



AECOM  
110 East Broward Boulevard, Suite 700  
Fort Lauderdale, FL 33301

954.662.1607 tel

February 24, 2023

**VIA ELECTRONIC TRANSMITTAL**

Broward County Purchasing Division  
Attn: Ms. Michelle Lemire  
Purchasing Agent  
115 S. Andrews Avenue, Room 212  
Fort Lauderdale, FL 33301

**Subject: Broward County RFP No. PNC2124755P1 2023 Port Everglades Master/Vision Plan Update**

Dear Ms. Lemire:

Please consider this correspondence as a response to your February 16, 2023 request for additional information sent via email to Mark Blanchard and Phillip Hadfield of AECOM Technical Services, Inc. (AECOM).

After reviewing the questions, it is AECOM’s position that questions 1-6 have already been addressed in our December 1, 2022 response letter, attached for your reference.

As per questions 7 and 8, Christopher Bucknor was hired by AECOM on June 14, 2021. His title was Vice President, South Florida Transportation Director. Mr. Bucknor’s last day of employment was November 14, 2022. During his tenure at AECOM, Mr. Bucknor did not hold any other position or title and his job responsibilities were as follows:

- Responsible for the sales/business development, operations, and execution of AECOM’s strategic plan for the South Florida Transportation business in the East Region,
- Manage operational practices, and personnel decisions related to projects within the South Florida market,
- Develop growth strategies and priorities; lead and win key pursuits and achieve annual sales goals, and
- Assist teams by delivering high-quality work within the Transportation Business Line in the East Region.

With regards to question 8, see below table identifying all solicitations where Mr. Bucknor acted as principal in charge or participated as a team member.

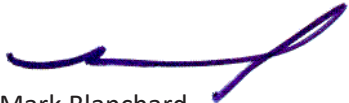
Client	Pursuit Title	Submittal Date	Location Preference Required
FDOT D4	GEC for Transportation Operations	1/10/2022	No
FDOT D6	Monroe County Coastal Storm Risk Study	7/5/2022	No
Broward County	Port Everglades Master Plan	8/26/2022	Yes
FDOT D4	Resurfacing of SR-5/US1 from .5 miles S of SE	10/24/2022	No

	Dixie Hwy to S of SE Heritage Blvd.		
MDX	Transportation management Center Operations	8/31/2021	No

Should you have any questions or require additional information, please contact me by e-mail at [mark.blanchard@aecom.com](mailto:mark.blanchard@aecom.com) or by telephone at 954.662.1607 or Philip Hadfield at [philip.hadfield@aecom.com](mailto:philip.hadfield@aecom.com) or by telephone at 213.713.0540. Thank you for the opportunity to serve Broward County.

Sincerely,

AECOM Technical Services, Inc.



Mark Blanchard  
Vice President / Principal-in-Charge

CC: Philip Hadfield, PE – AECOM Project Manager



AECOM  
Mark Blanchard  
Vice President / Principal-in-Charge  
110 East Broward Blvd.  
Suite 700  
Fort Lauderdale, Florida 33301  
www.aecom.com

Tel: 954.662.1607

December 1, 2022

**VIA ELECTRONIC TRANSMITTAL (MLEMIRE@broward.org)**

Broward County Purchasing Division  
Attn: Ms. Michelle Lemire  
Purchasing Agent  
115 S. Andrews Avenue, Room 212  
Fort Lauderdale, FL 33301

**Subject: Broward County RFP No. PNC2124755P1 2023 Port Everglades Master/Vision Plan Update – Reply Letter**

Dear Ms. Lemire:

After further review, AECOM Technical Services, Inc. (ATS) would like to notify Broward County that it misinterpreted the requirements of Option 3 of the Location Certification Form. When reading the options in the Location Certification form earlier, ATS incorrectly understood that it qualified as a Locally Based Subsidiary of its ultimate parent company AECOM. The definition from the Code of Ordinances, Section 1-74 of *Locally Based Subsidiary* was referenced but not included in the language of the Location Certification form. Section E of Option 3 in the Location Certification form paraphrases the definitions included in Section 1-74 leaving out key terms relevant to the definitions.

Although not a Locally Based Subsidiary, ATS is a Local Business which has continuously maintained, for more than one year, a physical business address located within the limits of Broward County, listed on ATS business tax receipt. See Attachment 1. Further, ATS operates and performs on a day-to-day basis business locally that is a substantial component of the services that will be provided, and the majority of the work under this contract would be performed by local Broward County based staff.

