



TO: Nancy Olesen
Purchasing Division
FROM: Alicia Dunne, PE, PMP, WWED Director
Water and Wastewater Engineering Divison
SUBJECT: Solicitation No.: PNC2130531C1
Regional Effluent and Reuse Solutions Bid Pack No. 2

Recommended Vendor: Southern Underground Industries, Inc.
Recommended Group(s)/Line Item(s): Line Items 0-1 through 0-3 and Lines 0-6 through 0-46.
Initial Award Amount: \$ 16,482,609.00 Potential Total Amount: \$ 16,482,609.00
Initial Contract Term: Fixed Purchase Contract Term, including Renewals: Fixed Purchase

CONCURRENCE:

The agency has reviewed Vendor’s response(s) for specification compliance and Vendor responsibility, which includes license requirements (if applicable). I have reviewed all documents including the Vendor Questionnaire and after careful evaluation, I concur with recommendation for award to the Vendor.

FINANCIAL BACKGROUND/D & B REPORT: (check one)

I am satisfied with the Vendor’s financial background and/or rating and payment performance.
 Not applicable Provide explanation if choosing this option

LITIGATION HISTORY: (check one)

I have reviewed the Litigation History Form and there is no issue of concern.
 Refer to additional information from the Office of the County Attorney to address an issue/concern.

PAST PERFORMANCE: (check all that apply)

I have reviewed the Vendor’s past Performance Evaluations in ContractsCentral and:

Vendor received an overall rating ≥ 2.59 on all evaluations.
 No evaluations within the past three years contained any items rated a score of 2 or less.
 Vendor received a rating ≤ 2.59 on an evaluation(s). Refer to additional information.
 Vendor received a score of ≤ 2 on an individual item(s). Refer to additional information.
 Past evaluations are not relevant to the scope of this contract.
 No past Performance Evaluations exist in ContractsCentral.

AND

Reference Verification Forms are attached.

OR

Reference Verification Forms are not required: Commodity only purchase (less than \$250,000); Service less than \$100,000 and the Vendor has a Performance Evaluation within the past three years.

NON-CONCURRENCE:

I do not concur. Detailed reason for non-concurrence is attached, including the reference to any bid requirement.

TYPED NAME OF SIGNER: Alicia Dunne, PE, PMP TITLE: WWED Director
(Individual authorized to administer the contract.)

SIGNATURE: Alicia Dunne

Digitally signed by Alicia Dunne
Date: 2026.02.11 13:37:03 -05'00'

DATE: 2/11/26



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: PNC2130531C1 Regional Effluent and Reuse Solutions Bid Pack 2

Reference for (Name of Firm): Southern Underground Industries, Inc.

Organization/Firm Name providing reference: City of Miramar

Contact Name: Junior A. Francis

Title:

Contact Email: jafrancis@miramarfl.gov

Contact Phone: (954) 544-0631

Name of Referenced Project: East Water Treatment Plant Ren. Raw Water & Concentrate Main

Contract No.

Contract Amount: 9,035,742.17

Date Services Provided: May 2021

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Subconsultant/Subcontractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Installation of 7 directional drill of 14", 18" and 30" DPE 5,000 LF and open cut of 15,520 LF of 24" DIP pipe for the RW Main

Please rate your experience with the referenced Vendor:	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)
 Southern underground Industries have performed over the years on our emergency Water and Sewer Lines contracts excellently.

References Checked By

Name: Sabrina Baglieri

Title: Construction Project Manager

Division/Department: WWED

Date of Verification: 01/12/2026



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: PNC2130531C1 Regional Effluent and Reuse Solutions Bid Pack 2

Reference for (Name of Firm): Southern Underground Industries, Inc.

Organization/Firm Name providing reference: Pinellas County

Contact Name: Ray Gambling

Title:

Contact Email: rgambling@pinellascounty.org

Contact Phone: (727) 464-8879

Name of Referenced Project: Pump Station 016\Park Blvd Force Main

Contract No.

