

# OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

**Governmental Center Annex** 

**ALJ Services LLC** 

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

#### **MEMORANDUM**

DATE: December 21, 2022

TO: Mary Moss, Purchasing Agent Senior

**Purchasing Division** 

SANDY-MICHAEL Digitally signed by SANDY-MICHAEL MCDONALD MCDONALD Date: 2022.12.22 10:19:07 -05'00'

Sandy-Michael McDonald, Director MCDONALD THRU:

Office of Economic and Small Business Development

Digitally signed by MARIBEL FELICIANO

FROM: Maribel Feliciano, Assistant Director FELICIANO Date: 2022.12.22 10:12:27 -05'00'

SBE

Office of Economic and Small Business Development

SUBJECT: RFP No. BLD2124561P1 - Janitorial Services for County Facilities

Agreement No. 5 - Small Business Enterprise (SBE) Reserve Evaluation

The SBE Reserve Program was applicable to the solicitation of this contract. The certification eligibility of the firms at the time of bid was as follows:

•	Amer - Plus Janitorial & Maintenance LLC	SBE
•	Ann's Janitorial Services, Inc.	SBE
•	Clean Freek's Janitorial Services, LLC	SBE
•	Comet Cleaning Systems Inc.	SBE
•	J and A Cleaning Company LLC	SBE
•	Janitorial 5 Star Services LLC	SBE
•	M &M Global Multi Services Inc.	SBE
•	U-4 Global Enterprise Inc	SBE
•	4SYT Industries, LLC	non-SBE
•	Able Business Services, Inc.	non-SBE
•	Chi-Ada Corporation	non-SBE
•	Clean Space, Inc.	non-SBE

# RFP No. BLD2124561P1 - Janitorial Services for County Facilities Agreement No. 5 - Small Business Enterprise (SBE) Reserve Evaluation

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Dammel Cleaning Enterprise, Inc.	non-SBE
Kwik Stop Solutions, Inc	non-SBE
L & B Janitorial Services Inc.	non-SBE
MCJ Professional Cleaning Services	non-SBE
McKenzie's Cleaning Inc.	non-SBE
Oracle Consulting Group, LLC	non-SBE
SFM Janitorial Services, LLC	non-SBE
Sparkling Kleen, LLC	non-SBE
Sunshine Cleaning Systems, LLC	non-SBE
Triangle Services of Florida, Inc.	non-SBE
Vexean Cleaning Service LLC	non-SBE

Per the "Broward County Business Opportunity Act" (the "Act") Sec. 1-81.4(b), If an SBE reserve is established, only SBEs will be eligible to bid on the solicitation. In the event that no SBE responds or no SBE is responsive, the Purchasing Director shall cancel the solicitation, and the using agency shall submit it to OESBD to determine whether a CBE reserve should be established for any new solicitation.

cc: Oswaldo Casco, Small Business Development Supervisor, OESBD Donna-Ann Knapp, Small Business Development Manager, OESBD



### OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

#### **Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

#### **MEMORANDUM**

DATE:

April 3, 2023

TO:

Mary Moss, Purchasing Agent Senior

**Purchasing Division** 

SANDY-MICHAEL Digitally signed by SANDY-MICHAEL MICHAEL MICHAE

THRU:

Sandy-Michael McDonald, Director MCDONALD

Date: 2023.04.04 11:45:02 -04'00'

Office of Economic and Small Business Development

**DONNA-ANN** 

Digitally signed by DONNA-ANN KNAPP

FROM:

Donna-Ann Knapp, Small Business Development Manager KNAPP

Date: 2023.04.03 17:34:04

Office of Economic and Small Business Development

SUBJECT: RFP No. BLD2124561P1 - Janitorial Services for County Facilities

County Business Enterprise (CBE) Reserve Evaluation

Agreement No. 1, Agreement 2, Agreement 3, and Agreement 4

This memorandum supersedes previous memorandum dated December 21, 2022

The Office of Economic and Small Business Development (OESBD) conducted a review of the respondents' compliance with the CBE Reserve requirements for the above referenced solicitation. An overview is provided as follows:

## **AGREEMENT NO. 1 - CBE Reserve Evaluation**

The following certified County Business Enterprises (CBEs) met the CBE Reserve requirements for Agreement No. 1:

