



FIRST AMENDMENT TO CUSTOMER AGREEMENT BETWEEN BROWARD COUNTY AND IRON MOUNTAIN INFORMATION MANAGEMENT, LLC

This First Amendment (“Amendment”) is entered into between Broward County, a political subdivision of the State of Florida (“County”), and Iron Mountain Information Management, LLC, a Delaware imitated liability company (“Contractor”) (each a “Party” and collectively referred to as the “Parties”).

RECITALS

A. The Parties entered into the Customer Agreement, dated January 21, 2022 (the “Agreement”), to provide the Iron Mountain records management platform.

B. The Agreement is currently scheduled to expire on June 30, 2026. The Parties desire to amend the Agreement to extend the term of the Agreement for an additional five (5) year period and make various other changes to the Agreement.

Now, therefore, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows:

1. The above Recitals are true and correct and are incorporated herein by reference. All capitalized terms not expressly defined within this Amendment shall retain the meaning ascribed to such terms in the Agreement.
2. Unless otherwise expressly stated herein, amendments to the Agreement made pursuant to this Amendment are indicated herein by use of strikethroughs to indicate deletions and bold/underlining to indicate additions. Except as modified herein, all remaining terms and conditions of the Agreement shall remain in full force and effect.
3. The Basic Terms and Conditions of the Agreement are amended as follows:
 1. **Term.** The term of this Agreement shall commence retroactively ~~identified~~ as the Contract Effective Date **identified** on page 1 of this Agreement. The initial term of this Agreement shall continue for five (5) years after commencement (the “Initial Term”). **After the Initial Term, the Agreement shall continue for a period of five (5) additional years (the “Renewal Term”).** In the event IM continues to hold Deposits after the expiration or termination of this Agreement, the terms of this Agreement shall continue to apply until all deposits have been removed from IM’s facility, except that IM may adjust rates upon thirty (30) days written notice.
4. The Parties agree that, effective July 1, 2026, Schedule A: Program Pricing Schedule and Schedule B: Program Pricing Schedule are hereby replaced in their entirety with the revised Schedule A: Program Pricing Schedule and revised Schedule B: Program Pricing Schedule attached hereto and incorporated herein. Pricing for the Renewal Term shall be in accordance with the revised Schedule A and revised Schedule B.

5. Section 4 of Schedule C, Additional Terms and Conditions to the Customer Agreement, is amended as follows:

4. Maximum Amounts. For all goods and services provided under the Agreement, County will pay Contractor up to a maximum amount as follows:

Services/Goods	Not-to-Exceed Amount
Total Not to Exceed for All Goods and Services <u>for the Initial Term</u>	\$275,000 <u>\$302,500</u>
<u>Total Not to Exceed for All Goods and Services for the Renewal Term</u>	<u>\$350,000</u>

6. Section 12 of Schedule C, Additional Terms and Conditions to the Customer Agreement, is deleted and replaced in its entirety with the following (bold/underlining omitted):

12. Equal Employment Opportunity. Contractor and subcontractors shall not discriminate on the basis of race, color, sex, religion, national origin, disability, age, marital status, political affiliation, pregnancy, or any other basis prohibited by applicable law in the performance of this Agreement. Contractor shall include the foregoing or similar language in its contracts with all Subcontractors, except that any project assisted by U.S. Department of Transportation funds shall comply with the nondiscrimination requirements in 49 C.F.R. Parts 23 and 26.

7. Entities of Foreign Concern. The provisions of this section apply only if the Agreement provides access to an individual's personal identifying information. By execution of this Amendment, the undersigned authorized representative of Contractor hereby attests under penalty of perjury as follows: Contractor is not owned by the government of a foreign country of concern, is not organized under the laws of nor has its principal place of business in a foreign country of concern, and the government of a foreign country of concern does not have a controlling interest in the entity; and the undersigned authorized representative of Contractor declares that they have read the foregoing statement and that the facts stated in it are true. Terms used in this section that are not otherwise defined in the Agreement shall have the meanings ascribed to such terms in Section 287.138, Florida Statutes.

8. Anti-Human Trafficking. By execution of this Amendment by an authorized representative of Contractor, Contractor hereby attests under penalty of perjury that Contractor does not use coercion for labor or services, as such terms are defined in Section 787.06, Florida Statutes. Under penalties of perjury, the undersigned authorized representative of Contractor declares that they have read the foregoing statement and that the facts stated in it are true.

