



**OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex**

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400

MEMORANDUM

DATE: March 18, 2024

TO: Carlos Garcia, Expansion Project Administrator
Water and Wastewater Services Operations Division

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD
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Date: 2024.03.19 16:58:52
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FROM: Donna-Ann Knapp, Small Business Development Manager
Office of Economic and Small Business Development

DONNA-ANN KNAPP
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SUBJECT: No CBE Goal- Fire Hydrant Maintenance and Repair Services Re-bid

The Water and Wastewater Services Operations Division of the Broward County Public Works Department is seeking Fire Hydrant Inspection Maintenance, Insall, Repair and Replacement Services. A survey of the Small Business Certified firm directory revealed one (1) County Business Enterprise (CBE) that can provide the requested supplies. Therefore, consistent with the Broward County Business Opportunity Act, as amended, Sec. 1-81.3 (1) (a), if there are fewer than two (2) certified CBEs available to participate in a specific project; no CBE goal will be applicable.

Additionally, in accordance with Sec. 1-81.10 (a) (1) of the Broward County Business Opportunity Act, as amended, if a responsive, responsible bid is received from a certified CBE firm that is within ten percent (10%) of the lowest responsive, responsible, bid received from a nonCBE or nonSBE firm, the CBE or SBE (as applicable) shall be offered the opportunity to match the lowest responsive, responsible bid. If the CBE or SBE firm (as applicable) matches the lowest responsive, responsible bid, the CBE or SBE firm shall be deemed the lowest responsive, responsible bidder. For Request for Proposals (RFPs), in accordance with Sec. 1-81.10 (a) (2) of the Broward County Business Opportunity Act as amended, if upon completion of final rankings by the Evaluation Committee, a non-CBE, nonSBE proposer is the highest-ranked proposer, and a responsive, responsible CBE or SBE proposer receives a score that is within five percent (5%) of the score obtained by the nonCBE, nonSBE proposer, the highest-ranked responsive, responsible CBE or SBE proposer shall be considered the highest-ranked proposer and shall have the opportunity to proceed to negotiations with the County for award of the contract. In the event the vendor elects to use subcontractors, the county encourages the vendor to give full consideration to use CBE firms to perform work under the contract.

This contract is not subject to the Broward County Workforce Investment Program.

This contract is not subject to the Broward County Construction Apprenticeship Program.

No CBE Goal – Fire Hydrant Maintenance and Repair Services Re-Bid

Eligibility for the CBE program is based on economic/size standards; the program does not utilize race or gender criteria for either certification or goal methodology purposes. If you have any concerns regarding available subcontracting opportunities, please contact our office at (954) 357-6400.

cc: Maribel Feliciano, Assistant Director, OESBD
Darnell Kimbrew, Small Business Development Specialist, OESBD

No CBE Goal – Fire Hydrant Maintenance and Repair Services Re-Bid

**METHODOLOGICAL STATEMENT
County Business Enterprise (CBE) Program**

PROJECT TITLE: Fire Hydrant Maintenance and Repair Services

ESTABLISHED GOAL: The Broward County Business Opportunity Act (the Act), as amended, established a minimum CBE goal of **25%**.

APPROACH: Weighted availability of CBE-eligible firms was based on scopes of work as identified by the using agency. The Project Manager has identified the breakdown of the scope of work for the project. All portions of the scope of work are included for purposes of assessing overall relative availability of CBE-eligible firms by NAICS code.

DATA: Data from OESBD directory of CBE-certified firms and the County Business Patterns data of the U.S. Census Bureau for Broward County firms, relative to NAICS codes, were used for this analysis.

Table 1: Fire Hydrant Maintenance and Repair Services Re-Bid - CBE Firm Availability

| NAICS | Description | Scope % | Certified CBE Firms | CBP 2021 | Availability | Weighted Used |
|--------|------------------------------|----------------|---------------------|----------|--------------|---------------|
| 237110 | Water and Sewer Construction | 27.00% | 28 | 39 | 71.8% | 19.38% |
| 332913 | Material Supply | 1.50% | 24 | 586 | 4.1% | 0.06% |
| 561990 | MOT | 0.50% | 8 | 105 | 7.6% | 0.06% |
| 238110 | Concrete Work | 1.00% | 39 | 97 | 40.2% | 0.40% |
| 238910 | Site Preparation Contractors | 70.00% | 41 | 97 | 42.3% | 29.59% |
| | Total | 100.00% | | | | 49.47% |

Weighted Availability: 49.47%
Goal: 0% NO CBE GOAL

The weighted availability provides for a 49.47% goal. However, this goal has been adjusted to a 0% “No-Goal” based on the review of the scopes of work reported by the project manager and availability of certified CBEs in the following categories: Water and Sewer Construction, Material Supply, MOT, Concrete, Site Preparation Contractors, and responses from the CBE firms when surveyed.

A survey was conducted and (22) twenty-two CBE vendors were notified of the various specifications. (2) two vendors responded before the end of the survey. (20) twenty vendors did not respond to the survey. (1) Vendor indicated that they would not bid the contract. (1) vendor indicated the willingness to bid on the solicitation as a prime once advertised to the public. Madison-Barr Corp., the CBE-certified incumbent for Bid No. BLD211592B1 Fire Hydrant Maintenance, has indicated their intentions to bid on the new

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solicitation. In accordance with the Act, Sec. 1-81.3(a)(1)(a), there are fewer than two (2) certified CBEs available to perform the work required under the contract therefore no CBE goal is applicable.