Firms ALJ Services, LLC Action Group Mgmt., LLC	Total	Category CBE CBE	Percentage 90% 10% 100%
Amer - Plus Janitorial & Maintenance LLC		CBE	100%
Ann's Janitorial Services, Inc.		CBE	100%
Comet Cleaning Systems Inc. Action Group Mgmt., LLC	Total	CBE CBE	80% 20% 100%
Dammel Cleaning Enterprise, Inc.		CBE	100%
J and A Cleaning Company LLC		CBE	100%

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<u>Firms</u>		Category	<u>Percentage</u>
Janitorial 5 Star Services LLC ALJ Services, LLC	Total	CBE CBE	80% 20% 100%
M &M Global Multi Services Inc.		CBE	100%
Mckenzie's Cleaning Inc.		CBE	100%
U-4 Global Enterprise Inc		CBE	100%

# The following non-certified firms submitted Letters of Intent (LOI) for Agreement No.1:

Firms 4SYT Industries, LLC	Category non-CBE	<u>Percentage</u>
24 Hours, Inc.	CBE	25%
Total CBE Participation Commitment		25%
Able Business Services, Inc.	non-CBE	
Anthony Brunson, P.A.	CBE	25%
Total CBE Participation Commitment	ODL	25%
rotal ODE Funtiopation Communicity		2570
Chi-Ada Corporation	non-CBE	
Ann's Janitorial Services, Inc.	CBE	25%
Total CBE Participation Commitment		25%
Clean Space, Inc.	non-CBE	
Admire Cleaning Service Corp.	CBE	25%
Total CBE Participation Commitment		25%
K 7 01 0 1 5 1	005	
Kwik Stop Solutions, Inc	non-CBE	
Clean Freeks Janitorial Service, LLC	CBE	25%
Total CBE Participation Commitment		25%
L & B Janitorial Services Inc.	non-CBE	
Amer-Plus Janitorial Maintenance, LLC	CBE	25%
Total CBE Participation Commitment	OBL	25%
rotal CBE Farticipation Commitment		2570
Oracle Consulting Group, LLC	non-CBE	
Mckenzie's Cleaning Inc.	CBE	30%
Total CBE Participation Commitment		30%

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Firms SFM Janitorial Services, LLC Amer-Plus Janitorial Maintenance, LLC Total CBE Participation Commitment	Category non-CBE CBE	25% 25%
Sunshine Cleaning Systems, LLC Celebrity Janitorial and Cleaning, LLC Total CBE Participation Commitment	non-CBE CBE	<u>25%</u> 25%
Triangle Services of Florida, Inc. Action Group Mgmt., LLC Ann's Janitorial Services, Inc. Total CBE Participation Commitment	non-CBE CBE CBE	5% <u>25%</u> 30%
Vexean Cleaning Service LLC 24 Hours, Inc. Total CBE Participation Commitment	non-CBE CBE	<u>25%</u> 25%

# **AGREEMENT NO. 2 - CBE Reserve Evaluation**

The following <u>certified County Business Enterprises (CBEs)</u> met the CBE Reserve requirements for Agreement No. 2:

Firms ALJ Services, LLC Action Group Mgmt., LLC	Total	Category CBE CBE	Percentage 90% 10% 100%
Amer - Plus Janitorial & Maintenance LLC		CBE	100%
Ann's Janitorial Services, Inc.		CBE	100%
Comet Cleaning Systems Inc. Action Group Mgmt., LLC	Total	CBE CBE	80% 20% 100%
Dammel Cleaning Enterprise, Inc.		CBE	100%
J and A Cleaning Company LLC		CBE	100%
Janitorial 5 Star Services LLC Comet Cleaning Systems Inc.	Total	CBE CBE	80% 20% 100%

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<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
M &M Global Multi Services Inc.	CBE	100%
MCJ Professional Cleaning Services	CBE	100%
McKenzie's Cleaning Inc.	CBE	100%
U-4 Global Enterprise Inc	CBE	100%