9. In the event of any conflict or ambiguity between this Amendment and the Agreement, the Parties agree that this Amendment shall control. The Agreement, as amended herein by this Amendment, incorporates and includes all prior negotiations, correspondence, conversations,

agreements, and understandings applicable to the matters contained herein, and the Parties agree that there are no commitments, agreements, or understandings concerning the subject matter hereof that are not contained in the Agreement as amended in this Amendment. Accordingly, the Parties agree that no deviation from the terms hereof shall be predicated upon any prior representations or agreements, whether oral or written.

10. Preparation of this Amendment has been a joint effort of the Parties, and the resulting document shall not, solely as a matter of judicial construction, be construed more severely against one of the Parties than any other.

11. Contractor acknowledges that through the date this Amendment is executed by Contractor, Contractor has no claims or disputes against County relating to the Agreement including as amended herein.

12. The effective date of this Amendment shall be the date of complete execution by the Parties.

13. This Amendment may be executed in multiple originals or in counterparts, whether signed physically or electronically; each of which shall be deemed to be an original, and all of which, taken together, shall constitute one and the same agreement.

(The remainder of this page is blank.)

IN WITNESS WHEREOF, the Parties hereto have made and executed this Amendment: Broward County through its Board of County Commissioners, signing by and through its Mayor or Vice-Mayor, authorized to execute same by Board action on the ____ day of _____, 20__; and _____, signing by and through its duly authorized representative.

COUNTY

ATTEST:

BROWARD COUNTY, by and through
its Board of County Commissioners

By: _____
Broward County Administrator, as
ex officio Clerk of the Broward County
Board of County Commissioners

By: _____
Mayor
____ day of _____, 20__

Approved as to form by
Andrew J. Meyers
Broward County Attorney
115 South Andrews Avenue, Suite 423
Fort Lauderdale, Florida 33301
Telephone: (954) 357-7600

By _____
Sara F. Cohen (Date)
Assistant County Attorney

By _____
René D. Harrod (Date)
Chief Deputy County Attorney

SC
Iron Mountain First Amendment
05/05/2026
#1128954.2

**FIRST AMENDMENT TO CUSTOMER AGREEMENT BETWEEN
BROWARD COUNTY AND IRON MOUNTAIN INFORMATION MANAGEMENT, LLC**

CONTRACTOR

By: _____
Authorized Signer

Print Name and Title

_____ day of _____, 20____

SCHEDULE A: PROGRAM PRICING SCHEDULE



RECORDS MANAGEMENT AND RECORDS MANAGEMENT (CLIMATE CONTROL)

This Records Management and Records Management (Climate Control) Pricing Schedule is incorporated into and made part of the Customer Agreement (“Agreement”) between Iron Mountain Information Management, LLC, (the “Company” or “Iron Mountain”) and County of Broward (the “Customer”).

Please see our Customer Information Center at <https://www.ironmountain.com/support/how-it-works> for a Glossary with definitions of the terms used in this Pricing Schedule and more detail regarding our services, standard processes, and billing practices. In addition, restrictions apply to volume and/or stated timeframes for some service transaction types and these may be found in the Glossary under each service type.

This Records Management and Records Management (Climate Control) Pricing Schedule supersedes and terminates any prior Records Management, Records Management (Climate Control) Pricing Schedule and/or Schedule A existing between Iron Mountain and the Customer for the accounts noted below. All other Records Management and Records Management (Climate Control) services not specifically listed on the Schedule A will be charged at Iron Mountain’s then current rates.

Notwithstanding anything to the contrary in the Agreement, the pricing set forth in this Schedule or the Agreement will be effective on the later of (i) the date on which the Agreement is signed by both parties; (ii) the Agreement Effective Date; or (iii) the Effective Date of this Schedule. In accordance with Iron Mountain’s standard billing practices, Iron Mountain shall invoice Customer at the rates and charges set forth in this Schedule beginning on the first day of the monthly Billing Cycle in which such date falls, or the following Billing Cycle if the date falls at the end of the month.

