



**TO:** Lucho Jaramillo, Purchasing Agent  
Purchasing Division  
**FROM:** Nicholas Bryant, Contract/Grant Administrator Sr  
Broward County Aviation Department  
**SUBJECT:** Solicitation No.: OPN2126973Q1  
CyberLocks

Recommended Vendor: Peifer Companies, LLC dba Peifer Security Solutions, LLC

Recommended Group(s)/Line Item(s):

Initial Award Amount: \$ 1,350,000

Potential Total Amount: \$ 2,250,000

Initial Contract Term: Three Years

Contract Term, including Renewals: Five Years

**CONCURRENCE:**

- ☒ The agency has reviewed Vendor's response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

**FINANCIAL BACKGROUND/D & B REPORT: (check one)**

- ☒ I am satisfied with the Vendor's financial background and/or rating and payment performance.  
☐ Not applicable Provide explanation if choosing this option

**LITIGATION HISTORY: (check one)**

- ☒ I have reviewed the Litigation History Form and there is no issue of concern.  
☐ Refer to additional information from the Office of the County Attorney to address an issue/concern.

**PAST PERFORMANCE: (check all that apply)**

I have reviewed the Vendor's past Performance Evaluations in ContractsCentral and:

- ☒ Vendor received an overall rating  $\geq 2.59$  on all evaluations.  
☐ No evaluations within the past three years contained any items rated a score of 2 or less.  
☐ Vendor received a rating  $\leq 2.59$  on an evaluation(s). Refer to additional information.  
☐ Vendor received a score of  $\leq 2$  on an individual item(s). Refer to additional information.  
☐ Past evaluations are not relevant to the scope of this contract.  
☐ No past Performance Evaluations exist in ContractsCentral.

**AND**

- ☒ Reference Verification Forms are attached.

**OR**

- ☐ Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

**NON-CONCURRENCE:**

- ☐ I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Nicholas Bryant  
(Individual authorized to administer the contract.)

TITLE: Contract/Grant Admin Sr

SIGNATURE: Nicholas Bryant Digitally signed by Nicholas Bryant  
Date: 2024.02.15 08:05:16 -05'00' DATE: 2/15/24



## Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: OPN2126973Q1 - CyberLocks

Reference for (Name of Firm): Broward County Aviation Department

Organization/Firm Name providing reference: Port Everglades

Contact Name: Terry Cuzzort

Title:

Contact Email: tcuzzort@broward.org

Contact Phone:

Name of Referenced Project: CyberLocks

Contract No. TEC2116285Q2\_1

Contract Amount: 223,965.00

Date Services Provided: July 2023 to current

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

### Description of services provided by Vendor:

Provides CyberLocks products and related software and support

#### Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Nicholas Bryant

Title: Contract Grant Admin Sr

Division/Department: Aviation - Security

Date of Verification: 02/15/2024

## Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: OPN2126973Q1 - CyberLocks

Reference for (Name of Firm): Broward County Aviation Department

Organization/Firm Name providing reference: Traffic Engineering

Contact Name: John Torrenga

Title:

Contact Email: jtorrenga@broward.org

Contact Phone:

Name of Referenced Project: CyberLocks

Contract No. TEC2116285Q2\_1

Contract Amount: 709,000.00

Date Services Provided: June 2019 to May 2023

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

### Description of services provided by Vendor:

Provides CyberLocks products and related software and support

**Please rate your experience with the referenced Vendor:**

**Needs Improvement**

**Satisfactory**

**Excellent**

**Not Applicable**

1. Vendor's Quality of Service

a. Responsive

b. Accuracy

c. Deliverables

2. Vendor's Organization:

a. Staff expertise

b. Professionalism

c. Turnover

3. Timeliness of:

a. Project

b. Deliverables

☐
☐
☒
☐
☐
☐
☒
☐
☐
☐
☒
☐
☐
☐
☒
☐
☐
☐
☒
☐
☐
☐
☐
☒
☐
☐
☒
☐
☐
☐
☒
☐

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Nicholas Bryant

Title: Contract Grant Admin Sr

Division/Department: Aviation - Security

Date of Verification: 02/15/2024



## Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: OPN2126973Q1 - CyberLocks

Reference for (Name of Firm): Broward County Aviation Department

Organization/Firm Name providing reference: Tucson Airport Authority

Contact Name: Jeff Palmer

Title:

Contact Email: jpalmer@flytucson.com

Contact Phone:

Name of Referenced Project: CyberLocks

Contract No.

Contract Amount: 131,627.20

Date Services Provided: Dec 2023

(list date range or date services began until "current")

Vendor's role in Project: ☒ Prime Vendor ☐ Subconsultant/Subcontractor

Would you use this vendor again? ☒ Yes ☐ No If No, please specify in Additional Comments (below).

### Description of services provided by Vendor:

Provides CyberLocks products and related software and support

**Please rate your experience with the referenced Vendor:**

Needs  
Improvement

Satisfactory

Excellent

Not  
Applicable

1. Vendor's Quality of Service

☐☐☒☐

a. Responsive

☐☐☒☐

b. Accuracy

☐☐☒☐

c. Deliverables

2. Vendor's Organization:

☐☐☒☐

a. Staff expertise

☐☐☒☐

b. Professionalism

☐☐☐☒

c. Turnover

3. Timeliness of:

☐☐☒☐

a. Project

☐☐☒☐

b. Deliverables

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Nicholas Bryant

Title: Contract Grant Admin Sr

Division/Department: Aviation - Security

Date of Verification: 02/15/2024