Since ATS is submitting a corrected Location Certification form, we would like Broward County's confirmation that there is no need for ATS to respond to the additional Questions requested via email on November 30, 2022.

ATS values its relationship with Broward County and would like to take this opportunity to reiterate its position that we have the right local team with the set of skills necessary to deliver the 2023 Master/Vision Plan for the Port Everglades and Broward County as originally recommended and approved by Broward County Procurement.

AECOM

Broward County RFP No. PNC2124755P1  
Page 2

Please accept our sincere apologies for any undue administrative burden this may have placed on the staff of Broward County. We attach our updated Location Certification form as Attachment 1, confirming ATS is a Local Business and ATS Local Business Tax Receipt as Attachment 2.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Mark Blanchard', with a stylized flourish at the end.

Mark Blanchard  
Vice President / Principal-in-Charge

cc: Philip Hadfield, PE – AECOM Project Manager

Attachments

Attachment 1

**LOCATION CERTIFICATION**

Refer to applicable sections for submittal instructions. Failure to submit required forms or information by stated timeframes will deem vendor ineligible for local preference or location tiebreaker.

Broward County [Code of Ordinances, Section 1-74](#), et seq., provides certain preferences to Local Businesses, Locally Based Businesses, and Locally Based Subsidiaries, and the [Broward County Procurement Code](#) provides location as the first tiebreaker criteria. Refer to the ordinance for additional information regarding eligibility for local preference.

**For Invitation for Bids:**

To be eligible for the Local Preference best and final offer (“BAFO”) and location tiebreaker, the Vendor **must** submit this fully completed form and a copy of its Broward County local business tax receipt **at the same time it submits its bid. Vendors who fail to comply with this submittal deadline will not be eligible for either the BAFO or the location tiebreaker.**

**For Request for Proposals (RFPs), Request for Letters of Interest (RLIs), or Request for Qualifications (RFQs):**

For Local Preference eligibility, the Vendor **should** submit this fully **completed form and all Required Supporting Documentation** (as indicated below) at the time Vendor submits its response to the procurement solicitation. If not provided with submittal, the Vendor **must** submit within three business days after County’s written request. Failure to submit required forms or information by stated timeframes will deem the Vendor ineligible for local preference.

To be eligible for the location tiebreaker, **the Vendor must submit this fully completed form and a copy of its Broward County local business tax receipt at the same time it submits its response.** Vendors who fail to comply with this submittal deadline will not be eligible for the location tiebreaker.

---

The undersigned Vendor hereby certifies that (check the box for only one option below):

**Option 1:** The Vendor is a **Local Business**, but does not qualify as a **Locally Based Business** or a **Locally Based Subsidiary**, as each term is defined by [Section 1-74, Broward County Code of Ordinances](#). The Vendor further certifies that:

- A. It has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
  - i. a physical business address located within the limits of Broward County, listed on the Vendor’s valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
  - ii. in an area zoned for the conduct of such business,
  - iii. that the Vendor owns or has the legal right to use, and
  - iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (as so defined, the “Local Business Location”).

If Option 1 selected, indicate **Local Business Location**:

110 East Broward Boulevard, Suite 700  
Fort Lauderdale, Florida 33301

**Option 2:** The Vendor is both a **Local Business** and a **Locally Based Business** as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

- A. The Vendor has continuously maintained, for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
  - i. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
  - ii. in an area zoned for the conduct of such business,
  - iii. that the Vendor owns or has the legal right to use, and
  - iv. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation as so defined, the "Local Business Location");
- B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;
- C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;
- D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and
- E. Less than fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the owned, directly or indirectly, by one or more entities with a principal place of business Vendor located outside of Broward County is .