COUNTY OF BROWARD

District Name/Number: Multi-District | Customer ID: See Table

5 Year Term

- Year 1 – July 1, 2026 – June 30, 2027
- Year 2 – July 1, 2027 – June 30, 2028
- Year 3 – July 1, 2028 – June 30, 2029
- Year 4 – July 1, 2029 – June 30, 2030
- Year 5 – July 1, 2030 – June 30, 2031

CUSTOMER ID TABLE - RECORDS MANAGEMENT AND RECORDS MANAGEMENT (CLIMATE CONTROL)



Customer Account ID	Customer Name	Business Line
1173U	Broward County	Records Management
120V5	Broward County, Co Records Division	Records Management (Climate Control)
9212P	Broward County	Records Management (Climate Control)

IRON MOUNTAIN RECORDS MANAGEMENT



PRICING FOR CORE SERVICES

Standard Storage and Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Carton Storage	\$0.489	\$0.513	\$0.539	\$0.566	\$0.594	Cubic Foot
Carton Storage, New	\$0.489	\$0.513	\$0.539	\$0.566	\$0.594	Cubic Foot
Receiving and Entering - Carton	\$2.34	\$2.46	\$2.58	\$2.71	\$2.84	Cubic Foot
Regular Retrieval - Carton	\$2.91	\$3.06	\$3.21	\$3.37	\$3.54	Cubic Foot
Regular Retrieval - File from Carton	\$3.90	\$4.10	\$4.30	\$4.51	\$4.74	File
Regular Refile - Carton	\$3.90	\$4.10	\$4.30	\$4.51	\$4.74	Cubic Foot
Regular Refile - File to Carton	\$3.90	\$4.10	\$4.30	\$4.51	\$4.74	File
Archival Destruction - Carton	\$4.03	\$4.23	\$4.44	\$4.67	\$4.90	CF plus Regular Retrieval Charge and Handling Charge
Transportation Zone 1	\$45.37	\$47.64	\$50.02	\$52.52	\$55.15	Visit plus Handling Charge
Transportation Zone 2	\$66.24	\$69.55	\$73.03	\$76.68	\$80.52	Visit plus Handling Charge
Transportation Zone 3	\$73.20	\$76.86	\$80.70	\$84.74	\$88.98	Visit plus Handling Charge
Transportation Zone 4	\$80.16	\$84.17	\$88.38	\$92.80	\$97.43	Visit plus Handling Charge
Transportation Zone 5	\$75.53	\$79.31	\$83.27	\$87.44	\$91.81	Visit plus Handling Charge
Transportation Zone 6	Call for a quote	Call for a quote	Call for a quote	Call for a quote	Call for a quote	Visit plus Handling Charge
Transportation Zone Metro	\$53.49	\$56.16	\$58.97	\$61.92	\$65.02	Visit plus Handling Charge
Transportation Zone NY Metro	\$62.76	\$65.90	\$69.19	\$72.65	\$76.29	Visit plus Handling Charge
Transportation Zone New York Congestion	\$62.76	\$65.90	\$69.19	\$72.65	\$76.29	Visit plus Handling Charge
Handling Charge	\$2.56	\$2.69	\$2.82	\$2.96	\$3.11	Cubic Foot

Premium Storage and Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Archival Destruction - File from Carton	\$3.95	\$4.15	\$4.35	\$4.57	\$4.80	File plus Regular Retrieval Charge and Handling Charge
Permanent Withdrawal - File from Carton	\$3.82	\$4.01	\$4.21	\$4.42	\$4.64	File plus Regular Retrieval Charge
Permanent Withdrawal - Carton	\$5.19	\$5.45	\$5.72	\$6.01	\$6.31	CF plus Regular Retrieval Charge and Handling Charge
Rush Retrieval - Carton	\$7.79	\$8.18	\$8.59	\$9.02	\$9.47	Cubic Foot
Rush Retrieval - File from Carton	\$7.79	\$8.18	\$8.59	\$9.02	\$9.47	File
Regular Interfile - Carton	\$3.22	\$3.38	\$3.55	\$3.73	\$3.91	Each
Expedited Transportation - Zones 1, 2, 3, Metro, Metro NY	* 20% Upcharge	* 20% Upcharge	* 20% Upcharge	* 20% Upcharge	* 20% Upcharge	Visit
Transportation Rush	\$169.08	\$177.53	\$186.41	\$195.73	\$205.52	Visit plus Handling Charge
Rush Delivery - Weekends/Holidays/After Hours	\$339.61	\$356.59	\$374.42	\$393.14	\$412.80	Visit plus Handling Charge
Miscellaneous Services - Labor	\$61.78	\$64.87	\$68.11	\$71.52	\$75.09	Hour
Re-boxing Charge	\$6.74	\$7.08	\$7.43	\$7.80	\$8.19	Labor Plus New Carton

