

Price Analysis

Solicitation No.: GEN2129398B1
 Solicitation Title: Removal and Transportation of Deceased Persons
 Using Agency: Office of Medical Examiner and Trauma Services
 Purchasing Agent: Tamar Haye

Date Bid Posted: January 31, 2025
 Date Bid Opened: February 20, 2025
 Bid Submittal(s): 3 Bids
 Declinations: 0



Item No.	Description	Qty	UOM	Packplus, Inc. dba Josmar Medical Staffing	Rightious Way Transportation	Removal Transport Services of Broward, Inc.	Removal Transport Services of Broward, Inc. Voluntary Price Reduction (VPR)	Previous Pricing Contract No. GEN211862IP1 Awarded in 2020	% Diff. from Broward County Contract
#1-1	Routine on-time decedent transport within Broward, Palm Beach, Miami-Dade Counties.	3750	Each	Price: \$150.00 Total: \$562,500.00	Price: \$185.00 Total: \$693,750.00	Price: \$225.00 Total: \$843,750.00	Price: \$196.00 Total: \$735,000.00 Reduced By: \$108,750.00	\$96.00	104%
#1-2	OMETS cancels a call after bidder has arrived at the scene of death.	150	Each	Price: \$75.00 Total: \$11,250.00	Price: \$100.00 Total: \$15,000.00	Price: \$112.50 Total: \$16,875.00		\$48.00	134%
#1-3	Standard rate for each 60-minute increment for delays on the scene of death for a routine transport through no fault of bidder.	300	Each	Price: \$30.00 Total: \$9,000.00	Price: \$100.00 Total: \$30,000.00	Price: \$56.25 Total: \$16,875.00		\$48.00	17%
#1-4	Transport of medical records, specimens, or physical evidence as requested by County within Broward, Palm Beach, Miami-Dade Counties.	150	Each	Price: \$45.00 Total: \$6,750.00	Price: \$100.00 Total: \$15,000.00	Price: \$96.00 Total: \$14,400.00		\$48.00	100%
#1-5	Loaded mile(s) outside of the tri-county area	6	Each	Price: \$2.00 Total: \$12.00	Price: \$350.00 Total: \$2,100.00	Price: \$4.00 Total: \$24.00		\$3.00	33%
#1-6	Disaster/Mass fatality drill exercises, as scheduled by County (includes 1 vehicle and 2 attendants, involved in one-hour (1) increments).	3	Each	Price: \$30.00 Total: \$90.00	Price: \$425.00 Total: \$1,275.00	Price: \$225.00 Total: \$675.00		\$30.00	553%
#1-7	Refrigeration Services, Decedent transportation and storage of Non-M.E. cases considered unclaimed as requested by County.	300	Each	Price: \$0.00 Total: \$0.00	Price: \$0.00 Total: \$0.00	Price: \$225.00 Total: \$67,500.00	Price: \$196.00 Total: \$58,800.00 Reduced By: \$87.00	\$96.00	93%
#2-1	Routine on-time decedent transport within Broward, Palm Beach, Miami-Dade Counties.	3750	Each	Price: \$150.00 Total: \$562,500.00	Price: \$185.00 Total: \$693,750.00	Price: \$225.00 Total: \$843,750.00	Price: \$185.00 Total: \$55,500.00 Reduced By: \$108,750.00	\$96.00	104%
#2-2	OMETS cancels a call after bidder has arrived at the scene of death.	150	Each	Price: \$75.00 Total: \$11,250.00	Price: \$100.00 Total: \$15,000.00	Price: \$112.50 Total: \$16,875.00		\$48.00	134%
#2-3	Standard rate for each 60 minute increment for delays on the scene of death for a routine transport through no fault of bidder	300	Each	Price: \$30.00 Total: \$9,000.00	Price: \$100.00 Total: \$30,000.00	Price: \$56.25 Total: \$16,875.00		\$48.00	17%
#2-4	Transport of medical records, specimens, or physical evidence as requested by County within Broward, Palm Beach, Miami-Dade Counties.	150	Each	Price: \$45.00 Total: \$6,750.00	Price: \$100.00 Total: \$15,000.00	Price: \$96.00 Total: \$14,400.00		\$48.00	100%
#2-5	Loaded mile(s) outside of the tri-county area.	6	Each	Price: \$2.00 Total: \$12.00	Price: \$350.00 Total: \$2,100.00	Price: \$4.00 Total: \$24.00		\$3.00	33%
#2-6	Disaster/Mass fatality drill exercises, as scheduled by County (includes 1 vehicle and 2 attendants, involved in one-hour (1) increments).	3	Each	Price: \$30.00 Total: \$90.00	Price: \$425.00 Total: \$1,275.00	Price: \$225.00 Total: \$675.00	Price: \$196.00 Total: \$588.00 Reduced By: \$87.00	\$30.00	553%
#2-7	Refrigeration Services, Decedent transportation and storage of Non-M.E. cases considered unclaimed as requested by County.	300	Each	Price: \$0.00 Total: \$0.00	Price: \$0.00 Total: \$0.00	Price: \$225.00 Total: \$67,500.00	Price: \$185.00 Total: \$55,500.00 Reduced By: \$12,000.00	\$96.00	93%

Total Bid Price (Initial 3-Year Term):

\$ 1,920,196.00

²Non-Responsive & Non-Responsible \$ 1,179,204.00

³Non-Responsive & Non-Responsible \$ 1,514,250.00

Voluntary Price Reduction:

Revised Total Bid Price (Initial 3-Year Term):

\$ 241,674

\$ 1,678,524

\$ 2,797,540

Potential 5-Year Amount:

Price Analysis Notes:

Basis of Award: Award will be made to the lowest priced, responsive, responsible bidder by total bid price (sum of all item Voluntary Price reduction was received from Removal Transport Services of Broward, Inc. resulting in a savings of \$241,674).

¹ The quantities listed are the estimated three-year quantities for this solicitation.
² Packplus, Inc. dba Josmar Medical Staffing submitted a Partial Bid and is therefore non-compliant to the requirements of the Basis of Award for failure to include prices for all line items, in addition, based on due diligence by OMETS, the vendor is also non-compliant to the requirements of having a minimum of three vehicles, two stretchers per vehicle, and six employees.

³ Rightious Way Transportation submitted a Partial Bid and is therefore non-compliant to the requirements of the Basis of Award for failure to include prices for all line items within all four (4) Groups. In addition, based on due diligence by OMETS, the vendor is also non-compliant to the requirements of having a minimum of six employees.