

Bid Tabulation

Bid: PNC2131219B1 - Everpure Data Storage Hardware, Software, and Services
 Advertised: 4/16/26
 Submittals Due: 5/5/26
 No. Submittals: Three (3)
 No. Declinations: Zero (0)
 Purchasing Agent: Jose Soils

#	Items	Item Description	MSRP	Unit of Measure	Qty	CDW Government		DGR Systems		United Data Technologies	
						Minimum % Off MSRP	Estimated Annual Amount After Discount Off List	Minimum % Off MSRP	Estimated Annual Amount After Discount Off List	Minimum % Off MSRP	Estimated Annual Amount After Discount Off List
Group 1 (ETS Storage Refresh)											
#1-1	FB-S500R2-1350TB-75DFMc	Pure Storage FlashBlade//S500 R2 system SKU using 75.0TB drive. 1350TB of raw storage capacity. Includes hardware and software license, 1 chassis, 9 blades, 2 drive/blade.	\$4,001,333.00	Lump Sum	2	66%	\$1,360,453.22	43%	\$2,300,766.48	73%	\$1,076,358.58
#1-2	FB-S500R2-1350TB-75DFMc, 1MO, PRM, FVR	Evergreen Forever Subscription, 4 Hour Delivery, 24/7 Support (60 months)	\$639,859.80	Lump Sum	2	13%	\$556,678.03	6%	\$601,468.21	21%	\$505,489.24
#1-3	PS-DP-FBISINSTSI	FB//S Single Chassis Install	\$15,000.00	Lump Sum	2	13%	\$13,050.00	6%	\$14,100.00	15%	\$12,750.00
#1-4	FB-100Gb-Eth-SFP-SR	100Gb Ethernet Short Range QSFP28 Transceiver	\$1,560.00	Each	18	66%	\$530.40	43%	\$897.00	20%	\$1,248.00
#1-5	PS-ADOPT-UFFO-DATA-MIGRATION-MEDIUM	Pure Adopt UFFO Data Migration (600TIB)	\$94,800.00	Lump Sum	1	13%	\$82,476.00	0%	\$94,800.00	15%	\$80,580.00
#1-6	PS-FB-DESIGN-OPERATIONAL-READINESS-ONBOARDING	Advanced Service consulting engagement providing low level design, test plan, operations guide, and knowledge transfer for optimally deploying FlashBlade.	\$27,000.00	Lump Sum	1	13%	\$23,490.00	6%	\$25,380.00	15%	\$22,950.00
#1-7	PS-TAM-10HR-1-MNTH	Technical Account Manager, 10 hours/ month. (60-months)	\$166,800.00	Lump Sum	1	13%	\$145,116.00	0%	\$166,800.00	0%	\$166,800.00
Subtotal Group 1 (ETS Storage Refresh)							\$2,181,793.65		\$3,204,211.69		\$1,866,175.82
Group 2 (Future Estimated Potential Use for County-wide Needs)											
#2-1	Hardware	Minimum Discount off MSRP for Hardware Purchase, Storage Platforms; e.g. FlashArray, FlashBlade, Everpure//E, etc (Refer to Balance-of-line in Specifications and Requirements)	\$21,552,036.00	Lump Sum	1	66%	\$7,327,692.24	43%	\$12,392,420.70	73%	\$5,797,497.68
#2-2	Installation Services	Refer to Balance-of-line in Specifications and Requirements	\$25,500.00	Lump Sum	1	13%	\$22,185.00	6%	\$23,970.00	15%	\$21,675.00
#2-3	Professional Services	Refer to Balance-of-line in Specifications and Requirements	\$232,356.00	Lump Sum	1	13%	\$202,149.72	6%	\$218,414.64	15%	\$197,502.60
#2-4	Evergreen / Maintenance Subscription Plans	Refer to Balance-of-line in Specifications and Requirements	\$1,241,765.00	Lump Sum	1	13%	\$1,080,335.55	6%	\$1,167,259.10	21%	\$980,994.35
#2-5	Evergreen / Flex, Consumption Based Service	Refer to Balance-of-line in Specifications and Requirements	\$1,458,311.00	Lump Sum	1	13%	\$1,268,730.57	6%	\$1,370,812.34	21%	\$1,152,065.69
#2-6	Evergreen / One	Pure As-A-Service (Refer to Balance-of-line in Specifications and Requirements)	\$307,488.00	Lump Sum	1	13%	\$267,514.56	6%	\$289,038.72	21%	\$242,915.52
#2-7	Miscellaneous Peripheral Add-on Components	Refer to Balance-of-line in Specifications and Requirements	\$250,000.00	Lump Sum	1	13%	\$217,500.00	43%	\$143,750.00	20%	\$200,000.00
Subtotal Group 2 (Year 1)							\$10,386,107.64		\$15,605,665.50		\$8,592,650.84
Group 2 (Year 2 Minus Hardware Amount, Line 2-1)							\$3,058,415.40		\$3,213,244.80		\$2,795,153.16
Group 2 (Year 3 Minus Hardware Amount, Line 2-1)							\$3,058,415.40		\$3,213,244.80		\$2,795,153.16
Group 2 (Year 4 Minus Hardware Amount, Line 2-1)							\$3,058,415.40		\$3,213,244.80		\$2,795,153.16
Group 2 (Year 5 Minus Hardware Amount, Line 2-1)							\$3,058,415.40		\$3,213,244.80		\$2,795,153.16
Grand Total (Group 1 & 2) - Initial Term (Five-Years)							\$24,801,562.89		\$31,662,856.39		\$21,639,439.30
Group 2, Years 6, 7, 8; (Evergreen Lines Only (2-4, 2-5, 2-6):							\$7,849,742.04		\$8,481,330.48		\$7,127,926.68
Group 2, Years 9, 10, 11; (Evergreen Lines Only (2-4, 2-5, 2-6):							\$7,849,742.04		\$8,481,330.48		\$7,127,926.68
Eleven-Year Potential Amount - including renewal terms							\$40,501,046.97		\$48,625,517.35		\$35,895,292.66