Premium Storage and Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Re-lid Charge	\$2.85	\$2.99	\$3.14	\$3.30	\$3.46	Labor Plus New Lid

Note: Expedited Transportation service will apply a 20% additional cost to the applicable Transportation Zone charge. *(This Expedited Transportation is only available for Transportation Zones 1, 2, 3, Metro, and NY Metro)*

Other Program Fees (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Administrative Fee (Summary Billing)	\$38.06	\$39.96	\$41.96	\$44.06	\$46.26	Account ID per Month
Administrative Fee (Detailed Billing)	\$115.87	\$121.66	\$127.75	\$134.13	\$140.84	Account ID per Month
Fuel Surcharge	**	**	**	**	**	Transportation Visit

Note: Minimum Storage accounts are not charged a monthly Administrative Fee.

****Note:** A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation-related service charges. The current monthly Fuel Surcharge information can be found at <https://www.ironmountain.com/support/how-it-works/resources/transportation/fuel-surcharge/us-fuel-surcharge>

Custom Storage and Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Outside Courier/Customer Representative Handling	\$2.00	\$2.10	\$2.21	\$2.32	\$2.43	Each
Vaccinated Driver Surcharge	\$7.54	\$7.92	\$8.31	\$8.73	\$9.16	Transportation Visit
Order Service Fee	\$15.00	\$15.75	\$16.54	\$17.36	\$18.23	Work Order
Storage Minimum	\$225.27	\$236.53	\$248.36	\$260.78	\$273.82	Account ID per Month
Minimum Service Order Charge	\$15.45	\$16.22	\$17.03	\$17.89	\$18.78	Order
Individual List/Indexing	\$0.690	\$0.725	\$0.761	\$0.799	\$0.839	File
RFID Z Label	\$0.789	\$0.828	\$0.870	\$0.913	\$0.959	Each
RFID T Label	\$0.789	\$0.828	\$0.870	\$0.913	\$0.959	Each
Standard Letter/Legal	\$5.50	\$5.78	\$6.07	\$6.37	\$6.69	Each
Auto-Fold Letter/Legal	\$7.48	\$7.85	\$8.24	\$8.65	\$9.09	Each
#251 Std Attached Lid	\$5.04	\$5.29	\$5.56	\$5.83	\$6.13	Each
Image on Demand – Digital Images Scanned (in excess of the first 50 images)	\$0.360	\$0.378	\$0.397	\$0.417	\$0.438	Image
Image on Demand – Imaging Minimum (includes first 50 images)	\$31.26	\$32.82	\$34.46	\$36.19	\$38.00	Order
Image on Demand – Hourly Labor	\$61.78	\$64.87	\$68.11	\$71.52	\$75.09	Hour
Image on Demand Professional Services	\$384.78	\$404.02	\$424.22	\$445.43	\$467.71	Hour
Professional Services	\$384.78	\$404.02	\$424.22	\$445.43	\$467.71	Hour

Note: Image on Demand is not available in all markets. If the customer's requirements differ from those described in Image on Demand – Overview within the Glossary of the Customer Information Center (<https://www.ironmountain.com/support/how-it-works>), then custom services are available and must be described in an agreed upon statement of work.

IRON MOUNTAIN RECORDS MANAGEMENT (CLIMATE CONTROL)



