## **PRICE ANALYSIS**

Bid No.: 519-2

Bid Title: Sodium Hypochlorite (Co-op) Agency: City of Fort Lauderdale Advertise Date: Aug. 13, 2025 Open Date: Sept. 5, 2025

Submittals: 2



Current/previous Contract OPN2127224G1								
				Allied Universal				
Line	Description	Estimated Annual	UOM	Unit Price				
		Ailliuui		1 1100				
1	Tanker Load	2,200,000	Gallon	\$ 1.470				

Co-op Contract 519-2							
Allied Universal				Odyssey Manufacturing			
Unit Price	+/-	% Change		Unit Price	+/-	% Change	
	00.40	•			<b>#0.05</b>		
\$ 1.66		12.93%		\$ 1.82	\$0.35		
\$ 1.76	\$0.19	12.10%		\$ 1.98	\$0.41	26.11%	

Other Municipalities									
Martin County			City of Jupiter	Hillsborough County	Miami Dade*	City of Doral	City of Sanibel		
Unit Price	Unit Price	Unit Price	Unit Price	Unit Price	Unit Unit		Unit Price	Unit Price	
\$ 1.68	\$ 2.05	\$ 1.79	\$ 1.66	\$ 1.43	\$ 2.75	\$ 2.65	\$ 1.79	\$ 1.92	
			\$ 2.25	\$ 2.30					

RFB2023-3527 W2604H-24-24617 FB-00597 2025-11-0 25-4-0-2025/BS Contract 0H2025/CM 2025/RM Awarded Vendor Allied Odyssey Brenntag Allied Allied Hawkins Hawkins Allied Odyssey Multiple Vendor Award lultiple Vendor Award Annual Volume (Gal) 800,000 310,000 10,724,040 810,000 100,000 Award Date 09/2023 01/2024 09/2025 08/2025 08/2025 06/2025

2,272,000

## Notes:

+/- is the percent difference between each bidder's price and the current contract price. The current Co-op contract was awarded August 2023.

Pricing from other municipalities/Counties/Cities is listed for comparison; the only agency with a lower price is Hillsborough County (\$1.43), which was awarded in January 2024. Sodium Hypochlorite is available from a limited supply base, and pricing can be volatile based on market conditions (ex. raw material and/or transportation costs, environmental regulations, and demand).

\* MDC contract includes containment containers in addition to providing product.