

BID TABULATION

Bid Title: PNC2130814B1 Cisco Products, Software and Services
 Advertised: 10/27/2025
 Submittals Due: 11/20/2025
 No. Submittals: Eleven (11)
 No. Declinations: Zero (0)
 Purchasing Agent: Harmon Clealand

#	Items	MSRP	Vendors		Adler Charles Services Inc		CDW Government LLC		MWN Corporation		Nesync		Prestidio Networked Solutions		R2 Unified Technologies		Softchoice		United Data Technologies		Veytec, Inc		Insight Public Sector		Liam Moore Associates LLC			
			UOM	% Off	Annual	% Off	Annual	% Off	Annual	% Off	Annual	% Off	Annual	% Off	Annual	% Off	Annual	% Off	Annual	% Off	Annual	% Off	Annual	% Off	Annual	% Off	Annual	
#1-1	Cisco Hardware Minimum Discount applied to MSRP for Hardware Purchase: i.e. Routers, Switches, Security, Firewall, and Networking Storage.	\$12,500,000.00	15%	\$10,625,000.00	68%	\$4,000,000.00	59%	\$5,076,250.00	63%	\$4,625,000.00	62%	\$4,750,000.00	62%	\$4,375,000.00	65%	\$4,750,000.00	62%	\$4,750,000.00	62%	\$4,750,000.00	62%	\$4,875,000.00	61%	\$4,875,000.00	56%	\$5,500,000.00	15%	\$10,625,000.00
#1-2	C9200L-24-port PoE+ 4x1G Network Advantage, C9200L-24P-4G-1A	\$3,113.49	15%	\$2,646.47	61%	\$1,214.26	60%	\$1,245.40	62%	\$1,183.13	62%	\$1,183.13	62%	\$1,089.72	65%	\$1,338.80	62%	\$1,183.13	62%	\$1,183.13	62%	\$1,183.13	61%	\$1,244.26	56%	\$1,369.94	15%	\$2,646.47
#1-3	C9200L-48-port PoE+ 4x1G Network Advantage, C9200L-48P-4G-1A	\$6,594.76	15%	\$5,697.05	61%	\$2,568.06	60%	\$2,633.90	62%	\$2,502.21	62%	\$2,502.21	62%	\$2,304.67	65%	\$2,831.45	62%	\$2,502.21	62%	\$2,502.21	62%	\$2,502.21	61%	\$2,568.06	56%	\$2,897.29	15%	\$6,597.05
#1-4	Catalyst 9300 24-port PoE+ Network Advantage, C9300-24P-A	\$7,071.41	15%	\$6,010.70	61%	\$2,757.85	60%	\$2,828.56	62%	\$2,687.14	62%	\$2,687.14	62%	\$2,474.99	65%	\$3,040.71	62%	\$2,687.14	62%	\$2,687.14	62%	\$2,687.14	61%	\$2,757.85	56%	\$3,111.42	15%	\$7,071.41
#1-5	Catalyst 9300-48-port PoE+ Network Advantage, C9300-48P-A	\$11,974.90	15%	\$10,178.66	61%	\$4,670.21	60%	\$4,789.96	62%	\$4,550.46	62%	\$4,550.46	62%	\$4,191.21	65%	\$5,149.21	62%	\$4,550.46	62%	\$4,550.46	62%	\$4,550.46	61%	\$4,670.21	56%	\$5,268.96	15%	\$10,178.66
#1-6	9500-2X/10/25G and 4-port 40/100G, Adv., C9500-24YFC-1A	\$26,319.19	15%	\$22,371.31	61%	\$10,264.48	60%	\$10,527.68	62%	\$10,317.25	62%	\$10,001.29	62%	\$9,211.72	65%	\$11,317.25	62%	\$10,001.29	62%	\$10,001.29	62%	\$10,001.29	61%	\$10,264.48	55%	\$11,843.64	15%	\$22,371.31
#1-7	Cat. 9500-48-port x 40/100G, Adv., C9500-48Y4C-1A	\$28,637.65	15%	\$24,342.00	61%	\$11,168.68	60%	\$11,465.06	62%	\$10,882.31	62%	\$10,882.31	62%	\$10,023.18	65%	\$12,314.19	62%	\$10,882.31	62%	\$10,882.31	62%	\$10,882.31	61%	\$11,168.68	55%	\$12,886.94	15%	\$24,342.00
