



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT**

**Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

**MEMORANDUM**

**DATE:** April 13, 2026

**TO:** Keith Wolf, Information Systems Administrator  
Enterprise Technology Services

**THRU:** Maribel Feliciano, Director  
Office of Economic and Small Business Development

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**FROM:** Donna-Ann Knapp, Small Business Development Manager  
Office of Economic and Small Business Development

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**SUBJECT:** No CBE Goal for County Business Enterprise (CBE) for PURE Storage Hardware, Software, and Services

**NAICS Codes:** 334112, 484122

**Scope of Services:** Storage devices, computer, manufacturing, Motor freight carrier, general, long distance, less-than-truckload (LTL)

Enterprise Technology Services is seeking to procure Pure Storage product for network attached Storage Area Network (SAN) purposes. Purchases shall encompass all components in a structured design for storage of data exceeding 300 million files and shall include high availability features.

A review of the Small Business Certified Firm Directory revealed that there are no certified County Business Enterprises (CBE) that can provide these services. Therefore, consistent with the Broward County Business Opportunity Act, as amended, Sec. 1-81.3 (c) (1), no CBE goal is applicable to this project. According to Sec. 1-81.10 (a)(1) of the Act, if a responsive, responsible bid is received from a certified CBE firm that is within ten percent (10%) of the lowest bid received from a non-CBE firm, the CBE shall be offered the opportunity to match the lowest bid. Similarly, Per Sec. 1-81.10(a)(2) if a non-CBE firm is the highest-ranked firm, and a responsive, responsible CBE firm receives a score that is within five percent (5%) of the score obtained by the non-CBE firm, the highest-ranked responsive, responsible CBE proposer shall be considered the highest-ranked proposer and shall have the opportunity to proceed to negotiations with the County for award of the contract.

This solicitation **is not** subject to the Broward County Workforce Investment Program (WIP).

This solicitation **is not** subject to the Broward County Construction Apprenticeship Program (CAP).

Eligibility for the CBE program is based on economic/size standards; the program does not utilize race or gender criteria for either certification or goal methodology purposes. The above assignment is based on an examination of the scope of work and cost estimate as submitted to the Office of Economic and Small Business Development by using the agency.

If you have any questions or concerns regarding this assignment, please contact our office at (954) 357-6400.

cc: Nadia Hankerson, Assistant Director, OESBD  
Darnell Kimbrew, Small Business Development Specialist, OESBD