



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT

Governmental Center Annex
115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301
954-357-6400 • FAX 954-357-5674 • TTY 954-357-5664

MEMORANDUM

DATE: February 19, 2025

TO: George Lopez, Construction Project Manager
Water and Wastewater Services

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD
Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2025.02.24 12:40:24 -05'00'

FROM: Donna-Ann Knapp, Small Business Development Manager
Office of Economic and Small Business Development

DONNA-ANN KNAPP
Digitally signed by DONNA-ANN KNAPP
Date: 2025.02.19 15:07:22 -05'00'

SUBJECT: Contract No. PNC2122386B1_1 – Lift Station Rehabilitation and Repair
CBE Compliance Review for Proposed First Amendment
Prime Vendor: Trio Development Corporation

The Office of Economic and Small Business Development (OESBD) has conducted a review of **Trio Development Corporation's (Trio's)** CBE participation for Lift Station Rehabilitation and Repair. The overall CBE goal for this contract was 30% and Trio committed to 30% CBE participation. An overview is provided as follows:

<u>CBE Firms</u>	<u>Reported Payments Amount</u>	<u>Verified Payment Amount</u>
Amos Supply, Inc.	\$968,950.42	\$968,950.42
Pipecon Corporation, Inc.	\$861,388.66	\$861,388.66
Total	\$1,830,339.08	\$1,830,339.08

- Total Potential Award Amount: \$14,455,800.00 (initial three-yr. term with two, one-year options)
- Total Amount Paid to the Prime Contractor per MUR through 1/6/2025: \$6,267,632.03
- Total Verified Amount Paid to CBE Firms through 12/31/2024: \$6,267,632.03
- CBE Attainment per Verified Payments: 29.20% (\$1,830,339.08/ \$6,267,632.03)

Proposed First Amendment: CBE Goal Remains 30%

- The proposed first amendment will be used to offset the rising cost of related materials (Piping, Valving Materials, Pump Accessories, Electrical, and Concrete Materials) and increase the contract limit by \$789,593.83 – from \$14,455,800.00 to \$ 15,245,393.83.

Broward County Board of County Commissioners

Mark D. Bogen • Alexandra P. Davis • Lamar P. Fisher • Beam Furr • Steve Geller • Robert McKinzie • Nan H. Rich • Hazelle P. Rogers • Michael Udine
www.broward.org

Contract No. PNC2122386B1_1 – Lift Station Rehabilitation and Repair – Trio Development Corporation

Page | 2

Compliance Comments:

Trio Development Corporation has committed to 30% CBE participation under the overall agreement and has attained **29.20%** CBE participation to date. Payments to CBE subcontractors were verified through an independent payment verification process.

When asked about the 0.80% CBE shortage, **Trio** stated that the participation of its CBEs is comprised mostly of furnishing materials. Also, in an email dated February 12, 2025, the Prime Vendor said that some projects have a higher percentage of labor than usual which is the current case. **Trio** states that this will balance out as they are getting back to the "typical" rehabilitations and anticipate no problems meeting its CBE commitment for this contract.

As of the period ending December 31, 2024, Trio has been paid 41.11% of its contract amount. Trio indicated that it is their intent to make the 30% CBE participation goal. The Prime Vendor's commitment remains 30%. OESBD will continue to monitor this contract for CBE compliance.

cc: Maribel Feliciano, Assistant Director, OESBD
Darnell Kimbrew, Small Business Development Specialist, OESBD