Contract Amount: 15,278,275.00

Date Services Provided: September 2020

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Subconsultant/Subcontractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Installation of 6,350 LF 42" DIP Force Main via open cut thru major roadways, intersection, and sidewalks.

Installation of 11,950 LF 36" DIP Force Main via open cut methodology.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
1. Vendor's Quality of Service	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
a. Project	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

References Checked By

Name: Sabrina Baglieri

Title: Construction Project Manager

Division/Department: WWED

Date of Verification: 12/17/2025



Vendor Reference Verification Form for Bids and Quotes

Broward County Solicitation No. and Title: PNC2130531C1 Regional Effluent and Reuse Solutions Bid Pack 2

Reference for (Name of Firm): Southern Underground Industries, Inc.

Organization/Firm Name providing reference: City of Fort Lauderdale

Contact Name: Hebert Stanley

Title: Project Manager

Contact Email: hstanley@fortlauderdale.gov

Contact Phone: (954) 828-6801

Name of Referenced Project: Annual Sewer Repair

Contract No.

Contract Amount: 9,035,742.17

Date Services Provided: May 2021

(list date range or date services began until "current")

Vendor's role in Project: Prime Vendor Subconsultant/Subcontractor

Would you use this vendor again? Yes No If No, please specify in Additional Comments (below).

Description of services provided by Vendor:

Southern Underground Industries, Inc. (SUI) has provided services for the city's water and sewer utilities systems.

Please rate your experience with the referenced Vendor:

	Needs Improvement	Satisfactory	Excellent	Not Applicable
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1. Vendor's Quality of Service	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Responsive	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Accuracy	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. Vendor's Organization:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Staff expertise	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Professionalism	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
c. Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. Timeliness of:	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
a. Project	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b. Deliverables	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

Additional Comments: (provide on additional sheet if needed)

SUI has been very responsive and has done an outstanding job for the City of Fort Lauderdale. They have successfully performed the following work for the City of Fort Lauderdale:

- 6-in to 24-in Water Main repairs
- 6-in to 42-in Force Main repairs
- 8-in to 12-in Gravity Sanitary Sewer repairs

References Checked By

Name: Sabrina Baglieri

Title: Construction Project Manager

Division/Department: WWED

Date of Verification: 12/22/2025



Public Works and Environmental Services Department
WATER AND WASTEWATER SERVICES - ENGINEERING
2555 West Copans Road • Pompano Beach, Florida 33069
PHONE: 954-831-0745 • FAX: 954-831-0798/0925

DATE: February 20, 2026

TO: Nancy Olesen, Senior Purchasing Agent
Purchasing Division

THRU: Mike Hagerty, PE, Acting Director
Water and Wastewater Engineering Division

Mike Hagerty

Digitally signed by Mike
Hagerty
Date: 2026.02.20
15:18:40 -05'00'

FROM: Sabrina Baglieri, Construction Project Manager
Water and Wastewater Engineering Division

Sabrina
Baglieri

Digitally signed by
Sabrina Baglieri
Date: 2026.02.20
15:21:58 -05'00'

**SUBJECT: CONTRACT CENTRAL PAST PERFORMANCE VENDOR EVALUATIONS
SOUTHERN UNDERGROUND INDUSTRIES, INC.
REGIONAL EFFLUENT & REUSE SOLUTIONS BID PACKAGE 2
BCWWS PROJECT NO. 105643 - SOLICITATION NO. PNC2130531C1**

As part of the vendor evaluation process for Solicitation No. PNC2130531C1, a search for past performance evaluations from Broward County's Contracts Central system has been performed. Three vendor evaluations for Southern Underground Industries, Inc. were found available within the past five years. One of the evaluations had poor and unsatisfactory ratings, on items related to vendor cooperation with Contract Administrator, conformance with specifications and drawings, mainly related to OSHA standards. However, the quality of the final physical work performed, and the overall rating of the contractor was satisfactory. In addition, a reference check from Pinellas County showed that Southern Underground Industries, Inc., needed improvement in certain areas.

Water and Wastewater Engineering Division (WWED) will closely monitor Southern Underground Industries, Inc., as they commit to improving on the deficiencies noted above.

