



TO: Lucho Jaramillo, Purchasing Agent
Purchasing Division
FROM: Richard Waskiewicz, Aviation Enterprise Director Facilities Maintenance
Broward County Aviation Department
SUBJECT: Solicitation No.: OPN2131620B1
Runway Acrylic Traffic Paint

RAW

Digitally signed by
Richard Waskiewicz
Date: 2026.06.15
10:40:20 -04'00'

Recommended Vendor: Crown USA, Inc.

Recommended Group(s)/Line Item(s):

Initial Award Amount: \$ 193,500.00

Potential Total Amount: \$ 1,935,000

Initial Contract Term: One Year

Contract Term, including Renewals: Ten Years

CONCURRENCE:

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

- ☐ I am satisfied with the Vendor's financial background and/or rating and payment performance.
☒ Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☐ Vendor received an overall rating ≥ 2.59 on all evaluations.
☐ No evaluations within the past three years contained any items rated a score of 2 or less.
☐ Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
☐ Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
☐ Past evaluations are not relevant to the scope of this contract.
☒ No past Performance Evaluations exist in ContractsCentral.

AND

- ☒ Reference Verification Forms are attached.

OR

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Lisette Forrest
(Individual authorized to administer the contract.)

TITLE: Contract/Grant Administrator Senior

SIGNATURE: Lisette
Forrest

Digitally signed by Lisette
Forrest
Date: 2026.06.09
15:34:52 -04'00'

DATE: 6/10/2026



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: OPN2131620B1 - Runway Acrylic Traffic Paint

Reference for (Name of Firm): Crown USA, Inc.

Organization/Firm Name providing reference: DFW Airport

Contact Name: Joshua Schutz, ETAM- Signs and Markings

Title: Supervisor

Contact Email: jschutz@dfwairport.com

Contact Phone: (817) 805-8927

Name of Referenced Project: DFW Airport Paint Contract

Contract No. Agreement PA1718

Contract Amount: 100,000.00

Date Services Provided: 11/19/2025-11/18/2027

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

\$10, 0000 purchased in paint since contract award.

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☒	☐	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Lisette Forrest

Title: Contract/Grant Administrator Senior

Division/Department: BCAD Maintenance

Date of Verification: 06/02/2026



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: OPN2131620B1 - Runway Acrylic Traffic Paint

Reference for (Name of Firm): Crown USA, Inc.

Organization/Firm Name providing reference: State of Georgia, DOT

Contact Name: Eric Glaubman

Title: Assistant Contracts Manager

Contact Email: eglaubman@dot.ga.gov

Contact Phone: (404) 532-0071

Name of Referenced Project: Preformed, Paint, Thermoplastic

Contract No. N/A

Contract Amount: 537,523.00

Date Services Provided: 1/30/2023 – 1/29/2027

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Provided material for maintenance staff to perform pavement marking maintenance.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☐	☒	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☐	☒	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

Vendor has provided demonstrations and training at the request of the department.

References Checked By

Name: Lisette Forrest

Title: Contract/Grant Administrator Senior

Division/Department: BCAD Maintenance

Date of Verification: 06/09/2026



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: OPN2131620B1 - Runway Acrylic Traffic Paint

Reference for (Name of Firm): Crown USA, Inc.

Organization/Firm Name providing reference: Salt Lake City Airport

Contact Name: Tyler Kimber

Title: Supervisor

Contact Email: yler.kimber@slcgov.com

Contact Phone: (801) 531-4651

Name of Referenced Project: Paint contract

Contract No. CA-000327/SCON-00001342

Contract Amount: 1,000,000.00

Date Services Provided: 5/1/2023 – 5/1/2028

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Provide runway and traffic paint

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	☐	☐	☒	☐
a. Responsive	☐	☐	☒	☐
b. Accuracy	☐	☐	☒	☐
c. Deliverables	☐	☐	☒	☐
2. Vendor's Organization:	☐	☒	☐	☐
a. Staff expertise	☐	☐	☒	☐
b. Professionalism	☐	☒	☐	☐
c. Turnover	☐	☐	☒	☐
3. Timeliness of:	☐	☐	☒	☐
a. Project	☐	☐	☒	☐
b. Deliverables	☐	☐	☒	☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Lisette Forrest

Title: Contract/Grant Administrator Senior

Division/Department: BCAD Maintenance

Date of Verification: 06/04/2026