



OFFICE OF ECONOMIC AND SMALL BUSINESS DEVELOPMENT
Governmental Center Annex

115 S. Andrews Avenue, Room A680 • Fort Lauderdale, Florida 33301 • 954-357-6400 • FAX 954-357-5674

MEMORANDUM

DATE: February 20, 2025

TO: Alexander Vickers, Traffic Operations Superintendent
Public Works/ Traffic Engineering Division

THRU: Sandy-Michael McDonald, Director
Office of Economic and Small Business Development

SANDY-MICHAEL MCDONALD
Digitally signed by SANDY-MICHAEL MCDONALD
Date: 2025.02.26 11:24:50 -05'00'

FROM: Donna-Ann Knapp, Small Business Development Manager
Office of Economic and Small Business Development

DONNA-ANN KNAPP
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Date: 2025.02.24 17:48:11 -05'00'

SUBJECT: No CBE Goal Memo – Cubic Traffic Signal Controller, Signal Cabinet, Vehicle Detector & Replacement Parts

The Traffic Engineering Division is looking to secure an open-ended contract for the purchase of Cubic 2070 Advanced Traffic Controller (ATC), Traffic Signal Cabinet, Vehicle Detector, proprietary replacement components and repairs. There is an insufficient number of CBE firms in the Broward County Certified Firm Directory that can provide the required specialized services. Therefore, in accordance with the Broward County Business Opportunity Act (the Act), as amended, Sec. 1-81.3 (1) (a), if there are fewer than two (2) certified CBEs available to participate in a specific project; no CBE goal will be applicable.

Per Sec. 1-81.10 (a) (1) of the Act, as amended, if a responsive, responsible bid is received from a certified CBE firm that is within ten percent (10%) of the lowest responsive, responsible, bid received from a nonCBE or nonSBE firm, the CBE or SBE (as applicable) shall be offered the opportunity to match the lowest responsive, responsible bid. If the CBE or SBE firm (as applicable) matches the lowest responsive, responsible bid, the CBE or SBE firm shall be deemed the lowest responsive, responsible bidder. For Request for Proposals (RFPs), in accordance with Sec. 1-81.10 (a) (2) of the Broward County Business Opportunity Act as amended, if upon completion of final rankings by the Evaluation Committee, a non-CBE, nonSBE proposer is the highest-ranked proposer, and a responsive, responsible CBE or SBE proposer receives a score that is within five percent (5%) of the score obtained by the nonCBE, nonSBE proposer, the highest-ranked responsive, responsible CBE or SBE proposer shall be

No CBE Goal Memo - Cubic Traffic Signal Controller, Signal Cabinet, Vehicle Detector &
Replacement Parts
Page 2

This contract is not subject to the Broward County Workforce Investment Program (WIP).

This contract is not subject to the Broward County Construction Apprenticeship Program (CAP).

Eligibility for the CBE program is based on economic/size standards; the program does not utilize race or gender criteria for either certification or goal methodology purposes. The above assignment is based on an examination of the scope of work and cost estimate as submitted to the Office of Economic and Small Business Development by the using agency.

If you have any concerns regarding available subcontracting opportunities, please contact our office at (954) 357-6400.

cc: Maribel Feliciano, Assistant Director, OESBD
Geoffrey Simmons, Small Business Development Specialist, OESBD