If Option 2 selected, indicate **Local Business Location**:

**Option 3:** The Vendor is both a **Local Business** and a **Locally Based Subsidiary** as each term is defined by Section 1-74, Broward County Code of Ordinances. The Vendor further certifies that:

- A. The Vendor has continuously maintained:
  - i. for at least the one (1) year period immediately preceding the bid posting date (i.e., the date on which the solicitation was advertised),
  - ii. a physical business address located within the limits of Broward County, listed on the Vendor's valid business tax receipt issued by Broward County (unless exempt from business tax receipt requirements),
  - iii. in an area zoned for the conduct of such business,
  - iv. that the Vendor owns or has the legal right to use, and
  - v. from which the Vendor operates and performs on a day-to-day basis business that is a substantial component of the goods or services being offered to Broward County in connection with the applicable competitive solicitation (as so defined, the "Local Business Location");
- B. The Local Business Location is the primary business address of the majority of the Vendor's employees as of the bid posting date, and/or the majority of the work under the solicitation, if awarded to the Vendor, will be performed by employees of the Vendor whose primary business address is the Local Business Location;
- C. The Vendor's management directs, controls, and coordinates all or substantially all of the day-to-day activities of the entity (such as marketing, finance, accounting, human resources, payroll, and operations) from the Local Business Location;
- D. The Vendor has not claimed any other location as its principal place of business within the one (1) year period immediately preceding the bid posting date; and
- E. At least fifty percent (50%) of the total equity interests in the business are owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County. The Vendor certifies that the total equity interests in the Vendor owned, directly or indirectly, by one or more entities with a principal place of business located outside of Broward County is .

If Option 3 selected, indicate **Local Business Location**:

**Option 4:** The Vendor is a **joint venture** composed of one or more Local Businesses, Locally Based Businesses, or Locally Based Subsidiaries, as each term is defined by Section 1-74, Broward County Code of Ordinances. Fill in blanks with percentage equity interest or list "N/A" if section does not apply. The Vendor further certifies that:

- A. The proportion of equity interests in the joint venture owned by **Local Business(es)** (each Local Business must comply with all of the requirements stated in Option 1) is  % of the total equity interests in the joint venture; and/or
- B. The proportion of equity interests in the joint venture owned by **Locally Based Business(es)** (each Locally Based Business must comply with all of the requirements stated in Option 2) is  % of the total equity interests in the joint venture; and/or
- C. The proportion of equity interests in the joint venture owned by **Locally Based Subsidiary(ies)** (each Locally Based Subsidiary must comply with all of the requirements stated in Option 3) is  % of the total equity interests in the joint venture.

If Option 4 selected, indicate the Local Business Location(s) (es) on separate sheet.

**Option 5:** Vendor is not a Local Business, a Locally Based Business, or a Locally Based Subsidiary, as each term is defined by Section 1-74, Broward County Code of Ordinances.

**Required Supporting Documentation** (in addition to this form): Option 1 or 2 (**Local Business or Locally Based Business**):

- 1. Broward County local business tax receipt.

Option 3 (**Locally Based Subsidiary**)

- 1. Broward County local business tax receipt.
- 2. Documentation identifying the Vendor's vertical corporate organization and names of parent entities if the Vendor is a Locally Based Subsidiary.

Option 4 (**joint venture** composed of one or more Local Business(es), Locally Based Business(es), or Locally Based Subsidiary(ies):

- 1. Broward County local business tax receipt(s) for each Local Business(es), Locally Based Business(es), and/or Locally Based Subsidiary(ies).
- 2. Executed joint venture agreement, if the Vendor is a joint venture.
- 3. If joint venture is comprised of one or more Locally Based Subsidiary(ies), submit documentation identifying the vertical corporate organization and parent entities name(s) of each Locally Based Subsidiary.

If requested by County (any option):

- 1. Written proof of the Vendor's ownership or right to use the real property at the Local Business Location.
- 2. Additional documentation relating to the parent entities of the Vendor.
- 3. Additional documentation demonstrating the applicable percentage of equity interests in the joint venture, if not shown in the joint venture agreement.
- 4. Any other documentation requested by County regarding the location from which the activities of the Vendor are directed, controlled, and coordinated.

By submitting this form, the Vendor certifies that if awarded a contract, it is the intent of the Vendor to remain at the Local Business Location address listed below (or another qualifying Local Business Location within Broward County) for the duration of the contract term, including any renewals or extensions. (If nonlocal Vendor, leave Local Business Location blank.)

**Indicate Local Business Location:**

**True and Correct Attestations:**

Any misleading, inaccurate, or false information or documentation submitted by any party affiliated with this procurement may lead to suspension and/or debarment from doing business with Broward County as authorized by the Broward County Procurement Code. The Vendor understands that, if after contract award, the County learns that any of the information provided by the Vendor on this was false, and the County determines, upon investigation, that the Vendor's provision of such false information was willful or intentional, the County may exercise any contractual right to terminate the contract. The provision of false or fraudulent information or documentation by a Vendor may subject the Vendor to civil and criminal penalties.