PRICING FOR CORE SERVICES

Standard Storage and Services: Vaulting (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Vault Storage, Regular	\$1.590	\$1.670	\$1.753	\$1.841	\$1.933	Cubic Foot
Vault Storage, New	\$1.590	\$1.670	\$1.753	\$1.841	\$1.933	Cubic Foot
Receiving & Entry	\$2.17	\$2.28	\$2.39	\$2.51	\$2.64	Cubic Foot
Regular Retrieval - Carton	\$3.62	\$3.80	\$3.99	\$4.19	\$4.40	Cubic Foot
Regular Retrieval - Item from Carton	\$3.62	\$3.80	\$3.99	\$4.19	\$4.40	Item
Regular Refile - Carton	\$3.62	\$3.80	\$3.99	\$4.19	\$4.40	Cubic Foot
Regular Refile - Item to Carton	\$3.62	\$3.80	\$3.99	\$4.19	\$4.40	Item
Archival Destruction - Carton	\$6.10	\$6.41	\$6.73	\$7.06	\$7.41	CF plus Regular Retrieval Charge and Handling Charge
Transportation Standard	\$51.12	\$53.68	\$56.36	\$59.18	\$62.14	Visit plus Handling Charge
Handling Charge	\$4.82	\$5.06	\$5.31	\$5.58	\$5.86	Cubic Foot

Premium Storage and Services: Vaulting (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Archival Destruction - Item from carton	\$3.65	\$3.83	\$4.02	\$4.23	\$4.44	Item plus Regular Retrieval Charge and Handling Charge
Permanent Withdrawal - Item	\$3.65	\$3.83	\$4.02	\$4.23	\$4.44	Item plus Regular Retrieval Charge
Permanent Withdrawal - Carton	\$4.82	\$5.06	\$5.31	\$5.58	\$5.86	CF plus Regular Retrieval Charge and Handling Charge
Rush Retrieval - Carton	\$7.23	\$7.59	\$7.97	\$8.37	\$8.79	Cubic Foot
Rush Retrieval - Item	\$7.23	\$7.59	\$7.97	\$8.37	\$8.79	Item
Regular Interfile - Item to carton	\$3.22	\$3.38	\$3.55	\$3.73	\$3.91	Item
Transportation Rush	\$271.70	\$285.29	\$299.55	\$314.53	\$330.25	Visit plus Handling Charge
Rush Delivery - Weekends/Holidays/After Hours	\$415.14	\$435.90	\$457.69	\$480.58	\$504.61	Visit plus Handling Charge
Miscellaneous Services - Labor	\$61.78	\$64.87	\$68.11	\$71.52	\$75.09	Hour
Re-boxing Charge	\$6.74	\$7.08	\$7.43	\$7.80	\$8.19	Labor Plus New Carton
Re-lid Charge	\$2.85	\$2.99	\$3.14	\$3.30	\$3.46	Labor Plus New Lid

Other Program Fees: Vaulting (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Administrative Fee (Summary Billing)	\$38.06	\$39.96	\$41.96	\$44.06	\$46.26	Account ID per Month
Administrative Fee (Detailed Billing)	\$115.87	\$121.66	\$127.75	\$134.13	\$140.84	Account ID per Month
Fuel Surcharge	**	**	**	**	**	Transportation Visit

Note: Minimum Storage accounts are not charged a monthly Administrative Fee.

****Note:** A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation-related service charges. The current monthly Fuel Surcharge information can be found at <https://www.ironmountain.com/support/how-it-works/resources/transportation/fuel-surcharge/us-fuel-surcharge>

Custom Storage and Services: Vaulting (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Outside Courier/Customer Representative Handling	\$2.00	\$2.10	\$2.21	\$2.32	\$2.43	Each
Vaccinated Driver Surcharge	\$7.54	\$7.92	\$8.31	\$8.73	\$9.16	Transportation Visit
Order Service Fee	\$15.00	\$15.75	\$16.54	\$17.36	\$18.23	Work Order
Storage Minimum	\$443.15	\$465.31	\$488.57	\$513.00	\$538.65	Account ID per Month
Minimum Service Order Charge	\$15.45	\$16.22	\$17.03	\$17.89	\$18.78	Order
Individual List/Indexing	\$0.690	\$0.725	\$0.761	\$0.799	\$0.839	File
RFID Z Label	\$0.789	\$0.828	\$0.870	\$0.913	\$0.959	Each
RFID T Label	\$0.789	\$0.828	\$0.870	\$0.913	\$0.959	Each
Standard Letter/Legal	\$5.50	\$5.78	\$6.07	\$6.37	\$6.69	Each
Auto-Fold Letter/Legal	\$7.48	\$7.85	\$8.24	\$8.65	\$9.09	Each
#251 Std Attached Lid	\$5.04	\$5.29	\$5.56	\$5.83	\$6.13	Each
Image on Demand – Digital Images Scanned (in excess of the first 50 images)	\$0.360	\$0.378	\$0.397	\$0.417	\$0.438	Image
Image on Demand – Imaging Minimum (includes first 50 images)	\$31.26	\$32.82	\$34.46	\$36.19	\$38.00	Order
Image on Demand – Hourly Labor	\$61.78	\$64.87	\$68.11	\$71.52	\$75.09	Hour
Image on Demand Professional Services	\$384.78	\$404.02	\$424.22	\$445.43	\$467.71	Hour
Professional Services	\$384.78	\$404.02	\$424.22	\$445.43	\$467.71	Hour