## The following **non-certified firms** submitted Letters of Intent (LOI) for Agreement 2:

Firms 4SYT Industries, LLC	<u>Category</u> non-CBE	<u>Percentage</u>
24 Hours, Inc.	CBE	25%
Total CBE Participation Commitment		25%
Able Business Services, Inc.	non-CBE	
Anthony Brunson, P.A.	CBE	25%
Total CBE Participation Commitment		25%
Chi-Ada Corporation	non-CBE	
Ann's Janitorial Services, Inc.	CBE	25%
Total CBE Participation Commitment		25%
Clean Space, Inc.	non-CBE	
Admire Cleaning Service Corp.	CBE	25%
Total CBE Participation Commitment		25%
Kwik Stop Solutions, Inc	non-CBE	
Clean Freeks Janitorial Service, LLC	CBE	25%
Total CBE Participation Commitment		25%
L & B Janitorial Services Inc.	non-CBE	
Amer-Plus Janitorial Maintenance, LLC	CBE	25%
Total CBE Participation Commitment		25%
Oracle Consulting Group, LLC	non-CBE	
McKenzie's Cleaning Inc.	CBE	30%
Total CBE Participation Commitment	<b>4</b>	30%
SFM Janitorial Services, LLC	non-CBE	
Amer-Plus Janitorial Maintenance, LLC	CBE	25%
Total CBE Participation Commitment		25%

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<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
Sparkling Kleen, LLC	Non-CBE	
Clean Freeks Janitorial Service, LLC	CBE	25%
Total CBE Participation Commitment		25%
Sunshine Cleaning Systems, LLC	non-CBE	
Celebrity Janitorial and Cleaning, LLC	CBE	25%
Total CBE Participation Commitment		25%
Triangle Services of Florida, Inc.	non-CBE	
Action Group Mgmt., LLC	CBE	5%
Ann's Janitorial Services, Inc.	CBE	25%
Total CBE Participation Commitment		30%

### **AGREEMENT NO. 3 - CBE Reserve Evaluation**

The following <u>certified County Business Enterprises (CBEs)</u> met the CBE Reserve requirements for Agreement No. 3:

Firms ALJ Services, LLC Action Group Mgmt., LLC	Total	Category CBE CBE	Percentage 90% 10% 100%
Amer – Plus Janitorial & Maintenance LLC		CBE	100%
Ann's Janitorial Services, Inc.		CBE	100%
Clean Freek's Janitorial Services, LLC		CBE	100%
Comet Cleaning Systems Inc. Action Group Mgmt., LLC	Total	CBE CBE	80%  100%
J and A Cleaning Company LLC		CBE	100%
Janitorial 5 Star Services LLC ALJ Services, LLC	Total	CBE CBE	80% 20% 100%
MCJ Professional Cleaning Services		CBE	100%
McKenzie's Cleaning Inc.		CBE	100%
U-4 Global Enterprise Inc		CBE	100%

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# The following non-certified firms submitted Letters of Intent (LOI) for Agreement 3:

<u>Firms</u>	Category	<u>Percentage</u>
Able Business Services, Inc. Anthony Brunson, P.A.	non-CBE CBE	25%
Total CBE Participation Commitment	002	25%
Chi-Ada Corporation	non-CBE	
Ann's Janitorial Services, Inc. Total CBE Participation Commitment	CBE	25% 25%
·	non-CBE	
Clean Space, Inc. Admire Cleaning Service Corp.	CBE	25%
Total CBE Participation Commitment		25%
Kwik Stop Solutions, Inc	non-CBE	
Clean Freeks Janitorial Service, LLC	CBE	25%
Total CBE Participation Commitment		25%
L & B Janitorial Services Inc.	non-CBE	05%
Amer-Plus Janitorial Maintenance, LLC Total CBE Participation Commitment	CBE	<u>25%</u> 25%
·		
Oracle Consulting Group, LLC  Mckenzie's Cleaning Inc.	non-CBE CBE	30%
Total CBE Participation Commitment	052	30%
SFM Janitorial Services, LLC	non-CBE	
Amer-Plus Janitorial Maintenance, LLC	CBE	25%
Total CBE Participation Commitment		25%
Sunshine Cleaning Systems, LLC	non-CBE	
Celebrity Janitorial and Cleaning, LLC	CBE	25%
Total CBE Participation Commitment		25%
Triangle Services of Florida, Inc.	non-CBE	
Action Group Mgmt., LLC	CBE CBE	5% 25%
Ann's Janitorial Services, Inc.  Total CBE Participation Commitment	CDE	30%

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### **AGREEMENT NO. 4 - CBE Reserve Evaluation**

The following <u>certified County Business Enterprises (CBEs)</u> met the CBE Reserve requirements for Agreement No. 4:

<u>Firms</u>		Category	<u>Percentage</u>
ALJ Services, LLC Action Group Mgmt., LLC	Total	CBE CBE	90% 10% 100%
Amer - Plus Janitorial & Maintenance LLC		CBE	100%
Ann's Janitorial Services, Inc.		CBE	100%
Clean Freek's Janitorial Services, LLC		CBE	100%
Comet Cleaning Systems Inc. Action Group Mgmt., LLC	Total	CBE CBE	80% 20% 100%
J and A Cleaning Company LLC		CBE	100%
Janitorial 5 Star Services LLC ALJ Services, LLC	Total	CBE CBE	80% 20% 100%
McKenzie's Cleaning Inc.		CBE	100%
U-4 Global Enterprise Inc		CBE	100%

The following non-certified firms submitted Letters of Intent (LOI) for Agreement 4:

<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
4SYT Industries, LLC	non-CBE	
24 Hours, Inc.	CBE	25%
Total CBE Participation Commitment		25%
Able Business Services, Inc.	non-CBE	
Anthony Brunson, P.A.	CBE	25%
Total CBE Participation Commitment		25%
Chi-Ada Corporation	non-CBE	
Ann's Janitorial Services, Inc.	CBE	25%
Total CBE Participation Commitment		25%

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<u>Firms</u>	<u>Category</u>	<u>Percentage</u>
Clean Space, Inc.	non-CBE	
Admire Cleaning Service Corp.	CBE	25%
Total CBE Participation Commitment		25%
Kwik Stop Solutions, Inc	non-CBE	
Clean Freeks Janitorial Service, LLC	CBE	25%
Total CBE Participation Commitment		25%
L & B Janitorial Services Inc.	non-CBE	
Amer-Plus Janitorial Maintenance, LLC	CBE	25%
Total CBE Participation Commitment		25%
Oracle Consulting Group, LLC	non-CBE	
Mckenzie's Cleaning Inc.	CBE	30%
Total CBE Participation Commitment		30%
SFM Janitorial Services, LLC	non-CBE	
Amer-Plus Janitorial Maintenance, LLC	CBE	25%
Total CBE Participation Commitment		25%
Sunshine Cleaning Systems, LLC	non-CBE	
Celebrity Janitorial and Cleaning, LLC	CBE	25%
Total CBE Participation Commitment		25%
Triangle Services of Florida, Inc.	non-CBE	
Action Group Mgmt., LLC	CBE	5%
Ann's Janitorial Services, Inc.	CBE	25%
Total CBE Participation Commitment		30%

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# Volume of Work (VOW) on Active and Completed Projects November 2017 to November 2022

As part of the evaluation criteria for RFP No. BLD2124561P1, prospective vendors may be awarded points, or a tie may be broken, based upon the volume of previous work that they have received from the County from November 2017 to November 2022. Purchasing will exclude payments that these firms have made to their CBE subcontractors in the calculation of the volume of previous work. OESBD is providing the following CBE subcontractors' payment data as follows:

OESBD did not find any active or completed projects with CBE participation requirements awarded by Broward County to the following firms:

- 4SYT Industries, LLC
- Able Business Services, Inc.
- Amer Plus Janitorial & Maintenance LLC
- Ann's Janitorial Services, Inc.
- Clean Freek's Janitorial Services, LLC
- · Clean Space, Inc.
- Comet Cleaning Systems Inc.
- J and A Cleaning Company LLC
- Janitorial 5 Star Services LLC

- Kwik Stop Solutions, Inc.
- M &M Global Multi Services Inc.
- McKenzie's Cleaning Inc.
- Oracle Consulting Group, LLC
- SFM Janitorial Services, LLC
- Sparkling Kleen, LLC
- U-4 Global Enterprise Inc
- Vexean Cleaning Service LLC

OESBD found the following active and/or completed projects with CBE participation requirements awarded by Broward County to the following firms:

### **ALJ Services, LLC**

Project No.	Project Name	Paid to CBEs 11/2017 - 11/2022
BLD2117216B1	Janitorial Services - Water and Wastewater Services	\$1,278,414.51
A1339101B1	Temp. Personnel for On-Site Microcomputer Services	\$25,807.60
	Total Paid to CBEs	\$1,304,222.11

<sup>\*</sup>Data per Contracts Central and MURs submitted by the contractor for the applicable period.

Dammel Cleaning Enterprise, Inc. DBA Palm Beach & Broward Building Maintenance

The state of the s		Paid to CBEs
Project No.	Project Name	11/2017 - 11/2022
BLD2120718B1	Janitorial Svs for Aviation Admin. Buildings (Group 2)	\$369,842.27

<sup>\*</sup> Data provided per MURs submitted by the contractor for the applicable period.