Enclosures:

A. Performance evaluation – District 3A STEP Area 3A-N (WWS Project No. 104247)

MH/SB/ss

C: Alicia Dunne, PE, PMP, WWED Director
Mike Hagerty, PE, WWED
William Archebelle, WWED
Sabrina Baglieri, WWED
Project File 105643

Project: 104247 - District 3A STEP Area 3A-N
 Construction Contract: PNC2121405C1 - District 3A STEP Area 3A-N
 Prime Vendor: SOUTHERN UNDERGROUND INDUSTRIES
PM: GEORGE LOPEZ

CA: Alicia Dunne

Final Construction Evaluation - Status: Approved

Evaluation Rated By Using Agency: **WATER & WASTEWATER ENGINEERING**

Final Eval Raw Score: **3.03**

SOUTHERN UNDERGROUND INDUSTRIES Is CONDITIONALLY RECOMMENDED For Future Contracts

Remarks: **BCWWS conditionally recommends the contractor for future projects due to incidents of both public safety and contractor safety concerns. The Contractor must adhere to the Contract Documents and safety requirements.**

Rated By: **GEORGE LOPEZ** On **8/29/2024**

Reviewed By: **Alicia Dunne** On **12/2/2025**

Numerical Score : 3.03

Project Management		Category Average: 2.62
How well did the vendor cooperate with the Contract Administrator, other County personnel and the consultant?		2
How closely did vendor conform with specifications, drawings and other requirements?		2
How appropriate was the staff assigned to do the work to ensure a quality product on a timely basis?		2
How actively did the vendor communicate with subvendors and others involved in project?		4
How adequate and effective was the vendor's coordination and control of subvendors' work and documentation?		4
How proactively did the vendor participate in the resolution of disputes?		N/A
How timely were the notices of inspection requests?		4
How well did the vendor control the project by providing recommendations, addressing issues, participating in decision making, and working with government officials and the County?		N/A
How clean did the vendor keep the work site on a continuous basis?		1
How well did the vendor conform to the permit requirements?		2

Comments: 1) Vendor did not cooperate with the County when informed to stop work and provide documentation due to not following trench safety requirements and while leaving unsafe road conditions along Stirling Road. 2) Vendor failed to follow temporary asphalt requirements set by the City of Hollywood, and included in the Drawings and Specifications. 3) Vendor Staff fell behind schedule and did not follow safety requirements including the Trench Safety Act along Stirling Road. 9) County received multiple complaints and had to reach out various times due to public safety concerns throughout the project. 10) Vendor was forced to rework temporary asphalt multiple times due to not following the ROW permit requirements as set forth by the City of Hollywood.

Business Practices		Category Average: 3.25
How was the vendor's compliance with the United States Occupational Safety and Health Administration (OSHA) and Broward County's Risk Management Division, Safety and Occupational Health Section		1

requirements? Consider the vendor's established safety program, compliance with standards, safety practices, accident prevention, etc.	
How well did the vendor manage business relationships with subvendors by ensuring that subvendors were fully paid for work that had been completed to specifications? (This information can be verified through subvendor complaints or liens for non-payment)	4
How well did the vendor manage business relationships with subvendors by ensuring that subvendors were promptly paid?	4
How well did the vendor follow Broward County procedure in reporting changes of sub vendors?	4

Comments: 1) Vendor did not follow Trench Safety Act requirements and was sent a Stop Work Order by the County due to unsafe practices. 4) Vendor worked with Broward County OESBD to attain new CBE firms when goals were not attainable with the original firms.