Note: Image on Demand is not available in all markets. If the customer's requirements differ from those described in Image on Demand – Overview within the Glossary of the Customer Information Center (<https://www.ironmountain.com/support/how-it-works>), then custom services are available and must be described in an agreed upon statement of work.

TRANSPORTATION SERVICES



PICKUP & DELIVERY

STANDARD DELIVERY

2 cartons or less; or 10 files or less - Order by 3:00 PM for delivery within 2 Business Days via Third Party

Deliveries of 3 or more items will be delivered on a fixed weekly schedule.

Fixed Weekly Schedule for your market can be determined by clicking this link:

<https://www.ironmountain.com/contact/zip-code-lookup>

EXPEDITED TRANSPORTATION

Only available for Transportation Zones 1, 2, 3, Metro, and NY Metro - Order by 3:00 pm for next Business Day delivery or pickup.

RUSH DELIVERY, BUSINESS DAY

Order between 8:00 am and 3:00 pm, deliver within 3 hours

RUSH DELIVERY, WEEKENDS/HOLIDAYS/AFTER HOURS

Order after 3:00 pm or before 8:00 am, deliver within 4 hours.

REGULAR PICKUP

All PICK-UPS will be serviced on a fixed weekly schedule. - Local markets will communicate fixed weekly schedules.

Fixed Weekly Schedule for your market can be determined by clicking this link:

<https://www.ironmountain.com/contact/zip-code-lookup>

RUSH PICKUP, BUSINESS DAY

Pickup orders placed before 4:00 pm on a Business Day will be picked up on the following Business Day.

RECORDS MANAGEMENT – STANDARD IMAGE ON DEMAND (IOD)



This pricing included in this schedule applies specifically to the conversion on (stored) business records. Due to the complexity inherent to document conversion, additional document types may be subject to additional and/or specific pricing.

Document Conversion using Image on Demand (IOD):

- The IOD scan rate includes up to 8-minutes of total labor for each file requested for IOD conversion, covering document preparation, scanning, quality control, standard indexing, scanning non-letter legal documents and reassembly.
- Conversion work that exceeds 8-minutes per file will be charged an hourly rate in 15-minute increments (per order).
- Flatbed Scanning may be required and will be invoiced at the current photocopy rate.
- Standard Image on Demand Services are only available as a next day service, place order by 3:00 PM on a business day, for next Business Day. Rush or half day services are considered Custom Image on Demand Services that require a separate statement of work and subject to geographical availability.
- For large volume requests (in excess of 2,000 images), one business day will be added for each 2,000 images.
- Digital images and indexing data will be made available through a hyperlink delivered to the requestor via email.
- Activation of IOD service is required before an order can be placed.
- All pages contained in the file will be scanned.
- Digital images will be scanned at 300 DPI, in black and white as a PDF multi-page image.
- If the customer’s requirements differ from those described in this Schedule A or the description contained in “Image on Demand – Overview” within the glossary of the Customer Information Center (<https://www.ironmountain.com/support/how-it-works>), then those requirements are considered Custom Image on Demand Services and must be described in a separate, agreed upon statement of work.

Damaged, illegible and/or odd sized documents will be scanned using a flatbed scanner, a fee will be charged for every image generated at Iron Mountain’s current photocopy rate.

Rates defined above do not include charges for retrieval, refile, disposition, or physical delivery of source documentation. Rates for these services are based on customer’s existing rates. All other services, not specifically listed herein or quoted on a separate Schedule A, will be charged at Iron Mountain’s then current rates.

