/2023</u>	<u>Reported Paid Amount</u>	<u>Verified Paid Amount</u>
Amos Supply, Inc	0.00%	3.438%	\$677,727.00	\$677,727.00
Concrete Pro, Inc	4.18%	3.093%	\$398,868.78	\$398,868.78
Corcel Corp	19.07%	21.029%	\$2,611,939.88	\$2,611,939.88
*Gomez and Son Fence, Corp	0.00%	0.948%	\$48,826.17	\$37,400.17
Line Design Solutions, LLC	0.00%	0.217%	\$108,139.72	\$108,139.72
Micar Trucking, Inc	11.75%	6.275%	\$779,442.21	\$779,442.21
Total	35.00%	35.001%	\$4,624,943.76	\$4,613,517.76

*Gomez & Son Fence Corp verified payment from Lanzo in the amount of \$37,400.17

**BID No. PNC2121645C1 – Utility Analysis Zone 113A
County Business Enterprise (CBE) Evaluation**

Proposed Reconciliation for Unilateral Change Order No. 3: Lanzo's CBE commitment remains 35%.

• Original Contract Amount:	\$12,875,437.50
• Allowances:	\$(455,030.00)
• Change Order No. 1 Amount:	\$123,480.00
• Change Order No. 2 Amount:	\$235,817.14
• Change Order No. 3 Amount:	\$127,546.04
• Change Order No. 4 Amount:	\$0.00 – Time Only
• Proposed Reconciliation for Unilateral Change Order No. 3 Amount:	\$471,230.17
• Total Revised Contract Amount:	\$13,378,480.85
• Total Payments to Prime:	\$11,813,933.21
• Total Prime Payments to CBE Subcontractors:	\$4,613,517.76
• Total CBE Participation to Date:	39.05% (\$4,613,517.76/\$11,813,933.21)
• Amount of Proposed Reconciliation for Unilateral Change Order No. 3:	\$471,230.17
• Revised Contract Amount through Proposed Reconciliation for Unilateral Change Order No. 3:	\$13,378,480.85

CBE Compliance Comments:

Lanzo committed to 35.001% CBE participation under this contract. The current level of CBE participation is **39.05%**. Participation was verified through an independent payment verification process.

OESBD will continue to monitor this project for compliance with the CBE Program requirements.

cc: Nadia Hankerson, Assistant Director, OESBD
Tabitha Pope, Small Business Development Specialist, OESBD