Cost Control Category Average: 4

How actively did the vendor pursue/take aggressive action in obtaining documents such as building permits, Certificate of Occupancy and other required documents on a timely basis?	4
How actively did the vendor participate in overcoming problems with other vendors, building officials, and/or regulatory agencies?	N/A
How valid were the claims for extra costs?	N/A
How well did the vendor comply with the prevailing wage rate policy?	4
How well did the vendor comply with the County's Living Wage rate policy (if applicable)?	4

Comments:

Timeliness Category Average: 2.83

How well did the vendor manage delivery of necessary equipment and material for the project?	4
How timely and accurate were payment requests when submitted?	2
How well did the vendor meet the schedule of deliverables established at the beginning of the project?	2
How well did the vendor conform with schedule of work in progress in order to meet the planned completion dates for Phase Completion?	N/A
How well did the vendor conform with schedule of work in progress in order to meet the planned completion dates for Substantial Completion?	1
How well did the vendor conform with schedule of work in progress in order to meet the planned completion dates for Final Completion?	4
How effectively did the vendor communicate with the Contract Administrator and other County personnel as well as the consultant?	4

Comments: 1) Vendor had all material and structures ready for delivery during the NTP1. 2) Multiple Payment requests were rejected due to Project Manager errors and inconsistencies. 3) Vendor failed to adhere to the schedule they provided and fell months behind schedule. 5) Due to contractor caused delays, forced stop work's and corrections, failed testing, improper testing procedures, and inaccurate As-Builts the vendor fell 303 days behind the substantial completion date.

Change Order Management Category Average: N/A

Did the vendor provide independent estimates of the value of changes?	No
How accurate and timely were the preliminary estimates of the value of change orders/amendments provided by the vendor?	N/A
How accurate and timely were change orders/amendments processed with the proper documentation?	N/A
How fair and timely did the vendor prepare, negotiate and make recommendations to the County regarding change orders/amendments?	N/A
How appropriate were the vendor's recommendations for time extensions based on the actual circumstances and reviewed against the contract requirements?	N/A

Comments:	
Quality Of Work Category Average: 2.5	
How accessible was the work for inspection?	4
How close were the equipment and materials to the specifications?	4
How closely were industry standard construction methods followed?	1
How responsive and competent were superintendents, supervisors and workers?	1
Comments:	1) Vendor kept the work site accessible to both County and Consultant inspectors. 3) Contractor failed to follow trench safety act requirements set by the contract and was forced to stop work. 4) Superintendent was responsive but certain supervisors and workers did not follow safety protocols and continued unsafe practices even after receiving a stop work order from the Contract Administrator due to trench safety issues. Vendor claimed they would provide an approval from an engineer with geotechnical review but never provided the documentation requested and continued to work without approval.
Project Closeout Category Average: 3.5	
How well did the project meet specified standards when inspected?	2
How complete and accurate was the documentation provided at the completion of the project, including punch list, warranties, operation, appropriate manuals and Certificate of Occupancy from the appropriate jurisdiction?	4
How clean did the vendor leave the worksite by completely disposing of debris in a legal manner?	4
How accurate and timely were the vendor's final project accounting documents sent to Broward County?	4
Comments:	1) Three gravity runs did not meet the required lamping test results as specified by the specifications. Contractor also provided CCTV footage that did not meet testing requirements causing retesting prior to certification.
Small Business Compliance Category Average: 3.2	
Did the vendor meet its small business participation commitment?	4
Did the vendor utilize the approved small business firms as committed?	4
How timely did the vendor submit monthly utilization reports?	3
How well did the vendor manage business relationships with subvendors by ensuring that subvendors were promptly paid?	1
If commitments were not met, how actively did the vendor pursue options needed to perform the work as specified and demonstrate good faith efforts to comply with program requirements?	4
Comments:	Southern Underground Industries (SUI's), final CBE participation on Contract No. PNC2121405C1 is 29.93%. SUI fell short of its CBE participation commitment by 0.93% and did not meet the CBE program requirements of its contract. SUI explained that a mistake was made using 30% participation instead of 30.90% on its attainment calculation that is why the 30.90% was not achieved. The using agency project manager was provided the shortfall explanation submitted by SUI regarding its shortfall on this contract. In cases where reported CBE subcontractor payment amounts did not change since their prior verification, or where subcontractors were unable to verify payments due to a lack of response, their most recent verified payment amounts on file were used. After the final payment/release of retainage, the level of CBE participation under this contract will be 29.93%. Participation was verified through an independent payment verification process.