ADDITIONAL DEAL TERMS



Deal Term	Details
Multi-year Pricing	The pricing offered in this Schedule A for each year of the agreement has been outlined above. Upon anniversary date Iron Mountain will automatically apply pricing for the new year as outlined above.

Approved as to Form and Pricing
Content: Iron Mountain Opportunity
Support and Price Desk

DR-105659
SA-137259
Approved Date: 1/16/2026

Silvia Silva

Created By: Hurlia Lodhia
Created Date: 1/16/2026
Customer: County of Broward

SCHEDULE B: PROGRAM PRICING SCHEDULE



DATA MANAGEMENT SERVICES

This Data Management Services Pricing Schedule is incorporated into and made part of the Customer Agreement (“Agreement”) between Iron Mountain Information Management, LLC, (the “Company” or “Iron Mountain”) and County of Broward (the “Customer”).

Please see our Customer Information Center at <https://www.ironmountain.com/support/how-it-works> for a Glossary with definitions of the terms used in this Pricing Schedule and more detail regarding our services, standard processes, and billing practices. In addition, restrictions apply to volume and/or stated timeframes for some service transaction types and these may be found in the Glossary under each service type.

This Data Management Services Pricing Schedule supersedes and terminates any prior Data Management Services Pricing Schedule and/or Schedule A existing between Iron Mountain and the Customer for the accounts noted below.

Notwithstanding anything to the contrary in the Agreement, the pricing set forth in this Schedule or the Agreement will be effective on the later of (i) the date on which the Agreement is signed by both parties; (ii) the Agreement Effective Date; or (iii) the Effective Date of this Schedule. In accordance with Iron Mountain’s standard billing practices, Iron Mountain shall invoice Customer at the rates and charges set forth in this Schedule beginning on the first day of the monthly Billing Cycle in which such date falls, or the following Billing Cycle if the date falls at the end of the month.

COUNTY OF BROWARD

District Name/Number: Multi-District | Customer IDs: See Table

5 Year Term

- Year 1 – July 1, 2026 – June 30, 2027
- Year 2 – July 1, 2027 – June 30, 2028
- Year 3 – July 1, 2028 – June 30, 2029
- Year 4 – July 1, 2029 – June 30, 2030
- Year 5 – July 1, 2030 – June 30, 2031

CUSTOMER ID TABLE - DATA MANAGEMENT



Customer Account ID	Customer Name
04446.002067	Ofc Of Info Technology
04446.126152	Broward County Aviation Department
04446.081782	Broward County Office Of Transportation

IRON MOUNTAIN DATA MANAGEMENT



PRICING FOR CORE SERVICES

Standard Storage (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Slotted Media	\$0.360	\$0.374	\$0.389	\$0.405	\$0.421	Slot
Closed Container (Compact)	\$13.77	\$14.32	\$14.89	\$15.49	\$16.11	Container
Closed Container (Small)	\$15.34	\$15.95	\$16.59	\$17.26	\$17.95	Container
Closed Container (Medium)	\$15.95	\$16.59	\$17.25	\$17.94	\$18.66	Container
Closed Container (Large)	\$31.92	\$33.20	\$34.52	\$35.91	\$37.34	Container

Standard Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Media Handling-Active (With Elec File)	\$0.150	\$0.156	\$0.162	\$0.169	\$0.175	Item
Handling Minimum Fee	\$32.67	\$33.98	\$35.34	\$36.75	\$38.22	Account ID per Month
Closed Container Handling	\$3.09	\$3.21	\$3.34	\$3.48	\$3.61	Item
Transport Container Handling	\$3.15	\$3.28	\$3.41	\$3.54	\$3.69	Item
Transport Container	\$7.44	\$7.74	\$8.05	\$8.37	\$8.70	Container
Scheduled Service – Monthly (1-2 Trips per month)	\$23.12	\$24.04	\$25.01	\$26.01	\$27.05	Trip
Scheduled Service – Weekly (3-10 Trips per month)	\$33.45	\$34.79	\$36.18	\$37.63	\$39.13	Trip
Scheduled Service – Daily (11 plus Trips per month)	\$33.45	\$34.79	\$36.18	\$37.63	\$39.13	Trip
Labor	\$71.77	\$74.64	\$77.63	\$80.73	\$83.96	Hour

Note: Additional media requests for a scheduled service must be placed on or before 7:00 PM the previous business day. All "add-on" requests received before 7:00 PM the previous business day will be delivered on the next scheduled service.