AUTHORIZED SIGNATURE/NAME:



Mark Blanchard

TITLE: Principal-in-Charge

VENDOR NAME: AECOM Technical Services, Inc.

DATE: 11/29/2022

Revised May 1, 2021



Attachment 2

## BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

**VALID OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022**

**DBA:** AECOM TECHNICAL SERVICES INC  
**Business Name:** AECOM TECHNICAL SERVICES INC

**Receipt #:** 315-263752  
**Business Type:** ENGINEER

**Owner Name:** AECOM TECHNICAL SERVICES, INC  
**Business Location:** 110 E BROWARD BLVD STE 700  
FT LAUDERDALE  
**Business Phone:** 804-515-8418

**Business Opened:** 10/01/2006  
**State/County/Cert/Reg:** 22820112975  
**Exemption Code:**

**Rooms                      Seats                      Employees                      Machines                      Professionals**

45

For Vending Business Only						
Number of Machines:				Vending Type:		
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

### THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

**THIS BECOMES A TAX RECEIPT**

**WHEN VALIDATED**

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

**Mailing Address:**

AECOM TECHNICAL SERVICES, INC  
4840 COX ROAD  
GLEN ALLEN, VA 23060

**Receipt #** WWW-20-00231622  
**Paid** 08/19/2021 45.00

## 2021 - 2022

## BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT

115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000

**VALID OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022**

**DBA:** AECOM TECHNICAL SERVICES INC  
**Business Name:** AECOM TECHNICAL SERVICES INC

**Receipt #:** 315-263752  
**Business Type:** ENGINEER

**Owner Name:** AECOM TECHNICAL SERVICES, INC  
**Business Location:** 110 E BROWARD BLVD STE 700  
FT LAUDERDALE  
**Business Phone:** 804-515-8418

**Business Opened:** 10/01/2006  
**State/County/Cert/Reg:** 22820112975  
**Exemption Code:**

**Rooms                      Seats                      Employees                      Machines                      Professionals**

45

For Vending Business Only						
Signature	Number of Machines:				Vending Type:	
Tax Amount	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Total Paid
45.00	0.00	0.00	0.00	0.00	0.00	45.00

**Receipt #** WWW-20-00231622  
**Paid** 08/19/2021 45.00



## CITY OF FORT LAUDERDALE BUSINESS TAX YEAR 2021-2022



Business Tax Division  
700 NW 19TH AVE. | FORT LAUDERDALE, FL 33311 | (954) 828 - 5195

**Business ID:** BT-GEN-20090056      **Business Name:** AECOM TECHNICAL SERVICES INC  
**Business Address:** 110 E BROWARD BLVD # 700

SHIRLEY STARK  
AECOM TECHNICAL SERVICES  
110 E COMMERCIAL BLVD # 700  
FORT LAUDERDALE FL 33301

### TAX CATEGORIES

418300 PROFESSIONAL OFC (ADMINISTRATION)

---

**Contact:** SANDRA PARET  
**Business Email:** Dcsdivisiontaxrequest@Aecom.Com

- This Receipt is issued for the period commencing October 1st and ending September 30th of the years shown above.
- If you have closed or moved out of the city, please email [businesstax@fortlauderdale.gov](mailto:businesstax@fortlauderdale.gov) and include the Business ID #.
- A transfer of business location within city limits is subject to zoning approval. Complete a Business Tax Transfer Application online to obtain the necessary approval. A transfer fee of 10% of the Business Tax fee applies, not less than \$3.00, no more than \$25.00.
- If you have sold your business, please email a copy of the Bill of Sale to [businesstax@fortlauderdale.gov](mailto:businesstax@fortlauderdale.gov) and include the Business ID #. A transfer of ownership will incur a transfer fee of 10% of the Business Tax fee, not less than \$3.00, no more than \$25.00.

**Please be advised that this issuance of a Business Tax Receipt establishes that the business you intend to conduct is a use permitted by the City Zoning Code for the location at which you intend to operate. The issuance of a Business Tax Receipt in no way certifies that the property located at this address is in compliance with other provisions of the City Code of Ordinances.**