#1-8	Catalyst 9500 32x100G, K12, C9500-32C-EDU	\$39,472.87	15%	\$33,551.94	61%	\$15,394.42	60%	\$15,789.15	62%	\$14,999.69	62%	\$14,999.69	62%	\$13,815.50	65%	\$16,973.33	62%	\$14,999.69	62%	\$14,999.69	62%	\$14,999.69	61%	\$15,394.42	55%	\$17,762.79	15%	\$33,551.94
#1-9	Cisco Catalyst CR200-IN-4T Router, C9200-IN-4T	\$4,259.19	15%	\$3,620.31	61%	\$1,661.08	60%	\$1,703.68	62%	\$1,618.49	62%	\$1,618.49	62%	\$1,490.72	65%	\$1,831.45	62%	\$1,618.49	62%	\$1,618.49	62%	\$1,618.49	61%	\$1,661.08	55%	\$1,916.64	15%	\$3,620.31
#1-10	Cisco Catalyst CR300-IN1S-4T2X Router, C9300-IN1S-4T2X	\$17,743.28	15%	\$15,081.79	61%	\$6,919.89	60%	\$7,097.31	62%	\$6,742.45	62%	\$6,742.45	62%	\$6,210.15	65%	\$7,629.61	62%	\$6,742.45	62%	\$6,742.45	62%	\$6,742.45	61%	\$6,919.89	55%	\$7,984.48	15%	\$15,081.79
#1-11	Cisco Catalyst 8500-12X Edge Platform, C8500-12X	\$102,520.64	15%	\$87,142.54	61%	\$39,993.05	60%	\$41,006.26	62%	\$38,957.84	62%	\$38,957.84	62%	\$35,892.22	65%	\$44,083.88	62%	\$38,957.84	62%	\$38,957.84	62%	\$38,957.84	61%	\$39,993.05	55%	\$46,134.29	15%	\$87,142.54
#1-12	Cisco Catalyst 9800-40 Wireless Controller, C9800-40K9	\$50,864.06	15%	\$43,234.45	61%	\$19,838.98	60%	\$20,345.62	62%	\$19,328.34	62%	\$19,328.34	62%	\$17,802.42	65%	\$21,871.55	62%	\$19,328.34	62%	\$19,328.34	62%	\$19,328.34	61%	\$19,838.98	55%	\$22,888.83	15%	\$43,234.45
#1-13	Catalyst Wireless 9160 AP (WGE, 1x band 2x) w/Reg B, C9191602-B	\$1,251.23	15%	\$1,063.55	61%	\$487.98	60%	\$500.49	62%	\$475.47	62%	\$475.47	62%	\$437.93	65%	\$538.03	62%	\$475.47	62%	\$475.47	62%	\$475.47	61%	\$487.98	55%	\$563.05	15%	\$1,063.55
#1-14	WiFi-6 Outdoor AP, Directional Ant., 8 Regulatory Domain, C919A002-B	\$2,951.30	15%	\$2,508.61	61%	\$1,151.01	60%	\$1,180.52	62%	\$1,121.49	62%	\$1,121.49	62%	\$1,032.96	65%	\$1,269.06	62%	\$1,121.49	62%	\$1,121.49	62%	\$1,121.49	61%	\$1,151.01	55%	\$1,328.09	15%	\$2,508.61
#1-15	Cisco DNA Center Appliance (Gen 3) - 32 Core, DNS-HW/APL, C919A002-B	\$125,759.67	15%	\$106,895.72	61%	\$49,046.27	73%	\$33,955.11	75%	\$31,439.92	62%	\$47,788.67	71%	\$37,727.90	70%	\$47,788.67	62%	\$47,788.67	62%	\$47,788.67	62%	\$47,788.67	61%	\$32,697.51	68%	\$40,243.09	15%	\$106,895.72
#1-16	Cisco DeskPhone 7841, Carbon Black, CP-7841-K9=	\$427.00	15%	\$362.95	61%	\$166.53	60%	\$170.80	61%	\$166.53	61%	\$166.53	61%	\$149.45	65%	\$183.61	62%	\$166.53	62%	\$166.53	62%	\$166.53	62%	\$162.26	55%	\$192.15	15%	\$362.95
#1-17	Cisco DeskPhone 9861, Carbon Black, CP-7861-K9=	\$457.00	15%	\$388.45	61%	\$178.23	60%	\$182.80	61%	\$178.23	61%	\$178.23	61%	\$159.95	65%	\$196.51	62%	\$178.23	62%	\$178.23	62%	\$178.23	62%	\$173.66	55%	\$206.65	15%	\$388.45