Premium Storage and Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Standard Special Transport (24 hours)*	\$112.38	\$116.88	\$121.55	\$126.41	\$131.47	Trip/Sub-Account
Critical Special Transport (3 hours)*	\$170.98	\$177.82	\$184.93	\$192.33	\$200.02	Trip/Sub-Account
Holiday Charge*	\$117.22	\$121.91	\$126.79	\$131.86	\$137.13	Holiday
Trip Charge - Weekend - Scheduled	\$199.65	\$207.64	\$215.94	\$224.58	\$233.56	Trip
Trip Charge - Weekend - Stop Within Same Location - Scheduled	\$24.20	\$25.17	\$26.17	\$27.22	\$28.31	Trip
Container Locks	\$17.97	\$18.69	\$19.44	\$20.21	\$21.02	Lock
Security Clips	\$3.69	\$3.84	\$3.99	\$4.15	\$4.32	Clip

Other Program Fees (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Administrative Fees	\$18.06	\$18.78	\$19.53	\$20.32	\$21.13	Account ID per Month
Fuel Surcharge	*	*	*	*	*	Transportation Visit

***Note:** A Fuel Surcharge is applied monthly based upon changes in the price of diesel fuel as published by the US Department of Energy. This charge is calculated monthly and included as a percentage of transportation related service charges. The current monthly Fuel Surcharge information can be found at <https://www.ironmountain.com/support/how-it-works/resources/transportation/fuel-surcharge/us-fuel-surcharge>

Custom Storage and Services (SEE: https://www.ironmountain.com/support/how-it-works FOR SERVICE DEFINITIONS)						
Description	Year 1	Year 2	Year 3	Year 4	Year 5	Per
Slotted Media Storage - Oversized	\$0.352	\$0.366	\$0.381	\$0.396	\$0.412	Slot
Slotted Media Storage - Round Reel	\$0.352	\$0.366	\$0.381	\$0.396	\$0.412	Slot
Closed Container (Extra Large)	\$57.35	\$59.64	\$62.03	\$64.51	\$67.09	Container
Closed Container (Cabinet)	\$213.86	\$222.41	\$231.31	\$240.56	\$250.19	Container
Vaccinated Driver Surcharge	\$7.54	\$7.84	\$8.16	\$8.48	\$8.82	Transportation Visit
Transport Rental	\$1.35	\$1.40	\$1.46	\$1.52	\$1.58	Each per Day
Scheduled Same Building/Same Campus Transport*	\$21.98	\$22.86	\$23.77	\$24.72	\$25.71	Trip
Scheduled Same Place/Same Floor Transport*	\$13.90	\$14.46	\$15.03	\$15.64	\$16.26	Trip
Minimum Monthly Fee	\$321.24	\$334.09	\$347.45	\$361.35	\$375.81	Account ID per Month
Cart	\$208.41	\$216.75	\$225.42	\$234.43	\$243.81	Cart
Transport Cart	\$208.41	\$216.75	\$225.42	\$234.43	\$243.81	Cart
Custom Bar Code Labels	\$0.820	\$0.853	\$0.887	\$0.922	\$0.959	Label

Note: Additional Services beyond those listed in this Pricing Schedule are available. For service descriptions, please go to Additional Services at <https://www.ironmountain.com/support/how-it-works>.

Note: These costs are not inclusive of third party transportation which are the responsibility of the Customer or which are billed directly by the Carrier to the Customer.

Note: Third Party Transportation is priced per shipment.

Note: Customer will be assessed a Minimum Monthly Fee if the storage charges for the account(s) under this Schedule are less than the amount specified, even if no inventory has been moved into an Iron Mountain storage facility.

ADDITIONAL DEAL TERMS



Deal Term	Details
Multi-year Pricing	The pricing offered in this Schedule A for each year of the agreement has been outlined above. Upon anniversary date Iron Mountain will automatically apply pricing for the new year as outlined above.

Approved as to Form and Pricing
Content: Iron Mountain Opportunity
Support and Price Desk

DR-105659
SA-137259
Approved Date: 1/16/2026

Jagan Silva

Created By: Hurla Lodhia
Created Date: 1/16/2026
Customer: County of Broward