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MCJ Professional Cleaning Services, Corp

		Paid to CBEs
Project No.	Project Name	11/2017 - 11/2022
R1214808P15_1	Janitorial Services - Contract 15 - Port Everglades	\$2,297,326.67
*Data ====:idad====	- Contracts Control information for the applicable period	

<sup>\*</sup>Data provided per Contracts Central information for the applicable period.

**Chi-Ada Corporation** 

Project No.	Project Name	Paid to CBEs 11/2017 – 11/2022
R1214808P4_1	Janitorial Services - Large Facilities - Contract 4	\$4,312,231.67
R1214808P5_1	Janitorial Services - Large Facilities - Contract 5	\$1,097,395.02
R0921804P1_1	Janitorial Services - S. Regional Courthouse	\$34,175.56
R0899203P1_1	Janitorial Services for Main Library	\$373,071.15
	Total Paid to CBEs	\$5,816,873.40

<sup>\*</sup> Data per Contracts Central and MURs submitted by the contractor for the applicable period.

### L & B Janitorial Services, Inc.

Project No.	Project Name	Paid to CBEs 11/2017 – 11/2022
R1214808P2_1	Janitorial Services - Large Facilities - Contract 2	\$6,488,168.51
R1214808P3_1	Janitorial Services - Large Facilities- Contract 3	\$3,864,051.90
R2112705P1	Janitorial Services - Large Facilities - South Reg. CH	\$661,157.54
	Total Paid to CBEs	\$11,013,377.95

<sup>\*</sup> Data provided per MURs submitted by the contractor for the applicable period.

Sunshine Cleaning Systems, Inc.

Project No.	Project Name	Paid to CBEs 11/2017 – 11/2022
R1073611P1	Janitorial Services at FLL - T1 & RCC (Grp. 1)	\$4,934,923.21
R1073611P2	Janitorial Svs at FLL Terminal's 2,3,4 AOCC (Grp.2)	\$5,291,221.03
BLD2117566P2_1	Janitorial Svs at FLL (Group 1 - Rental Car Center	\$9,691,154.04
BLD2117566P1_1	Janitorial Svs at FLL (Group 2 -Terminals 1,2,3,4)	\$927,550.58
R2112705P1	Janitorial Svs - Large CF - Contract 1 - BC Gov. Ctr.	\$1,208,600.52
R2112705P1	Janitorial Svs - Large CF - Contract 2 - Main Library	\$646,517.40
	Total Paid to CBEs	\$22,699,966.78

<sup>\*</sup> Data provided per MURs submitted by the contractor for the applicable period.

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Triangle Services of Florida, Inc.

Project No.	Project Name	Paid to CBEs 11/2017 - 11/2022
R1214808P1	Janitorial Services - Branch Libraries - Contract 1	\$3,267,214.97
R1214808P14	Janitorial Svs - BCJ Complex -West Bld Contract 14	\$2,462,179.09
R2112705P1	Janitorial Services - Large CF - BC Main Court House	\$1,174,134.91
R1226007PX	Janitorial Services - Broward County Judicial Complex	\$204,912.78
R0899203P1	Janitorial Services Government Center East	\$77,461.94
	Total Paid to CBEs	\$7,185,903.69

<sup>\*</sup>Data provided per MURs submitted by the contractor for the applicable period.

### **Performance of Affiliated Entities:**

The following is a report of the respondents' declared affiliated entities in meeting small business participation commitments on CBE projects completed within the last five (5) years of the RFQ's opening date. The information is compiled from various sources including Contracts Central and OESBD's Database (ALTs).

OESBD is not reporting active or completed projects with CBE requirements within the last five (5) years because no affiliated entities of principal(s) were declared by these vendors:

- 4SYT Industries, LLC
- Able Business Services, Inc.
- ALJ Services LLC
- Amer Plus Janitorial & Maintenance LLC
- Ann's Janitorial Services, Inc.
- Chi-Ada Corporation
- Clean Freek's Janitorial Services, LLC
- Clean Space, Inc.
- Comet Cleaning Systems Inc.
- Dammel Cleaning Enterprise, Inc.
- J and A Cleaning Company LLC
- Janitorial 5 Star Services LLC

- Kwik Stop Solutions, Inc.
- L & B Janitorial Services Inc.
- M &M Global Multi Services Inc.
- MCJ Professional Cleaning Services
- McKenzie's Cleaning Inc.
- Oracle Consulting Group, LLC
- SFM Janitorial Services, LLC
- Sparkling Kleen, LLC
- Sunshine Cleaning Systems, LLC
- Triangle Services of Florida, Inc.
- Vexean Cleaning Service LLC
- U-4 Global Enterprise, Inc.

Clean Space, Inc., J and A Cleaning Company, LLC, and U-4 Global Enterprise Inc. submitted incomplete "Affiliated Entities of the Principal (s) Certification" forms with their bid documents. These firms were given three (3) business days to send their forms as required by the solicitation. Clean Space, Inc., J and A Cleaning Company, LLC, and U-4 Global Enterprise, Inc. provided their forms within the required time declaring no affiliated entities.

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### **Compliance Comments:**

#### **AGREEMENT NO. 1**

The following <u>CBE firms</u> submitted Letters of Intent (LOI) for Agreement No. 1 and are in compliance with the CBE Reserve requirements of this agreement.

- ALJ Services LLC
- Amer Plus Janitorial & Maintenance, LLC
- Ann's Janitorial Services, Inc.
- Comet Cleaning Systems Inc.
- Dammel Cleaning Enterprise, Inc.

- J and A Cleaning Company LLC
- Janitorial 5 Star Services LLC
- M &M Global Multi Services Inc.
- McKenzie's Cleaning Inc.
- U-4 Global Enterprise Inc

ALJ Services LLC, Amer - Plus Janitorial & Maintenance, LLC, Comet Cleaning Systems Inc., Dammel Cleaning Enterprise, Inc., and Janitorial 5 Star Services LLC submitted Letters of Intent (LOI) with their solicitation documents.

Ann's Janitorial Services, Inc., J and A Cleaning Company LLC, M &M Global Multi Services Inc., McKenzie's Cleaning Inc., and U-4 Global Enterprise, Inc. did not provide their LOIs with their solicitation documents. These firms were given (3) business days to send their forms, which were submitted within the required time.

The following **Non-CBE firms** submitted Letters of Intent (LOI) with at least 25% CBE participation commitment for Agreement No. 1 of this RFP:

- 4SYT Industries, LLC
- Able Business Services, Inc.
- Chi-Ada Corporation
- Clean Space, Inc.
- Kwik Stop Solutions, Inc.
- L & B Janitorial Services Inc.

- Oracle Consulting Group, LLC
- SFM Janitorial Services, LLC
- Sunshine Cleaning Systems, LLC
- Triangle Services of Florida, Inc.
- Vexean Cleaning Service, LLC

Chi-Ada Corporation, L & B Janitorial Services Inc, SFM Janitorial Services, LLC, Sunshine Cleaning Systems, LLC, and Triangle Services of Florida, Inc. submitted Letters of Intent (LOI) with their solicitation documents.

4SYT Industries, LLC, Able Business Services, Inc., Clean Space, Inc., Kwik Stop Solutions, Inc., Oracle Consulting Group, LLC, and Vexean Cleaning Service, LLC did not provide their LOIs with their solicitation documents. These firms were given (3) business days to send their forms, which were submitted within the required time.

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### **Compliance Comments:**

#### **AGREEMENT NO. 2**

The following <u>CBE firms</u> submitted Letters of Intent (LOI) for Agreement No. 2 and are in compliance with the CBE Reserve requirements of this agreement.

- ALJ Services LLC
- Amer Plus Janitorial & Maintenance LLC
- Ann's Janitorial Services, Inc.
- Comet Cleaning Systems Inc.
- Dammel Cleaning Enterprise, Inc.
- J and A Cleaning Company LLC

- Janitorial 5 Star Services LLC
- M &M Global Multi Services Inc.
- MCJ Professional Cleaning Services
- McKenzie's Cleaning Inc.
- U-4 Global Enterprise Inc

ALJ Services LLC, Amer - Plus Janitorial & Maintenance, LLC, Comet Cleaning Systems Inc., Dammel Cleaning Enterprise, Inc., and Janitorial 5 Star Services LLC submitted Letters of Intent (LOI) with their solicitation documents.

Ann's Janitorial Services, Inc., J and A Cleaning Company LLC, M &M Global Multi Services Inc., MCJ Professional Cleaning Services, McKenzie's Cleaning Inc., and U-4 Global Enterprise, Inc. did not provide their LOIs with their solicitation documents. These firms were given (3) business days to send their forms, which were submitted within the required time.

The following **Non-CBE firms** submitted Letters of Intent (LOI) with at least 25% CBE participation commitment for Agreement No. 2 of this RFP.

- 4SYT Industries, LLC
- Able Business Services, Inc.
- Chi-Ada Corporation
- Clean Space, Inc.
- Kwik Stop Solutions, Inc.
- L & B Janitorial Services Inc.

- Oracle Consulting Group, LLC
- SFM Janitorial Services, LLC
- Sparkling Kleen, LLC
- Sunshine Cleaning Systems, LLC
- Triangle Services of Florida, Inc.

Chi-Ada Corporation, L & B Janitorial Services Inc, SFM Janitorial Services, LLC, Sunshine Cleaning Systems, LLC, and Triangle Services of Florida, Inc. submitted Letters of Intent (LOI) with their solicitation documents.

4SYT Industries, LLC, Able Business Services, Inc., Clean Space, Inc., Kwik Stop Solutions, Inc., Oracle Consulting Group, LLC, and Sparkling Kleen, LLC did not provide their LOIs with their solicitation documents. These firms were given (3) business days to send their forms, which were submitted within the required time.

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#### **AGREEMENT NO. 3**

The following <u>CBE firms</u> submitted Letters of Intent (LOI) for Agreement No. 3 and are in compliance with the CBE Reserve requirements of this agreement.

- ALJ Services LLC
- Amer Plus Janitorial & Maintenance LLC
- Ann's Janitorial Services, Inc.
- Clean Freek's Janitorial Services, LLC
- · Comet Cleaning Systems Inc.

- J and A Cleaning Company LLC
- Janitorial 5 Star Services LLC
- MCJ Professional Cleaning Services
- McKenzie's Cleaning Inc.
- U-4 Global Enterprise Inc

ALJ Services LLC, Amer - Plus Janitorial & Maintenance, LLC, Comet Cleaning Systems Inc., and Janitorial 5 Star Services LLC submitted Letters of Intent (LOI) with their solicitation documents.

Ann's Janitorial Services, Inc., Clean Freek's Janitorial Services, LLC, J and A Cleaning Company LLC, MCJ Professional Cleaning Services, McKenzie's Cleaning Inc., and U-4 Global Enterprise, Inc. did not provide their LOIs with their solicitation documents. These firms were given (3) business days to send their forms, which were submitted within the required time.

The following **Non-CBE firms** submitted Letters of Intent (LOI) with at least 25% CBE participation commitment for Agreement No. 3 of this RFP.

- Able Business Services, Inc.
- Chi-Ada Corporation
- Clean Space, Inc.
- Kwik Stop Solutions, Inc
- L & B Janitorial Services Inc.

- Oracle Consulting Group, LLC
- SFM Janitorial Services, LLC
- Sunshine Cleaning Systems, LLC
- Triangle Services of Florida, Inc.

Chi-Ada Corporation, L & B Janitorial Services Inc, SFM Janitorial Services, LLC, Sunshine Cleaning Systems, LLC, and Triangle Services of Florida, Inc. submitted Letters of Intent (LOI) with their solicitation documents.

Able Business Services, Inc., Clean Space, Inc., Kwik Stop Solutions, Inc., and Oracle Consulting Group, LLC did not provide their LOIs with their solicitation documents. These firms were given (3) business days to send their forms, which were submitted within the required time.

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#### **AGREEMENT NO. 4**

The following <u>CBE firms</u> submitted Letters of Intent (LOI) for Agreement No. 4 and are in compliance with the CBE Reserve requirements of this agreement.

- ALJ Services LLC
- Amer Plus Janitorial & Maintenance LLC
- Ann's Janitorial Services, Inc.
- Clean Freek's Janitorial Services, LLC
- · Comet Cleaning Systems Inc.

- J and A Cleaning Company LLC
- · Janitorial 5 Star Services LLC
- McKenzie's Cleaning Inc.
- U-4 Global Enterprise Inc

ALJ Services LLC, Amer - Plus Janitorial & Maintenance, LLC, Comet Cleaning Systems Inc., and Janitorial 5 Star Services LLC submitted Letters of Intent (LOI) with their solicitation documents.

Ann's Janitorial Services, Inc., Clean Freek's Janitorial Services, LLC, J and A Cleaning Company LLC, McKenzie's Cleaning Inc., and U-4 Global Enterprise, Inc. did not provide their LOIs with their solicitation documents. These firms were given (3) business days to send their forms, which were submitted within the required time.

The following **Non-CBE firms** submitted Letters of Intent (LOI) with at least 25% CBE participation commitment for Agreement No. 4 of this RFP.

- 4SYT Industries, LLC
- Able Business Services, Inc.
- Chi-Ada Corporation
- Clean Space, Inc.
- Kwik Stop Solutions, Inc.

- L & B Janitorial Services Inc.
- Oracle Consulting Group, LLC
- SFM Janitorial Services, LLC
- Sunshine Cleaning Systems, LLC
- Triangle Services of Florida, Inc.

Chi-Ada Corporation, L & B Janitorial Services Inc, SFM Janitorial Services, LLC, Sunshine Cleaning Systems, LLC, and Triangle Services of Florida, Inc. submitted Letters of Intent (LOI) with their solicitation documents.

4SYT Industries, LLC, Able Business Services, Inc., Clean Space, Inc., Kwik Stop Solutions, Inc., and Oracle Consulting Group, LLC did not provide their LOIs with their solicitation documents. These firms were given (3) business days to send their forms, which were submitted within the required time.

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Pursuant to Section 1-81.3(f) of the Broward County Business Opportunity Act (the "Act") on solicitations Involving reserves, "When a CBE reserve is established in connection with a County solicitation, CBEs and nonCBEs may respond to the solicitation. If a CBE with capacity to perform the work submits a responsive and responsible Bid or Proposal, the work will be awarded to the CBE that submits the lowest responsive and responsible Bid, or the highest-ranked responsive and responsible Proposal, subject to the conditions stated below (and consistent with all applicable terms and conditions of the County's Procurement Code and subject to entering into an agreement acceptable to the County). The CBE with the lowest responsive and responsible Bid, or with the highest-ranked responsive and responsible Proposal, as compared to all other CBEs (the "CBE Presumptive Awardee"), shall be awarded the contract if the CBE Presumptive Awardee meets the following requirements, as applicable:

(1) Monetary Differential: The total Bid or Proposal amount of the CBE Presumptive Awardee: (a)(i) does not exceed Three Million Dollars (\$3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a nonCBE by more than ten percent (10%); or (b)(i) exceeds Three Million Dollars (\$3,000,000) and (ii) does not exceed the total amount of the lowest responsive and responsible Bid, or the total amount of the highest-ranked responsive and responsible Proposal, as applicable, from a nonCBE by more than five percent (5%); and

(2)Points Differential: For competitive solicitations in which the Proposals are assigned point totals, after deducting the points awarded for price from the total points awarded to each appliable Proposal, the total points assigned to the CBE Presumptive Awardee: (a) for Proposals that do not exceed Three Million Dollars (\$3,000,000), are not more than ten percent (10%) less than the total points assigned to the highest-ranked responsive and responsible nonCBE; or (b) for Proposals that exceed Three Million Dollars (\$3,000,000), are not more than five percent (5%) less than the total points assigned to the highest-ranked responsive and responsible nonCBE.

If the CBE Presumptive Awardee does not meet the above requirements, as applicable, then the CBE with the next lowest responsive and responsible Bid, or the next highest-ranked responsive and responsible Proposal, as compared to all other CBEs, will be deemed the CBE Presumptive Awardee, and awarded the contract if the CBE Presumptive Awardee meets the above requirements, as applicable. If no CBE Presumptive Awardee meets the above requirements, as applicable, the award shall be made to the nonCBE that submits the lowest responsive and responsible Bid, or the highest-ranked responsive and responsible Proposal, provided the Director of Purchasing determines the total amount of the Bid or Proposal is fair and reasonable, unless (a) the Director of OESBD issues a written determination that resolicitation with modified specifications is likely to result in one or more Bids or Proposals from CBEs that would be eligible to receive the contract award; and (b) the Director of Purchasing issues a written determination that the delay occasioned by resolicitation would not materially harm the County's interests.

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If a nonCBE is awarded the contract because no CBE with capacity to perform the work submits a responsive and responsible Bid or Proposal, or because no CBE meets the applicable requirements stated above, any contract awarded to a nonCBE must include at least a twenty-five percent (25%) CBE goal (unless the CBE goal is waived or otherwise modified by Board action).

cc: Maribel Feliciano, AICP, Assistant Director, OESBD
Oswaldo Casco, Small Business Development Supervisor, OESBD